

17th Annual Reverse Trade Show

Interested in doing business with government agencies in South Florida?

Purchasing professionals from South Florida's counties, municipalities, Airport/Seaport agencies, school boards, State of Florida agencies and sheriff's offices will gather at the beautiful Coral Springs Gymnasium, in Coral Springs, Florida **NOVEMBER 6, 2014**, with information booths on how to do business with their agencies and much more! Over 40 different entities are anticipated to be in attendance.

Already doing business with government agencies in South Florida based on a current bid award?

Take this opportunity to attend the Reverse Trade show and promote the competitive bid awards your firm has with other government agencies as a possible piggyback.

This is your chance to:

- ◆ Meet face to face with government purchasing professionals all in one location - no cold calls, telephone voice mail, Internet surfing or separate appointments
- ◆ Gather each agency's vendor applications or online vendor registration website information and business cards
- ◆ Learn each agency's process to register, solicit bids and award contracts
- ◆ Find out what term contracts are solicited and different types of goods and services purchased
- ◆ Attend the business breakfast and interact with procurement officials
- ◆ Receive an electronic media version of the 2014 Edition of the Southeast Florida Purchasing Professionals Trade Show Directory. This invaluable sales tool includes contact information, website addresses, links to supplier registration websites and a video on "How to do business with Government"
- ◆ Secure one of the twelve available Sponsorship tables to promote your firm at the event

Act fast!!! Early Bird Registration Fee is \$100. Payment must be received by September 30, 2014 to take advantage of the reduced "Early Bird" rate. Payments for registration After September 30, 2014 the regular rate of \$125 will apply.

When: November 6, 2014
Registration & Breakfast:
8:30 a.m. – 9:00 a.m.
Reverse Trade Show
9:00 a.m. - Noon
Location: Coral Springs Gymnasium
2501 Coral Springs Drive
Coral Springs, FL 33065

***TO REGISTER &
VIEW ADDITIONAL
INFORMATION:
Visit Our Web Site
www.nigpsefl.org***

...nothing can replace meeting face to face

