



ORIGINAL
DO NOT REMOVE
FROM FILE

Contract No.: 682-9843

Agreement to Supply: SOLID WASTE COLLECTION SERVICES

This agreement, made and entered into this the _____ day of _____, 2008, is by and between the **CITY OF FORT LAUDERDALE**, a Florida municipality, City Hall, 100 North Andrews Avenue, Fort Lauderdale, FL 33301, hereinafter called the "City" and Name of Contractor:

Choice Environmental Services of Broward, Inc.

Address: 2860 State Road 84, Suite 103 City: Fort Lauderdale State: FL Zip: 33312

A Corporation A Partnership An Individual Other: _____

hereinafter called the "Company" or "Contractor." Witnesseth that: Whereas, the City did advertise and issue an Invitation to Bid (ITB) for supplying the requirements of the City for the items and/or service listed above, and the Contractor submitted a bid that was accepted and approved by the City.

Formal authorization of this contract was adopted by the City Commission on: ¹⁵ ~~January 8~~ **January 15, 2008** Pur-4

Now, therefore, for and in consideration of the mutual promises and covenants herein contained, the parties covenant and agree as follows:

1. The Company agrees to provide to the City solid waste collection services, during the periods set forth in Part I, Section 1.02 of the ITB for (i) Areas I through III and Annexation Areas Golden Heights, Palm Aire West, Riverland, and Melrose Park, and (ii) Annexation Areas Rock Island and Twin Lakes North, respectively, all in accordance with the following specifications, terms, covenants and conditions:

a. The Invitation to Bid containing General Conditions, Special Conditions, Specifications, addenda, if any, and other attachments forming a part of ITB Number **682-9843** and the Contractor's proposal in response, form a part of this contract and by reference are incorporated herein.

b. In construing the rights and obligations between the parties, the order of priority in cases of conflict between the documents shall be as follows:

- 1) This contract Form G-110, Rev. 12/00
- 2) The City's ITB and all addenda thereto
- 3) Contractor's proposal in response to the City's ITB

c. **Warranty:** The Company by executing this contract embodying the terms herein warrants that the product and/or service that is supplied to the City shall remain fully in accord with the specifications and be of the highest quality. In the event any product and/or service as supplied to the City is found to be defective or does not conform to specifications the City reserves the right to cancel that order upon written notice to the Contractor and to adjust billing accordingly.

d. **Cancellation:** The City may cancel this contract upon notice in writing should the Contractor fail to reasonably perform the service of furnishing the products and/or services as specified herein upon 30 days written notice. This applies to all items of goods or services.

e. **Taxes Exempt:** State Sales (#85-8012514506C-7) and Federal Excise (#59-600319) Taxes are normally exempt, however, certain transactions are taxable. Consult your tax practitioner for guidance where necessary.

f. **Invoicing:** Contractor will forward all invoices in duplicate for payment to the following: Finance Department, 100 N. Andrews Avenue, 6th Floor, Fort Lauderdale, FL 33301. If discount, other than prompt payment terms applies, such discount **MUST** appear on the invoice.



2. **Contract Special Conditions:** The following special conditions are made a part of and modify the standard provisions contained in this contract Form G-110.

Contractor shall not invoice the City more frequently than monthly.

3. **Contract Summary:**

- a. Attachments: **Choice Environmental Services of Broward, Inc.'s response to the ITB and a copy of the ITB document.**
- b. Payment Terms: Per ITB
- c. Delivery: Per ITB
- d. Insurance: Yes No
- e. Performance Bond/Letter of Credit: Yes No
- f. Procurement Specialist's Initials: RA

4. **Contractor's Phone Numbers:** Office: 954-797-7974

5. **Contractor's Fax Number:** 954-797-7984

6. **Contractor's E-Mail Address:** nealrodrigue@choiceenvironmental.net Website: www.choiceenvironmental.net

City of Fort Lauderdale

By: [Signature]
Director of Procurement Services (City Manager's Designee)

Date: 3/31/08
Auth. Sec. 2(180(8) of Code and Procurement Memo No. 04-03

Approved as to form:
[Signature]
Senior Assistant City Attorney

Contractor/Vendor

NEAL W. RODRIGUE
Name of Company Officer (please type or print)

By: [Signature]
Authorized Officer's Signature

Title: PRESIDENT

Date: 3/24/08

Attest: [Signature]
Signature of Secretary

NEAL W. RODRIGUE
Secretary (please type or print)



CHOICE

ENVIRONMENTAL SERVICES OF BROWARD, INC

Office :(954) 797-7974 Fax: (954) 797-7984

CONTRACT
COPY

FOR:

CITY OF FORT LAUDERDALE



City of Fort Lauderdale, Florida

"Venice of America"

ITB-BID: 682-9843

TITLE: SOLID WASTE COLLECTION SERVICES

DUE: NOVEMBER 28, 2007 @ 2:00PM

**CITY OF FORT LAUDERDALE
PROCUREMENT DEPARTMENT
100 NORTH ANDREWS ROOM 619
FORT LAUDERDALE, FLORIDA 33301**

CHOICE

ENVIRONMENTAL SERVICES OF BROWARD, INC

Office : (954) 797-7974 Fax: (954) 797-7984

November 28, 2007

City of Fort Lauderdale
Procurement Department
100 North Andrews Avenue
Room 619
Fort Lauderdale, FL 33301

Reference: ITB-BID 682-9842

Dear Procurement:

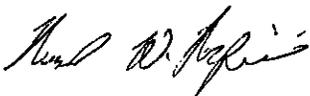
Choice Environmental Services of Broward, Inc. would like to express our esteemed pleasure in submitting this proposal to the City of Fort Lauderdale. Choice currently provides curbside recycling to the City of Fort Lauderdale.

The management team at Choice has been involved in the solid waste and recycling business for well over 25 years. Throughout this time we have endeavored to grow our business and meet the ever changing needs of our service area. Our extensive experience will allow the City of Fort Lauderdale to take advantage of a local company with a clear understanding of the importance of this service to the public it serves and the residences of the City.

I am confident that when the City of Fort Lauderdale selects Choice Environmental Services of Broward, Inc. for this contract, that our level of service will exceed your expectations.

We look forward to building on our current partnership with the City of Fort Lauderdale and ensuring you remain on our list of satisfied customers.

Sincerely,



Neal Rodrigue
President

Bid 682-9843 SOLID WASTE COLLECTION SERVICES

Bid Number **682-9843**
Bid Title **SOLID WASTE COLLECTION SERVICES**

Bid Start Date **Oct 18, 2007 3:40:21 PM EDT**
Bid End Date **Nov 14, 2007 2:00:00 PM EST**
Question & Answer End Date **Nov 2, 2007 5:00:00 PM EDT**

Bid Contact **Rick Andrews**
Procurement Specialist II
Procurement
954-828-4357
Randrews@fortlauderdale.gov

Contract Duration **3 years**
Contract Renewal **See Specifications**
Prices Good for **90 days**

Bid Comments **The City of Fort Lauderdale is seeking bids from qualified companies, hereinafter referred to as the Contractor or Bidder, to provide solid waste collection services for approximately 23,261 residents for the Public Works Sanitation Division, in accordance with the terms, conditions, and scope of services contained in this Invitation To Bid (ITB).**

The initial term of the contract for Areas I through III and Annexation Areas Golden Heights, Palm Aire West, Riverland and Melrose Park shall be for three (3) years and shall begin on or about August 1, 2008 and shall end three years from that date. The City reserves the right to extend the contract for Areas I through III and Annexation Areas Golden Heights, Palm Aire West, Riverland and Melrose Park for two (2) additional two (2) year periods under the same terms, conditions and specifications, however subject to cost adjustment as provided herein, providing both parties agree to the extension, Contractor performed satisfactorily; and such extension is approved by the City.

The City reserves the right to authorize Annexation Areas Rock Island and Twin Lakes North service to begin on or about September 15, 2010 and end on or about July 31, 2013 at the rates set forth in the Contractor's response to this ITB. The City further reserves the right to extend the contract for Annexation Areas Rock Island and Twin Lakes North for one (1) additional two (2) year period under the same terms, conditions and specifications, however subject to cost adjustment as provided herein, providing both parties agree to the extension, Contractor performed satisfactorily; and such extension is approved by the City.

Item Response Form

Item	682-9843-1-01 - AREA I, II AND III
Quantity	12 month
Unit Price	\$ 7.74 PER UNIT <i>\$7.74 PER UNIT X 12 = \$ 92.88 PER UNIT ANNUALLY</i>
Delivery Location	City of Fort Lauderdale <i>\$ 92.88 PER UNIT X 17,279 = \$ 1,604,873.52</i> <u>See ITB Specifications</u> <u>See ITB Specifications</u>

MA

Fort Lauderdale FL 33301
Qty 12

Description

Provide a MONTHLY price for twice weekly garbage cart collection and once weekly yard waste cart collection for an estimated 17,279 garbage carts and an estimated 17,279 yard waste carts.

Item **682-9843-1-02 - ANNEXATION AREAS - GOLDEN HEIGHTS AND PALM AIRE WEST**
 Quantity **12 month**
 Unit Price **\$7.74 PER UNIT**
 Delivery Location **City of Fort Lauderdale**
 See ITB Specifications
 See ITB Specifications
 Fort Lauderdale FL 33301
 Qty 12

\$7.74 P/UNIT X 12 = \$92.88 PER UNIT ANNUALLY
\$92.88 P/UNIT ANNUALLY X 674 UNITS = \$62,601.12 ANNUALLY

Description

Provide a MONTHLY price for twice weekly garbage cart collection and once weekly yard waste cart collection for An estimated 674 garbage carts and an estimated 674 yard waste carts.

Item **682-9843-1-03 - ANNEXATION AREAS - RIVERLAND AND MELROSE PARK**
 Quantity **12 month**
 Unit Price **\$7.74 PER UNIT**
 Delivery Location **City of Fort Lauderdale**
 See ITB Specifications
 See ITB Specifications
 Fort Lauderdale FL 33301
 Qty 12

\$7.74 P/UNIT X 12 = \$92.88 PER UNIT ANNUALLY
\$92.88 P/UNIT X 4,101 = \$380,900.88 ANNUALLY

Description

Provide a MONTHLY price for twice weekly garbage cart collection and once weekly yard waste cart collection for an estimated 4,101 garbage carts and an estimated 4,101 yard waste carts.

Item **682-9843-1-04 - ANNEXATION AREAS - ROCK ISLAND AND TWIN LAKES NORTH**
 Quantity **12 month**
 Unit Price **\$7.74 PER UNIT**
 Delivery Location **City of Fort Lauderdale**
 See ITB Specifications
 See ITB Specifications
 Fort Lauderdale FL 33301
 Qty 12

\$7.74 P/UNIT X 12 = \$92.88 PER UNIT ANNUALLY
\$92.88 X 1207 = \$112,106.16 ANNUALLY

Description

Provide a MONTHLY price for twice weekly garbage cart collection and once weekly yard waste cart collection for an estimated 1,207 garbage carts and an estimated 1,207 yard waste carts.

SERVICES IN ROCK ISLAND AND TWIN LAKES NORTH ARE SCHEDULED TO COMMENCE ON OR ABOUT SEPTEMBER 15, 2010. REFER TO PART I - INFORMATION/SPECIAL CONDITIONS, SECTION 1.02, CONTRACT TERM OF THIS ITB.

Item **682-9843-1-05 - SPECIAL PICK-UP**
 Quantity **1 each**
 Unit Price **\$20.00 PER PICK-UP PER CART**

2,160,501.68



Delivery Location **City of Fort Lauderdale**
 See ITB Specifications
 See ITB Specifications
 Fort Lauderdale FL 33301
 Qty 1

Description

Provide a base per unit price for Special pick-ups. REFER TO PART II - TECHNICAL SPECIFICATIONS/SCOPE OF SERVICES, section 2.08, SPECIAL PICK-UP/COMMUNITY SERVICE

Vendor Response Form

Questionnaire

Please print or type:

- Provide three references for which you have performed similar services.

Company Name: City of Fort Lauderdale
 Address: 100 N. Andrews Ave Room 619, Ft. Lauderdale
 Contact Name: Casey Eckels
 Telephone: 954-828-5577

Company Name: United Property Mgt Inc.
 Address: 3211 Ponce De Leon, Coral Gables
 Contact Name: Tom Cestia
 Telephone: 306-460-6300

Company Name: Miami-Dade County Public School Board
 Address: 1450 NE 2nd Ave, Miami
 Contact Name: Larry Roth
 Telephone: 786-256-3409

- Number of years experience the proposer has had in providing similar services:

15 Years

- Have you ever failed to complete work awarded to you? If so, where and why?

No

- List appropriate licenses as issued by Broward County.

1. City of Fort Lauderdale
 2. Broward County

Please refer to section # 4.

- Briefly describe the number of employees and supervisors available for this contract and the firm's ability to secure subcontractors, if necessary.

Answer provided on attached sheet.

CHOICE

ENVIRONMENTAL SERVICES OF BROWARD, INC

Office :(954) 797-7974 Fax: (954) 797-7984

VENDOR RESPONSE FORM
ITB 682-9843

Answer to Question #5:

This ITB represents a growth opportunity for Choice Environmental Services of Broward, Inc. and an opportunity for the City of Fort Lauderdale to expand on the current successful recycling public-private partnership with Choice. We are committed to staffing all areas of the company – administrative, supervisors, drivers and helpers, to meet and exceed the service and performance expectations of the City per ITB 682-9843.

We have included an audited financial statement that demonstrates our strength and ability to secure any sub-contractors should it be necessary. Please refer to section #5.

Fort Lauderdale Project:

Employees: 12

Supervisors: 2

Managers: 4

With the addition of this contract, Choice Environmental will have over 20 employees in the City of Fort Lauderdale and an overall company support of over 100 employees.

Choice has established a working relationship with various waste haulers through out South Florida on FEMA Emergency Management Debris contracts. This experience has created a strong working ability to establish assistance through many sub-contractors through out South Florida.

6. Briefly describe your firm's financial status and provide proof of adequate line of credit or other financial assets to access funds for construction of multiple projects during the same time period.

Please refer to section # 5.

The proposer understands that the information contained in these proposal pages is to be relied upon by the City in awarding the proposed contract, and such information is warranted by the proposer to be true. The proposer agrees to furnish such additional information, prior to acceptance of any proposal relating to the qualifications of the proposer, as may be required by the City.

Please review the questionnaire to make sure all questions have been answered. Attach additional sheets if necessary. Failure to answer each question could result in the disqualification of your bid.

Vendor Response Form

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and free from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME

RELATIONSHIPS

N/A

N/A

N/A

N/A

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

Vendor Response Form

BID/PROPOSAL SIGNATURE PAGE

How to submit bids/proposals: It is preferred that bids/proposals be submitted electronically at www.rfpdepot.com. If mailing a hard copy, it will be the sole responsibility of the Bidder to ensure that the bid reaches the City of Fort Lauderdale, City Hall, Procurement Department, Suite 619, 100 N. Andrews Avenue, Fort Lauderdale, FL 33301, prior to the bid opening date and time listed. Bids/proposals submitted by fax or email will NOT be accepted.

The below signed hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the CITY and such acceptance covers all terms, conditions, and specifications of this bid/proposal.

Please Note: If responding to this solicitation through RFP Depot, the electronic version of the bid response will prevail, unless a paper version is clearly marked **by the bidder** in some manner to indicate that it will supplant the electronic version.

Submitted by: Neal W. Rodrigue (signature) 11/28/07 (date) *

Name (printed) Neal Rodrigue * Title: President *

Company: (Legal Registration) Choice Environmental Services of Broward, Inc. *

CONTRACTOR, IF FOREIGN CORPORATION, MAY BE REQUIRED TO OBTAIN A CERTIFICATE OF AUTHORITY FROM THE DEPARTMENT OF STATE, IN ACCORDANCE WITH FLORIDA STATUTE §607.1501 (visit <http://www.dos.state.fl.us/doc/>).

Address: _____ *

City: _____ * State: _____ * Zip: _____ *

Telephone No. _____ * FAX No. _____ *

E-MAIL: _____ *

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): _____ *

Payment Terms (section 1.03): _____ * Total Bid Discount (section 1.04): _____ *

Does your firm qualify for MBE or WBE status (section 1.08): MBE WBE

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

<u>Addendum No.</u>	<u>Date Issued</u>
---------------------	--------------------

VARIANCES: State any variations to specifications, terms and conditions in the space provided below or reference in the space provided below all variances contained on other pages of bid, attachments or bid pages. No variations or exceptions by the Proposer will be deemed to be part of the bid submitted unless such variation or exception is listed and contained within the bid documents and referenced in the space provided below. If no statement is contained in the below space, it is hereby implied that your bid/proposal complies with the full scope of this solicitation.

Variances:

--

revised 8-17-07

Question and Answers for Bid #682-9843 - SOLID WASTE COLLECTION SERVICES

OVERALL BID QUESTIONS

Question 1

What is the contact name and address for sending the bid through the traditional mail? thanks (Submitted: Oct 24, 2007 3:01:57 PM EDT)

Answer

- As per Section 1.16 of Part I Information/Special Conditions of the ITB, Bidders may submit original bids directly to the City of Fort Lauderdale, Department of Procurement Services, 100 N. Andrews Avenue, Room 619, Fort Lauderdale, FL 33301 by the time and date specified in the ITB. Bids must be sealed and contain the bid number and company name on the outside of the envelope. (Answered: Oct 24, 2007 5:22:16 PM EDT)

Question 2

Hello, Where can I find the addendum? (Submitted: Oct 30, 2007 11:21:00 AM EDT)

Answer

- Log on to www.rfpdepot.com, go to bid number 682-9843 and scroll to the bottom of the page. The Addendum changed the bid end date from 11/14/07 to 11/15/07. (Answered: Oct 30, 2007 1:14:43 PM EDT)

Question 3

The ITB states prices are to be for three years firm fixed yet the Item Response Form has for quantity twelve months. Which is correct? One or three year pricing? (Submitted: Oct 31, 2007 10:49:51 AM EDT)

Answer

- Prices shall remain firm for the initial three-year term of the contract as stated in Section 1.03 of PART I - INFORMATION/SPECIAL CONDITIONS of the ITB. Monthly unit prices will be multiplied by 12 on the Item Response Form to establish an annual price for bid tabulation purposes. (Answered: Oct 31, 2007 2:41:03 PM EDT)

Question 4

Is there a CPI adjustment allowed each anniversary year or only after completion of the initial three years? (Submitted: Oct 31, 2007 10:51:25 AM EDT)

Answer

- CPI adjustment may be allowed for each extension term of the contract. (Answered: Oct 31, 2007 2:49:41 PM EDT)

Question 5

Is there to be a bid bond with the submitted proposal, and if so, how much? (Submitted: Oct 31, 2007 10:52:28 AM EDT)

Answer

- There is no bid bond required (Answered: Oct 31, 2007 3:08:03 PM EDT)

Question 6

Is there to be a performance bond for this contract, and if so, how much? (Submitted: Oct 31, 2007 10:53:18 AM EDT)

Answer

- There is no performance bond required (Answered: Oct 31, 2007 3:09:04 PM EDT)

Question 7

City Code, Chapter 24, Article III has been reviewed and appears to cover commercial operations. Is such a licence required of the successful bidder and if so, may it be obtained after the bidding process? (Submitted: Oct 31, 2007 10:55:38 AM EDT)

Answer

- Yes, a license is required and must be obtained prior to bid submittal. (Answered: Nov 1, 2007 5:01:21 PM EDT)

Question 8

Black 96 gallon carts were observed being dumped with the green carts. Are all 96 gallon carts, green or black, to be assumed to contain yard waste? (Submitted: Oct 31, 2007 10:58:05 AM EDT)

Answer

- All 96 gallon green and black carts are for yard waste. The City also provides 96 gallon grey carts to commercial accounts for garbage. All 65 gallon black carts are for garbage and must be serviced separately (Answered: Nov 1, 2007 5:02:40 PM EDT)

Question 9

What has been the history for the last twelve months where the contractor had to pay 1/2 of disposal fees for contaminated green waste? (Submitted: Oct 31, 2007 10:59:26 AM EDT)

Answer

• From 11/06 to 4/07, 754 loads were transported to the recycling facility and 518 loads were not accepted at the lower clean yard waste rate. From 5/07 to 10/07, 799 loads were transported to the recycling facility and 9 loads were not accepted at the lower clean yard waste rate. (Answered: Nov 1, 2007 5:04:26 PM EDT)

Question 10

What is the total disposal volume for the last year going to the incinerators and that going to the green waste disposal sites in either tons or cubic yards, whichever is applicable. (Submitted: Oct 31, 2007 11:02:21 AM EDT)

Answer

• For fiscal year 06/07, 25,457 tons were delivered to the incinerator and 6,509 tons were delivered to the recycling facility. (Answered: Nov 1, 2007 5:05:52 PM EDT)

Question 11

What is the number of homes in each of the Areas I, II, and III separately? (Submitted: Oct 31, 2007 11:04:25 AM EDT)

Answer

• Areas I, II, and III contain a total of 17,279 customers. Customer counts are not available separately by area. (Answered: Nov 1, 2007 5:08:29 PM EDT)

Question 12

Is the City using the current green waste disposal to help meet the state mandated goal (statute 403.706(4)(a)) of diverting 30% of waste to recycling, i.e. mulching, in this case. Is this a target the City tries to comply with via some ordinance of its own? (Submitted: Nov 1, 2007 7:16:13 AM EDT)

Answer

• Yes, the City is using the current green waste disposal to help meet the state mandated goal (statute 403.706(4)(a)) of diverting 30% of waste to recycling, i.e. mulching, in this case. NO, the City does not have its own ordinance in this regard but does make effort to maximize recycling rates. (Answered: Nov 1, 2007 5:11:46 PM EDT)

Question 13

In reference to Question #7, where does one go to get said licence; Name of department, physical address and telephone number? (Submitted: Nov 2, 2007 12:34:01 PM EDT)

Answer

• City of Ft. Lauderdale Sanitation Div. 220 S.W. 14th Ave. Bldg. 4B. Sabine Joseph @ 954-828-5342 can be contacted to either mail or e-mail a package out upon request. (Answered: Nov 7, 2007 9:11:13 AM EST)

Question 14

What does the recycling facility charge the city per ton for both clean and contaminated volume? (Submitted: Nov 2, 2007 12:36:30 PM EDT)

Answer

• Currently, the disposal prices are

Delta \$ 30.00 per ton for Clean
\$ 44.50 per ton for Mixed

Envirocycle = \$ 49.98 per ton Clean

\$ 67.75 per ton for Mixed (Answered: Nov 7, 2007 9:12:53 AM EST)

• A list of acceptable dump sites is also available upon request. (Answered: Nov 7, 2007 9:17:32 AM EST)

Question Deadline: Nov 16, 2007 5:00:00 PM EST

[Print](#)

[Close](#)


[Home](#) | [Bid Search](#)


CITY OF FORT LAUDERDALE

[Login](#) | [Register](#) | [Contact](#) | [FAQ](#)
[Bid Comments](#) | [Attachments](#) | [Items](#)

BID #682-9843 - SOLID WASTE COLLECTION SERVICES IFB

Time Left **16 days, 2 hrs**

Bid Started **Oct 18, 2007 3:40:21 PM EDT**

Bid Ends **Nov 28, 2007 2:00:00 PM EST**

Agency Information **City of Fort Lauderdale, FL ([view agency's bids](#))**

Bid Contact **(Please login to see contact information)**

BID COMMENTSContract Duration **3 years**Contract Renewal **See Specifications**Prices Good for **90 days**

Bid Comments **The City of Fort Lauderdale is seeking bids from qualified companies, hereinafter referred to as the Contractor or Bidder, to provide solid waste collection services for approximately 23,261 residents for the Public Works Sanitation Division, in accordance with the terms, conditions, and scope of services contained in this Invitation To Bid (ITB).**

The initial term of the contract for Areas I through III and Annexation Areas Golden Heights, Palm Aire West, Riverland and Melrose Park shall be for three (3) years and shall begin on or about August 1, 2008 and shall end three years from that date. The City reserves the right to extend the contract for Areas I through III and Annexation Areas Golden Heights, Palm Aire West, Riverland and Melrose Park for two (2) additional two (2) year periods under the same terms, conditions and specifications, however subject to cost adjustment as provided herein, providing both parties agree to the extension, Contractor performed satisfactorily; and such extension is approved by the City.

The City reserves the right to authorize Annexation Areas Rock Island and Twin Lakes North service to begin on or about September 15, 2010 and end on or about July 31, 2013 at the rates set forth in the Contractor's response to this ITB. The City further reserves the right to extend the contract for Annexation Areas Rock Island and Twin Lakes North for one (1) additional two (2) year period under the same terms, conditions and specifications, however subject to cost adjustment as provided herein, providing both parties agree to the extension, Contractor performed satisfactorily; and such extension is approved by the City.

DOCUMENTS

Please login to view documents

ITEMS

Item	Title	
682-9843-1-01	AREA I, II AND III	Info
682-9843-1-02	ANNEXATION AREAS - GOLDEN HEIGHTS AND PALM AIRE WEST	Info
682-9843-1-03	ANNEXATION AREAS - RIVERLAND AND MELROSE PARK	Info
682-9843-1-04	ANNEXATION AREAS - ROCK ISLAND AND TWIN LAKES NORTH	Info
682-9843-1-05	SPECIAL PICK-UP	Info

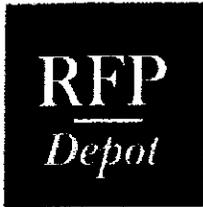
PLEASE LOGIN

You must login before you can view attachments for this bid or place an offer on it.

If you are not already registered please click "[Register](#)" to go to RFP Depot's Registration page.

[Log In](#)

[Login](#) | [Privacy](#) | [Certification](#) | [Contact](#)



CITY OF FORT LAUDERDALE

[Home](#) | [Search](#) | [Bids](#) | [Orders](#) | [Tools](#) | [CRM](#)
[Help](#) | [Logout](#)

Schedule | Task | Note

Steps for placing a bid:

- View and accept all documents in the Documents section
- Review the Questions & Answers section
- Read the Addendums
- Fill out qualifications for this agency. [Click here.](#)
- **Follow the two step process for placing offers:**
 1. Click the place offer button at the bottom of this page and enter your offers
 2. On the offer page, click the submit button to confirm your offers

It is important that you review the information on this page for additional steps or instructions to complete the bidding process.

Bid Notification Preferences:

- Notifications are turned ON
[Turn OFF Notifications](#)
- By turning OFF Notifications you will no longer be notified of the following:
 1. Addendums for Bid#682-9843
 2. Questions and Answers for Bid#682-9843
 3. PreBid Conferences for Bid#682-9843

[Bid Comments](#) | [Documents](#) | [Attachments](#) | [Items](#) | [Addendums](#) | [Add to Watch List](#)

BID #682-9843 - SOLID WASTE COLLECTION SERVICES			
Time Left	7 days, 23 hrs		
Bid Started	Oct 18, 2007 3:40:21 PM EDT	Notifications	Report
Bid Ends	Nov 28, 2007 2:00:00 PM EST		
Agency Information	City of Fort Lauderdale, FL	Q & A	Overall Questions & Answers
	(view agency's bids)		Questions: 19
			Deadline: Nov 16, 2007 5:00:00 PM EST
Bid Classifications	NIGP Codes		
Bid Contact	see contact information		
Bid Packet:	Packet for Bid 682-9843 [download]		

BID COMMENTS

Contract Duration	3 years
Contract Renewal	See Specifications
Prices Good for	90 days
Bid Comments	The City of Fort Lauderdale is seeking bids from qualified companies, hereinafter referred to as the Contractor or Bidder, to provide solid waste collection services for approximately 23,261 residents for the Public Works Sanitation Division, in accordance with the terms, conditions, and scope of services contained in this Invitation To Bid (ITB).
	The initial term of the contract for Areas I through III and Annexation Areas Golden Heights, Palm Aire West, Riverland and Melrose Park shall be for three (3) years and shall begin on or about August 1, 2008 and shall end three years from that date. The City reserves the right to extend the contract for Areas I through III and Annexation

Areas Golden Heights, Palm Aire West, Riverland and Melrose Park for two (2) additional two (2) year periods under the same terms, conditions and specifications, however subject to cost adjustment as provided herein, providing both parties agree to the extension, Contractor performed satisfactorily; and such extension is approved by the City.

The City reserves the right to authorize Annexation Areas Rock Island and Twin Lakes North service to begin on or about September 15, 2010 and end on or about July 31, 2013 at the rates set forth in the Contractor's response to this ITB. The City further reserves the right to extend the contract for Annexation Areas Rock Island and Twin Lakes North for one (1) additional two (2) year period under the same terms, conditions and specifications, however subject to cost adjustment as provided herein, providing both parties agree to the extension, Contractor performed satisfactorily; and such extension is approved by the City.

DOCUMENTS

Note: You need to view or accept all documents prior to placing an offer. To accept or view a pending document, click on the name of the document, NOT on [download]. Click on download only if you want to save the document to your computer and/or print it out.

- | | |
|---|---|
| 1.  COVER PAGE [download] Optional | 2.  9843 Solid Waste Collection Services SPECIAL CONDITIONS.pdf [download] |
| 3.  9843 Solid Waste Collection Services TECHNICAL SPECIFICATIONS.pdf [download] | 4.  GENERAL CONDITIONS - FORMAL [download] Pending Acceptance |
| 5.  BIDDER QUESTIONNAIRE [download] Pending Acceptance | 6.  NON COLLUSION STATEMENT [download] Pending Acceptance |
| 7.  PROPOSAL SIGNATURE PAGE [download] Pending Acceptance | |

Bid Info

ITEMS

Has Offer	Item	Title			
X	682-9843-1-01	AREA I, II AND III	Info	Q&A	Place Offer
X	682-9843-1-02	ANNEXATION AREAS - GOLDEN HEIGHTS AND PALM AIRE WEST	Info	Q&A	Place Offer
X	682-9843-1-03	ANNEXATION AREAS - RIVERLAND AND MELROSE PARK	Info	Q&A	Place Offer
X	682-9843-1-04	ANNEXATION AREAS - ROCK ISLAND AND TWIN LAKES NORTH	Info	Q&A	Place Offer
X	682-9843-1-05	SPECIAL PICK-UP	Info	Q&A	Place Offer

CHANGES MADE ON OCT 30, 2007 10:25:58 AM EDT

Previous End Date **Nov 14, 2007 2:00:00 PM EST** New End Date **Nov 15, 2007 2:00:00 PM EST**

CHANGES MADE ON NOV 9, 2007 2:25:53 PM EST

Previous End Date **Nov 15, 2007 2:00:00 PM EST** New End Date **Nov 28, 2007 2:00:00 PM EST**
 Previous Q & A End Date **Nov 2, 2007 5:00:00 PM EDT** New Q & A End Date **Nov 16, 2007 5:00:00 PM EST**

Your bid has not been submitted yet

7 (c) Experience/Qualifications of Key Individuals

NAME	ADDRESS	EXTENT OF WORK TO BE PERFORMED	EXPERIENCE AND QUALIFICATIONS
GLEN MILLER	13300 N. W. 38th Court Opa-locka, Florida 33054	Chief Operating Officer / Chairman of the Board	Mr. Miller has over 30 years experience in the solid waste collection, transportation and disposal business, as a founder, principal, and senior executive. Mr. Miller grew Super Kwik, Inc., a family waste management business, from a 3-truck operation in 1973 to the region's largest privately-owned waste company. At the time when the company merged with Eastern Environmental in 1996, Super Kwik boasted over 140 trucks, 6,000 customers, and a revenue base of over \$23 million. Mr. Miller remained with EESI as an Executive Vice President through 1999, when the company was sold to Waste Management, Inc. During that period, Mr. Miller was responsible for all of Eastern Environmental's expensive operations in New York, New Jersey, and Pennsylvania. He was involved in successfully completing over 25 acquisitions. Mr. Miller is an investor and CEO.
NEAL W. RODRIGUE	13300 N. W. 38th Court Opa-locka, Florida 33054	President and Chief Operating Officer	Mr. Rodrigue has over 15 years experience in the solid waste collection, transportation, and disposal business as a senior executive and operating manager. From 1997, Mr. Rodrigue was Vice President of Operations and responsible for the due diligence and integration of over 80 acquisitions (including 12 acquisitions in the State of Florida) at Eastern Environmental Services, Inc. Revenue at Eastern grew from approximately \$5 million to over \$550 million before it was sold to Waste Management. He was a controller and Area Manager with two of the largest solid waste management companies in the country. He was a Controller and Area Manager with USA Waste Services, Inc., and a District Controller with Browning Ferris Industries, Inc. Mr. Rodrigue is also a CPA. He is currently owner and President of NWR Consultants, a firm that specializes in mergers and acquisitions, valuations, due diligence, and operating solid waste management businesses. Mr. Rodrigue currently serves as the Company's President and COO.
WILL COWDELL	13300 N. W. 38th Court Opa-locka, Florida 33054	Vice President	Mr. Cowdell grew Choice Waste Systems, Inc. from a start-up company in 1997 to a profitable operation with revenues in excess of \$5 million per year in 2003. During that period, Choice became the leading service provider in the St. Lucie market with over 50% market share. Mr. Cowdell was also a General Manager for various companies and locations throughout Florida. Most recently, he worked for Kimmins Recycling Corporation and Industrial Waste Services, where he was in charge of implementing St. Lucie County's first mandatory residential collection program. He is a local county resident and is well known for his contributions to the community.

7 (c) Experience/Qualifications of Key Individuals

NAME	ADDRESS	EXTENT OF WORK TO BE PERFORMED	EXPERIENCE AND QUALIFICATIONS
CECIL MILTON	13300 N. W. 38th Court Opa-locka, Florida 33054	Stockholder	Mr. Milton started United Environmental Services, and from 1997 to 2004 grew U.E.S. to be one of the largest private waste management companies in the Miami area. U.E.S. had revenues in excess of \$6 million when he sold it to CESI. Mr. Milton currently runs his family business, Jose Milton & Associates, which is one of the largest apartment and condominium developers and managers in the Miami area, along with being an investor in CESI.
WILLIAM HERNANDEZ	13300 N. W. 38th Court Opa-locka, Florida 33054	Vice President of Sales/Marketing	Mr. Hernandez is a local resident in Miami for the past 35 years, and is well established professionally in the solid waste and recycling industry. Mr. Hernandez founded and successfully operated Sunshine Sanitation, which became a major hauler of solid waste in Miami-Dade County. In 1987 Sunshine Sanitation merged into Atwood's, where he took the Director of Marketing position for the largest single operation division for Atwood's with revenues of \$60 million annually. Mr. Hernandez facilitated the implementation, design, and installation of Miami-Dade County's curbside recycling program consisting of 280,000 single-family homes and 450,000 multi-family units, deemed one of the largest recycling programs in the country. Most recently, Mr. Hernandez was CEO of United Environmental, where he was in charge of economic growth and all aspects of the operation. He currently serves the company as Vice President of Sales/Marketing.
ANDREW L. WILFORK	5264 S. W. 159th Avenue Miramar, FL 33027	Consultant	Mr. Wilfork recently retired from Miami-Dade Cxounty after 34 years of service, the last 9 years as Director of the Department of Solid Waste Management, the largest public waste management operation in the Southeastern United States. Under his leadership, the Department implemented the 1995 Strategic Plan, which resulted in more than \$37 million in savings to the Department, restored its fiscal health, and improved bond ratings. Most recently, Mr. Wilfork played a key role in the development of the Dr. Martin Luther King, Jr., Plaza office building in Liberty City that will serve as the administrative headquarters for Solid Waste Management and other County departments. Prior to his appointment as Director of the Department of Solid Waste Management, Mr. Wilfork held the position of Deputy Director for Disposal Operations there. From 1986 to 1989, he was Acting Director of the Solid Waste Collection Department. Prior to that, he held a series of progressively responsible positions in the Waste Division of the County's Public Works Department.

EXPERIENCE / QUALIFICATIONS OF KEY INDIVIDUALS

Charles Merkley

Vice President of Operations

Experience: 29 Years in the Waste Industry

Charles joined Choice Environmental in April 07 to handle all phases of operations for the corporation. Prior to joining Choice, Charles worked for Waste Management and Eastern Environmental Waste from November 96 to March 07 where he held a series of leadership positions within Waste Management to include direct responsibilities for two landfills, 13 transfer stations located from Southern Alabama, Florida panhandle and central Florida. Charles also was responsible for the hauling operations in Volusia and Flagler Counties. Reporting to him were over 250 employees and 14 managers. He serviced 21 municipal contracts. Prior to Eastern Environmental, Merkley was involved with other major Waste Companies within Volusia County as well as the Northeast and Mid-Atlantic States.

GLEN M. MILLER
1112 VENETIAN BOULEVARD
ISLAMORADA, FL 33036

PROFESSIONAL EXPERIENCE:

February 2004 to Present

Choice Environmental Services, Inc., Miami, FL

Chairman/C.E.O.

CESI provides solid waste and recycling services to commercial, industrial, and residential customers throughout Southeast Florida.

January 1997 to Present

Accurate Molding Inc., Somerdale, NJ

President

AMI provides plastic injection molding services and tool manufacturing.

January 1999 to Present

Solid Waste Resources Inc., Ft. Lauderdale, FL

President

SWR provides financing and consulting service to the waste management industry.

June 1996 to December 1998

Eastern Environmental Services, Inc., Mt. Laurel, NJ

Executive Vice President of Operations

EESI was a fully-integrated solid waste and recycling services company and became the 5th largest waste management company in the U. S. by combining over 60 individual companies. With aggregate annual revenues of approximately \$550 million, Easter's market capitalization was \$1.3 billion when it merged with Waste Management, Inc.

1975 through 1996

Super Kwik, Inc., Voorhees, NJ

Vice President

Super Kwik Inc. was a family-owned and operated solid waste management company providing service to residential, commercial, recycling, and industrial customers throughout Southern New Jersey and Philadelphia, PA. During this period, responsibilities included all aspects of daily operations and growth planning. The company grew from a 3-truck operation in 1975 to a fleet of over 140 vehicles servicing over 6,000 customers. The company had annual revenue of over \$25 million.

1986 through 1996

Waste Maintenance Services Inc. Voorhees, NJ

President

Founded, developed and operated this company to provide recyclable material collection and processing. Additionally, this company provided sale rentals and maintenance services of waste handling equipment.

Note: Both Super Kwik and Waste Maintenance Services, Inc. merged with Eastern Environmental Services, Inc. in 1996.

PROFESSIONAL AFFILIATIONS:

1984 through 1996

National Solid Waste Management Association

Member and director on the New Jersey Chapter Steering Committee.

1990 through 1996

Camden County Solid Waste Advisory Committee (New Jersey)

This committee is responsible for forming policy and reviewing solid waste projects in an advisory capacity to the Board of Freeholders.

NEAL W. RODRIGUE

**1500 N. W. 38TH COURT
JPA-LOCKA, FLORIDA 33054**

**TELEPHONE: (305) 796-5412
OFFICE: (305) 637-076**

Mr. Rodrigue has over 15 years experience in the solid waste recycling, collection, transportation, and disposal business as a senior executive and operating manager.

From 1996, Mr. Rodrigue was Vice President of Operations and responsible for the due diligence and integration of over 80 acquisitions (including 12 acquisitions in the State of Florida) at Eastern Environmental Services, Inc. Revenue at Eastern grew from approximately \$5 million to over \$550 million before it was sold to Waste Management companies.

Mr. Rodrigue was a Controller and Area Manager with two of the largest solid waste management companies in the country. He was a Controller and Area Manager with USA Waste Services, Inc., and a District Controller with Browning Ferris Industries, Inc.

Mr. Rodrigue is also a CPA.

He is currently owner and President of NWR Consultants, a firm that specializes in mergers and acquisitions, valuations, due diligence, and operating solid waste management businesses. Mr. Rodrigue currently serves as the Company's President and COO.

WILL COWDELL
163 SE Osprey Ridge
Port Saint Lucie, Florida 34984
(772) 873-2464

CAREER OBJECTIVE: To obtain a challenging and responsible position that will enable me to effectively utilize my management experience and knowledge, to provide avenues for growth and advancement.

ASSETS: Excellent ability in overseeing and implementing all the responsibilities associated with company operations.

Successful performance in marketing, sales development and customer retention.

Proven ability in management, business operations, employment Supervision, financial control, development and growth.

EMPLOYMENT
HISTORY:

Choice Environmental Services Inc.

V.P of Operations

Responsibilities include:

Over see the day to day operation of Hauling and Collection of the Solid Waste and Recycling division.

Responsibilities include but are not limited to the following:

Operations

Sales

Customer Service

Permits

Safety

Profitability

Aug. 1997 –
Feb. 2004

CHOICE SANITATION. Port St. Lucie, Fl

President / Owner

Responsibilities include:

* Operations

* Finance

* Purchasing

* Profit and loss statements, budgets

* Sales, licenses, insurance and permits

* As the President / owner I am responsible for all the activities in the operation, I ensure a smooth working and safe environment, as well as profitability. I am responsible for all activities associated with this operation.

WILL COWDELL

Page 2

Jan 1988-
Jan 1995

INDUSTRIAL WASTED SERVICES, Fort Pierce/Orlando

General Manager: Hauling

Responsibilities Included:

- *Overall daily route operation of 60 trucks
- *Manage personnel, sales, operations, office, vehicle maintenance and collections.
- *Budgeting, finance, public relations and P&L accountability
- *Insurance, safety, productivity and training
- *Insure continuity among all employees.

June 1986
Dec. 1988

PEPSI CO. FOODS, Fort Pierce, Fl

General Manager

Responsibilities Included:

- *Training of new management recruits
- *Financial Planning
- *Inventory Control
- *Customer Service
- *Building maintenance

WILL COWDELL
Resume- Page 3

EDUCATION:

New York State University- Farmingdale, N.Y.
Associate of Arts Degree- 1982

TRAINING:

- *Employment Law, 1 & 2
- *Fl. State Workers Compensation laws
- *Federal O.S.H.A. regulations and laws
- *Human Resources
- *Legal aspects of Termination
- *Defensive Driving Instructor

SEMINARS:

- *Writing policies and procedures
- *Personal Supervision
- *Budgeting and Business Finance
- *Corporate Time Management

ORGANIZATIONS

- * Board Member Castle Exchange Club
- *Member of St. Marks Church
- *Treasure Cst. Builders Assoc.
- *Chamber of Commerce
- *St. Lucie County Little League
- *United Way

PERSONAL:

DOB 06/08/60 Married, 2 children
Excellent Health Non-Smoker

REFERENCES:

Leo Cordeiro	Andrew Gray
Solid Waste Director	President Orlando Sanitation
2300 Virginia Ave.	9572 Sidney Hayes Rd.
Fort Pierce, Fl	Orlando, Fl
(772) 462-1724	(407) 257-3696

WILLIAM HERNANDEZ

100 N. W. 38TH COURT
DPA-LOCKA, FLORIDA 33054

TELEPHONE: (305) 796-5412
OFFICE: (305) 637-5076

Mr. William Hernandez has been a local resident of Miami for the past 35 years, and is well established professionally in the solid waste and recycling industry.

Mr. Hernandez founded and successfully operated Sunshine Sanitation, which became a major hauler of solid waste in Miami-Dade County. In 1987 Sunshine Sanitation merged into Attwood's, where he took the Director of Marketing position for the largest single operation division for Attwood's with revenues of \$60 million annually.

Mr. Hernandez facilitated the implementation, design, and installation of Miami-Dade County's curbside recycling program consisting of 280,000 single-family homes and 450,000 multi-family units, deemed one of the largest recycling programs in the country.

Most recently, Mr. Hernandez was CEO of United Environmental, where he was in charge of economic growth and all aspects of the operation. He currently serves the company as Vice President of Sales/Marketing.

Community Service

- **Keep Dade Beautiful, Chairman**
- **Salvation Army, Director**
- **Easter Seals, Director**
- **Recycling Advisory Committee, Miami Dade Public Schools**
- **Miami Lakes Civic Association, President**

Altwoods Inc

2601 South Bayside Drive
Penthouse II
Coconut Grove, Florida 33133
Tel: (305) 856-4455 Fax: (305) 856-5611

October 24, 1994

To Whom It May Concern:

I am pleased to recommend Willie Hernandez as an established professional in the areas of municipal sales and marketing as well as public relations.

Willie founded and successfully operated Sunshine Sanitation, which became a major hauler of solid waste in Dade County. We acquired this company in 1987 and Willie joined us as Director, Marketing & Public Relations.

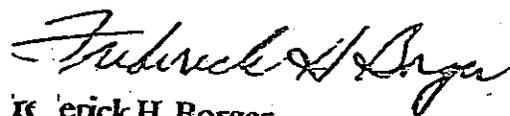
Mr. Hernandez played a major role in developing Dade County municipal waste and recycling programs. He also played a key role in successful privatization efforts of curbside recycling in ten municipalities as well as 289 Dade County public schools.

Additionally, Willie made substantial contributions during negotiations with Metro-Dade and with E.M.A. contractors during the Hurricane Andrew cleanup.

Willie is serious and dedicated and is well respected in local solid waste and recycling circles.

I urge strong consideration of Willie as sales professional and marketer. If you require additional information, please don't hesitate to call.

Sincerely,



Erick H. Borger
Director, Human Resources



DEPARTMENT OF THE ARMY
HEADQUARTERS, 46TH CORPS SUPPORT GROUP
FORT BRAGG, NORTH CAROLINA 28307-5000

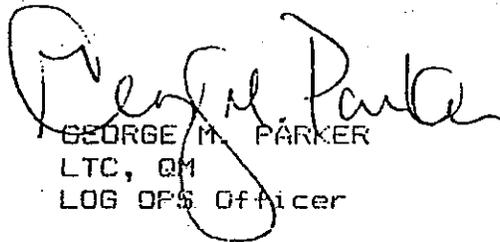
AFVH-XC-L

6 October 1992

MEMORANDUM FOR William and Bonnie Hernandez

SUBJECT: Letter of Appreciation

1. The United States Army expresses its gratitude to you for your untiring effort and real sense of urgency in support of the relief efforts in Dade County, Florida. You made a difference.
2. Your dedication to professional standards and social graces allowed us to help the citizens of Dade County, during the Hurricane Andrew relief effort.
3. Without your assistance; relief for the citizens of Dade County would have been hampered, resulting in additional suffering. Your quick reaction and hard work identifies you as a person to emulate.
4. Thank You William and Bonnie for your help both professionally and for the social comforts you provided to our soldiers.


GEORGE M. PARKER
LTC, QM
LOG OPS Officer

**PUBLIC HEALTH SERVICE ORGANIZATIONAL CHART
PREVENTIVE MEDICINE**

DIRECTOR
Capt Gorham

SECRETARY
Dana Briggs

PUBLIC AFFAIRS
TSgt Meekeus

DEPUTY DIRECTOR
W. Livingstone HRS

EXECUTIVE OFFICER
LDCR Slayton

ADMINISTRATIVE OFFICER
Gabriel Garcia

ADVISORY GROUP
COL Dale Carroll
Dr Richard Hopkins
Dr Roger Nasci
Dr Ray Parsons
William Hernandez
Gene Weaver
Carlos Campos
Dr David Taplin FEST
Ms M. Vicarias FEST
Ms S. Porcelain FEST
Dr C. Cabrejos FEST
Ms T. Hermina FEST
Mr A. DeFuentes DCFR
Mr B. Young FSEC
Dr Tomchick FEST

MEDICAL ENTOMOLOGY
LCDR Need
LCDR Breaud
LCDR Lluberas USN
Manpower 6

AERIAL SPRAY FLIGHT
LTCT Biery, PhD
Roger Nasci, PhD
William Opp
Mark Latham

EPIDEMIOLOGY
Dr Gary Hlady HRS (Team Leader)
Dr Lisa Conti HRS
Dr Kate Brett CDC
Dr Sanchez-USA WRAR
Dr Mainzer-CDC (PHS)
Manpower 3

ENVIRONMENTAL SANITATION
LCDR Matt Powers PHS (Team Leader)
CDR Kim Yale PHS
CDR R. Coker PHS
LDCR Moran PHS
Lt Len Courtois (PHS)
ARMY 714 Capt Ryan Manpower 9
155 Lt Silver " 9
225 " " 9
61 Lt Killian " 9
485 Capt Horosko " 17
926 Lt Sanders " 9
82 Lt Kim " 6
10 Lt Woods " 5
EHA Water Lt Bosetti
IA Solid Waste Cpt Waterbury
S Gabriel Garcia (ORP) " 6
Henry Gohlke Fl. Dept. Agr. Com. Aff.

KENNETH R. SWANK

3663 East Citrus Trace • Davie, FL 33328
(269) 615-3438 • shirley.sargent@att.net

ACCOUNTING/FINANCIAL MANAGEMENT

Senior executive with a successful career building start-up, turnaround, and high-growth organizations. Delivers strong and sustainable financial gains in challenging markets nationwide through decisive leadership, influence, and action. Provides strategic vision and tactical action to advance improved financial, performance, and profitable results in even the most troubled of organizations. Experienced in structuring and negotiating complex corporate financial transactions with bankers, brokers, investment firms, and others to fund new ventures, market expansion initiatives, new product and service offerings, and cash flow. Areas of expertise span:

Technical Solutions
Equity Financing
Cost Avoidance & Reduction

Corporate Development
Leveraged Buy-Out
Financial Analysis/Reporting

Cash & Capital Management
Turnaround Management
Margin Improvement

PROFESSIONAL EXPERIENCE

GRIFFIN PEST CONTROL, INC. (*Kalamazoo, MI*)
Director of Finance

2005 – 2006

Managed all financial and administrative aspects for four branches and corporate office for this \$6 million pest control company servicing the entire State of Michigan. Supervised accounting, human resource, company router, and call center employees. As part of corporate staff, played a key role in the day to day decision making process for the entire company.

- Reduced receivable days from 50 to 28 days of sales by implementing changes in accounts receivable procedures through using a lock box system, weekly invoicing, and outside collection service.
- Reduced labor of two employees by automating payments from lockbox to update receivables from the lockbox files.
- Prepared companies' financial budgets, thus providing the first financial reporting system to help manage and control branch expenses.
- Implemented cost reductions that facilitated the best profit in the history of over 75 years; the profits were over 15% on sales of \$6 million.

JOFFREY'S COFFEE & TEA CO. (*Tampa, FL*)
Vice President of Finance

2001 – 2004

Recruited to provide turnaround management in finance, accounting, and inventory functions for a gourmet coffee roaster with \$6.5 million in annual sales; \$4 million from 10 retail kiosks; and \$2.5 million from wholesaling activities, including the Disney Resort Parks in Orlando. Collaborated closely with the President, Vice President of Sales, the Warehouse Manager, and Disney's Operations Manager; directly supervised an Accountant, Customer Relations Specialist, and Order Entry Clerk.

- Implemented customized cost controls and procedures, including cash and inventory management and a purchase order system that moved the company from a \$700,000 loss in 2001 to a \$500,000 profit in 2003.
- Renegotiated bank lines of credit with reduced rates allowing the expansion of business, resulting in an additional \$800,000 in annual revenue with an associated \$120,000 bottom-line profit before taxes.

KENNETH R. SWANK

(269) 615-3438 • shirley.sargent@att.net

PROFESSIONAL EXPERIENCE – CONTINUED

HILLTOP NURSERIES (*Harford, MI*)

1988 – 2001

President/Controller

Purchased Hilltop Nurseries, the largest fruit tree nursery in the US with \$6 million in revenues and 150 employees. Raised \$6.5 million in cooperation with a broker, a local bank, an insurance company, and an investment company; owned 5% with the remaining 95% held by the investment company. Engaged in financial management, planning, and analysis. Controlled all accounting functions and directly supervised Vice Presidents of Operations and Sales; a Controller; and the Managers of Research and Development, Production, Warehouse, and Maintenance.

- Led Hilltop Nurseries from a \$900,000 loss before bankruptcy to a \$600,000 profit in two years by renegotiating lines of credit, cutting expenses, expanding sales, and increasing funds for growth.
- Capitalized on the company's ownership of the only dwarfing cherry rootstock in existence; within two years, produced tens of thousands of dwarf trees and had arrangements with other growers in order to meet demand, a move that largely contributed to the company's status as an industry leader.
- Drove down production costs by \$80,000 annually through reengineering the digging and grading operations, reducing personnel by 43%, and shortening time to completion 50%.

NASH FINCH COMPANY (*Rocky Mount, NC*)

1982 – 1988

Controller, South East Division

Oversaw accounting for five warehouses in North Carolina and Virginia for one the largest grocery wholesalers in the US with revenues exceeding \$2 billion annually. Traveled 60% of the time, meeting with individual Warehouse Controllers and General Managers to review financial information and resolve problems. Prepared monthly consolidated financial statements with analysis and developed budgets and other management and financial accounting documents and reports.

- Redesigned and automated the accounting and financial management functions, integrating five different manual systems that resulted in more timely and relevant consolidated financial statements.
- Championed efficiency in inventory control for warehousing, instituting an inventory system that presented daily variances for resolutions, cutting spoilage costs by tens of thousands of dollars monthly.

ACADEMIC CREDENTIALS

UNIVERSITY OF MIAMI

Master's Degree, Business Administration

OHIO UNIVERSITY

Bachelor's Degree, Business Administration

Choice Environmental Services Inc.
Solid Waste Collection
Bidder Experience/References

Completed Project Owner, City, County, State	No. of Homes Serviced	Annual Contract Count (Annual Billable Amount.)	Contract Period	Services Provided (Responsibilities)	Reference (Name, Title, Address, Phone)	Company Providing Service	Person
St. Lucie County	16,500 - Residential units 8,900 - Commercial units	\$2,453,220 per yr. - Residential \$208,260 per yr. - Commercial	1994 to 1999	Trash - 2 x / wk Recycle - 1 x / wk YW - 1 x / wk Bulk - On Call	Ron Roberts (772) 462-1700	Kimmins/Eastern Environmental Services	Will Cowdell
City of Miami	Commercial Franchise	\$840,000 per yr-Commercial	1999 to 2004	Trash min. 2x/wk Bulk-On Call	Steve Maropolis (305) 575-5106	Choice Environmental Services	William Hernandez
Palm Beach, Area 8	16,000 units @ inception of contract and grew to 18,500 units	\$2,544 million per yr. Disposal paid by County	1998 to 2003	Trash - 2x/wk Recycle - 1 x / wk YW - 1 x / wk Bulk - 2x/wk	John Archambo (561) 640-4000	Kimmins/Eastern Environmental Services	Neal Rodrigue
Unincorporated Miami-Dade County	Commercial Franchise	\$876,000 per yr- Commercial	1999 to 2004	Trash- min. 1x/wk Bulk- On Call	Kathy Woods	Choice Environmental Services	William Hernandez
City of Tampa	26,931 units	\$1,343 million per yr. Disposal paid by City	1995 to 2002	Trash - 2x/wk Recycle - 1 x / wk YW - 1x/wk	Voorhees Jacob (813) 348-1111	Kimmins/Eastern Environmental Services	Neal Rodrigue
City of Hialeah	Commercial Franchise	\$775,000 per yr- Commercial	1999-2004	Trash- 2x/wk Bulk- On Call	Larry Pedrosa	Choice Environmental Services	William Hernandez
Unincorporated Lee County, Area 1	18,000 Residential units 2,000 Commercial units	\$1,750 million per / yr - Res. \$6,250 million per / yr- Comm.	1995 to 2000	Trash- 1 x/wk Recycle - 1 x / wk YW - 1x/wk Bulk - 1x/wk	Lindsey Sampson, Director of Solid Waste (239) 332-3802	Kimmins/Eastern Environmental Services	Neal Rodrigue
City of Miami Beach	Commercial Franchise	\$52,000 per /yr- Comm.	1999 to 2004	Bulk- On Call	Alpha Mashack	Choice Environmental Services	William Hernandez
Hillsborough County	54,000 units	\$6,480 million per / yr	1997 to 2004	Trash - 2 x / wk Recycle - 1 x / wk YW - 1x/wk	Darryl Smith (813) 272-5680	Kimmins/Eastern Environmental Services	Neal Rodrigue
City of North Miami	Commercial Franchise	\$84,000 per/yr- Comm.	1999 to 2004	Trash- min. 1x/wk	Erin Barber	Choice Environmental Services	William Hernandez
Cape Coral	35,000 Residential units - inception of contract and grew to 62,000 Residential units	\$5,500 million per yr for Residential units @ inception of contract and grew to \$6,174 million per yr. \$6,300 million per year For Commercial units.	1998 to 2005	Trash- 1 x / wk Recycle - 1 x / wk YW - 1 x / wk	Gene Landry (239) 574-0833	Kimmins/Eastern Environmental Services	Neal Rodrigue

Board of County Commissioners, Broward County, Florida
BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

FORM NO. 401-280/AC 25-061
 RV200730729 (Rev. 3/07)

FOR PERIOD OCTOBER 1, 2007 THRU SEPTEMBER 30, 2008

RENEWAL TRANSFER SEC # 33054
 NEW DATE BUSINESS OPENED 07-18-97
 STATE OR COUNTY CERT/REG # _____
 Business Location Address:

43380 NW 33 ST
 OPA COUNTY
 BUSINESS PHONE: (800)657-4078

TAX	33.00
BACK TAX	
PENALTY	
T.C. FEE	
TRANSFER	
TOTAL	33.00

PENALTIES IF PAID
 OCT. - 10% NOV. - 15%
 * DEC. - 20% * After DEC. 31 - 25%
 * Plus Tax Collection Fee of up to \$25.00
 Based on Cost of Business Tax if Paid
 On or After November 30.

ACCOUNT NUMBER
 33054

THIS RECEIPT MUST BE CONSPICUOUSLY DISPLAYED
 TO PUBLIC VIEW AT THE LOCATION ADDRESS ABOVE.

CHOICE ENVIRONMENTAL SERVICES
 INC
 CHOICE ENVIRONMENTAL SERVICES INC
 43380 NW 33 ST
 OPA LODCA FL 33054



TYPE OF BUSINESS TAX PAID

WASTEWATER DELIVERY & PICKUP
 5 UNITS

BROWARD COUNTY REVENUE COLLECTION
 115 S. Andrews Avenue, Governmental Center Annex
 FORT LAUDERDALE, FL 33301
www.broward.org/revenue

2007 - 2008

PAYMENT RECEIVED AS VALIDATED ABOVE

*SEE INSTRUCTIONS ON REVERSE SIDE

0000000000 0000003300 0000001350547200 1000 9

City of Fort Lauderdale



Denice of America

PUBLIC WORKS DEPARTMENT • SANITATION DIVISION

Certificate of Operation

This is to certify that the private refuse collector named below, having met all the requirements prescribed by the City of Fort Lauderdale Code of Ordinances, Chapter 20, Section 20-7 through 20-717, inclusive; and having executed a contract with the City of Fort Lauderdale attesting to same, is hereby granted a Certificate of Operation.

This certificate duly licenses the private refuse collector to operate within the corporate limits of Fort Lauderdale from the date of issuance for three calendar years, providing all pertinent City Ordinances, rules and regulations are adhered to, as well as other commitments, as stipulated by contractual agreement.

Choice Environmental Services of Broward
3315 NW 46 Street
Miami, Florida 33143

20061

License Number

27 February 2009

Expiration Date

Ed Udvardy, Assistant Public Works Director

**CHOICE ENVIRONMENTAL
SERVICES, INC. AND
SUBSIDIARIES**

Consolidated Financial Statements

June 30, 2007

**Kreischer
Miller**
People ■ Ideas ■ Solutions

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES
June 30, 2007

CONTENTS

INDEPENDENT ACCOUNTANTS' REPORT	1
---------------------------------	---

FINANCIAL STATEMENTS	
Consolidated Balance Sheet	2
Consolidated Statement of Operations	3
Consolidated Statement of Changes in Stockholders' Deficit	4-5
Consolidated Statement of Cash Flows	6
Notes to Consolidated Financial Statements	7-18

Independent Accountants' Report

The Stockholders
Choice Environmental Services, Inc. and Subsidiaries
Opa-Locka, Florida

We have reviewed the accompanying consolidated balance sheet of Choice Environmental Services, Inc. and Subsidiaries as of June 30, 2007, and the related consolidated statements of operations, changes in stockholders' deficit, and cash flows for the nine months then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All of the information included in these financial statements is the representation of the management of Choice Environmental Services, Inc. and Subsidiaries.

A review consists principally of inquiries of company personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, with the exception of the matters described in the following paragraph, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with generally accepted accounting principles.

As described in Note 2 to the financial statements, generally accepted accounting principles require that the fair value of stock based compensation be recorded as compensation expense at the date of grant. Also, as described in Note 7 to the financial statements, generally accepted accounting principles require that the proceeds from the issuance of debt securities with detachable warrants should be allocated between the warrants and the debt securities based upon their relative fair values at the time of issuance. Management has informed us that the Company has not accounted for its stock options or warrants in this manner. The effects of these departures from generally accepted accounting principles on the balance sheet, statements of operations, changes in stockholders' deficit, and cash flows have not been determined.



Horsham, Pennsylvania
September 10, 2007

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Consolidated Balance Sheet

June 30, 2007

(See Accountants' Review Report)

ASSETS

Current assets:

Cash	\$ 51,862
Accounts receivable, net of allowance for doubtful accounts of \$528,195	2,722,463
Inventories	48,385
Prepaid expenses	332,465

Total current assets 3,155,175

Property and equipment, net	9,239,764
Goodwill	1,706,647
Intangibles, net	225,936
Deposits	12,986

\$ 14,340,508

LIABILITIES AND STOCKHOLDERS' DEFICIT

Current liabilities:

Line of credit	\$ 2,918,027
Current portion of long-term debt	1,667,542
Current portion of notes payable to related parties	441,000
Current portion of capital lease obligations	28,308
Accounts payable and accrued expenses	2,687,260

Total current liabilities 7,742,137

Long-term liabilities:

Long-term debt, net of current portion	5,691,969
Notes payable to related parties	2,200,000
Capital lease obligations, net of current portion	92,581

7,984,550

Stockholders' deficit (1,386,179)

\$ 14,340,508

See accompanying notes to consolidated financial statements.

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Consolidated Statement of Operations Nine Months Ended June 30, 2007 (See Accountants' Review Report)

	Amount	%
Revenue	\$ 12,417,723	100.00 %
Cost of sales	9,658,393	77.78
Gross profit	2,759,330	22.22
Operating expenses	1,638,308	13.19
Income from operations	1,121,022	9.03
Other expenses		
Interest and other	(493,137)	(3.97)
Income from continuing operations	627,885	5.06
Discontinued operations:		
Loss from operations of St. Lucie County	(672,858)	(5.42)
Gain on sale of assets	27,763	0.22
	(645,095)	(5.20)
Net loss	\$ (17,210)	(0.14) %

See accompanying notes to consolidated financial statements.

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Consolidated Statement of Changes in Stockholders' Deficit Nine Months Ended June 30, 2007 (See Accountants' Review Report)

	Common Stock	Series A Preferred Stock	Series B Preferred Stock
Balance, September 30, 2006	\$ 1,627	\$ 1.00	\$ 1,000
Net loss	-	-	-
Issuance of 38,621 shares of \$.001 par value common stock	38	-	-
Balance, June 30, 2007	\$ 1,665	\$ 1	\$ 1,000

See accompanying notes to consolidated financial statements.

Additional Paid-In Capital	Accumulated Deficit	Total
\$ 796,302	\$ (2,168,285)	\$ (1,369,355)
-	(17,210)	(17,210)
348	-	386
<u>\$ 796,650</u>	<u>\$ (2,185,495)</u>	<u>\$ (1,386,179)</u>

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Consolidated Statement of Cash Flows
Nine Months Ended June 30, 2007
(See Accountants' Review Report)

Cash flows from operating activities:	
Continuing operations	
Net income	\$ 627,885
Adjustments to reconcile net income to net cash provided by continuing operations:	
Depreciation and amortization	921,950
Allowance for doubtful accounts	(62,738)
(Increase) decrease in:	
Accounts receivable	(431,853)
Inventories	(48,385)
Prepaid expenses	(167,981)
Other current assets	93,291
Deposits	(9,970)
Increase in accounts payable and accrued expenses	582,553
Cash provided by continuing operations	<u>1,504,752</u>
Discontinued operations	
Net loss	(645,095)
Adjustments to reconcile net loss to net cash used in continuing operations:	
Depreciation and amortization	369,749
Allowance for doubtful accounts	28,877
Gain on sale of property and equipment	(27,763)
(Increase) decrease in:	
Accounts receivable	(73,352)
Deposits	8,414
Decrease in accounts payable and accrued expenses	<u>(12,244)</u>
Cash used in discontinued operations	<u>(351,414)</u>
Net cash provided by operating activities	<u>1,153,338</u>
Cash flows from investing activities:	
Purchases of property and equipment	(850,542)
Proceeds from sale of assets	<u>514,293</u>
Net cash used in investing activities	<u>(336,249)</u>
Cash flows from financing activities:	
Repayments of long-term debt and capital lease obligations	(1,007,692)
Net proceeds from line of credit	629,626
Repayments of notes payable to related parties	(500,000)
Issuance of common stock	<u>386</u>
Net cash used in financing activities	<u>(877,680)</u>
Net decrease in cash	(60,591)
Cash, beginning of period	<u>113,805</u>
Cash, end of period	<u>\$ 53,214</u>
Supplemental disclosure of cash flow information:	
Cash paid during the period for interest	\$ 595,327

Supplemental schedules of noncash investing and financing activities:

The Company financed the purchase of \$3,444,071 of property and equipment during the period.

See accompanying notes to consolidated financial statements.

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

June 30, 2007

(See Accountants' Review Report)

(1) Nature of Business

Choice Environmental Services, Inc. and Subsidiaries (the Company) is a solid waste services company that provides collection, disposal and recycling services in the state of Florida.

(2) Summary of Significant Accounting Policies

Principles of Consolidation

The consolidated financial statements include the accounts of Choice Environmental Services, Inc. (Choice) and its wholly-owned subsidiaries, Choice Environmental Services of Miami, Inc. (Miami), Choice Environmental Services of St. Lucie, Inc. (St. Lucie), Choice Environmental Services of Palm Beach, Inc. (Palm), Choice Environmental Services of Broward County, Inc. (Broward), Choice Environmental Services of Miami-Dade, Inc. (Miami-Dade), Choice Recycling Services of Miami, Inc. (Recycling), and Choice Environmental Services of Collier, Inc. (Immokalee). All significant intercompany transactions and balances have been eliminated in consolidation.

Revenue Recognition

The Company recognizes collection, recycling and disposal revenues as the services are provided. Certain customers are billed in advance and, accordingly, recognition of the related revenues is deferred until the services are provided.

Allowance for Doubtful Accounts

Accounts receivable are reported at their net realizable value, which is equal to the gross amount of receivables less an estimated allowance for doubtful accounts. Management periodically reviews the accounts receivable to determine the adequacy of the allowance.

Inventories

Inventories are stated at the lower of cost, using the first-in, first-out method, or market. At June 30, 2007, inventories primarily consist of finished goods, primarily recycled paper.

Property and Equipment

Property and equipment are recorded at cost. Major renewals and betterments are capitalized; maintenance and minor repairs and replacements that do not improve or extend the lives of the respective assets are expensed currently. Depreciation is recorded using a declining balance method at rates based on the estimated useful lives of the respective assets. When properties are retired or otherwise disposed of, the assets' and accumulated depreciation accounts are adjusted accordingly and the gain or loss, if any, arising from disposition, is credited or charged to earnings.

Continued...

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

June 30, 2007

(See Accountants' Review Report)

(2) Summary of Significant Accounting Policies, Continued

Intangible Assets

The Company has non-compete agreements that are amortized on the straight-line basis over their terms of 5 years. Amortization expense for the nine months ended June 30, 2007 was \$57,026. The estimated amortization for the subsequent fiscal years is as follows:

Year Ending June 30,	Amount
2008	\$ 97,201
2009	\$ 73,735
2010	\$ 20,000
2011	\$ 20,000
2012	\$ 15,000

Goodwill

Goodwill represents the excess of the purchase price over the fair value of net assets acquired. In accordance with Statement of Financial Accounting Standards (SFAS) No. 142, *Goodwill and Other Intangible Assets*, the Company assesses goodwill for impairment on an annual basis.

Advertising

Advertising costs are expensed as incurred. Advertising expense for the nine months ended June 30, 2007 was \$38,121.

Income Taxes

Income taxes are provided based on the liability method of accounting, pursuant to Statement of Financial Accounting Standards (SFAS) No. 109, *Accounting for Income Taxes*. Deferred income tax assets and liabilities are computed for differences between the financial statement and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future. Such deferred income tax asset and liability computations are based on enacted tax laws and rates applicable to periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amounts expected to be realized. Income tax expense is the tax payable or refundable for the year plus the change during the year in deferred tax assets and liabilities.

Continued....

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements
June 30, 2007
(See Accountants' Review Report)

(2) Summary of Significant Accounting Policies, Continued

Concentrations of Risk

The Company places its cash with financial institutions and, at times, such balances may be in excess of FDIC insurance limits. Management regularly monitors the financial institution, along with the Company's balance of cash, and attempts to keep this potential risk to a minimum.

For the nine months ended June 30, 2007, sales to one customer accounted for 18% of net sales and \$275,186 due from this customer is included in accounts receivable at June 30, 2007.

For the nine months ended June 30, 2007, purchases from one vendor accounted for 16% of all purchases.

Recent Accounting Pronouncements

In accordance with SFAS No. 123, *Accounting for Stock-Based Compensation*, the Company accounts for stock-based compensation using the intrinsic value method as prescribed under Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees*, and related interpretations and provides the disclosure-only provisions of SFAS No. 123. In December 2004, the Financial Accounting Standards Board issued SFAS No. 123 (R), *Accounting for Stock-Based Compensation, an amendment of SFAS No. 123*, which provides that a nonpublic company will measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of those instruments. The fair value of stock based compensation is to be recorded as compensation expense at the date of grant. For nonpublic entities, SFAS No. 123 (R) is effective as of the beginning of the first annual reporting period that begins after December 15, 2005. Management has elected not to adopt this pronouncement and is unable to determine the impact of the Statement on its financial statements.

In 2006, the Financial Accounting Standards Board Issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements in accordance with FASB Statement No. 109, *Accounting for Income Taxes*, and is effective for fiscal years beginning after December 15, 2006.

Continued....

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

June 30, 2007

(See Accountants' Review Report)

(2) Summary of Significant Accounting Policies, Continued

Recent Accounting Pronouncements, Continued

FIN 48 provides that only tax positions that are more than 50% likely of being realized upon settlement with the applicable taxing authority be recognized in the financial statements. A tax position refers to a filing position that a company has taken or expects to take on its tax return. A tax position can result in a permanent reduction of income taxes payable, a deferral of income taxes otherwise currently payable to future years, or a change in the expected realizability of deferred tax assets. Common tax positions include:

- A tax deduction
- A decision not to file a tax return.
- An allocation or a shift of income between jurisdictions.
- The characterization of income or a decision to exclude reporting taxable income in a tax return.
- A decision to classify a transaction, entity, or other position in a tax return as tax exempt.
- A decision to expense an item rather than capitalize the amount and amortize over future periods.
- The calculation of the amount of a research and experimentation credit.

Management is in the process of evaluating the impact of FIN 48 on the Company's financial statements.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

June 30, 2007

(See Accountants' Review Report)

(3) Discontinued Operations

In 2007, Management responded to the adverse operating results by selling substantially all the assets of its St. Lucie County operations to an unrelated party. On June 27, 2007, the Company entered into an agreement to sell certain machinery and equipment and related customers of its St. Lucie County operation for \$635,000. As part of this agreement, the Company entered into a covenant not to compete in St. Lucie County for a period of three years and also guaranteed average monthly revenue receipts of approximately \$169,000 for the first four months following the closing. The discontinued operations generated sales of approximately \$1,980,000 and an operating loss of approximately \$673,000 in 2007. The sale of the assets generated a gain of approximately \$28,000.

(4) Property and Equipment

Property and equipment comprise the following at June 30, 2007:

		Estimated Useful Lives
Land	\$ 1,128,119	N/A
Machinery and equipment	4,206,078	5 - 10 years
Vehicles	7,087,856	5 - 10 years
Leasehold improvements	159,506	15 years
Office equipment	52,403	3 - 7 years
	<u>12,633,962</u>	
Accumulated depreciation	<u>(3,394,198)</u>	
	<u>\$ 9,239,764</u>	

Depreciation expense for the nine months ended June 30, 2007 was \$1,234,673.

(5) Line of Credit

The Company has available a \$4,500,000 bank line of credit. Under the agreement, which expires April 1, 2008, borrowings bear interest at the LIBOR Market Interest Rate plus 2.25% (7.57% at June 30, 2007). The line is guaranteed by the Company's stockholders.

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

June 30, 2007

(See Accountants' Review Report)

(6) Long-Term Debt

Long-term debt consists of the following at June 30, 2007:

Notes payable - finance companies, collateralized by specific equipment, payable in monthly installments aggregating \$108,854 including interest, expiring at various dates through January 2013. These notes bear interest at various rates up to 9.84%.	\$ 3,730,419
Notes payable - banks, collateralized by specific equipment, payable in monthly installments aggregating \$72,305, including interest, expiring at various dates through March 2012. These notes bear interest at various rates up to 7.86%.	2,690,503
Mortgage payable - bank, collateralized by specific real and personal property, payable in monthly installments of \$7,616, including interest, through June 2010, with a balloon payment of \$854,914. The note bears interest at 6.80%.	938,589
	<u>7,359,511</u>
Current maturities	<u>(1,667,542)</u>
	<u>\$ 5,691,969</u>

Future maturities of long-term debt in each of the next five years and in the aggregate are as follows:

Year Ending June 30,	Amount
2008	\$ 1,667,542
2009	1,636,304
2010	2,439,897
2011	1,131,690
2012	481,688
Thereafter	2,390
	<u>\$ 7,359,511</u>

Interest expense on all indebtedness was \$623,271 for the nine months ended June 30, 2007.

Continued...

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

June 30, 2007

(See Accountants' Review Report)

(6) Long-Term Debt, Continued

In June 2007, the Company received a commitment letter from the bank to borrow \$25,000,000 in credit facilities. The proceeds will be used to refinance existing debt and fund the acquisition described in Note 10.

(7) Related Party Transactions

Choice Holdings, Inc.

The majority stockholder of the Company is the sole stockholder of Choice Holdings, Inc. At June 30, 2007, there is \$250,000 outstanding on an unsecured note payable included in due to related parties. The note bears interest at 10% per annum and is due on demand.

Solid Waste Resources, Inc.

The majority stockholder of the Company is the sole stockholder of Solid Waste Resources, Inc. At June 30, 2007, there are two unsecured notes payable totaling \$1,950,000 included in due to related parties. These notes bear interest at rates up to 10% and mature through October 2010.

Due to Stockholders

At June 30, 2007, the Company has two notes payable to stockholders. The notes total \$441,000 and are included in due to related parties. The notes bear interest at rates up to 10% and mature through February 2010.

(8) Stockholders' Deficit

At June 30, 2007, the Company's capital stock consists of:

Common stock, \$.001 par value; 50,000,000 shares authorized, 1,665,202 shares issued and outstanding

Preferred Series A, \$.001 par value; 1,000 shares authorized, issued and outstanding

Preferred Series B, \$.001 par value; 3,100,000 shares authorized, 1,000,000 shares issued and outstanding

Continued...

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

June 30, 2007

(See Accountants' Review Report)

(8) Stockholders' Deficit, Continued

Series A Preferred Stock

The designated shares of Series A preferred stock are not convertible or exchangeable, and the holder is entitled to dividends, on a pro rata, per share basis equivalent to dividends on the Company's common stock, if declared and paid. Dividends are not cumulative. The Company cannot redeem Series A preferred stock without the prior written consent of the holder.

Series B Preferred Stock

The designated shares of Series B preferred stock are convertible into Class A common stock, at the option of the holders, at a ratio of 1 share of Series B for 1 share of Class A common stock. Dividends are cumulative at the rate of 10% per annum. Accumulated dividends do not bear interest. At June 30, 2007, \$275,000 of dividends are in arrears.

Voting Rights

The holders of the Class A common stock, Series A preferred stock and Series B preferred stock are entitled to one vote for each share held. Series A preferred stock holders have voting rights to elect a numerical majority of the Board of Directors. Additional voting rights include the ability to approve and disapprove any amendments to corporate by-laws, articles of incorporation or creation of additional classes of stock. Series B preferred stock shares have the same voting rights as the Class A common stock of the Company.

Warrants

In connection with the issuance of certain debt, Choice has issued warrants to purchase shares of common stock. The exercise prices range from \$0.01 to \$7.00 per share. The warrants expire 10 years after issuance.

Generally accepted accounting principles requires that the proceeds from the issuance of debt securities with detachable warrants should be allocated between the warrants and the debt securities based upon their relative fair values at the time of issuance. The portion allocable to the warrants should be accounted for as additional paid in capital. Choice has not recorded the warrants in the accompanying financial statements. The effects of this departure for generally accepted accounting principles on the financial statements have not been determined.

Continued...

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

June 30, 2007

(See Accountants' Review Report)

(8) Stockholders' Deficit, Continued

Warrants, Continued

The following table summarizes information with respect to warrants outstanding and exercisable at June 30, 2007:

Exercise Price	Warrants Outstanding	Expiration Date
\$ 0.01	1,472,000	2/19/14
\$ 0.07	21,429	2/19/14
\$ 7.00	2,936	3/30/14
\$ 0.07	500,000	10/15/14
\$ 0.13	25,000	1/1/15
\$ 0.25	1,000,000	6/1/15
\$ 0.25	500,000	10/1/16
	<u>3,521,365</u>	

Stock Options

The Company has a nonqualified stock option plan for key employees. The vesting periods for the stock options granted range from zero to five years. The stock options expire from one to six years from the date the option is granted.

The per-share weighted average fair value of these options granted was calculated to be \$0.

Continued...

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements
June 30, 2007
(See Accountants' Review Report)

(8) Stockholders' Deficit, Continued

Stock Options, Continued

A summary of the status of Choice's stock options as of June 30, 2007, and changes during the nine months then ended, is presented below:

Options	Number of Shares	Weighted Average Exercise Price
Outstanding at October 1, 2006	40,320	\$ 0.01
Granted	110,000	\$ 1.50
Exercised	(38,621)	\$ 0.01
Expired	(1,699)	\$ 0.01
Cancelled	-	\$ -
	<hr/>	
Outstanding at June 30, 2007	110,000	
	<hr/>	
Weighted average exercise price at June 30, 2007	\$ 1.50	
	<hr/>	
Options exercisable at June 30, 2007	10,000	
	<hr/>	
Weighted average of fair value of stock options granted during the year	\$ -	
	<hr/>	

(9) Income Taxes

The Company and its wholly-owned subsidiaries file consolidated federal and state of Florida income tax returns. Consolidated income tax expense is apportioned to each company based upon its proportionate share of the consolidated net income.

At June 30, 2007, the Company had deferred tax assets of approximately \$720,000. Valuation allowances have been recorded to reduce these balances to zero.

At June 30, 2007, the Company has net operating losses available to offset future income for federal and state tax purposes of approximately \$2,045,000. The federal net operating loss carryforwards will begin to expire in 2024, if not utilized.

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements
 June 30, 2007
 (See Accountants' Review Report)

(10) Commitments and Contingencies

Capital Leases

The Company leases equipment under noncancelable leases, which meet the capital lease criteria as defined by SFAS No. 13. Accordingly, the present value of future minimum lease payments under such leases has been recorded on the accompanying consolidated balance sheet as property and equipment and capital lease obligations.

As of June 30, 2007, the future minimum lease payments are as follows:

Year Ending June 30,	Amount
2008	\$ 37,183
2009	29,764
2010	27,368
2011	27,368
2012	22,807
	<u>144,490</u>
Amount representing interest	(23,601)
Present value of net minimum lease payments	120,889
Current maturities	<u>(28,308)</u>
	<u>\$ 92,581</u>

Operating Leases

The Company rents equipment and facilities under operating lease agreements. The leases expire through December 2016. Total rent expense under these leases was \$226,068 for the nine months ended June 30, 2007. The facility lease for the Recycling location has two 5 year options to extend the lease at the end of the term and an option for the Company to purchase the facility for \$5,500,000 through September 2010. The future minimum lease payments are as follows:

Year Ending June 30,	Amount
2008	\$ 388,429
2009	\$ 396,255
2010	\$ 362,346
2011	\$ 356,061
2012	\$ 312,000
Thereafter	\$ 1,353,000

Continued...

CHOICE ENVIRONMENTAL SERVICES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

June 30, 2007

(See Accountants' Review Report)

(10) Commitments and Contingencies, Continued

Environmental Liability

The Company is subject to liability for any environmental damage, including personal injury and property damage that its solid waste and recycling may cause to neighboring property owners, particularly as a result of the contamination of drinking water sources or soil, possibly including damage resulting from conditions existing before the Company acquired the facilities. The Company may also be subject to liability for similar claims arising from off-site environmental contamination caused by pollutants or hazardous substances if the Company or its predecessors arrange to transport, treat or dispose of those materials. Any substantial liability incurred by the Company arising from environmental damage could have a material adverse effect on the Company's business, financial condition and results of operations. The Company is not presently aware of any situations that it expects would have a material adverse impact on the results of operations or financial condition.

From time to time, the Company is involved in discrepancies regarding caller revenue adjustments or chargebacks with its carriers and customers. Although these discrepancies can be material to the Company if not resolved satisfactorily, the Company does not believe that the ultimate resolution of these discrepancies will have a material adverse impact on the Company's financial position, results of operations or cash flows.

(11) Subsequent Event

In August 2007, the Company signed a letter of intent to acquire substantially all the assets of three waste and recycling companies for \$13,000,000.

ACORD™ CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
11/19/2007

PRODUCER Phone: 856-914-4611 Fax: 856-914-0051
 1b Rogal and Hobbs Co of NJ
 15 Briggs Road
 PO Box 5005
 Mt. Laurel NJ 08054

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW

INSURED
 Choice Environmental Service Inc.
 13300 NW 38th Court
 Opa Locka FL 33054

INSURERS AFFORDING COVERAGE	NAIC #
INSURER A: American Home Assurance Co.	19380
INSURER B: Everest Indemnity Insurance C	10851
INSURER C: American Empire Surplus Lines	35351
INSURER D: Citizens Property Insurance C	5000
INSURER E:	

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS								
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	GL4572060	12/10/2006	12/10/2007	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$100,000 MED EXP (Any one person) \$5,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000								
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	CA1469461	12/10/2006	12/10/2007	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$								
	GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN AUTO ONLY: EA ACC \$ AGG \$								
B	EXCESS/UMBRELLA LIABILITY <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE DEDUCTIBLE RETENTION \$	71G8000004061	12/30/2006	12/30/2007	EACH OCCURRENCE \$2,000,000 AGGREGATE \$2,000,000 \$ \$ \$								
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below				<table border="1"> <thead> <tr> <th>WC STATU-TORY LIMITS</th> <th>OTH-ER</th> </tr> </thead> <tbody> <tr> <td>E.L. EACH ACCIDENT</td> <td>\$</td> </tr> <tr> <td>E.L. DISEASE - EA EMPLOYEE</td> <td>\$</td> </tr> <tr> <td>E.L. DISEASE - POLICY LIMIT</td> <td>\$</td> </tr> </tbody> </table>	WC STATU-TORY LIMITS	OTH-ER	E.L. EACH ACCIDENT	\$	E.L. DISEASE - EA EMPLOYEE	\$	E.L. DISEASE - POLICY LIMIT	\$
WC STATU-TORY LIMITS	OTH-ER												
E.L. EACH ACCIDENT	\$												
E.L. DISEASE - EA EMPLOYEE	\$												
E.L. DISEASE - POLICY LIMIT	\$												
C D	OTHER Real Property/Contents Wind Only - Buildings	7CP22765 Binder	1/11/2007 2/16/2007	1/11/2008 2/16/2008	See Description of Operations only if applicable								

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

Subject to policy terms, conditions, and exclusions.
 *Cancellation is 10 days for non-payment of premium.

City of Ft. Lauderdale is an additional insured with respects General Liability, as their interest may appear, for all claims arising out of acts of insured.

CERTIFICATE HOLDER

City of Ft. Lauderdale
 Attn: Sabine Joseph
 949 NW 38th Street
 Ft. Lauderdale FL 33309

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30* DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

Patricia A. Foley

IMPORTANT

If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

DISCLAIMER

The Certificate of Insurance on the reverse side of this form does not constitute a contract between the issuing insurer(s), authorized representative or producer, and the certificate holder, nor does it affirmatively or negatively amend, extend or alter the coverage afforded by the policies listed thereon.

ACORD CERTIFICATE OF LIABILITY INSURANCE Date (mm/dd/yy) **11/20/2007**

Producer
 SUNZ Insurance Company
 PO Box 1777
 St Petersburg
 727-497-1247
 www.sunzinsurance.com
 FL 33731

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

Insured
 ASG, LLC
 d/b/a ClearpointHR
 2200 Lucien Way
 Suite 201
 Maitland
 FL 32751

INSURERS AFFORDING COVERAGE

INSURER A	SUNZ Insurance Company
INSURER B	
INSURER C	
INSURER D	
INSURER E	

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE MM/DD/YY	POLICY EXPIRATION DATE MM/DD/YY	LIMITS
	GENERAL LIABILITY <input type="checkbox"/> COMMERCIAL GENERAL LIAB <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> OCCUR GEN'L AGG LIMIT APPLIES PER <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC				EACH OCCURRENCE \$ FIRE DAMAGE (Any one fire) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS-COMP/PROP AGG \$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS				COMBINED SINGLE LIMIT \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN EA ACC \$ AUTO ONLY: AGG \$
	EXCESS LIABILITY <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> DEDUCTIBLE <input type="checkbox"/> RETENTION \$				EACH OCCURRENCE \$ AGGREGATE \$ \$ \$
A	WORKERS' COMPENSATION & EMPLOYERS' LIABILITY	WCPEO000001401	6/1/2007	6/1/2008	<input checked="" type="checkbox"/> STATUTORY LIMIT <input checked="" type="checkbox"/> OTHER EL EACH ACCIDENT \$ 1000000 EL DISEASE - EA EMPLOYEE \$ 1000000 EL DISEASE - POLICY LIMIT \$ 1000000

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS

Coverage provided for all leased employees but not subcontractors of: Choice Environmental Services Of Miami, Inc.
 Client Effective Date: 08/26/2007
 State of Florida Coverage Only

CERTIFICATE HOLDER
 Sabine Joseph
 City of Ft. Lauderdale
 949 NW 38th Street
 Ft. Lauderdale
 FL 33309

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING COMPANY WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO MAIL SUCH NOTICE SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE COMPANY, ITS AGENTS OR REPRESENTATIVES.
 * 10 Days for Non-Payment of Premium

AUTHORIZED REPRESENTATIVE
 Douglas Lilak *Douglas J. Lilak*

CHOICE

ENVIRONMENTAL SERVICES OF BROWARD, INC

Office :(954) 797-7974 Fax: (954) 797-7984

CUSTOMER REFERENCES

Cordis Corp. (Johnson & Johnson Corp.)
14201 N.W. 60th Avenue
Miami Lakes, Florida 33014
Contact: Rafael
(786) 313-2795

Florida International University (F.I.U.)
11555 S.W. 17th Street
Miami, Florida 33165
Contact: Jauost Nuninga
(305) 348-4630

Florida Power & Light (F.P.L.)
2455 West Port Blvd.
West Palm Beach, Florida 33408
Contact: Sheryl Fisher
(561) 845-3386

Velda Farms
501 N.E. 181st Street
Miami, Florida 33162
Contact: Greg Steffens
(305) 525-8228

Miami-Dade County Public School Board (all Dade County Public Schools)
1450 N.E. 2nd Avenue
Miami, Florida 33132
Contact: Larry Roth
(786) 256-3409

United Property Management
3211 Ponce De Leon Blvd
Suite #301
Coral Gables, Florida 33134
Contact: Tom Cestia
(305) 460-6300

CHOICE

ENVIRONMENTAL SERVICES OF BROWARD, INC

Office :(954) 797-7974 Fax: (954) 797-7984

ACCEPTANCE OF GENERAL CONDITIONS / FINANCIAL PLEDGE

Choice Environmental Services of Broward County, Inc is committed to and accepts all of the general conditions set forth in the ITB-682-9843. Additionally, we'll commit to a complete financial pledge to provide all equipment necessary for this project.

Choice Waste Services

Bid Contact **Vicki Elizabeth**
vicki@choiceenvironmental.net
Ph 954-467-8478

Address **13300 NW 38th Court**
Opa Locka, FL 33054

Item #	Line Item	Notes	Unit Price	Qty/Unit	Total Price	Attch.	Doc
682-9843-1-01	AREA I, II AND III	Supplier <input type="checkbox"/> First Offer - Product Code:	\$133,739.46	12 / month	\$1,604,873.52		Y
682-9843-1-02	ANNEXATION AREAS - GOLDEN HEIGHTS AND PALM AIRE WEST	Supplier <input type="checkbox"/> First Offer - Product Code:	\$5,216.76	12 / month	\$62,601.12		Y
682-9843-1-03	ANNEXATION AREAS - RIVERLAND AND MELROSE PARK	Supplier <input type="checkbox"/> First Offer - Product Code:	\$31,741.74	12 / month	\$380,900.88		Y
682-9843-1-04	ANNEXATION AREAS - ROCK ISLAND AND TWIN LAKES NORTH	Supplier <input type="checkbox"/> First Offer - Product Code:	\$9,342.18	12 / month	\$112,106.16		Y
682-9843-1-05	SPECIAL PICK-UP	Supplier <input type="checkbox"/> First Offer - Product Code:	\$20.00	1 / each	\$20.00		Y
Vendor Total					\$2,160,501.68		

Questionnaire

Please print or type:

1. Provide three references for which you have performed similar services.

Company Name: **City of Fort Lauderdale**
Address: **100 N. Andrews Ave Room 619, Ft. Lauderdale**
Contact Name: **Casey Eckels**
Telephone: **954-828-5577**

Company Name: **United Property Mgt Inc.**
Address: **3211 Ponce De Leon, Coral Gables**
Contact Name: **Tom Cestia**
Telephone: **306-460-6300**

Company Name: **Miami-Dade County Public School Board**
Address: **1450 NE 2nd Ave, Miami**
Contact Name: **Larry Roth**
Telephone: **786-256-3409**

2. Number of years experience the proposer has had in providing similar services:
15 Years
3. Have you ever failed to complete work awarded to you? If so, where and why?
No
4. List appropriate licenses as issued by Broward County.
1. City of Fort Lauderdale
2. Broward County

Please refer to section # ____.

5. Briefly describe the number of employees and supervisors available for this contract and the firm's ability to secure subcontractors, if necessary.

Answer provided on attached sheet.

6. Briefly describe your firm's financial status and provide proof of adequate line of credit or other financial assets to access funds for construction of multiple projects during the same time period.

Please refer to section #__.

The proposer understands that the information contained in these proposal pages is to be relied upon by the City in awarding the proposed contract, and such information is warranted by the proposer to be true. The proposer agrees to furnish such additional information, prior to acceptance of any proposal relating to the qualifications of the proposer, as may be required by the City.

Please review the questionnaire to make sure all questions have been answered. Attach additional sheets if necessary. Failure to answer each question could result in the disqualification of your bid.

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and free from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

<u>NAME</u>	<u>RELATIONSHIPS</u>
N/A	N/A
N/A	N/A

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

BID/PROPOSAL SIGNATURE PAGE

How to submit bids/proposals: It is preferred that bids/proposals be submitted electronically at www.rfpdepot.com. If mailing a hard copy, it will be the sole responsibility of the Bidder to ensure that the bid reaches the City of Fort Lauderdale, City Hall, Procurement Department, Suite 619, 100 N. Andrews Avenue, Fort Lauderdale, FL 33301, prior to the bid opening date and time listed. Bids/proposals submitted by fax or email will NOT be accepted.

The below signed hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the CITY and such acceptance covers all terms, conditions, and specifications of this bid/proposal.

Please Note: If responding to this solicitation through RFP Depot, the electronic version of the bid response will prevail, unless a paper version is clearly marked **by the bidder** in some manner to indicate that it will supplant the electronic version.

Submitted by: _____ (signature) _____ (date)

Name (printed) Title:

Company: (Legal Registration)

CONTRACTOR, IF FOREIGN CORPORATION, MAY BE REQUIRED TO OBTAIN A CERTIFICATE OF AUTHORITY FROM THE DEPARTMENT OF STATE, IN ACCORDANCE WITH FLORIDA STATUTE §607.1501 (visit <http://www.dos.state.fl.us/doc/>).

Address:

City: State: Zip:

Telephone No. FAX No.

E-MAIL:

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions):

Payment Terms (section 1.03): Total Bid Discount (section 1.04):

Does your firm qualify for MBE or WBE status (section 1.08): MBE WBE

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No.

Date Issued

VARIANCES: State any variations to specifications, terms and conditions in the space provided below or reference in the space provided below all variances contained on other pages of bid, attachments or bid pages. No variations or exceptions by the Proposer will be deemed to be part of the bid submitted unless such variation or exception is listed and contained within the bid documents and referenced in the space provided below. If no statement is contained in the below space, it is hereby implied that your bid/proposal complies with the full scope of this solicitation.

Variations:

revised 8-17-07

