

# CONTRACT SUMMARY

CITY OF FORT LAUDERDALE  
PROCUREMENT SERVICES DIVISION

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**Period Covered:**  
2/21/12 – 2/20/13

**Contract No.:**  
123-10878

**Master Blanket:**  
N/A

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**Awarded Vendor:**

Safety Schell Corporation dba/  
Special Products Group  
2023 Corporate Drive  
Boynton Beach, FL 33426

Delivery: 30 days  
Payment Terms: Net 30  
P-Card Accepted:  Yes  No

Attn: Gerard Scheller  
561-732-0360  
Fax 561-732-0879  
Email: [jerry@specialproductsgroup.com](mailto:jerry@specialproductsgroup.com)

Insurance Coverage Required: Yes  No   
Authorized for Purchases: \$25,000 Under  Over   
City Commission Approval: 2/21/12 Pur-02 CAR 12-0173  
Extension Options: Yes  No  Years: 3, 1 year extensions

**POLICE UNIFORMS**

Trousers, Non-Hemmed, Dark Navy, Male, TR070	\$ 32.84 / each
Trousers, Non-Hemmed, Dark Navy, Female, TR070WT	\$ 32.84 / each
Shirts, SS, Male, Dark Navy, 87R7886Z	\$ 34.84 / each
Shirts, SS, Female, Dark Navy, 177R7886Z	\$ 34.84 / each
Shirts, LS, Male, Dark Navy, 35W7886Z	\$ 37.84 / each
Shirts, LS, Female, Dark Navy, 127R7886Z	\$ 37.84 / each

Department Contract Co-Ordinator: Dawn Ramage, Police (954) 828-6418  
Procurement Specialist: James Hemphill, CPPB, FCCN

CONTRACT  
COPY

21 January 2011

POLICE  
UNIFORMS

FECHHEIMER  
BRAND

RFP No. 123-10878

Submitted by:

Safety Schell Corporation  
Dba Special Products Group  
2023 Corporate Drive  
Boynton Beach, FL 33426



TAB 1  
BID / PROPOSAL  
SIGNATURE  
PAGE

BID/PROPOSAL SIGNATURE PAGE

How to submit bids/proposals: Proposals must be submitted by hard copy only. It will be the sole responsibility of the Bidder to ensure that the bid reaches the City of Fort Lauderdale, City Hall, Procurement Department, Suite 619, 100 N. Andrews Avenue, Fort Lauderdale, FL 33301, prior to the bid opening date and time listed. Bids/proposals submitted by fax or email will NOT be accepted.

The below signed hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the CITY and such acceptance covers all terms, conditions, and specifications of this bid/proposal.

Please Note: All fields below must be completed. If the field does not apply to you, please note N/A in that field.

Submitted by: [Signature] 21 Nov 2011
(signature) (date)

Name (printed) Gerard C. Scheller Title: VP

Company: (Legal Registration) Safety Schell Corporation dba Special Products Group

CONTRACTOR, IF FOREIGN CORPORATION, MAY BE REQUIRED TO OBTAIN A CERTIFICATE OF AUTHORITY FROM THE DEPARTMENT OF STATE, IN ACCORDANCE WITH FLORIDA STATUTE §607.1501 (visit http://www.dos.state.fl.us/ ).

Address: 2023 Corporate Drive

City: Boynton Beach State: FL Zip: 33426

Telephone No. 561-732-0360 FAX No. 561-732-0879 Email: jerry@specialproductsgroup.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): 30

Payment Terms (section 1.04): Net 30 Total Bid Discount (section 1.05): None

Does your firm qualify for MBE or WBE status (section 1.09): MBE \_\_\_ WBE X

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No. NONE Date Issued

P-CARDS: Will your firm accept the City's Credit Card as payment for goods/services?

YES [checked] NO

VARIANCES: State any variations to specifications, terms and conditions in the space provided below or reference in the space provided below all variances contained on other pages of bid, attachments or bid pages. No variations or exceptions by the Proposer will be deemed to be part of the bid submitted unless such variation or exception is listed and contained within the bid documents and referenced in the space provided below. If no statement is contained in the below space, it is hereby implied that your bid/proposal complies with the full scope of this solicitation. HAVE YOU STATED ANY VARIANCES OR EXCEPTIONS BELOW? BIDDER MUST CLICK THE EXCEPTION LINK IF ANY VARIATION OR EXCEPTION IS TAKEN TO THE SPECIFICATIONS, TERMS AND CONDITIONS. If this section does not apply to your bid, simply mark N/A in the section below.

Variations: None



TAB 2  
NON-COLLUSION  
STATEMENT



**NON-COLLUSION STATEMENT:**

By signing this offer, the vendor/contractor certifies that this offer is made independently and free from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

<u>NAME</u>	<u>RELATIONSHIPS</u>
NONE	

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

*Gerard C. Scheller* VP  
Gerard C. Scheller 21 Nov 2011

**SPECIAL PRODUCTS GROUP  
2023 CORPORATE DRIVE  
BOYNTON BEACH, FL 33426**



TAB 3  
LETTER OF INTEREST

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**SPG**  
Special Products Group

City of Fort Lauderdale  
Attn: Michael Walker  
100 N. Andrews Avenue  
Suite 619  
Fort Lauderdale, FL 33301

Subj: Proposal in response to RFP # 123-10878 POLICE UNIFORMS”

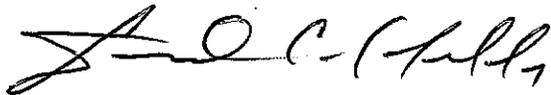
Dear Mr. Walker:

Safety Schell Corporation, dba “Special Products Group” (SPG) submits the following proposal in response to Request for Proposal # 123-10878, “Police Uniforms” and the samples, herein.

As one of the larger Uniform Distributors in the State of Florida, SPG focuses on delivering Uniforms from Pensacola to Key West, Florida. We are very well suited to provide exceptional service to this contract to provide fitting service, delivery, re-fitting and armor servicing.

We thank you for the opportunity to bid and look forward to delivering your Uniforms.

Sincerely,



Gerard C. Scheller  
Vice President

*“Proudly Serving The American Hero”*  
*Armor ☆ Uniforms ☆ Gear*

2023 Corporate Drive Boynton Beach, Florida 33426  
Office (561) 732-0360 Fax (561) 732-0879  
[www.SpecialProductsGroup.com](http://www.SpecialProductsGroup.com)



TAB 4  
STATEMENT OF PROPOSED  
SERVICES

## Statement of Proposed Services

SPG has been fitting Uniforms and Armor across the State Of Florida since 2000. The current owners took over in 2005 and have greatly expanded their services across the state. Now in our 11<sup>th</sup> year, we have expanded our services to fill the need for “armor, uniforms and gear” by adding a full service retail store in Orlando to complement our flagship store in Palm Beach County.

SPG fits Uniforms and armor from Pensacola to Key West, visiting agencies and providing on-site specialized fitting services for Law Enforcement.

SPG has fifteen full-time staff in our Boynton Beach Facility along with three multiple-head embroidery machines and five sewing machines. We have on-site warehousing to stock multiple brands of uniforms for rapid uniform fitting, alteration, and embellishment for Law Enforcement. Our most senior representative (owner – Jerry Scheller) services South Florida, e.g. Broward Sheriff Office, amongst others, and would handle Fort Lauderdale Police Department. Jerry, with the help of his in-depth staff currently services 26 law-enforcement agencies in South Florida.

SPG’s General Manager, Jennifer Karner has been in the Law Enforcement Business since the mid-1990’s. Five of our key staff has been servicing law enforcement each for over ten years.

- Jennifer Karner, General Manager
- Naomi Maldonado, Customer Service Representative
- Nicole Anglin, Customer Service Representative
- Caroline Calvert, Customer Service Representative
- Myriam Lopez, Seamstress

SPG regularly over-stocks “uniforms” for the Departments we service. Customers are amazed at the quantity and breadth of



stock that we have in our warehouse. We are recognized by agencies by our ability to turn-around large orders quickly, competently, yet still with each individual Officer's/Deputy's order bagged and labeled. Our commitment to customer service is unparalleled in this industry today. The old-fashioned concept of customer service is still alive in Boynton Beach, Florida.

The Fort Lauderdale Police Department has requested a fit-line with the award of this contract. This will enable to individual officer to try on pants for his or her own comfort fit. We will be available to provide fitting services on an individual basis.

SPG will have four personnel assigned to this account:

1. Jerry Scheller, VP. Assigned to visit and provide fitting services and feedback.
2. Jennifer Karner, General Manager. Assigned overall responsibility for Contract Management, Ordering, and Order Fulfillment.
3. Naomi Maldonado, Customer Service Representative. Assigned for primary order fulfillment.
4. Nicole Anglin, Backup Customer Service Representative. Assigned as back-up for order fulfillment.

SPG will utilize our tried-and-true methods of maintaining Uniform fulfillment:

1. Orders are quickly acknowledged and entered into our tracking system.
2. Orders are pulled from Stock or submitted to Manufacturer for delivery to SPG.
3. Orders are bagged, boxed, and then checked for Quality and completeness.
4. Orders are either hand delivered, or shipped via UPS Ground.



TAB 5  
BUSINESS LICENSES

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**ANNE M. GANNON**  
 CONSTITUTIONAL TAX COLLECTOR  
 Serving Palm Beach County

P.O. Box 3353, West Palm Beach, FL 33402-3353  
 www.taxcollectorpbc.com Tel: (561) 355-2272

**\*\*LOCATED AT\*\***

2023 CORPORATE DRIVE  
 BOYNTON BEACH, FL 33426-0000

TYPE OF BUSINESS	OWNER	CERTIFICATION #	RECEIPT #/DATE PAID	AMT PAID	BILL #
44-0056 VARIETY STORE	SHELLER JOANNE		B11.138428 - 08/02/11	\$66.00	B40098531

This document is valid only when received by the Tax Collector's Office.

**STATE OF FLORIDA  
 PALM BEACH COUNTY  
 2011/2012 LOCAL BUSINESS TAX RECEIPT**

**LBTR Number: 200515410  
 EXPIRES: SEPTEMBER 30, 2012**

SPECIAL PRODUCTS GROUP  
 SPECIAL PRODUCTS GROUP  
 2023 CORPORATE DR  
 BOYNTON BEACH, FL 33426-6653



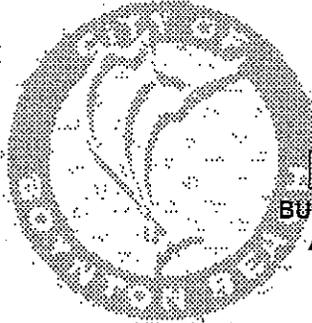
This receipt does not constitute a franchise, agreement, permission of authority to perform the services or operate the business described herein when a franchise, agreement or other county commission, state or federal permission of authority is required by county, state or federal law.

**City of Boynton Beach  
 BUSINESS TAX RECEIPT**

BUSINESS NAME: SPECIAL PRODUCTS GROUP  
 LOCATION: 2023 CORPORATE DR  
 CLASSIFICATION: MERCHANT - WHOLESALE

UNIFORMS & POLICE / FIRE SUPPLIES

SPECIAL PRODUCTS GROUP  
 2023 CORPORATE DR  
 BOYNTON BEACH FL 33426



RECEIPT NO: 12 00019394  
 CONTROL NO: 17713

DATE ISSUED: 8/25/11  
 BUSINESS TAX FEE: 735.00  
 DELINQUENT FEE:  
 TRANSFER FEE:

TOTAL AMOUNT PAID: 735.00

**BUSINESS TAX RECEIPT ISSUED FOR THE PERIOD  
 August 25, 2011 to September 30, 2012**

**BUSINESS TAX RECEIPT MUST BE  
 CONSPICUOUSLY DISPLAYED TO  
 PUBLIC VIEW AT BUSINESS LOCATION**

Any changes in name, address, suite, ownership, etc. will require a new application.

THIS IS NOT A BILL



TAB 6  
PROPOSERS ABILITY  
TO ASSIGN  
APPROPRIATE  
RESOURCES

## Proposer's Ability to Assign Resources

SPG has fifteen full-time staff in our Boynton Beach Facility along with three multiple-head embroidery machines and five sewing machines. We have on-site warehousing to stock multiple brands of uniforms for rapid uniform fitting, alteration, and embellishment for Law Enforcement.

As described in the previous section, the following individuals will be assigned to this contract:

1. Jerry Scheller, VP. Assigned to visit and provide fitting services and feedback
2. Jennifer Karner, General Manager. Assigned overall responsibility for Contract Management, Ordering, and Order Fulfillment.
3. Naomi Maldonado, Customer Service Representative. Assigned for primary order fulfillment.
4. Nicole Anglin, Backup Customer Service Representative. Assigned as back-up for order fulfillment

Contact Information for all personnel is as follows:

Address: Special Products Group  
2023 Corporate Drive  
Boynton Beach, FL 33426  
Phone #: 561-732-0360  
Fax #: 561-732-0879



**TAB 7**  
**CLIENT REFERENCES**

## References

References:

Customer	Contact	Phone	Email	Last order	Last Delivery
Broward County Sheriff Office	Lezyle Williams	954-831-8950	Lezyle_williams@sheriff.org	7 Nov 2011	17 Nov 2011
Collier County Sheriff Office	Melissa Pearson	239-252-9031	melissa.Pearson@colliersheriff.org	14 Nov 2011	17 Nov 2011
Boca Raton Police Department	Sharlene Solis	561-393-7872	<a href="mailto:ssolis@myboca.us">ssolis@myboca.us</a>	7 Nov 2011	15 Nov 2011
Key West Police Department	Mike Lummis	305-747-0742	mlummis@keywestcity.com	1 Nov 2011	10 Nov 2011

TAB 8  
ADDITIONAL  
ATTACHMENTS

1. Manufacturer's Letter
2. Company Profile

**FECHHEIMER  
BROTHERS COMPANY**

To whom it may concern,

November 18, 2011

Please accept this letter as notification that the following company is an authorized distributor in good standings of all Fechheimer/Flying Cross products:

Special Products Group  
2023 Corporate Dr.  
Boynton Beach, FL 33426

Sincerely yours,



**DARRELL MORROW**  
Fechheimer

*Sales Representative for the state of Florida*

4545 Maisbary Road, Cincinnati, Ohio 45242

F: 888-461-4829 M: 352-231-5134

[www.fechheimer.com](http://www.fechheimer.com)

A Berkshire Hathaway Business



<u>ITEM</u>	<u>EST. ANNUAL QUANTITY</u>	<u>DESCRIPTION</u>	<u>UNIT COST</u>	<u>TOTAL COST</u>
8.	50 Ea.	Shirts, Long Sleeve, Female (Officer) Manufacturer: <u>FECKHEIMER</u> Model/P/N: <u>127R7886Z</u> Color: Dark Navy	\$ <u>37.84</u>	\$ <u>1,892.00</u>
<b>TOTAL COST</b>			\$ <u>45,738.00</u>	

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