

CONTRACT SUMMARY

CITY OF FORT LAUDERDALE
PROCUREMENT SERVICES DEPARTMENT

Period Covered: 3/1/10 – 2/28/11	Contract No.: 403-10368	Master Blanket: N/A
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Awarded Vendor:
Harcros Chemicals, Inc.
5132 Trenton Street
Tampa, FL 33619

Delivery: 2-7 Days
Payment Terms: Net 30

Attn: Thomas Hillyer
813-247-4531
Fax 813-247-7917
Email: thillyer@harcros.com

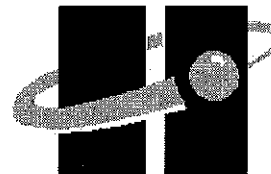
Insurance Coverage Required: Yes No
Authorized for Purchases: Under \$25,000 Over
City Commission Approval: 12/1/09 Pur-1 CAR 09-1609
Extension Options: Yes No Years: 3, 1 yr extensions

<u>HYDROFLUOSILICIC ACID</u>	<u>PRICE DECREASE - REVISED 7/15/11</u>
Full truckloads Pricing based on 23% analysis	\$ 0.3475 / pound \$ 0.295
Less than full truckloads Pricing based on 23% analysis	\$ 0.375 / pound \$ 0.325
Demurrage rate	\$ 75.00 / hour
Pricing is delivered	

Department Contract Co-Ordinator: Rick Johnson, Public Works, (954) 828-7865
Procurement Specialist: Robert McKenney, CPPB

Harcros Chemicals Inc.
5132 Trenton
Tampa, FL 33619

Telephone : 813-247-4531
Fax : 813-247-7917



July 15, 2011

Robert McKenney

City of Fort Lauderdale
100 N. Andrews Avenue Room 619
Fort Lauderdale, FL 33301

RE: Contract # 403-10368

Dear Mr. McKenney:

Harcros Chemicals, Inc would like to reduce the pricing for hydrofluosilic acid supplied to the Fort Lauderdale Co-op contract effective July 15, 2011. The new pricing we would like to offer is:

Price for full truckloads, one stop	\$0.295/lb based on 23% analysis
Price for orders less than full truckloads	\$0.325/lb based on 23% analysis

Please let me know if this would be acceptable to the Co-op members.

Sincerely,

A handwritten signature in cursive script that reads "Dennis Payne".

Dennis Payne
Regional Manager
Harcros Tampa