

# CONTRACT SUMMARY

CITY OF FORT LAUDERDALE  
PROCUREMENT SERVICES DEPARTMENT

---

<b>Period Covered:</b> 10/1/10 – 9/30/11	<b>Contract No.:</b> 715-10580	<b>Master Blanket:</b> N/A
---	-----------------------------------	-------------------------------

---

**Awarded Vendor:**

Business Information Systems, Inc.  
1350 NE 56 Street, Suite 300  
Fort Lauderdale, FL 33334

Attn: Steve Coldren  
954-493-7377  
Fax 954-493-6541  
Email: [steve.coldren@bisdigital.com](mailto:steve.coldren@bisdigital.com)

Insurance Coverage Required: Yes  No   
Authorized for Purchases: Under \$25,000  Over   
City Commission Approval: 9/21/10 Pur-04 CAR 10-1252  
Extension Options: Yes  No  Years: 3, 1 year extensions

\*\*\*\*\*

**AUDIO VISUAL SERVICES FOR PUBLIC ADDRESS SYSTEMS**

Shure SM-57 Microphone	\$ 149.00
Shure SM-81 Microphone	\$ 499.00
Electro Voice ND267A Mircophone	\$ 149.00
Electro Voice RE-20 Microphone	\$ 449.00
Labor, regular hours 8 am – 5 pm Mon-Fri, repair services	\$ 70.00 / hr
Labor, regular hours 8 am – 5 pm Mon-Fri, install cables	\$ 70.00 / hr
Labor, overtime, for repair of service equipment	\$ 90.00 / hr
Labor, overtime, install cables & accessories	\$ 90.00 / hr
Hourly rate for onsite AV support for post 5 pm meetings	\$ 90.00 / hr
Hourly rate for onsite AV support for pre 5 pm meetings	\$ 70.00 / hr
Onsite AV support for on-scheduled meetings	\$ 90.00 / hr
Material purchase discount	10%

\*\*\*\*\*

Department Contract Co-Ordinator: Rose Picchio, City Clerk's Office, (954) 828-5010

Procurement Specialist: Richard Ewell, CPPB

THIS AGREEMENT, made and entered into this 21st day of September, 2010, is by and between the City of Fort Lauderdale, a Florida municipality, ("City"), whose address is 100 North Andrews Avenue, Fort Lauderdale, FL 33301-1016, and Business Information Systems, Inc., a Florida corporation ("Contractor"), whose address and phone are 1350 NE 56 Street, Suite 300, Fort Lauderdale, FL 33334, Phone 954-493-7377, Fax: 954-493-6541.

WHEREAS, the City issued Request for Proposal Number 715-10580 ("RFP"), and the Contractor submitted a proposal in response to the RFP; and

WHEREAS, on September 21, 2010, the City Commission of the City of Fort Lauderdale approved an agreement with Contractor for the goods or services described in the RFP (Pur-04, CAR No. 10-1252),

NOW, THEREFORE, for and in consideration of the mutual promises and covenants set forth herein and other good and valuable consideration, the City and the Contractor covenant and agree as follows:

1. The Contractor agrees to provide to the City audio visual services for public address systems in accordance with and in strict compliance with the specifications, terms, conditions, and requirements set forth in the RFP and any and all addenda thereto beginning October 1, 2010 and ending September 30, 2011.

2. This contract form G-110 Rev. 01/10, the RFP, any and all addenda to the RFP, and the Contractor's proposal in response to the RFP are integral parts of this Contract, and are incorporated herein.

3. In the event of conflict between or among the contract documents, the order of priority shall be as follows:

- First, this contract form, G-110 Rev. 01/10;
- Second, any and all addenda to the City's RFP in reverse chronological order;
- Third, the RFP;
- Fourth, the Contractor's response to any addendum requiring a response;
- Fifth, the Contractor's response to the RFP.

4. The Company warrants that the goods and services supplied to the City pursuant to this Contract shall at all times fully conform to the specifications set forth in the RFP and be of the highest quality. In the event the City, in the City's sole discretion, determines that any product or service supplied pursuant to this Contract is defective or does not conform to the specifications set forth in the RFP the City reserves the right unilaterally to cancel an order or cancel this Contract upon written notice to the Contractor, and reduce commensurately any amount of money due the Contractor.

5. The City may cancel this Contract upon written notice to the Contractor in the event the Contractor fails to furnish the goods or perform the services as described in the RFP within 30 days following written notice to the Contractor.

6. The Contractor shall not present any invoice to the City that includes sales tax (85-8012514506C-7) or federal excise tax (59-6000319).

7. Contractor shall direct all invoices in duplicate for payment to Finance Department, City of Fort Lauderdale, 100 N. Andrews Avenue, 6th Floor, Fort Lauderdale, FL 33301. Any applicable discount MUST appear on the invoice.

IN WITNESS WHEREOF, the City and the Contractor execute this Contract as follows:

CITY OF FORT LAUDERDALE

By: Phil Zuck  
Director of Procurement Services

ATTEST

By: \_\_\_\_\_

Print Name: ERICA MICHAEL

CONTRACTOR

By: \_\_\_\_\_

Print Name: STEVE COLDREN

Title: PRESIDENT

(If not president of corporation please attach proof of authorization)

STATE OF FLORIDA  
COUNTY OF BROWARD

The foregoing instrument was acknowledged before me this 4<sup>th</sup> day of October, 2010, by STEVE COLDREN as (title): PRESIDENT for Business Information Systems, Inc., a Florida corporation.

(SEAL)



Constance M. Mayfield  
Notary Public, State of FLORIDA  
(Signature of Notary Public)

\_\_\_\_\_  
(Print, Type, or Stamp Commissioned Name of Notary Public)

Personally Known \_\_\_\_\_ OR Produced Identification \_\_\_\_\_  
Type of Identification Produced \_\_\_\_\_

CONTRACT  
COPY

**RFP 715-10580**

**AUDIO VISUAL SERVICES FOR  
PUBLIC ADDRESS SYSTEMS**

Due Date: 8/18/2010

Open Date: 8/18/2010 @ 2:00pm

BUSINESS INFORMATION SYSTEMS, INC

COPY #4 OF 7



## **PART VIII - PROPOSAL PAGES - TECHNICAL PROPOSAL**

The following issues should be fully responded to in your proposal in concise narrative form. Additional sheets should be used, but they should reference each issue and be presented in the same order.

- Tab 1: Bid/Proposal Signature page
- Tab 2: Non-Collusion Statement
- Tab 3: Letter of Interest: The letter of interest may contain any other information not in the proposal and should include a brief narrative statement of understanding addressing all sections of the RFP.
- Tab 4: Statement of Proposed Services. This section should include experience, qualifications and past performance of the proposing firm, including your willingness and ability to meet the City's response and repair time requirements.
- Tab 5: Business Licenses. Evidence that your firm and/or persons performing the work are licensed to do business in the State of Florida.
- Tab 6: Evidence of Insurance. Certificate of Insurance showing coverage, forms, limits. Actual insurance certificates will be required from recommended contractor, prior to award.
- Tab 7: Supported Manufacturers List: List the manufacturers and their equipment that you support. Indicate if you are a Factory Authorized Dealer and/or Repair Center. Indicate if you are not Factory Authorized but do provide products and service.
- Tab 8: Professional/Technical Documentation: Provide the names, titles and professional qualifications of all your personnel who will be assigned to the City's contract services. Include resumes and all applicable certifications.
- Tab 9: List of five clients/references for whom you have provided similar services in the last three years; this will include and contracts you have had with the City of Fort Lauderdale. Provide agency name, address, telephone number, contact person, email address and date service was provided. Be prepared to provide, upon request, evidence of work product, ability to meet schedules, cooperation, and responsiveness. Attach additional sheets if necessary.
- Tab 10: Any additional attachments to your proposal.
- Tab 11: Revised Cost Proposal Excel Spreadsheet

**PART I – INTRODUCTION/INFORMATION**

**01. PURPOSE**

The City of Fort Lauderdale, Florida (City) is seeking proposals from qualified proposers, hereinafter referred to as the Contractor, to provide audio visual, public address services for various City systems, under the centralized administration of the Information Technology Services (ITS) Department, in accordance with the terms, conditions, and specifications contained in this Request for Proposals (RFP).

**02. INFORMATION OR CLARIFICATION**

For information concerning technical specifications, please utilize the question / answer feature provided by BidSync at [www.bidsync.com](http://www.bidsync.com) . Questions of a material nature must be received prior to the cut-off date specified in the RFP Schedule. Material changes, if any, to the scope of services or bidding procedures will only be transmitted by written addendum. (See addendum section of BidSync Site). Contractor's please note: Proposals shall be submitted as stated in PART VI – Requirements of the Proposal. No part of your proposal can be submitted via FAX. No variation in price or conditions shall be permitted based upon a claim of ignorance. Submission of a proposal will be considered evidence that the Contractor has familiarized themselves with the nature and extent of the work, and the equipment, materials, and labor required. The entire proposal must be submitted in accordance with all specifications contained in this solicitation.

**03. TRANSACTION FEES**

The City of Fort Lauderdale uses BidSync ([www.bidsync.com](http://www.bidsync.com)) to distribute and receive bids and proposals. There is no charge to vendors/contractors to register and participate in the solicitation process, nor will any fees be charged to the awarded vendor.

**04. PRE-PROPOSAL CONFERENCE AND SITE VISIT**

There will be a pre-proposal conference for this Request for Proposal as stated in PART II – RFP Schedule. It is strongly suggested that all Contractor's attend the pre-proposal conference.

While attendance is not mandatory it is the sole responsibility of the Contractor to become familiar with the scope of the City's requirements and systems prior to submitting a proposal. No variation in price or conditions shall be permitted based upon a claim of ignorance. Submission of a proposal will be considered evidence that the proposer has familiarized themselves with the nature and extent of the work, equipment, materials, and labor required.

**05. ELIGIBILITY**

To be eligible to respond to this solicitation, the proposing firm must demonstrate that they have successfully completed services, of a similar project size to those specified in the scope of services section of this solicitation.

**06. PRICING/DELIVERY**

All pricing should be identified in PART VII - PROPOSAL PAGES – COST PROPOSAL. No additional costs may be accepted, other than the costs stated on the Proposal pages.

All pricing must include delivery costs and be quoted FOB: Destination.

**07. RFP DOCUMENTS**

The Contractor shall examine this RFP carefully. Ignorance of the requirements will not relieve the Contractor from liability and obligation under the Contract.

**08. AWARD**

The City reserves the right to award to that bidder who will best serve the interests of the City. The City also reserves the right to waive minor variations in the specifications and in the bidding process. The City further reserves the right to accept or reject any and/or all bids and to award or not award a contract based on this bid solicitation.

## PART II - RFP SCHEDULE

Release RFP	07/26/10
Pre-Bid Meeting	08/03/10
Location: Fort Lauderdale City Hall, 7 <sup>th</sup> Floor Conference Room	
Time: 2:00 pm	
Last Date for Receipt of Questions of a Material Nature	08/06/10
Addendum Release (If required)	08/09/10
PROPOSAL DUE (Prior to 2:00 PM EST)	08/18/10

## **PART III - SPECIAL CONDITIONS**

### **01. GENERAL CONDITIONS**

RFP General Conditions Form G-107 Rev. 06/09 (GC) are included and made a part of this RFP.

### **02. NEWS RELEASES/PUBLICITY**

News releases, publicity releases, or advertisements relating to this contract or the tasks or projects associated with the project shall not be made without prior City approval.

### **03. RFP DOCUMENTS**

The Contractor shall examine this RFP carefully. Ignorance of the requirements will not relieve the Contractor from liability and obligations under the Contract.

### **04. CONTRACTORS' COSTS**

The City shall not be liable for any costs incurred by Contractor in responding to this RFP.

### **05. RULES AND PROPOSALS**

The signer of the proposal must declare that the only person(s), company or parties interested in the proposal as principals are named therein; that the proposal is made without collusion with any other person(s), company or parties submitting a proposal; that it is in all respects fair and in good faith, without collusion or fraud; and that the signer of the proposal has full authority to bind the principal Contractor.

### **06. CONTRACT PERIOD**

The initial contract term shall commence upon date of award by the City or October 1, 2010, whichever is later, and shall expire one year from that date. The City reserves the right to extend the contract for three additional one year terms, providing all terms conditions and specifications remain the same, both parties agree to the extension, and such extension is approved by the City.

In the event services are scheduled to end because of the expiration of this contract, the Contractor shall continue the service upon the request of the Director of Procurement Services. The extension period shall not extend for more than ninety (90) days beyond the expiration date of the existing contract. The Contractor shall be compensated for the service at the rate in effect when this extension clause is invoked by the City.

### **07. COST ADJUSTMENTS**

Prices quoted shall be firm for the initial contract term. No cost increases shall be accepted in this initial contract term. Please consider this when providing your pricing

for this request for proposal.

Thereafter, any extensions which may be approved by the City shall be subject to the following: Costs for any extension terms shall be subject to an adjustment only if increases or decreases occur in the industry. Such adjustment shall be based on the latest yearly percentage increase in the All Urban Consumers Price Index (CPI-U) as published by the Bureau of Labor Statistics, U.S. Dep't. of Labor, and shall not exceed five percent (5%).

The yearly increase or decrease in the CPI shall be that latest Index published and available for the calendar year ending 12/31, prior to the end of the contract year then in effect, as compared to the index for the comparable month, one-year prior.

Any requested adjustment shall be fully documented and submitted to the City at least ninety (90) days prior to the contract anniversary date. Any approved cost adjustments shall become effective on the beginning date of the approved contract extension.

The City may, after examination, refuse to accept the adjusted costs if they are not properly documented, or considered to be excessive, or if decreases are considered to be insufficient. In the event the City does not wish to accept the adjusted costs and the matter cannot be resolved to the satisfaction of the City, the Contract will be considered cancelled on the scheduled expiration date.

#### 08. SERVICE TEST PERIOD

If the Contractor has not previously performed the services to the city, the City reserves the right to require a test period to determine if the Contractor can perform in accordance with the requirements of the contract, and to the City's satisfaction. Such test period can be from thirty to ninety days, and will be conducted under all specifications, terms and conditions contained in the contract.

A performance evaluation will be conducted prior to the end of the test period and that evaluation will be the basis for the City's decision to continue with the Contractor or to select another Contractor (if applicable).

#### 09. CONTRACT COORDINATOR

The City may designate a Contract Coordinator whose principal duties shall be:

- Liaison with Contractor.

- Coordinate and approve all work under the contract.

- Resolve any disputes.

- Assure consistency and quality of Contractor's performance.

- Schedule and conduct Contractor performance evaluations and document findings.

- Review and approve for payment all invoices for work performed or items delivered.

## 10. CONTRACTOR PERFORMANCE REVIEWS AND RATINGS

The City Contract Coordinator may develop a Contractor performance evaluation report. This report shall be used to periodically review and rate the Contractor's performance under the contract with performance rating as follows:

Excellent	Far exceeds requirements.
Good	Exceeds requirements
Fair	Just meets requirements.
Poor	Does not meet all requirements and contractor is subject to penalty provisions under the contact.
Non compliance	Either continued poor performance after notice or a performance level that does not meet a significant portion of the requirements. This rating makes the Contractor subject to the default or cancellation for cause provisions of the contract.

The report shall also list all discrepancies found during the review period. The Contractor shall be provided with a copy of the report, and may respond in writing if he takes exception to the report or wishes to comment on the report. Contractor performance reviews and subsequent reports will be used in determining the suitability of contract extension.

## 11. NO EXCLUSIVE CONTRACT/ADDITIONAL SERVICES

While this contract is for services provided to the department referenced in this Request for Proposals, the City may require similar work for other City departments. Contractor agrees to take on such work unless such work would not be considered reasonable or become an undue burden to the Contractor.

Contractor agrees and understands that the contract shall not be construed as an exclusive arrangement and further agrees that the City may, at any time, secure similar or identical services at its sole option.

The City may require additional items or services of a similar nature, but not specifically listed in the contract. The Contractor agrees to provide such items or services, and shall provide the City prices on such additional items or services based upon a formula or method, which is the same or similar to that used in establishing the prices in his proposal. If the price(s) offered are not acceptable to the City, and the situation cannot be resolved to the satisfaction of the City, the City reserves the right to procure those items or services from other vendors, or to cancel the contract upon giving the Contractor thirty (30) days written notice.

## 12. DELETION OR MODIFICATION OF SERVICES

The City reserves the right to delete any portion of this Contract at any time without cause, and if such right is exercised by the City, the total fee shall be reduced in the same ratio as the estimated cost of the work deleted bears to the estimated cost of the work originally planned. If work has already been accomplished on the portion of the Contract to be deleted, the Contractor shall be paid for the deleted portion on the

basis of the estimated percentage of completion of such portion.

If the Contractor and the City agree on modifications or revisions to the task elements, after the City has approved work to begin on a particular task or project, and a budget has been established for that task or project, the Contractor will submit a revised budget to the City for approval prior to proceeding with the work.

### 13. INSURANCE

The Contractor shall furnish proof of Workers' Compensation Insurance, General Liability Insurance, Comprehensive Automobile Liability Insurance, and Professional Liability Insurance. The coverage is to remain in force at all times during the contract period. The following minimum insurance coverage is required. The City is to be added as an "additional insured" with relation to General Liability Insurance. This MUST be written in the description section of the insurance certificate, even if you have a check-off box on your insurance certificate. Any costs for adding the City as "additional insured" will be at the contractor's expense.

The Contractor must have a Financial Size Categories (FSC) rating of no less than A- by the latest edition of Best's Key Rating Guide, or acceptance of insurance company that holds a valid Florida Certificate of Authority issued by the State of Florida, Department of Insurance, and are members of the Florida Guarantee Fund.

#### **Workers' Compensation and Employers' Liability Insurance**

Limits: Workers' Compensation – Per Florida Statute 440  
Employers' Liability - \$500,000

Any firm performing work on behalf of the City of Fort Lauderdale must provide Workers' Compensation insurance. Exceptions and exemptions can only be made if they are in accordance with Florida Statute. For additional information contact the Department of Financial Services, Workers' Compensation Division at (850) 413-1601 or on the web at [www.fldfs.com](http://www.fldfs.com).

#### **Commercial General Liability Insurance**

Covering premises-operations, products-completed operations, independent contractors and contractual liability.

Limits: Combined single limit bodily injury/property damage \$1,000,000.

This coverage must include:

- a. Coverage for the liability assumed by the contractor under the indemnity provision of the contract.

#### **Automobile Liability Insurance**

Covering all owned, hired and non-owned automobile equipment.

Limits: Bodily injury            \$250,000 each person,

	\$500,000 each occurrence
Property damage	\$100,000 each occurrence

A copy of **ANY** current Certificate of Insurance should be included with your proposal.

In the event that you are the successful bidder, you will be required to provide a certificate naming the City as an "additional insured" for General Liability.

Certificate holder should be addressed as follows:

City of Fort Lauderdale  
Procurement Services Department  
100 N. Andrews Avenue, Room 619  
Ft. Lauderdale, FL 33301

#### 14. SUBCONTRACTORS

If the Contractor proposes to use subcontractors in the course of providing these services to the City, this information shall be a part of the bid response. Such information shall be subject to review, acceptance and approval of the City, prior to any contract award. The City reserves the right to approve or disapprove of any subcontractor candidate in its best interest and to require Contractor to replace subcontractor with one that meets City approval.

Contractor shall ensure that all Contractor's subcontractors perform in accordance with the terms and conditions of this Contract. Contractor shall be fully responsible for all of Contractor's subcontractors' performance, and liable for any of Contractor's subcontractors' non-performance and all of Contractor's subcontractors' acts and omissions. Contractor shall defend, counsel being subject to the City's approval or disapproval, and indemnify and hold harmless the City and the City's officers, employees, and agents from and against any claim, lawsuit, third-party action, or judgment, including any award of attorney fees and any award of costs, by or in favor of any Contractor's subcontractors for payment for work performed for the City.

#### 15. INSURANCE – SUBCONTRACTORS

Contractor shall require all of its subcontractors to provide the aforementioned coverage as well as any other coverage that the contractor may consider necessary, and any deficiency in the coverage or policy limits of said subcontractors will be the sole responsibility of the contractor.

#### 16. INSURANCE FOR COLLECTION OF CREDIT CARD PAYMENTS

The successful contractor will need to provide proof that they maintain insurance coverage in an amount of not less than \$1,000,000 specifically for cyber related crimes relating to the transmission of credit card information over their website that

can include but are not limited to criminal activity involving the information technology infrastructure, including illegal access (unauthorized access), illegal interception (by technical means of non-public transmissions of computer data to, from or within a computer system), data interference (unauthorized damaging, deletion, deterioration, alteration or suppression of computer data), systems interference (interfering with the functioning of a computer system by inputting, transmitting, damaging, deleting, deteriorating, altering or suppressing computer data), misuse of devices, forgery (ID theft), and electronic fraud.

17. UNCONTROLLABLE CIRCUMSTANCES ("Force Majeure")

The City and Contractor will be excused from the performance of their respective obligations under this agreement when and to the extent that their performance is delayed or prevented by any circumstances beyond their control including, fire, flood, explosion, strikes or other labor disputes, act of God or public emergency, war, riot, civil commotion, malicious damage, act or omission of any governmental authority, delay or failure or shortage of any type of transportation, equipment, or service from a public utility needed for their performance, provided that:

A. The non performing party gives the other party prompt written notice describing the particulars of the Force Majeure including, but not limited to, the nature of the occurrence and its expected duration, and continues to furnish timely reports with respect thereto during the period of the Force Majeure;

B. The excuse of performance is of no greater scope and of no longer duration than is required by the Force Majeure;

C. No obligations of either party that arose before the Force Majeure causing the excuse of performance are excused as a result of the Force Majeure; and

D. The non performing party uses its best efforts to remedy its inability to perform. Notwithstanding the above, performance shall not be excused under this Section for a period in excess of two (2) months, provided that in extenuating circumstances, the City may excuse performance for a longer term. Economic hardship of the Contractor will not constitute Force Majeure. The term of the agreement shall be extended by a period equal to that during which either party's performance is suspended under this Section.

18. PUBLIC ENTITY CRIMES

NOTE: Contractor, by submitting a proposal attests they have not been placed on the convicted vendor list.

A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a proposal on a contract to provide any goods or services to a public entity, may not submit a proposal on a contract with a public entity for the construction or repair of a public building or public work, may not submit proposals on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess

of the threshold amount provided in Section 287.017, Florida Statutes, for Category Two for a period of 36 months from the date of being placed on the convicted vendor list.

**19. DAMAGE TO PUBLIC OR PRIVATE PROPERTY**

Extreme care shall be taken to safeguard all existing facilities, site amenities, irrigation systems, vehicles, etc. on or around the job site. Damage to public and/or private property shall be the responsibility of the Contractor and shall be repaired and/or replaced at no additional cost to the City.

**20. CANADIAN COMPANIES**

The City may enforce in the United States of America or in Canada or in both countries a judgment entered against the Contractor. The Contractor waives any and all defenses to the City's enforcement in Canada, of a judgment entered by a court in the United States of America. All monetary amounts set forth in this Contract are in United States dollars.

**21. LOBBYING ACTIVITIES**

**ALL CONTRACTORS PLEASE NOTE:** Any contractor submitting a response to this solicitation must comply, if applicable, with City of Fort Lauderdale Ordinance No. C-00-27, Lobbying Activities. Copies of Ordinance No. C-00-27 and Resolution No. 07-101 may be obtained from the City Clerk's Office on the 7th Floor of City Hall, 100 N. Andrews Avenue, Fort Lauderdale, Florida. The ordinance may also be viewed on the City's website at:

<http://www.fortlauderdale.gov/clerk/LobbyistDocs/lobbyistord1009.pdf> .

**22. BID TABULATIONS/INTENT TO AWARD**

(Notice of Intent to Award Contract/Bid, resulting from the City's Formal solicitation process, requiring City Commission action, may be found at [http://www.fortlauderdale.gov/purchasing/notices\\_of\\_intent.htm](http://www.fortlauderdale.gov/purchasing/notices_of_intent.htm). Tabulations of receipt of those parties responding to a formal solicitation may be found at <http://www.fortlauderdale.gov/purchasing/bidresults.htm>, or any interested party may call the Procurement Office at 954-828-5933.

## **PART IV - TECHNICAL SPECIFICATIONS/SCOPE OF SERVICES**

### **1.0 Overview:**

The City desires to solicit proposals from qualified suppliers to provide Audio/Visual Services and Public Address maintenance services for various City of Fort Lauderdale agencies. Installation of incidental components of the PA or AV systems is included within the scope of this contract. The scope does not include complete system replacements, however pricing for these projects shall be consistent with pricing structure quoted in response to this RFP. While this contract is for services provided to the City Clerk's Office, it also includes services to each department that is responsible for the various boards and committees. Contractor agrees to take on and perform such services as may be required under the same contract provisions, unless such work would not be considered reasonable or become an undue burden to the Contractor. The Information Technology Services (ITS) Department shall approve all such work for other City Departments prior to starting work.

### **2.0 General Requirements:**

2.1. Contractor shall be proficient in all phases of closed circuit television, audio and video mixers, microphones, public address amplifiers, speakers and work related to cabling and wiring of these systems. Contractor shall be capable of troubleshooting various brands of PA and AV systems and effect repairs in a timely manner.

2.2 Due to the critical nature of these contract services, the City requires the Contractor to have the ability and trained resources to commence work within one (1) hour of receiving the request from the Contract Administrator, unless shorter response times are indicated in other sections of this RFP. Extended response times may be permitted at the discretion of the City's Contract Administrator.

2.3 All work to be performed in accordance with National Electrical Code specifications and all applicable State and Local Codes as amended to date.

2.4. The Contractor shall be familiar with all Federal, State and Local Laws, Ordinances, Code Rules and Regulations that in any way may affect the work. Ignorance on the part of the Contractor will in no way relieve them from responsibility.

2.5 The Contractor is responsible to obtain and maintain current during the Contract term, all licenses insurance and other state, county or City permits that may be required to perform the contract services. This shall include, but not necessarily be limited to all permits to perform specific services, and inspection fees that are required for the electrical portions of those projects for which they are responsible. The Contractor shall comply with all Laws, Ordinances, Regulations and Building code requirements applicable to the scope of work included herein. The City may permit the Contractor to be reimbursed for special permit and inspection costs for work performed that is not integral to the contract services, as outlined in the RFP. If the City will reimburse the Contractor for such expenses, they will be identified prior to service performance, provide documentation of such charges, and bill these expenses as separate line items on the Contractor's invoice.

### 3.0 Security, Licensing and Certification Requirements:

3.1 Principals and employees of the successful contractor that will be working on City projects, or coming onto City property, must submit their personal identification information to permit a security background check. This shall include full name, gender, race, social security number and driver's license number. This information will be used solely to perform the background check.

3.2. Contractor must possess a low voltage electrical license valid in Broward County. License shall be maintained as current for the duration of this contract. Bidders shall submit proof of same with their response to be considered for award of this bid.

3.3. Contractor must have a trained technical staff certified by the equipment manufacturers in the proper repair and installation of this equipment. A listing of the manufacturers includes, but is not limited to; Sony, Bogen, Denon, Panasonic, Shure, ElectroVoice and TOA. Other manufacturers will be considered at the discretion of the City.

3.4. Contractor must have the ability to provide manufacturer approved solutions to meet the Public Address and Audio Visual requirements of the City.

### 4.0. Maintenance Standards:

4.1.1. City Hall utilizes an Audio Visual system to allow the Commission and Citizens to interact. This system has a very high visibility both within City Government and with the Citizens of Fort Lauderdale. As such they require a very high reliability and rapid repair when service is required.

4.1.2 Deleted

4.1.3 Normal service hours for the City Hall A/V systems are during the Commission meetings on the first and third Tuesday of each month. There are two meetings, one in the afternoon (Conference) and one in the evening (Regular). A technician will be required approximately thirty (30) minutes prior to each meeting. The Commission requires a technician to be present for thirty (30) minutes into the meeting to address any equipment set-up or malfunction issues that may occur. The technician is not required to remain for the duration of the meeting. Should a malfunction occur after the technician has departed, a maximum of thirty (30) minutes is allowed for the technician to return.

4.1.4 Normal service hours for the various boards and committees are included in section 5.0. A technician will be required approximately thirty (30) minutes prior to each meeting. The Commission requires a technician to be present for thirty (30) minutes into the meeting to address any equipment set-up or malfunction issues that may occur. The technician is not required to remain for the duration of the meeting. Should a malfunction occur after the technician has departed, a maximum of thirty (30) minutes is allowed for the technician to return.

#### 4.2. Requested Services:

4.2.1 The successful contractor shall provide technical advice and assistance for sound, video monitors, CCTV cameras, and troubleshoot and repair audio visual systems.

4.2.2 Maintenance shall be on an "as needed" basis. Labor to perform the maintenance and repairs shall be included as a part of your bid. Any parts that are required shall be provided at the rates set forth in this contract.

4.2.3 Prior to Commission Meetings the "ELMO" system will require set-up and testing to insure proper function. The PA system, VCR, slide projector, and television monitors are vital components of this system. Each microphone on the dais and podium shall be tested and their volume set. The VCR and audio tape recording equipment shall have their volume controls set properly and proper operation shall be confirmed. The City utilizes a digital recording system from Business Information Systems to record Commission proceedings.

The successful contractor shall insure that the computer for this system is turned on and all audio routing switches are properly configured to record from either the 8<sup>th</sup> floor Conference room, or the Commission Chambers on the 1<sup>st</sup> floor as needed. Additional information on the DCR Digital Recording System can be found on the Business Information Systems website at [www.bisdigital.com/dcr.html](http://www.bisdigital.com/dcr.html).

During the Commission meetings and listed Boards & Committees, "on-call" service shall be provided with a thirty- (30) minute maximum response time.

4.2.4 Maintenance of the wiring for the speakers, microphones and auxiliary inputs shall be the responsibility of the successful contractor. If new wire is required, it shall be provided as a part of this contract at the specified rates.

4.2.5 Deleted

4.2.6 Deleted

#### 4.3. Equipment Specifications:

4.3.1 Deleted

4.3.2 Deleted

4.3.3 Deleted

4.3.4 For use in the Commission Chambers, a high quality Lo-Z balanced line microphone shall be required. These shall be ElectroVoice or Shure brand with the model dependent upon the specific use. For pricing on this item, provide the discount from manufacturer's list price that you offer for each manufacturer.

For comparison purposes provide a price for the Shure SM-57, Shure SM-81 and ElectroVoice models ND267A and RE-20.

#### 4.4. Additional Items:

The City may also require the Contractor to install City-provided cable and materials. In such instances, the hourly rate for labor shall apply. Rates shall be per man-hour, with a one-hour minimum charge. Time in excess of the one-hour minimum shall be billed in 15-minute increments. If acceptable to both parties, the City and Contractor may set a fixed fee, per job, for installations of City-provided materials. The City may choose to obtain some or all of the miscellaneous cable and materials from the Contractor. Labor shall be billed as specified herein. Materials shall be provided at the discount level specified in the RFP response.

#### 5.0. Boards and Committees

There are various boards and committees that meet at least once a month, excluding quasi-autonomous boards and committees (i.e. authorities, boards of trustees – retirement system) and those that meet on an as-needed basis. Some are broadcast on the City's governmental television channel.

Professional, technical support is needed for television broadcasting and video taping (if applicable), digital audio recording and set-up for electronic presentations.

A technician will be required approximately thirty (30) minutes prior to each meeting. The Commission requires a technician to be present for thirty (30) minutes into the meeting to address any equipment set-up or malfunction issues that may occur. The technician is not required to remain for the duration of the meeting. Should a malfunction occur after the technician has departed, a maximum of thirty (30) minutes is allowed for the technician to return.

Aviation – 4<sup>th</sup> Thursday 1:30PM – Executive Airport  
Board of Adjustment – 2<sup>nd</sup> Wednesday 6:30PM – 1<sup>st</sup> Floor \*\*  
Budget – 3<sup>rd</sup> Wednesday 6:00PM – 8<sup>th</sup> Floor  
Citizens Police Review – 2<sup>nd</sup> Monday 7:00PM – 8<sup>th</sup> Floor  
Citizens Sustainability "Green" Committee – 4<sup>th</sup> Monday 6:30PM – 1<sup>st</sup> Floor  
Community Appearance – 2<sup>nd</sup> Wednesday 5:30PM – 8<sup>th</sup> Floor  
Community Services – 2<sup>nd</sup> Monday 7:00PM – 1<sup>st</sup> Floor  
Education Advisory – 3<sup>rd</sup> Thursday 6:30PM – 1<sup>st</sup> Floor  
Fire Rescue Facilities Bond Blue Ribbon – 3<sup>rd</sup> Thursday 6:00PM 8<sup>th</sup> Floor  
Historic Preservation – 1<sup>st</sup> Monday 5:00PM – 1<sup>st</sup> Floor  
Marine Advisory – 1<sup>st</sup> Thursday 7:00PM – 8<sup>th</sup> Floor \*\*  
Nuisance Abatement – 2<sup>nd</sup> Thursday 7:00PM – 1<sup>st</sup> Floor  
Parks, Recreation & Beaches – 4<sup>th</sup> Wednesday 7:00PM – 8<sup>th</sup> Floor \*\*  
Planning & Zoning – 3<sup>rd</sup> Wednesday 6:30PM – 1<sup>st</sup> Floor \*\*  
Utility – 4<sup>th</sup> Tuesday 6:30PM – 8<sup>th</sup> Floor

Times and locations subject to change.

**\*\* Televised**

## PART V – PROPOSAL EVALUATION CRITERIA

The award of the contract will be based on certain objective and subjective considerations listed below:

Understanding of the overall needs of the City for such services, as presented in the narrative proposal. This will include problem identification and the proposed method to accomplish the work required. **25%**

Experience, qualifications and past performance of the proposing firm, including persons proposed to provide the services, facilities, resources and references and willingness and ability to meet the City's response and repair time requirements. Please provide five (5) client references, including Company name, contact, address, email address and phone numbers, for organizations that are similar in size and complexity to the City of Fort Lauderdale. **40%**

Total Cost to the City based on the Specific Items List **35%**

**TOTAL PERCENT AVAILABLE: 100%**

**BONUS POINTS:** Proposers who have prior experience and knowledge with the City of Fort Lauderdale's audio visual and public address systems may be eligible for additional bonus points up to a maximum of 5 points. Proposers shall be required to provide, as a part of the RFP response, a summary of your knowledge on prior projects and/or services performed for the City on any of its A-V, or public address systems.

Maximum Bonus Points Available: **5 pts.**

An evaluation committee of qualified City Staff or other persons selected by the City will conduct evaluations of proposals. It may be a two-step process. In step one; the committee will evaluate all responsive proposals based upon the information and references contained in the proposals as submitted. The committee will score and rank all responsive proposals and determine a minimum of three (3), if more than three (3) proposals are responsive, to be finalists for further consideration. In the event there are less than three (3) responsive proposals, the committee will give further consideration to all responsive proposals received. In step two, the committee may then conduct discussions (oral presentations), for clarification purposes only, with the finalists and re-score and re-rank the finalists' proposals. The evaluation committee may then make a recommendation, resulting from this process, to the City Manager for award of a contract.

The City may require visits to customer installations or demonstrations of product by Contractor's, as part of the evaluation process.

The City of Fort Lauderdale reserves the right, before awarding the contract, to require a Proposer to submit any evidence of its qualifications as the City may deem necessary, and to consider any evidence available of financial, technical and other qualifications and capabilities, including performance experience with past and present users.

The City of Fort Lauderdale reserves the right to request additional clarifying information and request an oral presentation from any and all Proposers prior to determination of award.

The City reserves the right to award the contract to that Proposer who will best serve the interest of the City. The City reserves the right based upon its deliberations and in its opinion, to accept or reject any or all proposals. The City also reserves the right to waive minor irregularities or variations to the specifications and in the bidding process.

The City uses a mathematical formula for determining allocation of cost points to each responsive, responsible proposer. The lowest, responsive, responsible proposer receives the maximum allowable points. When using this formula, a proposer that submits a cost or fee which is two times greater than the cost/fee of the lowest responsive, responsible proposer, will result in receiving zero points for cost.

$2^{\text{nd}}$  lowest cost minus lowest cost = X

X divided by lowest cost = Y

Y times the total number of cost points = Z

Total number of cost points minus Z = points assigned to  $2^{\text{nd}}$  lowest vendor and so on.

## **PART VI - REQUIREMENTS OF THE PROPOSAL**

All proposals must be submitted as specified on the proposal pages, which follow. Any attachments must be clearly identified. To be considered, the proposal must respond to all parts of the RFP. Any other information thought to be relevant, but not applicable to the enumerated categories, should be provided as an appendix to the proposal. If publications are supplied by a proposer to respond to a requirement, the response should include reference to the document number and page number. Proposals not providing this reference will be considered to have no reference material included in the additional documents. The City prefers all responses to this RFP to be less than 50 pages and that the Contractor utilize recyclable materials as much as possible. Expensive or fancy binders are not preferred.

All proposals must be submitted in a sealed package with the RFP number, due and open date, and RFP title clearly marked on the outside. If more than one package is submitted they should be marked 1 of 2, etc.

**THIS IS A PAPER RFP WITH CD.** All proposals must be received by the City of Fort Lauderdale, in the Procurement Services Department, Room 619, City Hall, 100 North Andrews Avenue, Fort Lauderdale, Florida, 33301 prior to 2:00 pm on the date specified in PART II – RFP SCHEDULE. Submittal of response by fax or e-mail will NOT be acceptable.

**PROPOSERS MUST SUBMIT AN IDENTIFIED ORIGINAL COPY PLUS (7) COPIES OF THE PROPOSAL PAGES INCLUDING ANY ATTACHMENTS**

**THE ABOVE REQUIREMENT TOTALS 8 COPIES OF YOUR PROPOSAL. CONTRACTOR SHOULD SUBMIT YOUR PROPOSAL ALSO ON A CD. FAILURE TO PROVIDE PROPOSALS AS STATED ABOVE, MAY BE GROUNDS TO FIND CONTRACTOR NON-RESPONSIVE.**

The proposer understands that the information contained in these Proposal Pages is to be relied upon by the City in awarding the proposed Agreement, and such information is warranted by the proposer to be true. The proposer agrees to furnish such additional information, prior to acceptance of any proposal, relating to the qualifications of the proposer, as may be required by the City.

**A representative who is authorized to contractually bind the Contractor shall sign the Bid/Proposal Signature page. Omission of a signature on that page may result in rejection of your proposal.**

## **PART VII - PROPOSAL PAGES – COST PROPOSAL**

### **PRICING: Specific Item List**

Proposer to complete and return the attached Excel spreadsheet as part of the RFP response. This is a representative listing of the items the City desires to obtain. Please provide a firm, fixed price for each item, including the cost of installation and a Grand Total Cost. The City does not warrant or guarantee purchase of all items listed. The City's actual needs shall determine items and quantities purchased during the contract term.

**City of Fort Lauderdale  
GENERAL CONDITIONS**

These instructions are standard for all contracts for commodities or services issued through the City of Fort Lauderdale Procurement Services Department. The City may delete, supersede, or modify any of these standard instructions for a particular contract by indicating such change in the Invitation to Bid (ITB) Special Conditions, Technical Specifications, Instructions, Proposal Pages, Addenda, and Legal Advertisement. In this general conditions document, Invitation to Bid (ITB) and Request for Proposal (RFP) are interchangeable.

**PART I BIDDER PROPOSAL PAGE(S) CONDITIONS:**

- 1.01 BIDDER ADDRESS:** The City maintains automated vendor address lists that have been generated for each specific Commodity Class item through our bid issuing service, BidSync. Notices of Invitations to Bid (ITB'S) are sent by e-mail to the selection of bidders who have fully registered with BidSync or faxed (if applicable) to every vendor on those lists, who may then view the bid documents online. Bidders who have been informed of a bid's availability in any other manner are responsible for registering with BidSync in order to view the bid documents. There is no fee for doing so. If you wish bid notifications be provided to another e-mail address or fax, please contact BidSync. If you wish purchase orders sent to a different address, please so indicate in your bid response. If you wish payments sent to a different address, please so indicate on your invoice.
- 1.02 DELIVERY:** Time will be of the essence for any orders placed as a result of this ITB. The City reserves the right to cancel any orders, or part thereof, without obligation if delivery is not made in accordance with the schedule specified by the Bidder and accepted by the City.
- 1.03 PAYMENT TERMS AND CASH DISCOUNTS:** Payment terms, unless otherwise stated in this ITB, will be considered to be net 30 days after the date of satisfactory delivery at the place of acceptance and receipt of correct invoice at the office specified, whichever occurs last. Bidder may offer cash discounts for prompt payment but they will not be considered in determination of award. If a Bidder offers a discount, it is understood that the discount time will be computed from the date of satisfactory delivery, at the place of acceptance, and receipt of correct invoice, at the office specified, whichever occurs last.
- 1.04 TOTAL BID DISCOUNT:** If Bidder offers a discount for award of all items listed in the bid, such discount shall be deducted from the total of the firm net unit prices bid and shall be considered in tabulation and award of bid.
- 1.05 BIDS FIRM FOR ACCEPTANCE:** Bidder warrants, by virtue of bidding, that the bid and the prices quoted in the bid will be firm for acceptance by the City for a period of ninety (90) days from the date of bid opening unless otherwise stated in the ITB.
- 1.06 VARIANCES:** For purposes of bid evaluation, Bidder's must indicate any variances, no matter how slight, from ITB General Conditions, Special Conditions, Specifications or Addenda in the space provided in the ITB. No variations or exceptions by a Bidder will be considered or deemed a part of the bid submitted unless such variances or exceptions are listed in the bid and referenced in the space provided on the bidder proposal pages. If variances are not stated, or referenced as required, it will be assumed that the product or service fully complies with the City's terms, conditions, and specifications.

By receiving a bid, City does not necessarily accept any variances contained in the bid. All variances submitted are subject to review and approval by the City. If any bid contains material variances that, in the City's sole opinion, make that bid conditional in nature, the City reserves the right to reject the bid or part of the bid that is declared, by the City as conditional.

- 1.07 NO BIDS:** If you do not intend to bid please indicate the reason, such as insufficient time to respond, do not offer product or service, unable to meet specifications, schedule would not permit, or any other reason, in the space provided in this ITB. Failure to bid or return no bid comments prior to the bid due and opening date and time, indicated in this ITB, may result in your firm being deleted from our Bidder's registration list for the Commodity Class Item requested in this ITB.
- 1.08 MINORITY AND WOMEN BUSINESS ENTERPRISE PARTICIPATION AND BUSINESS DEFINITIONS:** The City of Fort Lauderdale wants to increase the participation of Minority Business Enterprises (MBE), Women Business Enterprises (WBE), and Small Business Enterprises (SBE) in its procurement activities. If your firm qualifies in accordance with the below definitions please indicate in the space provided in this ITB.

Minority Business Enterprise (MBE) "A Minority Business" is a business enterprise that is owned or controlled by one or more socially or economically disadvantaged persons. Such disadvantage may arise from cultural, racial, chronic economic circumstances or background or other similar cause. Such persons include, but are not limited to: Blacks, Hispanics, Asian Americans, and Native Americans.

The term "Minority Business Enterprise" means a business at least 51 percent of which is owned by minority group members or, in the case of a publicly owned business, at least 51 percent of the stock of which is owned by minority group members. For the purpose of the preceding sentence, minority group members are citizens of the United States who include, but are not limited to: Blacks, Hispanics, Asian Americans, and Native Americans.

Women Business Enterprise (WBE) a "Women Owned or Controlled Business" is a business enterprise at least 51 percent of which is owned by females or, in the case of a publicly owned business, at least 51 percent of the stock of which is owned by females.

Small Business Enterprise (SBE) "Small Business" means a corporation, partnership, sole proprietorship, or other legal entity formed for the purpose of making a profit, which is independently owned and operated, has either fewer than 100 employees or less than \$1,000,000 in annual gross receipts.

BLACK, which includes persons having origins in any of the Black racial groups of Africa.

WHITE, which includes persons whose origins are Anglo-Saxon and Europeans and persons of Indo-European decent including Pakistani and East Indian.

HISPANIC, which includes persons of Mexican, Puerto Rican, Cuban, Central and South American, or other Spanish culture or origin, regardless of race.

NATIVE AMERICAN, which includes persons whose origins are American Indians, Eskimos, Aleuts, or Native Hawaiians.

ASIAN AMERICAN, which includes persons having origin in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands.

#### 1.09 MINORITY-WOMEN BUSINESS ENTERPRISE PARTICIPATION

It is the desire of the City of Fort Lauderdale to increase the participation of minority (MBE) and women-owned (WBE) businesses in its contracting and procurement programs. While the City does not have any preference or set aside programs in place, it is committed to a policy of equitable participation for these firms. Proposers are requested to include in their proposals a narrative describing their past accomplishments and intended actions in this area. If proposers are considering minority or women owned enterprise participation in their proposal, those firms, and their specific duties have to be identified in the proposal. If a proposer is considered for award, he or she will be asked to meet with City staff so that the intended MBE/WBE participation can be formalized and included in the subsequent contract.

#### Part II DEFINITIONS/ORDER OF PRECEDENCE:

- 2.01 BIDDING DEFINITIONS** The City will use the following definitions in its general conditions, special conditions, technical specifications, instructions to bidders, addenda and any other document used in the bidding process:  
INVITATION TO BID (ITB) when the City is requesting bids from qualified Bidders.  
REQUEST FOR PROPOSALS (RFP) when the City is requesting proposals from qualified Proposers.  
BID – a price and terms quote received in response to an ITB.  
PROPOSAL – a proposal received in response to an RFP.  
BIDDER – Person or firm submitting a Bid.  
PROPOSER – Person or firm submitting a Proposal.  
RESPONSIVE BIDDER – A person whose bid conforms in all material respects to the terms and conditions included in the ITB.  
RESPONSIBLE BIDDER – A person who has the capability in all respects to perform in full the contract requirements, as stated in the ITB, and the integrity and reliability that will assure good faith performance.  
FIRST RANKED PROPOSER – That Proposer, responding to a City RFP, whose Proposal is deemed by the City, the most advantageous to the City after applying the evaluation criteria contained in the RFP.  
SELLER – Successful Bidder or Proposer who is awarded a Purchase Order or Contract to provide goods or services to the City.  
CONTRACTOR – Successful Bidder or Proposer who is awarded a Purchase Order, award Contract, Blanket Purchase Order agreement, or Term Contract to provide goods or services to the City.  
CONTRACT – A deliberate verbal or written agreement between two or more competent parties to perform or not to perform a certain act or acts, including all types of agreements, regardless of what they may be called, for the procurement or disposal of equipment, materials, supplies, services or construction.  
CONSULTANT – Successful Bidder or Proposer who is awarded a contract to provide professional services to the City.  
The following terms may be used interchangeably by the City: ITB and/or RFP; Bid or Proposal; Bidder, Proposer, or Seller; Contractor or Consultant; Contract, Award, Agreement or Purchase Order.
- 2.02 SPECIAL CONDITIONS:** Any and all Special Conditions contained in this ITB that may be in variance or conflict with these General Conditions shall have precedence over these General Conditions. If no changes or deletions to General Conditions are made in the Special Conditions, then the General Conditions shall prevail in their entirety,

#### PART III BIDDING AND AWARD PROCEDURES:

- 3.01 SUBMISSION AND RECEIPT OF BIDS:** To receive consideration, bids must be received prior to the bid opening date and time. Unless otherwise specified, Bidder's should use the proposal forms provided by the City. These forms may be duplicated, but failure to use the forms may cause the bid to be rejected. Any erasures or corrections on the bid must be made in ink and initialed by Bidder in ink. All information submitted by the Bidder shall be printed, typewritten or filled in with pen and ink. Bids shall be signed in ink. Separate bids must be submitted for each ITB issued by the City in separate sealed envelopes properly marked. When a particular ITB or RFP requires multiple copies of bids or proposals they may be included in a single envelope or package properly sealed and identified. Only send bids via facsimile transmission (FAX) if the ITB specifically states that bids sent via FAX will be considered. If such a statement is not included in the ITB, bids sent via FAX will be rejected. Bids will be publicly opened in the Procurement Office, or other designated area, in the presence of Bidders, the public, and City staff. Bidders and the public are invited and encouraged to attend bid openings. Bids will be tabulated and made available for review by Bidder's and the public in accordance with applicable regulations.
- 3.02 MODEL NUMBER CORRECTIONS:** If the model number for the make specified in this ITB is incorrect, or no longer available and replaced with an updated model with new specifications, the Bidder shall enter the correct model number on the bidder proposal page. In the case of an updated model with new specifications, Bidder shall provide adequate information to allow the City to determine if the model bid meets the City's requirements.
- 3.03 PRICES QUOTED:** Deduct trade discounts, and quote firm net prices. Give both unit price and extended total. In the case of a discrepancy in computing the amount of the bid, the unit price quoted will govern. All prices quoted shall be F.O.B. destination, freight prepaid (Bidder pays and bears freight charges, Bidder owns goods in transit and files any claims), unless otherwise stated in Special Conditions. Each item must be bid separately. No attempt shall be made to tie any item or items contained in the ITB with any other business with the City.
- 3.04 TAXES:** The City of Fort Lauderdale is exempt from Federal Excise and Florida Sales taxes on direct purchase of tangible property. Exemption number for EIN is 59-6000319, and State Sales tax exemption number is 85-8013875578C-1.
- 3.05 WARRANTIES OF USAGE:** Any quantities listed in this ITB as estimated or projected are provided for tabulation and information purposes only. No warranty or guarantee of quantities is given or implied. It is understood that the Contractor will furnish the City's needs as they arise.
- 3.06 APPROVED EQUAL:** When the technical specifications call for a brand name, manufacturer, make, model, or vendor catalog number with acceptance of APPROVED EQUAL, it shall be for the purpose of establishing a level of quality and features desired and acceptable to the City. In such cases, the City will be receptive to any unit that would be considered by qualified City personnel as an approved equal. In that the specified make and model represent a level of quality and features desired by the City, the Bidder must state clearly in the bid any variance from those specifications. It is the Bidder's responsibility to provide adequate information, in the bid, to enable the City to ensure that

the bid meets the required criteria. If adequate information is not submitted with the bid, it may be rejected. The City will be the sole judge in determining if the item bid qualifies as an approved equal.

- 3.07 MINIMUM AND MANDATORY TECHNICAL SPECIFICATIONS:** The technical specifications may include items that are considered minimum, mandatory, or required. If any Bidder is unable to meet or exceed these items, and feels that the technical specifications are overly restrictive, the bidder must notify the Procurement Services Department immediately. Such notification must be received by the Procurement Services Department prior to the deadline contained in the ITB, for questions of a material nature, or prior to five (5) days before bid due and open date, whichever occurs first. If no such notification is received prior to that deadline, the City will consider the technical specifications to be acceptable to all bidders.
- 3.08 MISTAKES:** Bidders are cautioned to examine all terms, conditions, specifications, drawings, exhibits, addenda, delivery instructions and special conditions pertaining to the ITB. Failure of the Bidder to examine all pertinent documents shall not entitle the bidder to any relief from the conditions imposed in the contract.
- 3.09 SAMPLES AND DEMONSTRATIONS:** Samples or inspection of product may be requested to determine suitability. Unless otherwise specified in Special Conditions, samples shall be requested after the date of bid opening, and if requested should be received by the City within seven (7) working days of request. Samples, when requested, must be furnished free of expense to the City and if not used in testing or destroyed, will upon request of the Bidder, be returned within thirty (30) days of bid award at Bidder's expense. When required, the City may request full demonstrations of units prior to award. When such demonstrations are requested, the Bidder shall respond promptly and arrange a demonstration at a convenient location. Failure to provide samples or demonstrations as specified by the City may result in rejection of a bid.
- 3.10 LIFE CYCLE COSTING:** If so specified in the ITB, the City may elect to evaluate equipment proposed on the basis of total cost of ownership. In using Life Cycle Costing, factors such as the following may be considered: estimated useful life, maintenance costs, cost of supplies, labor intensity, energy usage, environmental impact, and residual value. The City reserves the right to use those or other applicable criteria, in its sole opinion that will most accurately estimate total cost of use and ownership.
- 3.11 BIDDING ITEMS WITH RECYCLED CONTENT:** In addressing environmental concerns, the City of Fort Lauderdale encourages Bidders to submit bids or alternate bids containing items with recycled content. When submitting bids containing items with recycled content, Bidder shall provide documentation adequate for the City to verify the recycled content. The City prefers packaging consisting of materials that are degradable or able to be recycled. When specifically stated in the ITB, the City may give preference to bids containing items manufactured with recycled material or packaging that is able to be recycled.
- 3.12 USE OF OTHER GOVERNMENTAL CONTRACTS:** The City reserves the right to reject any part or all of any bids received and utilize other available governmental contracts, if such action is in its best interest.
- 3.13 QUALIFICATIONS/INSPECTION:** Bids will only be considered from firms normally engaged in providing the types of commodities/services specified herein. The City reserves the right to inspect the Bidder's facilities, equipment, personnel, and organization at any time, or to take any other action necessary to determine Bidder's ability to perform. The Procurement Director reserves the right to reject bids where evidence or evaluation is determined to indicate inability to perform.
- 3.14 BID SURETY:** If Special Conditions require a bid security, it shall be submitted in the amount stated. A bid security can be in the form of a bid bond, postal money order or cashiers check. Bid security will be returned to the unsuccessful bidders as soon as practicable after opening of bids. Bid security will be returned to the successful bidder after acceptance of the performance bond, if required; acceptance of insurance coverage, if required; and full execution of contract documents, if required; or conditions as stated in Special Conditions.
- 3.15 PUBLIC RECORDS:** Florida law provides that municipal records shall at all times be open for personal inspection by any person. Section 119.01, F.S., the Public Records Law. Information and materials received by City in connection with an ITB response shall be deemed to be public records subject to public inspection upon award, recommendation for award, or 10 days after bid opening, whichever occurs first. However, certain exemptions to the public records law are statutorily provided for in Section 119.07, F.S. If the Proposer believes any of the information contained in his or her response is exempt from the Public Records Law, then the Proposer, must in his or her response, specifically identify the material which is deemed to be exempt and cite the legal authority for the exemption. The City's determination of whether an exemption applies shall be final, and the Proposer agrees to defend, indemnify, and hold harmless the City and the City's officers, employees, and agents, against any loss or damages incurred by any person or entity as a result of the City's treatment of records as public records.
- 3.16 PROHIBITION OF INTEREST:** No contract will be awarded to a bidding firm who has City elected officials, officers or employees affiliated with it, unless the bidding firm has fully complied with current Florida State Statutes and City Ordinances relating to this issue. Bidders must disclose any such affiliation. Failure to disclose any such affiliation will result in disqualification of the Bidder and removal of the Bidder from the City's bidder lists and prohibition from engaging in any business with the City.
- 3.17 RESERVATIONS FOR AWARD AND REJECTION OF BIDS:** The City reserves the right to accept or reject any or all bids, part of bids, and to waive minor irregularities or variations to specifications contained in bids, and minor irregularities in the bidding process. The City also reserves the right to award the contract on a split order basis, lump sum basis, individual item basis, or such combination as shall best serve the interest of the City. The City reserves the right to make an award to the responsive and responsible bidder whose product or service meets the terms, conditions, and specifications of the ITB and whose bid is considered to best serve the City's interest. In determining the responsiveness of the offer and the responsibility of the Bidder, the following shall be considered when applicable: the ability, capacity and skill of the Bidder to perform as required; whether the Bidder can perform promptly, or within the time specified, without delay or interference; the character, integrity, reputation, judgment, experience and efficiency of the Bidder; the quality of past performance by the Bidder; the previous and existing compliance by the Bidder with related laws and ordinances; the sufficiency of the Bidder's financial resources; the availability, quality and adaptability of the Bidder's supplies or services to the required use; the ability of the Bidder to provide future maintenance, service or parts; the number and scope of conditions attached to the bid.

If the ITB provides for a contract trial period, the City reserves the right, in the event the selected bidder does not perform satisfactorily, to award a trial period to the next ranked bidder or to award a contract to the next ranked bidder, if that bidder has successfully provided services to the City in the past. This procedure to continue until a bidder is selected or the contract is re-bid, at the sole option of the City.

- 3.18 **LEGAL REQUIREMENTS:** Applicable provisions of all federal, state, county laws, and local ordinances, rules and regulations, shall govern development, submittal and evaluation of all bids received in response hereto and shall govern any and all claims and disputes which may arise between person(s) submitting a bid response hereto and the City by and through its officers, employees and authorized representatives, or any other person, natural or otherwise; and lack of knowledge by any bidder shall not constitute a cognizable defense against the legal effect thereof.

#### **PART IV BONDS AND INSURANCE**

- 4.01 **PERFORMANCE BOND:** If a performance bond is required in Special Conditions, the Contractor shall within fifteen (15) working days after notification of award, furnish to the City a Performance Bond, payable to the City of Fort Lauderdale, Florida, in the face amount specified in Special Conditions as surety for faithful performance under the terms and conditions of the contract. If the bond is on an annual coverage basis, renewal for each succeeding year shall be submitted to the City thirty (30) days prior to the termination date of the existing Performance Bond. The Performance Bond must be executed by a surety company of recognized standing, authorized to do business in the State of Florida and having a resident agent.

Acknowledgement and agreement is given by both parties that the amount herein set for the Performance Bond is not intended to be nor shall be deemed to be in the nature of liquidated damages nor is it intended to limit the liability of the Contractor to the City in the event of a material breach of this Agreement by the Contractor.

- 4.02 **INSURANCE:** If the Contractor is required to go on to City property to perform work or services as a result of ITB award, the Contractor shall assume full responsibility and expense to obtain all necessary insurance as required by City or specified in Special Conditions.

The Contractor shall provide to the Procurement Services Department original certificates of coverage and receive notification of approval of those certificates by the City's Risk Manager prior to engaging in any activities under this contract. The Contractor's insurance is subject to the approval of the City's Risk Manager. The certificates must list the City as an **ADDITIONAL INSURED for General Liability Insurance**, and shall have no less than thirty (30) days written notice of cancellation or material change. Further modification of the insurance requirements may be made at the sole discretion of the City's Risk Manager if circumstances change or adequate protection of the City is not presented. Bidder, by submitting the bid, agrees to abide by such modifications.

#### **PART V PURCHASE ORDER AND CONTRACT TERMS:**

- 5.01 **COMPLIANCE TO SPECIFICATIONS, LATE DELIVERIES/PENALTIES:** Items offered may be tested for compliance to bid specifications. Items delivered which do not conform to bid specifications may be rejected and returned at Contractor's expense. Any violation resulting in contract termination for cause or delivery of items not conforming to specifications, or late delivery may also result in:
- Bidders name being removed from the City's bidder's mailing list for a specified period and Bidder will not be recommended for any award during that period.
  - All City Departments being advised to refrain from doing business with the Bidder.
  - All other remedies in law or equity.
- 5.02 **ACCEPTANCE, CONDITION, AND PACKAGING:** The material delivered in response to ITB award shall remain the property of the Seller until a physical inspection is made and the material accepted to the satisfaction of the City. The material must comply fully with the terms of the ITB, be of the required quality, new, and the latest model. All containers shall be suitable for storage and shipment by common carrier, and all prices shall include standard commercial packaging. The City will not accept substitutes of any kind. Any substitutes or material not meeting specifications will be returned at the Bidder's expense. Payment will be made only after City receipt and acceptance of materials or services.
- 5.03 **SAFETY STANDARDS:** All manufactured items and fabricated assemblies shall comply with applicable requirements of the Occupation Safety and Health Act of 1970 as amended, and be in compliance with Chapter 442, Florida Statutes. Any toxic substance listed in Section 38F-41.03 of the Florida Administrative Code delivered as a result of this order must be accompanied by a completed Material Safety Data Sheet (MSDS).
- 5.04 **ASBESTOS STATEMENT:** All material supplied must be 100% asbestos free. Bidder, by virtue of bidding, certifies that if awarded any portion of the ITB the bidder will supply only material or equipment that is 100% asbestos free.
- 5.05 **OTHER GOVERNMENTAL ENTITIES:** If the Bidder is awarded a contract as a result of this ITB, the bidder may, if the bidder has sufficient capacity or quantities available, provide to other governmental agencies, so requesting, the products or services awarded in accordance with the terms and conditions of the ITB and resulting contract. Prices shall be F.O.B. delivered to the requesting agency.
- 5.06 **VERBAL INSTRUCTIONS PROCEDURE:** No negotiations, decisions, or actions shall be initiated or executed by the Contractor as a result of any discussions with any City employee. Only those communications which are in writing from an authorized City representative may be considered. Only written communications from Contractors, which are assigned by a person designated as authorized to bind the Contractor, will be recognized by the City as duly authorized expressions on behalf of Contractors.
- 5.07 **INDEPENDENT CONTRACTOR:** The Contractor is an independent contractor under this Agreement. Personal services provided by the Proposer shall be by employees of the Contractor and subject to supervision by the Contractor, and not as officers, employees, or agents of the City. Personnel policies, tax responsibilities, social security, health insurance, employee benefits, procurement policies unless otherwise stated in this ITB, and other similar administrative procedures applicable to services rendered under this contract shall be those of the Contractor.
- 5.08 **INDEMNITY/HOLD HARMLESS AGREEMENT:** The Contractor agrees to protect, defend, indemnify, and hold harmless the City of Fort Lauderdale and its officers, employees and agents from and against any and all losses, penalties, damages, settlements, claims, costs, charges for other expenses, or liabilities of every and any kind including attorneys fees, in connection with or arising directly or indirectly out of the work agreed to or performed by Contractor under the terms of any agreement that may arise due to the bidding process. Without limiting the foregoing, any and all such claims, suits, or other actions relating to personal injury, death, damage to property, defects in materials or

workmanship, actual or alleged violations of any applicable Statute, ordinance, administrative order, rule or regulation, or decree of any court shall be included in the indemnity hereunder.

- 5.09 TERMINATION FOR CAUSE:** If, through any cause, the Contractor shall fail to fulfill in a timely and proper manner its obligations under this Agreement, or if the Contractor shall violate any of the provisions of this Agreement, the City may upon written notice to the Contractor terminate the right of the Contractor to proceed under this Agreement, or with such part or parts of the Agreement as to which there has been default, and may hold the Contractor liable for any damages caused to the City by reason of such default and termination. In the event of such termination, any completed services performed by the Contractor under this Agreement shall, at the option of the City, become the City's property and the Contractor shall be entitled to receive equitable compensation for any work completed to the satisfaction of the City. The Contractor, however, shall not be relieved of liability to the City for damages sustained by the City by reason of any breach of the Agreement by the Contractor, and the City may withhold any payments to the Contractor for the purpose of setoff until such time as the amount of damages due to the City from the Contractor can be determined.
- 5.10 TERMINATION FOR CONVENIENCE:** The City reserves the right, in its best interest as determined by the City, to cancel contract by giving written notice to the Contractor thirty (30) days prior to the effective date of such cancellation.
- 5.11 CANCELLATION FOR UNAPPROPRIATED FUNDS:** The obligation of the City for payment to a Contractor is limited to the availability of funds appropriated in a current fiscal period, and continuation of the contract into a subsequent fiscal period is subject to appropriation of funds, unless otherwise authorized by law.
- 5.12 RECORDS/AUDIT:** The Contractor shall maintain during the term of the contract all books of account, reports and records in accordance with generally accepted accounting practices and standards for records directly related to this contract. The Contractor agrees to make available to the City's Internal Auditor, during normal business hours and in Broward, Miami-Dade or Palm Beach Counties, all books of account, reports and records relating to this contract should be retained for the duration of the contract and for three years after the final payment under this Agreement, or until all pending audits, investigations or litigation matters relating to the contract are closed, whichever is later.
- 5.13 PERMITS, TAXES, LICENSES:** The successful Contractor shall, at their own expense, obtain all necessary permits, pay all licenses, fees and taxes, required to comply with all local ordinances, state and federal laws, rules and regulations applicable to business to be carried out under this contract.
- 5.14 LAWS/ORDINANCES:** The Contractor shall observe and comply with all Federal, state, local and municipal laws, ordinances rules and regulations that would apply to this contract.
- 5.15 NON-DISCRIMINATION:** There shall be no discrimination as to race, sex, color, creed, age or national origin in the operations conducted under this contract.
- 5.16 UNUSUAL CIRCUMSTANCES:** If during a contract term where costs to the City are to remain firm or adjustments are restricted by a percentage or CPI cap, unusual circumstances that could not have been foreseen by either party of the contract occur, and those circumstances significantly affect the Contractor's cost in providing the required prior items or services, then the Contractor may request adjustments to the costs to the City to reflect the changed circumstances. The circumstances must be beyond the control of the Contractor, and the requested adjustments must be fully documented. The City may, after examination, refuse to accept the adjusted costs if they are not properly documented, increases are considered to be excessive, or decreases are considered to be insufficient. In the event the City does not wish to accept the adjusted costs and the matter cannot be resolved to the satisfaction of the City, the City will reserve the following options:
1. The contract can be canceled by the City upon giving thirty (30) days written notice to the Contractor with no penalty to the City or Contractor. The Contractor shall fill all City requirements submitted to the Contractor until the termination date contained in the notice.
  2. The City requires the Contractor to continue to provide the items and services at the firm fixed (non-adjusted) cost until the termination of the contract term then in effect.
  3. If the City, in its interest and in its sole opinion, determines that the Contractor in a capricious manner attempted to use this section of the contract to relieve themselves of a legitimate obligation under the contract, and no unusual circumstances had occurred, the City reserves the right to take any and all action under law or equity. Such action shall include, but not be limited to, declaring the Contractor in default and disqualifying him for receiving any business from the City for a stated period of time.
- If the City does agree to adjusted costs, these adjusted costs shall not be invoiced to the City until the Contractor receives notice in writing signed by a person authorized to bind the City in such matters.
- 5.17 ELIGIBILITY:** If applicable, the Contractor must first register with the Department of State of the State of Florida, in accordance with Florida State Statutes, prior to entering into a contract with the City.
- 5.18 PATENTS AND ROYALTIES:** The Contractor, without exception, shall indemnify and save harmless the City and its employees from liability of any nature and kind, including cost and expenses for or on account of any copyrighted, patented or un-patented invention, process, or article manufactured or used in the performance of the contract, including its use by the City. If the Contractor uses any design, device, or materials covered by letters, patent or copyright, it is mutually agreed and understood without exception that the bid prices shall include all royalties or costs arising from the use of such design, device, or materials in any way involved in the work.
- 5.19 ASSIGNMENT:** Contractor shall not transfer or assign the performance required by this ITB without the prior written consent of the City. Any award issued pursuant to this ITB, and the monies, which may become due hereunder, are not assignable except with the prior written approval of the City Commission or the City Manager or City Manager's designee, depending on original award approval.
- 5.20 LITIGATION VENUE:** The parties waive the privilege of venue and agree that all litigation between them in the state courts shall take place in Broward County, Florida and that all litigation between them in the federal courts shall take place in the Southern District in and for the State of Florida.

BID/PROPOSAL SIGNATURE PAGE

How to submit bids/proposals: It is preferred that bids/proposals be submitted electronically at www.bidsync.com, unless otherwise stated in the bid packet. If mailing a hard copy, it will be the sole responsibility of the Bidder to ensure that the bid reaches the City of Fort Lauderdale, City Hall, Procurement Department, Suite 619, 100 N. Andrews Avenue, Fort Lauderdale, FL 33301, prior to the bid opening date and time listed. Bids/proposals submitted by fax or email will NOT be accepted.

The below signed hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the CITY and such acceptance covers all terms, conditions, and specifications of this bid/proposal.

Please Note: If responding to this solicitation through BidSync, the electronic version of the bid response will prevail, unless a paper version is clearly marked by the bidder in some manner to indicate that it will supplant the electronic version. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

Submitted by: \_\_\_\_\_ (signature) \_\_\_\_\_ 8/16/10 (date)

Name (printed) Steve Coldren Title: President

Company: (Legal Registration) Business Information Systems, Inc (d/b/a: BIS Digital, Inc.)

CONTRACTOR, IF FOREIGN CORPORATION, MAY BE REQUIRED TO OBTAIN A CERTIFICATE OF AUTHORITY FROM THE DEPARTMENT OF STATE, IN ACCORDANCE WITH FLORIDA STATUTE §607.1501 (visit http://www.dos.state.fl.us/ ).

Address: 1350 NE 56th Street - Suite 300

City Fort Lauderdale State: FL Zip 33334

Telephone No. 954-493-7377 FAX No. 954-493-6541 Email: STEVE.COLDREN@BISDIGITAL.COM

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): \_\_\_\_\_

Payment Terms (section 1.03): \_\_\_\_\_ Total Bid Discount (section 1.04): \_\_\_\_\_

Does your firm qualify for MBE or WBE status (section 1.08): MBE \_\_\_\_\_ WBE \_\_\_\_\_

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No.	Date Issued
1	8/6/2010

VARIANCES: State any variations to specifications, terms and conditions in the space provided below or reference in the space provided below all variances contained on other pages of bid, attachments or bid pages. No variations or exceptions by the Proposer will be deemed to be part of the bid submitted unless such variation or exception is listed and contained within the bid documents and referenced in the space provided below. If no statement is contained in the below space, it is hereby implied that your bid/proposal complies with the full scope of this solicitation. HAVE YOU STATED ANY VARIANCES OR EXCEPTIONS BELOW? BIDDER MUST CLICK THE EXCEPTION LINK IF ANY VARIATION OR EXCEPTION IS TAKEN TO THE SPECIFICATIONS, TERMS AND CONDITIONS. If this section does not apply to your bid, simply mark N/A in the section below.

Variations: \_\_\_\_\_

revised 3-23-10

**NON-COLLUSION STATEMENT:**

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

**Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.**

<u>NAME</u>	<u>RELATIONSHIPS</u>
<u>NONE</u>	

**In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.**

Letter of Interest

Date: 8/17/2010

To: City of Fort Lauderdale, Florida

Re: Audio/Visual Support Contract (RFP 715-10580)

To Whom It May Concern,

BIS Digital, Inc., an industry leader in audio and visual services, is formally stating its interest in renewing its contract for the city's audio and visual services. BIS Digital, Inc. has read and confirms its understanding of all sections listed within RFP 715-10580. We look forward to continuing support of the City of Fort Lauderdale's Audio Visual for Public Address System.

Sincerely,

BIS Digital, Inc.



## Statement of Proposed Services

BIS Digital, Inc. is an industry leader in the audio/visual industry providing servers to city, county and court agencies.

BIS Digital, Inc. has provided audio/visual support to the City of Fort Lauderdale, Florida since 2004. During this time we have maintained and overhauled the system and believe that our experience gives us a level of insight that cannot be provided by other firms. Our service staff is continually trained on the latest technologies and implementation strategies in order to provide the highest and most efficient level of service. If selected we shall continue to provide the City of Fort Lauderdale with the level of service it has grown accustomed to.

The following services to be provided shall include but are not limited to:

1. Supporting all meetings listed within the current RFP (715-10580).

If necessary BIS Digital, Inc. will accommodate any additional needs which are not listed on City of Fort Lauderdale's RFP (715-10580).

In the case of equipment malfunction a BIS Digital, Inc. technician shall respond within thirty minutes of the initial service call. Any equipment that is determined to be defective shall be replaced at mutually agreed time and date.



# State of Florida



Department of State

I certify that the attached is a true and correct copy of the Articles of Incorporation of BUSINESS INFORMATION SYSTEMS, INC., a corporation organized under the Laws of the State of Florida, filed on August 17, 1982.

The charter number for this corporation is F94762.

Given under my hand and the  
Great Seal of the State of Florida,  
at Tallahassee, the Capital, this the  
19th day of August, 1982.



George Firestone  
Secretary of State



*Venice of America*

CITY OF  
FORT LAUDERDALE BUSINESS TAX YEAR 2010 - 2011

BUSINESS TAX DIVISION  
700 NW 19 AVENUE, FORT LAUDERDALE, FLORIDA 33311  
(954)828-5195

Business ID: 303768      Business Name: BUSINESS INFORMATION SYSTEM  
Business Address: 1350 NE 56 ST # 300  
Tax Category: MERCHANT RETAIL      Tax#: 303768      Fee: 81.90  
\$10,000 TO \$20,000

BUSINESS INFORMATION SYSTEM  
STEVEN M COLDREN-MGR  
1350 NE 56 ST # 300  
FORT LAUDERDALE, FL 33334

# BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 - 954-831-4000

VALID OCTOBER 1, 2010 THROUGH SEPTEMBER 30, 2011

**DBA:**

**Business Name:** BUSINESS INFORMATION SYSTEMS

**Owner Name:** ERIC COLEREN

**Business Location:** 1350 NE 56 ST 300

FT LAUDERDALE

**Business Phone:** 493-7377

**Receipt #:** 331-1411

**Business Type:** FURNITURE/APPLIANCE/ELECTR  
(RETAIL DICTATION EQUIP)

**Business Opened:** 08/29/1997

**State/County/Cert/Reg:**

**Exemption Code:** NONEXEMPT

Rooms

Seats

Employees

Machines

Professionals

For Vending Business Only						
Number of Machines:				Vending Type:		
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
45.00	0.00	0.00	0.00	0.00	0.00	45.00

## THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

**THIS BECOMES A TAX RECEIPT  
WHEN VALIDATED**

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

**Mailing Address:**

ERIC COLEREN  
1350 NE 56 ST STE 300  
FORT LAUDERDALE, FL 33334

**Receipt #01A-09-00023976**  
**Paid 07/13/2010 45.00**

**2010 - 2011**

**ACORD** CERTIFICATE OF LIABILITY INSURANCE DATE (MM/DD/YYYY)  
8/13/2010

PRODUCER (954) 724-7000 FAX: (954) 724-7024 Keyes Coverage, Inc. 5900 Hiatus Road  Tamarac FL 33321  INSURED Business Information Systems, Inc. DBA: BIS Digital, Inc. 1350 NE 556th Street, Suite 300 Fort Lauderdale FL 33334	THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.												
	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="width: 80%;">INSURERS AFFORDING COVERAGE</th> <th style="width: 20%;">NAIC #</th> </tr> <tr> <td>INSURER A: <b>Travelers</b></td> <td>25666</td> </tr> <tr> <td>INSURER B:</td> <td></td> </tr> <tr> <td>INSURER C:</td> <td></td> </tr> <tr> <td>INSURER D:</td> <td></td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> </table>	INSURERS AFFORDING COVERAGE	NAIC #	INSURER A: <b>Travelers</b>	25666	INSURER B:		INSURER C:		INSURER D:		INSURER E:	
INSURERS AFFORDING COVERAGE	NAIC #												
INSURER A: <b>Travelers</b>	25666												
INSURER B:													
INSURER C:													
INSURER D:													
INSURER E:													

**COVERAGES**  
 THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR	ADD'L	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A		GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	TT05801282	9/15/2009	9/15/2010	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 250,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A		AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	TT05801282	9/15/2009	9/15/2010	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
		GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN EA ACC \$ AUTO ONLY: AGG \$
		EXCESS/UMBRELLA LIABILITY <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE  DEDUCTIBLE \$ RETENTION \$				EACH OCCURRENCE \$ AGGREGATE \$ \$ \$
A		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below	HNUB7932M14409	10/1/2009	10/1/2010	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER E.I. EACH ACCIDENT \$ 1,000,000 E.I. DISEASE - EA EMPLOYEE \$ 1,000,000 E.I. DISEASE - POLICY LIMIT \$ 1,000,000
A		OTHER Errors & Omissions	TT05801282	9/15/2009	9/15/2010	Limit \$1,000,000 Deductible \$25,000 Retro Date 9/15/05

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS  
 Certificate holder as additional insured with respects to General Liability, ATIMA.

<b>CERTIFICATE HOLDER</b> (954) 828-5576 City of Fort Lauderdale Attn: Procurement Services Dept 100 N Andrews Ave Room 619 Ft Lauderdale, FL 33301	<b>CANCELLATION</b> SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES. AUTHORIZED REPRESENTATIVE Carey Keyes/AR
---	---

# BIS Digital

## Integrating Excellence™

Business Information Systems, Inc  
1350 NE 56<sup>th</sup> Street, Suite 300 Ft. Lauderdale, FL 33334  
Phone: 954-493-7377 Fax: 954-493-6541

### Supported Manufacturers List

- Audio Technica
  - Authorized Dealer
  - All Products
  
- Samson Technologies
  - Authorized Dealer
  - All Products
  
- Biamp Systems
  - Authorized Dealer
  - All Products
  
- Whirlwind
  - Authorized Dealer
  - All Products
  
- William Sound
  - Authorized Dealer
  - All Products
  
- Dukane Corp
  - Authorized Dealer
  - All Products



## Technical Services Staff Qualifications

- **Damian Biltres**
  - **Position:** Director of Technical Services
  - **Biography:** Employed since 2003, Damian Biltres is well versed in all BIS Digital software products (DCR, Winscribe, and Wygant) as well as P.A. and video conferencing systems. Damian Biltres has a Bachelor's Degree in the field of Information Systems. He also has extensive knowledge of Microsoft products as well as an A+ certification. While he has been involved with all projects some of the key integrations are listed below.
  - **Key Integrations:**
    - ❖ **Cobb County Juvenile Court – Marietta, Georgia**  
Description: The Cobb County Juvenile Court integration marked BIS Digital's entry to video integration. The installation features four courtrooms utilizing DCR software as well as remote courtroom monitoring and a P.A. system. All courtrooms are recording four audio channels plus video.
    - ❖ **86<sup>th</sup> District Court – Traverse City, Michigan**  
Description: The 86<sup>th</sup> District Court integration showcases BIS Digital's eight channel audio plus video DCR software. The court utilizes the software in four separate courtrooms. This integration also includes a video arraignment system and document camera.
  
- **Greg Shea**
  - **Position:** Assistant Technical Services Manager
  - **Biography:** Employed by BIS Digital since 1990, Greg Shea has over decades of experience dealing with digital audio in courtrooms and hospitals. Greg Shea has an in-depth knowledge of the DCR system as Future Net and Winscribe systems.
  - **Key Integrations:**
    - ❖ **Williamson County General Sessions Court – Franklin, Tennessee**  
Description: Williamson County utilizes a four channel DCR system in which video as well as video arraignment has been integrated.
    - ❖ **Oakland County Friend of the Court – Pontiac, Michigan**  
Description: Oakland County Friend of the Court features nineteen DCR two channel systems plus video. All courtrooms utilize cameras and computers acquired from BIS Digital.



# BIS Digital

Integrating Excellence™

Business Information Systems, Inc  
1350 NE 56<sup>th</sup> Street, Suite 300 Ft. Lauderdale, FL 33334  
Phone: 954-493-7377 Fax: 954-493-6541

## ▪ Alex Aponte

- **Position:** Southern Region Technical Services Manager
- **Biography:** Employed by BIS Digital since 1998, Alex Aponte has mastered both the DCR and Winscribe software packages. He also has extensive knowledge of both computer and video hardware.
- **Key Integrations:**
  - ❖ **Broward County Records – Fort Lauderdale, Florida**  
Description: Broward County Records utilizes twenty-six two channel DCR systems on both desktops and laptops.
  - ❖ **City of Harlingen – Harlingen, Texas**  
Description: The City of Harlingen utilizes a DCR two-channel system with the video conferencing integration. They also use the DCR Remote and Monitor option allowing the system administrator to control the DCR system from within any location accessible by their network.

## ▪ Hugh Hollandsworth

- **Position:** Central Region Technical Services Manager
- **Biography:** Employed by BIS Digital in 2006, Hugh Hollandsworth has been working in the digital dictation industry for thirty years. He has mastered both the DCR software package as well as any handheld or analog desktop system.
- **Key Integrations:**
  - ❖ **Jefferson County Courthouse – Dandridge, Tennessee**  
Description: The Jefferson County Courthouse features three four channel DCR systems. Each courtroom also has an integrated P.A. system and assisted listening system.
  - ❖ **Coffee County Clerk – Manchester, Tennessee**  
Description: The Coffee County Clerk's office utilizes two four channel DCR systems as well as one two channel DCR system. Additionally, both four channel systems have been integrated with video.

## ▪ Jim Ham

- **Position:** Technical Services Representative
- **Biography:** Employed by BIS Digital since 2003, Jim Ham has been involved with integrations spanning all different software packages. Jim has extensive knowledge of the DCR software and P.A. systems.
- **Key Integrations:**
  - ❖ **Youngstown Municipal Court – Youngstown, Ohio**  
Description: Youngstown Municipal Court utilizes three four channel DCR systems plus video; the system is integrated with their P.A. system. Additionally, their system has been configured to receive daily docket information via the custom docket integration.
  - ❖ **Painesville Municipal Court – Painesville, Ohio**  
Description: Painesville Municipal Court features two DCR systems; an eight channel and a four channel. Additionally, both systems are configured to capture video. They are also interfaced with the court room P.A. systems.



# BIS Digital

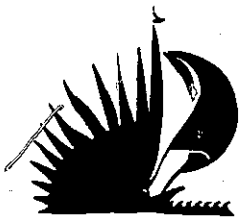
Integrating Excellence™

Business Information Systems, Inc  
1350 NE 56<sup>th</sup> Street, Suite 300 Ft. Lauderdale, FL 33334  
Phone: 954-493-7377 Fax: 954-493-6541

## CUSTOMER REFERENCES

- **16<sup>th</sup> Judicial Court**  
302 Fleming Street  
Key West, FL 33040  
Contact : Holly Elomina  
Phone: (305) 292-3423
- **City of Hialeah Gardens**  
10001 NW 87<sup>th</sup> Ave  
Hialeah Gardens, FL 33016  
Contact: Marcos Piloto  
Phone: (305) 558-4114
- **City of Miramar**  
2300 Civic Center Place  
Miramar, FL 33025  
Contact: Yvette McLeary  
Phone: (954) 602-3056
- **City of Coral Gables**  
405 Baltimore Way  
Coral Gables, FL 33134  
Contact: Walter Foeman  
Phone: (305) 460-5207
- **Broward County Records**  
115 S Andrews Ave  
Fort Lauderdale, FL 33301  
Contact: David Crankshaw  
Phone: (954) 357-7298





## **ADDENDUM NO. 1**

### **RFP 715-10580 AUDIO VISUAL SERVICES FOR PUBLIC ADDRESS SYSTEMS**

**ISSUED August 3, 2010**

1. This addendum is being issued to make the following changes:

Part IV, Section 1.0 is changed to delete "and Fire Rescue".

Part IV, Section 3.0, Paragraph 3.3 is changed to delete "ValCom".

Part IV, Section 4.0, Paragraph 4.1.1 is changed to read, "City Hall utilizes an Audio Visual system to allow the Commission and Citizens to interact. This system has a very high visibility both within City Government and with the Citizens of Fort Lauderdale. As such they require a very high reliability and rapid repair when service is required".

Part IV, Section 4.0, Paragraph 4.1.2 is removed in its entirety.

Part IV, Section 4.2, Paragraph 4.2.1 is changed to read, "The successful contractor shall provide technical advice and assistance for sound, video monitors, CCTV cameras, and troubleshoot and repair audio visual systems".

Part IV, Section 4.2.5 is removed in its entirety.

Part IV, Section 4.2.6 is removed in its entirety.

Part IV, Section 4.3.1 is removed in its entirety.

Part IV, Section 4.3.2 is removed in its entirety.

Part IV, Section 4.3.3 is removed in its entirety.

Part IV, Section 4.3.4 is changed to read, "For use in the Commission Chambers, a high quality Lo-Z balanced line microphone shall be required. These shall be ElectroVoice or Shure brand with the model dependent upon the specific use. For pricing on this item, provide the discount from manufacturer's list price that you offer for each manufacturer. For comparison purposes provide a price for the Shure SM-57, Shure SM-81 and ElectroVoice models ND267A and RE-20".

Part VIII, Technical Proposal, is changed to add Tab 11: Cost Proposal Excel Spreadsheet.

RFP 715-10580  
 BUSINESS INFORMATION SYSTEMS, INC

Item No.	Estimated Annual Quantity	Description	Manufacturer and Model	Unit		Total Cost
				Material Cost	Labor Cost	
1	1	Shure SM-57 Microphone. See specifications in Section 4.3.4	Shure SM-57	\$149.00		\$149.00
2	1	Shure SM-81 Microphone. See specifications in Section 4.3.4	Shure SM-81	\$499.00		\$499.00
3	1	Electro Voice ND267A Microphone. See specifications in Section 4.3.4	Electro Voice ND267A	\$149.00		\$149.00
4	1	Electro Voice RE-20 Microphone. See specifications in Section 4.3.4	Electro Voice RE-20	\$449.00		\$449.00
5	1	Labor, Regular hours – 8:00AM to 5:00PM Monday through Friday. For repair service of equipment.			\$70.00	\$70.00
6	1	Labor, Regular hours – 8:00AM to 5:00PM Monday through Friday. For installation of cables and accessories not included above.				
7	1	Labor, Overtime. For repair service of equipment. Other than standard hours.			\$70.00	\$70.00
8	1	Labor, Overtime. For installation of cables and accessories not included above. Other than standard hours, above items.			\$90.00	\$90.00
9		Material purchase discount level		10%		
10	200	Hourly rate for onsite AV support for post 5PM meetings			\$90.00	\$18,000.00
11	44	Hourly rate for onsite AV support for pre 5PM meetings			\$70.00	\$3,080.00
12	12	Onsite AV support for non scheduled meetings			\$90.00	\$1,080.00
13		GRAND TOTAL				\$23,726.00