

ORIGINAL  
DO NOT REMOVE  
FROM FILE

# AWARD

## CITY OF FORT LAUDERDALE

PURCHASING DIVISION  
100 N. ANDREWS AVENUE, 6TH FLOOR  
FORT LAUDERDALE, FL 33301  
(954) 761-5140

|  |                     |   |
|--|---------------------|---|
| *****  |                     |   |
| City Commission Approval:  | Period Covered:     | Contract No.:   |
| 1/21/98 Pur-2  | 2/15/98 - 2/14/2003 | 582-7875  |
| Vendor:  | MBE _____ WBE _____ | Invoice To:   |
| Atech Fire & Security, Inc.<br>1188 N.E. 47 Street<br>Ft. Lauderdale, FL 33334 |                     | City of Fort Lauderdale<br>Accounts Payable<br>100 North Andrews Avenue<br>Ft. Lauderdale, FL 33301 |
| Attn: Michael Masi<br>491-5883<br>Fax # 489-0527                               |                     | Payment Terms: Net 30<br>Delivery: per RFP  |
| *****  |                     |   |

### SECURITY SYSTEM MAINTENANCE & MONITORING - PARKING SYSTEMS

Maintenance covers Monday - Friday, 9 am - 5 pm

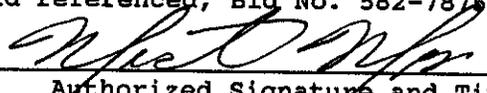
Overtime service calls 65.00/hour

System maintenance and monitoring cost (5 years) 75.00/month

Camera maintenance and monitoring cost (5 years) 50.00/month

Insurance Coverage Required: Yes  No \_\_\_\_\_ Received: Yes  No \_\_\_\_\_  
Authorized for Purchases: Under \$10,000 \_\_\_\_\_ Over \$10,000   
Extension Options: Yes  No \_\_\_\_\_

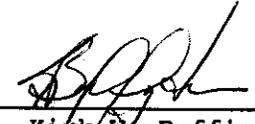
We hereby accept this award and all terms, conditions, and specifications of the bid referenced, Bid No. 582-7875.

  
\_\_\_\_\_  
Authorized Signature and Title

3/13/98  
\_\_\_\_\_  
Date

Lawrance Fastov, Parking Systems, 468-1602  
Department Contract Co-Ordinator  
Linda R. Wilson, CPPB, C.P.M.  
Procurement Specialist

ORIGINAL  
DO NOT REMOVE  
FROM FILE

  
\_\_\_\_\_  
Kirk W. Buffington  
Purchasing Manager

PROPOSAL SUMMARY PAGES

TO: The City of Fort Lauderdale

The below signed hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the RFP. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this proposal. I certify that I have not divulged to, discussed with, or compared this proposal with other proposer(s) and have not colluded with any other proposer(s) or parties to this RFP. I certify I am authorized to contractually bind the proposing firm.

CONTRACT COPY

Proposal submitted by:

Name (printed) MICHAEL MASI Title: VICE PRESIDENT

Company: (Legal Registered) ATECH FIRE & SECURITY, INC.

Address: 1188 NE 47TH STREET

City FT. LAUDERDALE State: FLORIDA Zip 33334

Telephone No. 954 491-5883 FAX No. 954 489-0527

Signature: [Handwritten Signature] Date: 12/12/97

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in his proposal:

ORIGINAL BID

Addendum No. Date Issued

VARIANCES: State any variations to specifications, terms and conditions in the space provided below or reference in the space provided below all variances contained on other pages of RFP, attachments or proposal pages. No variations or exceptions by the Proposer will be deemed to be part of the proposal submitted unless such variation or exception is listed and contained within the proposal documents and referenced in the space provided below. If no statement is contained in the below space, it is hereby implied that your proposal complies with the full scope of this RFP.

Variances:

PROPOSAL SUMMARY PAGES - FINANCIAL PROPOSAL

Proposer please provide a detailed cost breakdown for the security system you propose, based on the following:

A. Indicate a Firm, fixed, total Cost to the City for the purchase of a turn-key, fully functional and operational security system, in accordance with the RFP specifications:

\$ 26,500.00

Equipment Manufacturer(s): SEE APPENDIX A

Warranty Period from date of City acceptance: TWO (2) YEARS

Please provide a detail cost breakdown, including all system components, equipment, included in the above total cost. Please include as an appendix to your proposal response. Please also include all items which are required for the security system installation and operation which are the responsibility of the City, if applicable.

SEE APPENDIX B

Please indicate any additional costs for overtime service calls, if applicable:

\$ 65.00 per hr.

Explain: MAINTENANCE COVERS MONDAY-FRIDAY, 9AM-5PM

ALL OTHER TIMES - \$65.00 per hr.

Indicate your Firm, fixed Monthly Maintenance and Monitoring costs for 5 years following system acceptance:

\$ 75.00 /per mo.                      x 60 MOS.                      = \$ 4,500.00

CITY OF FT. LAUDERDALE, FLORIDA  
SECURITY SYSTEM - PARKING

APPENDIX A

MANUFACTURERS LIST

- #1 FIRE ALARM SYSTEM:  
SILENT KNIGHT 5207  
SYSTEM SENSOR SMOKE DETECTOR AND DUCT DETECTOR  
FEDERAL SIGNAL PULL STATIONS  
GENTEX HORN STROBES
- #2 SECURITY SYSTEM:  
ADEMCO VISTA 40  
ADEMCO MOTION DETECTOR  
ADEMCO PANIC BUTTON  
AMSECO SIRENS  
SENTROL CONTACTS
- #3 ACCESS SYSTEM:  
ADVANTOR  
HID  
LOCKNETICS LOCKS

CITY OF FT. LAUDERDALE, FLORIDA  
SECURITY SYSTEM - PARKING

APPENDIX B

DETAILED COST BREAKDOWN

|                   |          |
|-------------------|----------|
| SECURITY SYSTEM - | \$ 6,900 |
| ACCESS SYSTEM -   | \$11,600 |
| FIRE SYSTEM -     | \$ 8,000 |

All prices include plans and permit fees.

*26,500  
AW*

**City of Fort Lauderdale, FL - RFP NO. 582-7875, Security System-Parking**

Are you able to complete the system installation within the City's time schedule?

YES:  X  NO:

IF NO, please explain and provide a guaranteed timeline for completion.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**B. ALTERNATE OPTION: 5 YEAR LEASE, WITH LONG TERM MONITORING AND MAINTENANCE FEES, PER RFP SPECIFICATIONS:**

Please detail all costs for the initial installation and firm, fixed monthly and annual costs for the proposed security system lease.

1. Initial Installation: SEE APPENDIX C \$  0

2. Firm, fixed, Monthly system lease cost for 60 mos. (5 yr) period:  
\$   /mo. x 60 MOS. = \$

Does the above cost cover any system upgrades and enhancements due to improved technology or parts unavailability during the initial lease period?

YES:  X  NO:

If NO, please explain: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

3. Firm, fixed Monthly cost for monitoring and maintenance (if applicable):

\$  75.00  /mo. x 60 MOS. = \$  4,500.00

4. Will there be additional cost to the City for either a system lease extension or upgrade after the initial 5 yr. lease term?

YES:   NO:  X

If YES, what is the formula proposed for cost adjustments, or firm, fixed cost for annual renewal of lease extension for

Formula: \_\_\_\_\_

OR:

a) Monthly continued System lease: \$

b) Monthly monitoring/maintenance cost: \$

CITY OF FT. LAUDERDALE, FLORIDA  
SECURITY SYSTEM - PARKING

APPENDIX C

LEASE OPTIONS

|   | DEPOSIT  | 60 MONTHS |
|---|----------|-----------|
| A | \$13,000 | \$317.20  |
| B | -0-      | \$646.60  |

12/17 morasi 9:40 AM  
A)  $19,032 + 13,000 = 32,032$   
 $+ 75 / \text{per mo Rent}$   
 $(+ 4500 = 36,532)$   
or  
B)  $38,796$   
 $+ 4500 = 43,296$   
 $(+ 75 / \text{per mo})$   
City owns at end of 5 yrs

PROPOSAL SUMMARY PAGES - TECHNICAL PROPOSAL

The following issues should be fully responded to in your proposal in concise narrative form. Additional sheets should be used, but they should reference each issue and be presented in the same order.

I. Your understanding of the City's needs for a security system and your overall approach to those needs.

PLEASE SEE ATTACHED EXPLANATION

II. Approach and concept for the security system: (Detailed information on proposed installation, equipment and security design))

PLEASE SEE ATTACHED EXPLANATION

III. How many calendar days from final execution of the contract would you need prior to the initial meeting with the City?

2 Days

How many calendar days would you estimate that you would need after the initial meeting with the City until system installation completion for testing and acceptance?

15 Days

PAGE 24

ITEM I.

It is our understanding that the City Parking office will be a 24-hour facility. There will be areas which will be secured while others areas are operating. Employees will have limited access to particular areas the public will have access to the building during normal working hours and mechanics will be bringing cash into the office 7 days, 24-hours. We will design and implement a security system which will accommodate all requirements and provide coverage for all possible situations.

PAGE 24

ITEM II.

A TECH proposes to install a security system with "partitions". The system will have the capability of limiting certain employees to certain areas at different times. The access system will control access to multiple doors and elevators. The Proximity Reader System we propose can be programmed to meet the specific requirements and easily reprogrammed by the appropriate personnel to accommodate additions, deletions and changes at the City's discretion. All items for each location detailed in Addendum No. 1 have been reviewed and will be incorporated into the security system designed by A TECH.

City of Fort Lauderdale, FL - RFP NO. 582-7875, Security System-Parking

PROPOSAL SUMMARY PAGES - QUESTIONNAIRE

I. Prior Experience:

Number of years experience the proposer has had in providing SECURITY SYSTEMS AND INSTALLATION, INCLUDING CENTRAL STATION MONITORING SERVICES: 17 years

II. List below those persons who will have a management or senior management/supervisory position working with the City, if you are awarded the contract. List name, title or position, and project duties. A resume or summary of experience and qualifications must accompany your proposal.

JOHN MEYER, CEO - SECURITY SYSTEM DESIGN, IMPLEMENTATION, STAFF TRAINING

MICHAEL MASI, VP - SECURITY SYSTEM IMPLEMENTATION, FIRE SYSTEM DESIGN

BILL WOLFNER, OPERATIONS MGR. - INSTALLATION SUPERVISION, PROGRAMMING,

FOLLOW-UP SERVICE

PLEASE SEE ATTACHED APPENDIX D

Are you, your installation and/or service personnel, or sub-contractors, U.L. Certified?

Yes: X NO: \_\_\_\_\_

Provide this information as an attachment to your RFP response.

Included? X

III. Do you own your Central Station Monitoring (CSM) facility?

Yes: \_\_\_\_\_ NO: X

IF NO, please indicate and provide all relative information as to who is the provider, sub-contractor, and your relationship with this company and how long they have been providing these services:

COASTAL SECURITY SYSTEMS, 6251A PARK OF COMMERCE BLVD., BOCA RATON, FL

providing monitoring services to ATECH since 1992, in business since

1972, approximately 200 accounts at present monitored for ATECH

No. of Years Providing CSM services: 25 /yrs.

What is the location of the Central Station Monitoring facility:

SAME AS ABOVE

IV. If you require a signed contract, please submit a copy of that contract as a part of the RFP response. The City reserves the right to modify any terms, conditions or restrictions in its best interests.

Included? Yes: X No: \_\_\_\_\_ SEE ATTACHED CONTRACT

CITY OF FT. LAUDERDALE, FLORIDA  
SECURITY SYSTEM - PARKING

APPENDIX D

John Meyer and Michael Masi established ATECH in New York on June 22, 1980. Primarily a security system oriented company, ATECH grew and developed into a highly-successful and well-respected provider of security systems and on-going monitoring and service. Among the most notable clientele in New York are Consolidated Edison and Queens College.

In 1991, Michael relocated to South Florida. Through his sales efforts and dedication to providing life safety, he established himself and ATECH Fire & Security, Inc. Being a State Certified Fire Inspector, he is fully aware of and strictly complies with all state and local code requirements. He was instrumental in securing ATECH's U.L. Certification and is Nicet Certified.

John now resides in South Florida, continuing his New York operation and expanding the security branch of ATECH, Ft. Lauderdale.

Bill Wolfner, ATECH's Operations Manager and chief technician, has been in the security field for over 15 years. In addition to his extensive programming experience, Bill fully understands the complexities of security and fire alarm systems and has a Broward County Low Voltage Fire Certificate. He is factory-trained and certified by every major manufacturer, including Kalatel Security Systems and Edwards-E.S.T Fire Systems. Bill has successfully supervised the installation of all ATECH's major projects since June, 1996.

John, Michael and Bill form a team of knowledgeable, experienced, conscientious professionals who take pride in their quality workmanship. They understand the importance of their profession and strive to maintain their excellent track record.

Attached you will find a listing of organizations in which ATECH, New York and ATECH Fire & Security, Inc., Florida are members.

CITY OF FT. LAUDERDALE, FLORIDA  
SECURITY SYSTEM - PARKING

ORGANIZATIONS/LICENSES:

Metropolitan Burglar Alarm Association  
National Burglar and Fire Alarm Association  
National Association of Private Security Industries  
National Fire Protection Association  
New York State Sheriff's Association  
New York State Security and Fire Systems License 12000026258  
Funded State Contractor's License 0832666  
Florida State Security and Fire Systems License EY000043  
Florida State Electrical Contractor's License EC000467  
Office of the Fire Marshal FMPFL9900236  
Underwriter's Laboratories, Inc. License No. S7096



**Underwriters Laboratories Inc.®**

Northbrook, IL    Santa Clara, CA  
Melville, NY    Research Triangle Park, NC  
Camas, WA

A not-for-profit organization dedicated to public safety  
and committed to quality service

Applicant ID No: 314387-001  
Service Center No: 0  
Expires: 1998-MAR-31

## CERTIFICATE OF COMPLIANCE

THIS IS TO CERTIFY that the Alarm Service Company indicated below is included by Underwriters Laboratories Inc. (UL) in its Product Directories as eligible to use the UL Listing Mark in connection with Certificated Alarm Systems. The only evidence of compliance with UL's requirements is the issuance of a UL Certificate for the Alarm System and the Certificate is current under UL's Certificate Verification Service.

Listed Service From: **FT LAUDERDALE, FL (DIVIDED CENTRAL STATION)**

Alarm Service Company: (314387-001)

Service Center: (314387-001)

ATECH FIRE ALARM SYSTEMS INC  
AN NEC ASSOCIATES CO  
(PRIME CONTRACTOR)  
1188 NE 47TH ST  
FT LAUDERDALE, FL 33334

ATECH FIRE ALARM SYSTEMS INC  
AN NEC ASSOCIATES CO  
(PRIME CONTRACTOR)  
1188 NE 47TH ST  
FT LAUDERDALE, FL 33334

The Alarm Service Company is Listed in the following Certificate Service Categories:

| <u>File - Vol No.</u> | <u>CCN</u> | <u>Listing Category</u>                         |
|-----------------------|------------|---|
| S7096 - 1             | UUFX       | PROTECTIVE SIGNALING SERVICES - CENTRAL STATION |

\*\*\* THIS CERTIFICATE EXPIRES ON 1998-MAR-31 \*\*\*

"LOOK FOR THE UL ALARM SYSTEM CERTIFICATE"

Engineering Manager  
1997-MAR-03

V. Are there any limitations of liability contained in your RFP response?

Yes: \_\_\_\_\_ NO:  X

If YES, please provide a detailed explanation, and indicate any additional costs for levels of limitation coverage based only on system failure.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

VI. References: List all clients for whom you have provided similar services in the last three years. Provide agency name, address, telephone number, contact person, and date service was provided. If services provided differs from the one presented in your proposal, please delineate such differences.

SEE APPENDIX E

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

VI. List those City of Fort Lauderdale agencies with which the proposer has had contracts or agreements during the past three (3) years:

CITY OF FT. LAUDERDALE BUILDING DEPARTMENT

CITY OF FT. LAUDERDALE RADIO SHOP - TOP OF BARNETT BANK

CITY OF FT. LAUDERDALE PARKING GARAGE - RICHARD STAPLETON 468-1600

VII. Lawsuits (any) pending or completed involving the corporation, partnership, or individuals with more than ten percent (10%) interest:

a. List all pending lawsuits which are concerned directly company, staff or part of your organization proposed for the contract:

NONE

\_\_\_\_\_  
\_\_\_\_\_

CITY OF FT. LAUDERDALE, FLORIDA  
SECURITY SYSTEM - PARKING

APPENDIX E

City of Ft. Lauderdale, Building Dept. - Security System  
100 N. Andrews Avenue  
Ft. Lauderdale, Florida 33302  
Jim Sheehan 766-6614  
1966

Boca Department of Transportation - Security/Fire System  
7941 Glades Road  
Boca Raton, Florida 33434  
Deborah Hahn 561 487-8866  
1995

Trump Towers of W. Palm Beach - Security/Fire System  
525 S. Flagler Drive  
W. Palm Beach, Florida 33401  
Bruce Zelvin 561 655-2555  
1996

Sea Ranch Club Condo, Building A - Fire System  
5100 N. Ocean Blvd.  
Ft. Lauderdale, Florida 33308  
Jane Paoli 781-8711  
1996

Marbella Condominium - Fire System  
250 S. Ocean Blvd.  
Boca Raton, Florida 33432  
Steven O'Conner 561 368-2869  
1997

North Broward Hospital District - Monitoring of Fire System  
6 Locations  
Bob Woodall 355-5770  
Peter Coughlin 776-8690  
Terry O'Donnell 355-5978

Pediatric Medical Group - Security/Access System  
1455 N. Park Drive  
Ft. Lauderdale, Florida 33326  
Gerry Calabro 384-0175 x5241  
1997

CITY OF FT. LAUDERDALE, FLORIDA  
SECURITY SYSTEM - PARKING

APPENDIX E, PAGE 2

Fairway Point II, Boca West - Security/Access System  
20290 Fairway Oaks Drive  
Boca Raton, Florida 33434  
Cheri Parker 561 479-4950  
1997

Total Care Plus - Security System  
2589 N. State Road 7  
Lauderhill, Florida 33313  
Dwight Reynolds 739-7740 or 739-4111  
1997

b.list all judgments from lawsuits in the last 5 years which are concerned directly with the company, staff or part of your organization proposed for the contract.

NONE

---

---

VIII. Proposer, please attach a Balance Sheet and Statement of Profit and Loss of the proposing firm from the preceding calendar or fiscal year, certified by either an appropriate Corporate Officer, or an independent Certified Public Accountant. If proposing firm is a privately held corporation, providing such records, for City review, at a time and place convenient to the City, will satisfy this requirement. If the proposing firm is a newly formed corporate entity, the City may require a personal guarantee of performance by principals or stockholders.

The proposer understands that the information contained in these Proposal Pages is to be relied upon by the City in awarding the proposed Agreement, and such information is warranted by the proposer to be true. The proposer agrees to furnish such additional information, prior to acceptance of any proposal, relating to the qualifications of the proposer, as may be required by the City.

**PkgSectyRFP**

CITY OF FT. LAUDERDALE, FLORIDA  
SECURITY SYSTEM - PARKING

OPTION - CCTV

LOCATIONS:

CASH ACCOUNTING ROOM  
OUTDOORS AT MAINTENANCE ENTRANCE

1 SONY/COMPUTAR MICRO CAM - Hi resolution color video camera  
with Hyper Had Electronic Auto  
Iris

1 MICRO CAM BRUSHED ALUMINUM VANDAL-RESISTANT WATERPROOF  
HOUSING

1 SONY/COMPUTAR 14" COLOR VIDEO MONITOR

1 TIME LAPSE (168 HOUR, 7 DAYS) VIDEO RECORDER

7 T-160 VIDEO TAPES

Includes wire/pipe (where required) and labor

PRICE: \$3,000.00, per system

*7# Systems  
proposed  
1 or  
more*

*12/17 M. Davis 12/17*