

RFP COST POINTS

Note regarding price: The firm providing the lowest cost to the City will receive the maximum number of points. Others will be awarded per formula shown at bottom of page.

COMPLETE THE SHADED AREAS:

Bid Open Date:	8/18/06
Bid Number:	162-9551
Bid Description:	Ulility Billing Consulting Services/Project Management
Total Bid Points:	15

	Vendor Name	Bid Amount	Points Awarded	Variances	HR Rate
Lowest Bid:	UtiliPoint International, Inc. ***	\$ 130,000.00	15.00	None	\$100.00
2nd lowest:	SplitRock Consulting, Inc. **	\$ 265,650.00	0	None	\$125-\$150
3rd lowest:	TMG Consulting, Inc.	\$ 300,000.00	0	None	\$150.00
4th lowest:	AAC Utility Partners, LLC *	\$ 330,000.00	0	Sec. 10	\$135.00
5th lowest:	Blue Heron Consulting Corporation	\$ 364,000.00	0	None	\$100.00
6th lowest:	Berry, Dunn, McNeil & Parker LLC ^	\$ 387,585.00	0	None	\$180.00
7th lowest:	Enterprise Technology Partners, LLC #	\$ 703,700.00	0	None	\$125.00
8th lowest:	ROI Consutling, Inc.	\$ 1,229,580.00	0	None	\$144.00
9th lowest:			0		
10th lowest:			0		
11th lowest:			0		

FORMULA:

2nd lowest cost - lowest cost = X

X divided by lowest cost = Y

Y times the total number of cost points = Z

Total number of cost points - Z = Points assigned to 2nd lowest

* Estimated Costs based on 12 months for Phase Three. Expense for Phases 1 & 2 are an additional \$25,000 and \$5,000 per month for Phase 3.

** Includes 15% Estimated expenses.

*** Inclusive of travel and expenses.

^ No Proposer's Signature page

Does not include costs from the selected software vendor for licensing and professional services

Westin Engineering, Inc. and BearPoint, Inc. were deemed non-responsive for variances stated in the RFP.

