



Contract No.: 595-10207

Agreement to Supply: JULY 4TH FIREWORKS DISPLAY

This agreement, made and entered into this the _____ day of _____, 2009, is by and between the **CITY OF FORT LAUDERDALE**, a Florida municipality, City Hall, 100 North Andrews Avenue, Fort Lauderdale, FL 33301, hereinafter called the "City" and Contractor:

Name: Pyrotecnico of Florida, LLC

Address: P.O. Box 310 City: New Castle State: PA Zip: 16103-9954

A Corporation A Partnership An Individual Other: Limited Liability Company

authorized to do business in the State of Florida, hereinafter called the "Company" or "Contractor." Witnesseth that: Whereas, the City did issue a Request for Proposal (RFP) for supplying the requirements of the City for the items and/or service listed above and the Contractor submitted a proposal that was accepted and approved by the City.

Formal authorization of this contract was adopted by the City Commission on: April 21, 2009, MD-06, CAR 09-0454

Now, therefore, for and in consideration of the mutual promises and covenants herein contained, the parties covenant and agree as follows:

1. The Company agrees to provide to the City July 4th fireworks display, during the period beginning 04/21/09 and ending 04/20/10 for the requirements listed above and according to the following specifications, terms, covenants and conditions:

a. This contract form G-110, the Request for Proposal containing General Conditions, Special Conditions, Specifications, and Contractor's Final Cost to City Memo, addenda, if any, and other attachments forming a part of RFP Number **595-10207** and the Contractor's proposal in response, form a part of this contract and by reference are incorporated herein.

b. In construing the rights and obligations between the parties, the order of priority in cases of conflict between the documents shall be as follows:

- 1) This contract Form G-110, Rev. 12/00
- 2) The City's RFP and all addenda thereto
- 3) Contractor's Final Cost to City Memo
- 4) Contractor's proposal in response to the City's RFP

c. Warranty: The Company by executing this contract embodying the terms herein warrants that the product and/or service that is supplied to the City shall remain fully in accord with the specifications and be of the highest quality. In the event any product and/or service as supplied to the City is found to be defective or does not conform to specifications the City reserves the right to cancel that order upon written notice to the Contractor and to adjust billing accordingly.

d. Cancellation: The City may cancel this contract upon notice in writing should the Contractor fail to reasonably perform the service of furnishing the products and/or services as specified herein upon 30 days written notice. This applies to all items of goods or services.

e. Taxes Exempt: State Sales (85-8013875578C-1) and Federal Excise (59-600319) Taxes are normally exempt, however, certain transactions are taxable. Consult your tax practitioner for guidance where necessary.

f. Invoicing: Contractor will forward all invoices in duplicate for payment to the following: Finance Department, 100 N. Andrews Avenue, 6th Floor, Fort Lauderdale, FL 33301. If discount, other than prompt payment terms applies, such discount **MUST** appear on the invoice.

2. **Contract Special Conditions:** The following special conditions are made a part of and modify the standard provisions contained in this contract Form G-110.

The total final cost to the City for Option 1 including the barge and approximate 30 minute show is \$80,000. There is no separate sponsorship agreement as referenced in the RFP, but in consideration of the \$5,000 sponsorship by Company, the City agrees to mention that Company is providing the fireworks display in any advertisements done for the July 4th Fireworks show. Both parties agree that loading and staging of the barge will take place at the Las Olas Marina instead of Port Everglades.

3. **Contract Summary:**

a. Attachments:

Pyrotecnico of Florida, LLC's response to the RFP, Pyrotecnico's Final Cost to the City Memo and a copy of the RFP document.

b. Payment Terms: Per RFP

c. Delivery: Per RFP

d. Insurance: Yes No

e. Performance Bond/Letter of Credit: Yes No

f. Procurement Specialist's Initials: AD

4. **Contractor's Phone Numbers:** Office: 352-588-5086 Toll: 888-352-7976

5. **Contractor's Contact Name:** Henry Manzo Fax: 352-588-5087

6. **Contractor's E-Mail Address:** hmanzo@pyrotecnico.com Website: www.pyrotecnico.com

City of Fort Lauderdale

By: 
Director of Procurement Services (City Manager's Designee)

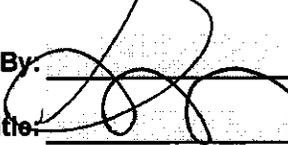
Date: 4/30/09

Approved as to form:


Assistant City Attorney

Contractor/Vendor

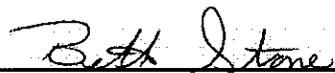
By: S. Vitale Pyrotecnic Industries, Inc., a Pennsylvania Corporation
Manager/Member

By: 
Authorized Officer's Signature

Title: President/ Stephen J. Vitale

Date: April 28, 2009

BETH STONE
Secretary (please type or print)

Attest: 
Signature of Secretary

**CONTRACT
COPY**

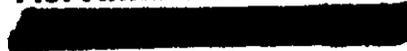
A Proposal for

**City of Fort Lauderdale
July 4th Fireworks Display
Fort Lauderdale, Florida**

Event Date

July 4, 2009

Prepared for

Ms. AnnDebra Diaz


To Provide

Aerial Display Presentation Options I & II

**PROPOSAL RESPONSE PAGES – PART 1
COST INFORMATION**

OPTION 1 – MINIMUM OF 60 8" SHELLS INCLUDED IN SHOW

1. Firm, Fixed Price for one 4th of July fireworks display completed in accordance with RFP specifications (Scope of Work):

Option 1 - Minimum: 60 - 8" shells included in show \$ 92,000.00

2. Firm, Fixed Price of barge with 1 tug in accordance with RFP specifications:

\$ 37,500.00

3. Firm, Fixed Price for each day of postponement of show due to weather delays.

\$ 9,000.00 /day

4. Firm, Fixed, Price for cancellation charge if show is cancelled due to weather (see section V.9.B): 40% of \$54,500.00 (Fireworks Cost) + \$37,500.00 (Barge, Tug, & Port Fees) =
\$21,800.00 + \$37,500.00 = \$59,300.00

\$ 59,300.00 /show

OPTION/ALTERNATIVE I: IF the CITY were successful in obtaining/securing private or corporate sponsorship for the July 4th fireworks show, would CONTRACTOR extend same pricing/terms/conditions, as noted above, and all other conditions, to said private or corporate sponsor? This would require a separate agreement between sponsor and CONTRACTOR, which the CITY of Fort Lauderdale, FL, would assist both parties in facilitation of agreement.

YES (YES or NO)

OPTION/ALTERNATIVE II: Would CONTRACTOR consider being a corporate sponsor of the July 4th show, in accordance with a negotiated sponsorship agreement?

YES (YES or NO)

IF YES, HOW MUCH WILL BE DEDUCTED FOR CORPORATE SPONSORSHIP FROM ABOVE SHOW PRICE?

\$ 5,000.00

NET COST TO CITY of Fort Lauderdale, FL \$ 87,000.00

4. Bidder is to outline below what cost adjustments would be made to the contracted price of the show to reflect the circumstances described in Section V.9.A. Be specific as to how adjustment(s) would be computed. CONTRACTOR may provide examples of adjustments: Compensation for unused product will be calculated as follows: 3-inch shells @ \$8.04 per shell, 4-inch shells @ \$13.56 per shell, 5-inch shells @ \$24.60 per shell, 6-inch shells @ \$43.00 per shell, and 8-inch shells @ \$91.08 per shell. EXAMPLE: 17 shells remain unfired at end of performance: ten 3-inch, two 4-inch, three 5-inch, one 6-inch, and one 8-inch. The contracted price would be adjusted as follows: (10x\$8.04)+(2x\$13.56)+(3x\$24.60)+(1x\$43.00)+(1x\$91.08) = \$80.40+ \$27.12+ \$73.80+ \$43.00+ \$91.08 = \$315.40. Therefore, the contracted price would be reduced as follows: \$92,000.00 - \$315.40 = \$91,684.60, as the amount due Pyrotecnico would be reduced by \$315.40.



Headquarters

P.O. Box 149
New Castle, PA 16103

OFFICE
724. 652. 9555
800. 854. 4705

FAX
724. 652. 1288

EMAIL
info@pyrotecnico.com
WEB
www.pyrotecnico.com

U.S. Locations

Atlanta, GA	877. 924. 0102
Las Vegas, NV	800. 956. 7976
Montgomery, AL	800. 255. 1199
New Orleans, LA	800. 783. 2513
Tampa, FL	888. 352. 7976

A Proposal for

**City of Fort Lauderdale
July 4th Fireworks Display
Fort Lauderdale, Florida**

Event Date

July 4, 2009

Prepared for

Ms. AnnDebra Diaz
[REDACTED]

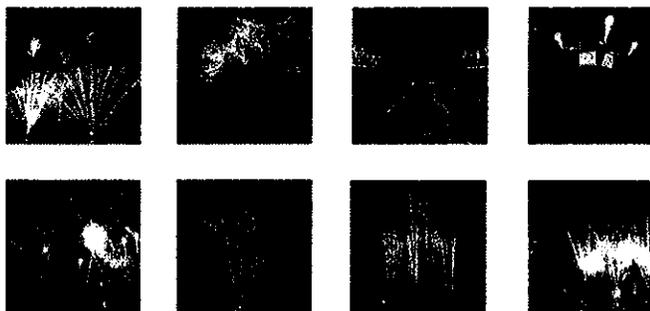
To Provide

**\$92,000 Aerial Display Presentation
Option I**



This Presentation Includes

- All necessary insurance to include 10 million dollar general liability insurance, 10 million in commercial transportation insurance, and state worker's compensation.
- Our trained Pyrotechnicians to produce the display.
- All transportation and delivery costs. Transportation provided by our commercially licensed drivers.
- Barge, tug, materials, and equipment to fire the display.
- All necessary safety precautions to provide a safe and spectacular display, including all local, state, Cost Guard firework display permits, port and docking fees.
- Highly choreographed display design.
- The widest variety of the finest Exhibition Shells from around the globe that includes our own American products





The City of Fort Lauderdale Opening Presentation

Your Opening Presentation will start your display off "with a bang" as 50 Super Flash Titanium Salutes rock the crowd with a thunderous report, as this "Finale-Style" beginning will fill the sky, excite the crowd and get them energized for a great show.

80	3-inch Assorted Color Changing Star Shells
50	3-inch Super Flash Titanium Salutes
24	4-inch Color Fancy Peony Shells
15	5-inch Multi Color Peony Shells
12	6-inch Large Spreading Chrysanthemum Shells
2	8-inch Large Spreading Chrysanthemum Shells
183	Shells Total

The Body Presentation

The majority of your Fireworks-Extravaganza will be fired during the Body Presentation, entertaining young and old alike with its balanced pace and constant action. Radiant color combinations will paint the sky, as Extra Fancy Exhibition Aerial Shells of Violet & Lemon, Aqua & Pink, and the always treasured Red, White, & Blue, cascade from the heavens above. Amazing pyrotechnics from around the world will be displayed, as the effects of shells such as our exclusive Swirling Tourbillion Shells, Crossette Comet Star Shells, Twitter Glittering, Interlocking Rings, Multi-Petaled Color-Changing Chrysanthemums and Peony Shells with Crackling and Strobing Inner Pistils, are creatively choreographed to illuminate the skies over Fort Lauderdale Beach!



3-inch Exhibition Shells

30	Multi Color Star Shells
30	Extra Fancy and Color Changing Shells
30	Custom Special Effect Shells
30	Premium Variegated Crackling Shells
30	Exquisite Pattern Shells
150	Shells Total

4-inch Exhibition Shells

50	Multi Color Star Shells
50	Extra Fancy and Color Changing Shells
50	Custom Special Effect Shells
50	Premium Variegated Crackling Shells
50	Exquisite Pattern Shells
250	Shells Total

5-inch Exhibition Shells

88	Multi Color Star Shells
88	Extra Fancy and Color Changing Shells
88	Custom Special Effect Shells
86	Exquisite Pattern Shells



350 Shells Total

6-inch Exhibition Shells

64 Multi Color Star Shells
64 Extra Fancy and Color Changing Shells
64 Custom Special Effect Shells
59 Exquisite Pattern Shells
250 Shells Total

8-inch Exhibition Shells

10 Multi Color Star Shells
10 Extra Fancy and Color Changing Shells
10 Custom Special Effect Shells
10 Premium Variegated Crackling Shells
10 Exquisite Pattern Shells
50 Shells Total



The Grand Finale Presentation

The July 4, 2009 Grand Finale Presentation will be the ultimate crowd pleaser and most exhilarating part of this performance. The sky over the Atlantic will erupt like never before, with Multi-Color Peonies, and spectacular Multi-Petal Chrysanthemums; their creative combinations matched with innovative firings and imaginative color effects to provide the Fort Lauderdale audience a one-of-a-kind presentation.

Our Wave Willows, Beautiful Brocade Crowns, Silver Whirlwinds with Green Glittering Mines, Lemon & Purple Crossettes, and Thunderous Super Flash Titanium Salutes will come forth, roaring into the night sky. There is no better "Shock and Awe-Inspiring" visual and auditory experience, ending your event in style and bringing the astonished crowd to its feet with their jaws dropping in amazement!

300	3-inch Assorted Color Star Shells
200	3-inch Super Flash Titanium Salutes
102	4-inch Extra Fancy and Color-Changing Chrysanthemum Shells
60	5-inch Premium Two-Color Peony Shells
44	6-inch Large-Spreading Chrysanthemum Shells
10	8-inch Exhibition Brocade Crown Large- Spreading Chrysanthemum Shells
716	Shells Total

 **100 YEARS OF**
INNOVATION 

The Vitale family has been thrilling audiences for four generations. We produce more than 2,000 shows a year for customers who expect ingenuity and drama. The pride we feel for our work shows in the events we produce and in every customer interaction.

**PROPOSAL RESPONSE PAGES – PART 1
COST INFORMATION**

OPTION 2 – MINIMUM OF 125 8" SHELLS INCLUDED IN SHOW

1. Firm, Fixed Price for one 4th of July fireworks display completed in accordance with RFP specifications (Scope of Work):

Option 2 - Minimum: 125 - 8" shells included in show \$ 97,500.00

2. Firm, Fixed Price of barge with 1 tug in accordance with RFP specifications:

\$ 37,500.00

3. Firm, Fixed Price for each day of postponement of show due to weather delays.

\$ 9,000.00 /day

4. Firm, Fixed, Price for cancellation charge if show is cancelled due to weather (see section V.9.B): 40% of \$60,000.00 (Fireworks Cost) + \$37,500.00 (Barge, Tug, & Port Fees) =
\$24,000.00 + \$37,500.00 = \$61,500.00

\$ 61,500.00 /show

OPTION/ALTERNATIVE I: IF the CITY were successful in obtaining/securing private or corporate sponsorship for the July 4th fireworks show, would CONTRACTOR extend same pricing/terms/conditions, as noted above, and all other conditions, to said private or corporate sponsor? This would require a separate agreement between sponsor and CONTRACTOR, which the CITY of Fort Lauderdale, FL, would assist both parties in facilitation of agreement.

 YES (YES or NO)

OPTION/ALTERNATIVE II: Would CONTRACTOR consider being a corporate sponsor of the July 4th show, in accordance with a negotiated sponsorship agreement?

 YES (YES or NO)

IF YES, HOW MUCH WILL BE DEDUCTED FOR CORPORATE SPONSORSHIP FROM ABOVE SHOW PRICE?

\$ 5,000.00

NET COST TO CITY of Fort Lauderdale, FL \$ 92,500.00

4. Bidder is to outline below what cost adjustments would be made to the contracted price of the show to reflect the circumstances described in Section V.9.A. Be specific as to how adjustment(s) would be computed. CONTRACTOR may provide examples of adjustments: Compensation for unused product will be calculated as follows: 3-inch shells @ \$8.04 per shell, 4-inch shells @ \$13.56 per shell, 5-inch shells @ \$24.60 per shell, 6-inch shells @ \$43.00 per shell, and 8-inch shells @ \$91.08 per shell. EXAMPLE: As in the previous calculations, the same 17 shells remain unfired at end of performance: The adjusted contracted price would be as follows: \$97,500.00 - \$315.40 = \$97,184.60, as the amount due Pyrotecnico would be reduced by \$315.40.



Headquarters

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New Castle, PA 16103

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A Proposal for

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Event Date

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Prepared for

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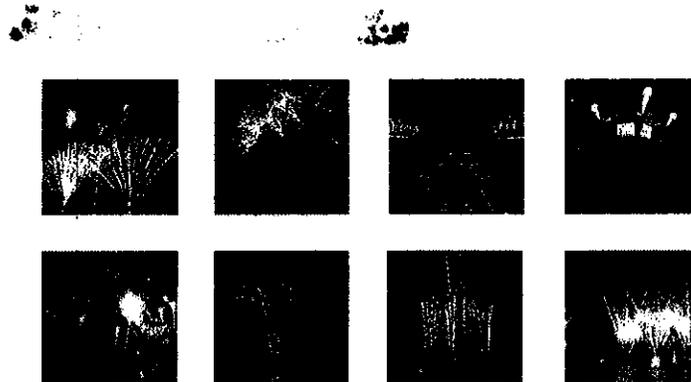
To Provide

\$97,500 Aerial Display Presentation Option II



This Presentation Includes

- All necessary insurance to include 10 million dollar general liability insurance, 10 million in commercial transportation insurance, and state worker's compensation.
- Our trained Pyrotechnicians to produce the display.
- All transportation and delivery costs. Transportation provided by our commercially licensed drivers.
- Barge, tug, materials, and equipment to fire the display.
- All necessary safety precautions to provide a safe and spectacular display, including all local, state, Cost Guard firework display permits, port and docking fees.
- Highly choreographed display design.
- The widest variety of the finest Exhibition Shells from around the globe that includes our own American products





The City of Fort Lauderdale Opening Presentation

Your Opening Presentation will start your display off "with a bang" as 50 Super Flash Titanium Salutes rock the crowd with a thunderous report, as this "Finale-Style" beginning will fill the sky, excite the crowd and get them energized for a great show.

110	3-inch Assorted Color Changing Star Shells
70	3-inch Super Flash Titanium Salutes
40	4-inch Color Fancy Peony Shells
24	5-inch Multi Color Peony Shells
18	6-inch Large Spreading Chrysanthemum Shells
4	8-inch Large Spreading Chrysanthemum Shells
266	Shells Total

The Body Presentation

The majority of your Fireworks-Extravaganza will be fired during the Body Presentation, entertaining young and old alike with its balanced pace and constant action. Radiant color combinations will paint the sky, as Extra Fancy Exhibition Aerial Shells of Violet & Lemon, Aqua & Pink, and the always treasured Red, White, & Blue, cascade from the heavens above. Amazing pyrotechnics from around the world will be displayed, as the effects of shells such as our exclusive Swirling Tourbillion Shells, Crossette Comet Star Shells, Twitter Glittering, Interlocking Rings, Multi-Petaled Color-Changing Chrysanthemums and Peony Shells with Crackling and Strobing Inner Pistils, are creatively choreographed to illuminate the skies over Fort Lauderdale Beach!



3-inch Exhibition Shells

30	Multi Color Star Shells
30	Extra Fancy and Color Changing Shells
30	Custom Special Effect Shells
30	Premium Variegated Crackling Shells
30	Exquisite Pattern Shells
150	Shells Total

4-inch Exhibition Shells

50	Multi Color Star Shells
50	Extra Fancy and Color Changing Shells
50	Custom Special Effect Shells
50	Premium Variegated Crackling Shells
50	Exquisite Pattern Shells
250	Shells Total

5-inch Exhibition Shells

88	Multi Color Star Shells
88	Extra Fancy and Color Changing Shells
88	Custom Special Effect Shells
86	Exquisite Pattern Shells
350	Shells Total



6-inch Exhibition Shells

64	Multi Color Star Shells
64	Extra Fancy and Color Changing Shells
64	Custom Special Effect Shells
59	Exquisite Pattern Shells
250	Shells Total

8-inch Exhibition Shells

20	Multi Color Glittering Peony Shells
20	Extra Fancy and Color Changing Chrysanthemum Shells
20	Custom Special Effect Shells with Rising Effects
20	Premium Variegated Crackling Shells
20	Exquisite Pattern Shells
100	Shells Total



The Grand Finale Presentation

The July 4th, 2009 Grand Finale Presentation will be the ultimate crowd pleaser and most exhilarating part of this performance. The sky over the Atlantic will erupt like never before, with Multi-Color Peonies, and spectacular Multi-Petal Chrysanthemums; their creative combinations matched with innovative firings and imaginative color effects to provide the Fort Lauderdale audience a one-of-a-kind presentation.

Our Wave Willows, Beautiful Brocade Crowns, Silver Whirlwinds with Green Glittering Mines, Lemon & Purple Crossettes, and Thunderous Super Flash Titanium Salutes will come forth, roaring into the night sky. There is no better "Shock and Awe-Inspiring" visual and auditory experience, ending your event in style and bringing the astonished crowd to its feet with their jaws dropping in amazement!

300	3-inch Assorted Color Star Shells
200	3-inch Super Flash Titanium Salutes
102	4-inch Extra Fancy Color-Changing Chrysanthemum Shells
60	5-inch Premium Two-Color Peony Shells with Firedust Pistils
44	6-inch Large-Spreading Chrysanthemum Shells with Tiger Tails
25	8-inch Exhibition Brocade Crown Large-Spreading Chrysanthemum Shells with Strobing Pistils
731	Shells Total

 **100 YEARS OF**
INNOVATION 

The Vitale family has been thrilling audiences for four generations. We produce more than 2,000 shows a year for customers who expect ingenuity and drama. The pride we feel for our work shows in the events we produce and in every customer interaction.

**PROPOSAL RESPONSE PAGES - PART II
TECHNICAL PROPOSAL**

The following issues should be fully responded to in your proposal in concise narrative form. Additional sheets may be used, but each issue should be referenced and be presented in the following order:

1. A fully detailed plan of the display program: Include, at a minimum, the following information – total number of shells, number of shells per minute, including specialty colors (blue, white, shades of green, etc.) and size of shell, variety of shells and quality of shells. Make special note of shells that would make the show unique to Fort Lauderdale. Note special effect shells and their effects. Show amount of dead air time and length of show.
2. Names of pyro-technicians that will be assigned to CITY display and a short resume of each, including number of year's experience. If you are presently unable to identify the pyro-technicians who will be assigned our display you may list those from whom our pyro-technician will be selected. List how many pyro-technicians and the names and the size of crew that will set up the show.
3. A detailed, concise action plan for delivery, inventory, communication with staff, set-up, display, clean-up of area and disposal of defective, damaged or unsafe shells. Include safety procedures and a detailed back-up plan to assure the show will be fired if an electrical malfunction occurs.
4. References: List at least seven clients for whom you have provided electronically fired displays in the last five (5) years. Provide agency name, address, telephone number, fax number, contact person, and date(s) service was provided. If services provided differs from the one presented in your proposal, please delineate such differences.
5. A detailed explanation of barge services, including delivery, dock space, size of barge, tug and Coast Guard inspections.

The proposer understands that the information contained in these Proposal Pages is to be relied upon by the City in awarding the proposed Agreement, and such information is warranted by the proposer to be true. The proposer agrees to furnish such additional information, prior to acceptance of any proposal, relating to the qualifications of the proposer, as may be required by the City.

COMPLETE AND RETURN THE REQUIRED NUMBER OF PROPOSAL PAGES AND ATTACHMENTS.

PROPOSAL IDENTIFICATION: If mailed, please indicate on the face of your sealed proposal package the following:

RFP NO. 595-10207

OPENS 01/21/09

The City of Fort Lauderdale July 4, 2009 Option I

The Opening Presentation

Your Opening Presentation will start your display off "with a bang" as 50 Super Flash Titanium Salutes rock the crowd with a thunderous report, as this "Finale-Style" beginning will fill the sky, excite the crowd and get them energized for a great show. **Consisting of 183 shells, the Opening will be fired in 30 seconds at a rate of approximately 6 shells per second!**

The Body Presentation

The majority of your Fireworks-Extravaganza will be fired during the Body Presentation, entertaining young and old alike with its balanced pace and constant action. Radiant color combinations will paint the sky, as Extra Fancy Exhibition Aerial Shells of Violet & Lemon, Aqua & Pink, and the always treasured Red, White, & Blue, cascade from the heavens above. Amazing pyrotechnics from around the world will be displayed, as the effects of shells such as our exclusive Swirling Tourbillion Shells, Crossette Comet Star Shells, Twitter Glittering, Interlocking Rings, Multi-Petaled Color-Changing Chrysanthemums and Peony Shells with Crackling and Strobing Inner Pistils, are creatively choreographed to illuminate the skies over Fort Lauderdale Beach! **Consisting of 1,050 shells, and lasting 28 minutes, the body will be fired at a rate of approximately 37 shells per minute, or 1 shell every 1.6 seconds!**

The Grand Finale Presentation

The July 4, 2009 Grand Finale Presentation will be the ultimate crowd pleaser and most exhilarating part of this performance. The sky over the Atlantic will erupt like never before, with Multi-Color Peonies, and spectacular Multi-Petal Chrysanthemums; their creative combinations matched with innovative firings and imaginative color effects to provide the Fort Lauderdale audience a one-of-a-kind presentation.

Our Wave Willows, Beautiful Brocade Crowns, Silver Whirlwinds with Green Glittering Mines, Lemon & Purple Crossettes, and Thunderous Super Flash Titanium Salutes will come forth, roaring into the night sky. There is no better "Shock and Awe-Inspiring" visual and auditory experience, ending your event in style and bringing the astonished crowd to its feet with their jaws dropping in amazement! **The Grand Finale Consisting of 1,050 shells, will be fired in 1.5 minutes at a rate of 477 shells per minute, or approximately 8 shells per second!**

The City of Fort Lauderdale July 4, 2009 Option II

The Opening Presentation

Your Opening Presentation will start your display off "with a bang" as 50 Super Flash Titanium Salutes rock the crowd with a thunderous report, as this "Finale-Style" beginning will fill the sky, excite the crowd and get them energized for a great show. **Consisting of 266 shells, the Opening will be fired in 30 seconds at a rate of approximately 9 shells per second!**

The Body Presentation

The majority of your Fireworks-Extravaganza will be fired during the Body Presentation, entertaining young and old alike with its balanced pace and constant action. Radiant color combinations will paint the sky, as Extra Fancy Exhibition Aerial Shells of Violet & Lemon, Aqua & Pink, and the always treasured Red, White, & Blue, cascade from the heavens above. Amazing pyrotechnics from around the world will be displayed, as the effects of shells such as our exclusive Swirling Tourbillion Shells, Crossette Comet Star Shells, Twitter Glittering, Interlocking Rings, Multi-Petaled Color-Changing Chrysanthemums and Peony Shells with Crackling and Strobing Inner Pistils, are creatively choreographed to illuminate the skies over Fort Lauderdale Beach! **Consisting of 1,100 shells, and lasting 28 minutes, the body will be fired at a rate of approximately 39 shells per minute, or 1 shell every 1.5 seconds!**

The Grand Finale Presentation

The July 4, 2009 Grand Finale Presentation will be the ultimate crowd pleaser and most exhilarating part of this performance. The sky over the Atlantic will erupt like never before, with Multi-Color Peonies, and spectacular Multi-Petal Chrysanthemums; their creative combinations matched with innovative firings and imaginative color effects to provide the Fort Lauderdale audience a one-of-a-kind presentation.

Our Wave Willows, Beautiful Brocade Crowns, Silver Whirlwinds with Green Glittering Mines, Lemon & Purple Crossettes, and Thunderous Super Flash Titanium Salutes will come forth, roaring into the night sky. There is no better "Shock and Awe-Inspiring" visual and auditory experience, ending your event in style and bringing the astonished crowd to its feet with their jaws dropping in amazement! **The Grand Finale consisting of 731 shells, will be fired in 1.5 minutes at a rate of 487 shells per minute, or approximately 8 shells per second!**

PYROTECHNICIANS LIST

Christopher Reitano:

Shooting fireworks displays since 1997. Lead Pyrotechnician: Shot Tampa Channel-Side Barge show for July 4th and for New Years Eve consecutively since 2003. Experience includes shows from barges on the ocean and inter-coastal waterways.

Ryan Pedrazza:

Shooting fireworks displays since 1998. Shot Tampa Channel-Side Barge show for July 4th from 2006 and 2007, and their New Years Eve show from 2006 through 2008. Assisted with the 2008 July 4th City of Pembroke Pines show. Experience includes shows from barges on the ocean and inter-coastal waterways.

Robert Baronowski:

Shooting fireworks displays since 1994. Many barge show to date. Experience includes many shows from barges on the ocean and inter-coastal waterways.

Rocco Vitale:

Shooting fireworks displays since 1994. Designed Shot the 2009 FedEx Orange Bowl Game (Dolphin Stadium), and 2009 FedEx BCS Game (Dolphin Stadium). Experience includes shows from barges on the ocean and inter-coastal waterways.

Henry Manzo:

Shooting fireworks displays since 1973. Lead Pyrotechnician: Shot July 4th 2008 show for the City of Pembroke Pines. Also assisted/shot shows for the Brevard County Manatees, Lakeland Christian Schools, City of Fort Lauderdale New Years Eve, 2009 FedEx Orange Bowl Game (Dolphin Stadium), and 2009 FedEx BCS Game (Dolphin Stadium). Lead Pyrotechnician with American Fireworks. Mfg. Co., Inc. from 1980 through 2007. Lead Pyrotechnician 1999 New Years Eve show for the The Ritz-Carlton, Saint Thomas, U.S. Virgin Islands with Moonlight Fireworks Co. Experience includes shows from barges on the ocean and inter-coastal waterways.

Size of crew to set-up show:

Lead Pyrotechnician and additional Pyrotechnician, with six assistants.

FORT LAUDERDALE JULY 4TH, 2009 ACTION PLAN

1. **DELIVERY**
 - a. The delivery of the fireworks & fireworks equipment will be on July 2nd, 2009. All transportation will be handled by one our commercial certified drivers. Our drivers are required to have Commercial Drivers Licenses with a Hazmat endorsement.
2. **INVENTORY**
 - a. All Pyrotecnico boxes are marked with the size of display shell and location on the barge. Attached is a sample inventory by position.
3. **COMMUNICATION**
 - a. A radio will be provided to 1 City of Fort Lauderdale staff member and tug boat captain. The cell phone number of the lead technician and his/her assistant will be provided to the City of Fort Lauderdale and the tug boat captain. The lead technician will communicate with the City of Fort Lauderdale official daily to inform the City of progress on fireworks production.
4. **SET UP**
 - a. All fireworks equipment will be assembled on July 2nd after the US Coast Guard Inspection.
 - b. The fireworks for the display will be loaded into the mortars starting on July 3rd.
 - c. On the day of July 4th, Pyrotecnico crew will finish loading of shells and begin testing continuity.
 - d. All fireworks mortars will be covered with plastic at the end of each work day to prevent moisture from getting into the tubes in case of rain.
 - e. After fireworks are dropped into mortars, the mortars will be covered with aluminum foil to prevent premature firing during the display.
 - f. Plastic will be removed before show time.
5. **CLEAN UP**
 - a. After the display on July 4th, all mortars will be checked for shells that were not fired. If there were misfires during the display, the shells will be inspected and placed into a Pyrotecnico box for return to our storage facility.
 - b. On July 5th, Pyrotecnico crew will return to barge to disassemble fireworks equipment to be loaded onto truck.
 - c. The barge will be swept and cleaned of debris.
6. **SAFETY**
 - a. Pyrotecnico will provide all necessary safety equipment for display (NFPA 1123)
 - i. Barge Shelter
 - ii. Eye & Ear Protection

iii. Floatation Devices

iv. Ladder for Barge

v. Hard Hats

b. A safety meeting will be conducted on July 2nd with entire crew.

c. A safety meeting will be conducted on July 4th with entire crew.

7.

BACK UP PLAN

a. The cabling of electrical modules will be done in a way that if a position of fireworks has a malfunction that position will be able to be isolated with the rest of the show continuing to fire.

i. i.e.-If Position 1-4" has a malfunction, that position will be able to be isolated until problem is rectified.

b. A back up firing board will be provided in case of failure of primary firing board.

REFERENCES

Red, White and Boom!
Columbus, Ohio
Mr. Mike Collins
614-299-9211 Phone
2004-Present

Philadelphia Phillies
Philadelphia, PA
Ms. Chris Long
215-218-5219 Phone
2001-Present

Penn's Landing Corporation
Philadelphia, Pennsylvania
Ms. Jodie Milkman
215-629-3216 Phone
2004-Present

City of Newport News
Newport News, VA
Ms. Susan Lineberry
757-926-1434
2000-Present

Downtown Shreveport Development
Shreveport, LA
Ms. Melanie Bacon
318-222-7403
2003-Present

Yacht Starship and Tampa Bay Tours

Tampa, FL

Mr. Troy Manthey

813-471-1540

2003-Present

City of Dayton

Dayton, OH

Ms. LaShea Smith

937-333-1705

2007-Present

City of Pembroke Pines

Pembroke Pines, FL

Ms. Francie Novo

954-392-4036

2008-Present

ACT Productions, Inc.

Miami Beach, FL

Mr. Nick Boushehri

305-538-3809

2008-Present

Bowl Games of America

Salt Lake City, UT

Mr. Doug Green

801-263-3445

2008-Present

City of Pahokee

Pahokee, FL

Mr. Ted Roberts

561-924-5534

2008-Present

BARGE SERVICES

Barge and Tug will be provided by contract with Grady Marine Construction, Inc., located in Fort Lauderdale, Florida.

Contact Person: Peter Grady
PO Box 15815, Fort Lauderdale, FL 33318
954-523-1212

Grady Marine will deliver the 120' by 30' barge using its licensed tug, to Port Everglades through Sunshine Shipping on the morning of July 2, 2009. Dock will be assigned through Sunshine Shipping Agent, in accordance with all port regulations.

U.S. Coast Guard inspection of barge will commence after barge and tug are secure, as per USCG regulations.

All fireworks non-pyrotechnic equipment will be assembled after USCG inspection is complete and satisfied on July 2, 2009.

Security will be arraigned and supplied through Sunshine Shipping.

PROPOSAL RESPONSE PAGES - PART III
NON-COLLUSION STATEMENT

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME

RELATIONSHIPS

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

PROPOSAL RESPONSE PAGES - PART IV - BID/PROPOSAL SIGNATURE PAGE

How to submit bids/proposals: It is preferred that bids/proposals be submitted electronically at www.bidsync.com, unless otherwise stated in the bid packet. If mailing a hard copy, it will be the sole responsibility of the Bidder to ensure that the bid reaches the City of Fort Lauderdale, City Hall, Procurement Department, Suite 619, 100 N. Andrews Avenue, Fort Lauderdale, FL 33301, prior to the bid opening date and time listed. Bids/proposals submitted by fax or email will NOT be accepted. Please refer to Part VII for specific instructions regarding this RFP.

The below signed hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the CITY and such acceptance covers all terms, conditions, and specifications of this bid/proposal.

Please Note: If responding to this solicitation through BidSync, the electronic version of the bid response will prevail, unless a paper version is clearly marked **by the bidder** in some manner to indicate that it will supplant the electronic version.

Submitted by:  (signature) 01-20-09 (date)

Name (printed) Henry A. Manzo Title: Show Producer

Company: (Legal Registration) PYROTECNICO

CONTRACTOR, IF FOREIGN CORPORATION, MAY BE REQUIRED TO OBTAIN A CERTIFICATE OF AUTHORITY FROM THE DEPARTMENT OF STATE, IN ACCORDANCE WITH FLORIDA STATUTE §607.1501 (visit <http://www.dos.state.fl.us/doc/>).

Address: P.O. Box 310

City New Castle State: PA Zip 16103-9954

Telephone No. 800-854-4705 FAX No. 724-652-1288

E-MAIL: hmanzo@pyrotecnico.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): _____

Payment Terms (section 1.03): _____ Total Bid Discount (section 1.04): _____

Does your firm qualify for MBE or WBE status (section 1.08): MBE _____ WBE _____

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No. Date Issued

VARIANCES: State any variations to specifications, terms and conditions in the space provided below or reference in the space provided below all variances contained on other pages of bid, attachments or bid pages. No variations or exceptions by the Proposer will be deemed to be part of the bid submitted unless such variation or exception is listed and contained within the bid documents and referenced in the space provided below. If no statement is contained in the below space, it is hereby implied that your bid/proposal complies with the full scope of this solicitation. **HAVE YOU STATED ANY VARIANCES OR EXCEPTIONS BELOW? BIDDER MUST CLICK THE EXCEPTION LINK IF ANY VARIATION OR EXCEPTION IS TAKEN TO THE SPECIFICATIONS, TERMS AND CONDITIONS.**

Variances: _____



Headquarters

P.O. Box 149
New Castle, PA 16103

TEL: 724. 652. 9555
800. 854. 4705

FAX: 724. 652. 1288

EMAIL: info@pyrotecnico.com

WEB: www.pyrotecnico.com

U.S. Locations

Atlanta, GA	877. 924. 0102
Las Vegas, NV	800. 956. 7976
Montgomery, AL	800. 255. 1199
New Orleans, LA	800. 783. 2513
Tampa, FL	888. 352. 7976

City of Fort Lauderdale July 4, 2009 Fireworks Display

Pyrotecnico agrees to provide:

- All necessary insurance to include 10 million dollar general liability insurance, 10 million in commercial transportation insurance, and state worker's compensation.
- Our trained technicians to produce the display.
- All transportation and delivery costs. Transportation provided by our commercially licensed drivers.
- All materials and equipment to fire the display including the barge and tug boat.
- All necessary safety precautions to provide a safe and spectacular display, including local and state firework display permits.
- Highly choreographed display design.
- An approximate 30 minute show with shells as proposed in original bid.
- \$5,000.00 corporate sponsorship.

City of Fort Lauderdale agrees to provide:

- Use of Los Olas Marina.
- Overnight Security at the Los Olas Marina from July 2, 2009 through July 5, 2009, and will maintain same in the event of postponement.
- Police Boat and crew.
- If show is cancelled due to weather, City agrees to pay Pyrotecnico a Cancellation Fee calculated as follows: 40% of \$53,500.00 (fireworks cost) + \$31,500.00 (barge, tug & crew) = \$21,400.00 + \$31,500.00 = \$52,900.00

Fireworks Cost:	\$53,500.00
Barge Cost:	<u>+\$31,500.00</u>
Show Cost:	\$85,000.00
Pyrotecnico's Corporate Sponsorship:	<u>-\$5,000.00</u>
<u>Final Cost to City:</u>	<u>\$80,000.00</u>