



Florida State Contracts

Grainger is pleased to inform you that your Florida MRO Contract (#450-000-04-1) has been renewed until November 13, 2007. Additionally, the Hand Held Power Tool Contract (#445-001-07-01) has been awarded to Grainger until July 29, 2009.

In order to view your state of Florida contract pricing, you must register and log online to grainger.com/stateofflorida. You can order any of the products listed on the contracts through grainger.com/stateofflorida or through the My Florida Market Place e-pro site.

Special discounts that apply to the contracts are:

- **10% off Grainger catalog** each price
- **48% off mfg suggested list price on Bosch**
- **49% off mfg suggested list price on DeWalt**
- **45% off mfg suggested list price on Blackhawk Tools**
- **Up to 76% off mfg suggested list price on Advance Ballasts**
- **Up to 35% off mfg suggested list price on Rubbermaid products**
- **Up to 18% off Grainger each price on Cleaning Supplies**
- **Up to 20% off Grainger each price on Electrical Contractor products**
- **Up to 45% off Grainger each price on Air Filters**
- **Up to 28% off Grainger each price on Motors**
- **Up to 40% off Grainger each price on HVAC products**
- **10% off O.E.M. repair parts** (call (800) 323-0620 for more details) and
- **Special discounts available on Hardware Products, HVAC Supplies, Air Compressors & Pumps, Material Handling, Batteries, Paint & Supplies, Plumbing Equipment, and Hand & Power Tools** – contact your local branch or Sales Representative for more details.

This contract has no order limits. Through one-stop shopping, you receive consistent and competitive contract pricing. Additionally, you can receive discounts for volume purchases. Your on-hand inventory can be reduced, which saves your facility money. Prepaid freight is included with your purchases, which is ground freight using the carrier of Grainger's choice (FOB origin).

There is 24-hour online access to order entry, order tracking, real-time inventory, exploded-view parts assembly diagrams, and MSDS documents.

Training for grainger.com will be provided upon request. Call your local Sales Representative (Cathy Egerborn 954 632-8681) for details on how to set up training.

Your Florida contact is Charles Beall, who is a Purchasing Analyst. He can be reached at 850-487-0635 or Beallc@dms.state.fl.us.