



Contract No.: 595-10226

Agreement to Supply: EMERGENCY WARNING EQUIPMENT - LAW ENFORCEMENT VEHICLES

This agreement, made and entered into this the _____ day of _____, 2009, is by and between the **CITY OF FORT LAUDERDALE**, a Florida municipality, City Hall, 100 North Andrews Avenue, Fort Lauderdale, FL 33301, hereinafter called the "City" and Contractor:

Name: **Strobes-R-Us, Inc.**

Address: **812 S. Dixie Highway, West** City: **Pompano Beach** State: **FL** Zip: **33060**

A Corporation A Partnership An Individual Other: _____

authorized to do business in the State of Florida, hereinafter called the "Company" or "Contractor." Witnesseth that: Whereas, the City did issue a Request for Proposal (RFP) for supplying the requirements of the City for the items and/or service listed above for a period of **one year, with four, one year extension options** and the Contractor submitted a proposal that was accepted and approved by the City.

Formal authorization of this contract was adopted by the City Commission on: **April 7, 2009 MD-01, CAR 09-0357**

Now, therefore, for and in consideration of the mutual promises and covenants herein contained, the parties covenant and agree as follows:

1. The Company agrees to provide to the City emergency warning equipment, during the period beginning 04/07/09 and ending 04/06/10 for the requirements listed above and according to the following specifications, terms, covenants and conditions:

a. This contract form G-110, the Request for Proposal containing General Conditions, Special Conditions, Specifications, addenda, if any, and other attachments forming a part of RFP Number **595-10226** and the Contractor's proposal in response, form a part of this contract and by reference are incorporated herein.

b. In construing the rights and obligations between the parties, the order of priority in cases of conflict between the documents shall be as follows:

- 1) This contract Form G-110, Rev. 12/00
- 2) The City's RFP and all addenda thereto
- 3) Contractor's proposal in response to the City's RFP

c. Warranty: The Company by executing this contract embodying the terms herein warrants that the product and/or service that is supplied to the City shall remain fully in accord with the specifications and be of the highest quality. In the event any product and/or service as supplied to the City is found to be defective or does not conform to specifications the City reserves the right to cancel that order upon written notice to the Contractor and to adjust billing accordingly.

d. Cancellation: The City may cancel this contract upon notice in writing should the Contractor fail to reasonably perform the service of furnishing the products and/or services as specified herein upon 30 days written notice. This applies to all items of goods or services.

e. Taxes Exempt: State Sales (85-8013875578C-1) and Federal Excise (59-600319) Taxes are normally exempt, however, certain transactions are taxable. Consult your tax practitioner for guidance where necessary.

f. Invoicing: Contractor will forward all invoices in duplicate for payment to the following: Finance Department, 100 N. Andrews Avenue, 6th Floor, Fort Lauderdale, FL 33301. If discount, other than prompt payment terms applies, such discount **MUST** appear on the invoice.

2. Contract Special Conditions: The following special conditions are made a part of and modify the standard provisions contained in this contract Form G-110.

The total amount of this contract is not to exceed \$297,000. Any additional funds above \$297,000 need to be approved by the City Commission.

3. Contract Summary:

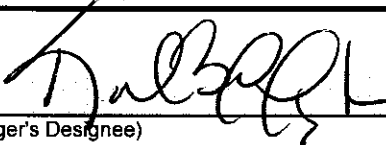
- a. Attachments: **Strobes-R-Us, Inc.'s response to the RFP and a copy of the RFP document.**
- b. Payment Terms: Per RFP
- c. Delivery: Per RFP
- d. Insurance: Yes No
- e. Performance Bond/Letter of Credit: Yes No
- f. Procurement Specialist's Initials: AD

4. Contractor's Phone Numbers: Office: **954-946-9955**


5. Contractor's Fax Number: **954-946-9677**

6. Contractor's E-Mail Address: tom@strobes-r-us.net

City of Fort Lauderdale

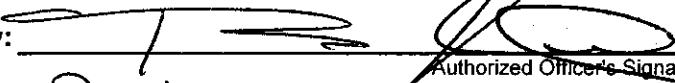
By: 
Director of Procurement Services (City Manager's Designee)

Date: 6/03/09

Approved as to form:

Assistant City Attorney

Contractor/Vendor


Tom Hanina
Name of Company Officer (please type or print)

By: 
Authorized Officer's Signature

Title: President

Date: 5-29-09

Mimi Hozulay
Secretary (please type or print)

Attest: 
Signature of Secretary

STROBES-R-US, INC.
812 SOUTH DIXIE HWY WEST
POMPANO BEACH, FL 33060
OFF: 954-946-9955
FAX:954-946-9677

CONTRACT
COPY

CITY OF FORT LAUDERDALE PD
RFP 595-10226
OPENS FRIDAY 2-20-2009

OFFICIAL COPY 5 OF 6

PART VII - REQUIREMENTS OF THE PROPOSAL

All proposals must be submitted as specified on the proposal pages which follow. Any attachments must be clearly identified. To be considered, the proposal must respond to all parts of the RFP. Any other information thought to be relevant, but not applicable to the enumerated categories, should be provided as an appendix to the proposal. If publications are supplied by a proposer to respond to a requirement, the response should include reference to the document number and page number. This will provide a quick reference for the evaluators. Proposals not providing this reference will be considered to have no reference material included in the additional documents.

NOTE: UNNECESSARILY ELABORATE RESPONSES BEYOND THAT SUFFICIENT TO PRESENT A COMPLETE AND EFFECTIVE RESPONSE TO THE SOLICITATIONS ARE NOT DESIRED AND MAY BE CONSTRUED AS AN INDICATION OF THE OFFEROR'S LACK OF COST CONSCIOUSNESS. UNLESS SPECIFICALLY REQUESTED IN THE SOLICITATION, ELABORATE ART WORK, CORPORATE BROCHURES, LENGTHY NARRATIVES, EXPENSIVE PAPER, SPECIALIZED BINDING, AND OTHER EXTRANEIOUS PRESENTATION MATERIALS ARE NEITHER NECESSARY NOR DESIRED.

The proposal shall be signed by a representative who is authorized to contractually bind the Contractor.

**PROPOSERS MUST SUBMIT AN IDENTIFIED
ORIGINAL COPY PLUS SIX (6) COPIES OF THE
PROPOSAL PAGES INCLUDING ANY ATTACHMENTS**

THE ABOVE REQUIREMENT TOTALS SEVEN (7) COPIES OF YOUR PROPOSAL

ALL PROPOSALS SHALL BE RECEIVED PRIOR TO 2:00 PM EST, ON FEBRUARY 16, 2009 TO:

City of Fort Lauderdale
Department of Procurement Services
100 N. Andrews Avenue, Suite 619
Fort Lauderdale, Florida 33301

ONLY PAPER SUBMITTALS WILL BE ACCEPTED. ELECTRONIC OR FAX SUBMITTALS WILL NOT BE ACCEPTED. ALL PROPOSALS MUST BE SUBMITTED IN A SEALED PACKAGE WITH THE RFP NUMBER, RFP TITLE AND DUE DATE CLEARLY MARKED ON THE OUTSIDE. IF MORE THAN ONE PACKAGE IS SUBMITTED THEY SHOULD BE MARKED 1 OF 2, ETC.

PROPOSAL PAGES ARE AS FOLLOWS:

- Part I Proposal Pages - Cost Information
- Part II Proposal Pages - Technical Information
- Part III Non Collusion Statement
- Part IV Proposal Signature Page
- Attachments to your Proposal

**PROPOSAL RESPONSE PAGES – PART I
COST INFORMATION
PACKAGE 1**

**PACKAGE 1 – STANDARD MARKED SEDAN – FORD CROWN VIC POLICE
INTERCEPTOR**

<u>ESTIMATED ANNUAL QUANTITY</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>TOTAL PRICE</u>
70	Complete Installation	3449	241430

INSTALLATION COMPONENTS (PARTS AND LABOR)

- Rain shields for all doors.
- Rear door locks and handles inoperative.
- Rear windows inoperative – operated by driver only.
- Tremco integrated anti theft w/ floor bubble.
- Premium LED Whelen lightbar with takedowns and ally lights. Lightbar (Lightbar is to be built to Fort Lauderdale specifications as detailed in the Lightbar Order Form/Worksheet with Red/Blue LED modules and lenses).
- ABS siren speaker – 100-watt Whelen Slimline with custom Crown Vic bracket.
- Whelen Cencom siren controller with extent microphone, extension cables, and all accessories.
- Whelen TIR 3 LED Red exterior grill light - includes bracket (mount - passenger side).
- Whelen TIR 3 LED Blue exterior grill light - includes bracket (mount - driver side).
- Whelen Talon LED Third Brake Light – includes one (1) Red and one (1) blue LED (Red – mount passenger side, Blue – mount driver side).
- Whelen 90-watt, 6-output strobe kit – includes extended cables and four (4) strobe tubes mounted in front and rear corner lights.
- Two (2) Starr Hide-A-Way push-in clear strobe tubes – includes extended cables mounted in reverse lights.
- Whelen solid state direct plug-in headlight flashers.
- Power fan with black grill mounted to rear deck.
- Havis Shield slide out tray mounted on left side of spare tire.
- Installation of above listed equipment in accordance to specified installation procedures and specifications.

**PROPOSAL RESPONSE PAGES – PART I
COST INFORMATION, CONTINUED
PACKAGE 2**

**PACKAGE 2 – STANDARD MARKED SEDAN – FORD CROWN VIC POLICE
INTERCEPTOR – K-9 UNIT**

ESTIMATED
ANNUAL
QUANTITY

DESCRIPTION

UNIT
PRICE

TOTAL
PRICE

5

Complete Installation

3959 19795

INSTALLATION COMPONENTS (PARTS AND LABOR)

- Rain shields for all doors.
- Rear door locks and handles inoperative.
- Rear windows inoperative – operated by driver only.
- Tremco integrated anti theft w/ floor bubble.
- Premium LED Whelen lightbar with takedowns and ally lights. Lightbar (Lightbar is to be built to Fort Lauderdale specifications as detailed in the Lightbar Order Form/Worksheet with Red/Blue LED modules and lenses).
- ABS siren speaker – 100-watt Whelen Slimline with custom Crown Vic bracket.
- Whelen Cencom siren controller with extent microphone, extension cables, and all accessories.
- Whelen TIR 3 LED Red exterior grill light - includes bracket (mount – passenger side).
- Whelen TIR 3 LED Blue exterior grill light - includes bracket (mount - driver side).
- Whelen Talon LED Third Brake Light – includes one (1) Red and one (1) blue LED (Red – mount passenger side, Blue – mount driver side).
- Whelen 90-watt, 6-output strobe kit – includes extended cables and four (4) strobe tubes mounted in front and rear corner lights.
- Two (2) Starr Hide-A-Way push-in clear strobe tubes – includes extended cables mounted in reverse lights.
- Whelen solid state direct plug in headlight flasher.
- Power fan with black grill mounted to rear deck.
- Havis Shield slide out tray mounted on left side of spare tire.
- Two (2) Whelen TIR 3 LED Red exterior lights.
- Two (2) Whelen TIR 3 LED Blue exterior lights.
- Four (4) "L" bracket for TIR 3 lights.
- Pair – Whelen Mirror Mounted Linear Super-LED Series Light heads for side view mirrors.
- Installation of above listed equipment in accordance to specified installation procedures and specifications. Installation of light to window bars that are included with City provide K-9 system.

**PROPOSAL RESPONSE PAGES – PART I
COST INFORMATION, CONTINUED
PACKAGE 3**

PACKAGE 3 – FORD EXPLORER – PSA UNIT

<u>ESTIMATED ANNUAL QUANTITY</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>TOTAL PRICE</u>
10	Complete Installation	<u>2995</u>	<u>29950</u>

INSTALLATION COMPONENTS (PARTS AND LABOR)

- Rain shields for all doors.
- 5" round dome lamp between sunvisors.
- Premium LED Whelen lightbar with takedowns and ally lights. Lightbar (Lightbar is to be built to Fort Lauderdale specifications as detailed in the Lightbar Order Form/Worksheet with Red/Amber LED modules and lenses).
- 5" permanent mount (cast aluminum) for lightbar.
- ABS siren speaker – 100-watt Whelen Slimline with custom Explorer bracket.
- Whelen Cencom siren controller with extent microphone, extension cables, and all accessories.
- Whelen TIR 3 LED Red exterior grill light - includes bracket (mount - passenger side).
- TIR 3 LED Amber exterior grill light - includes bracket (mount - driver side).
- Whelen TIR 3 Dominator 6 lamp warning light installed in cargo area at rear window, ceiling mounted so that lights are visible from rear when rear cargo door is open. (Amber LED's with clear lenses).
- Whelen TIR 3 Dominator 2 lamp warning light installed in drivers side cargo area, ceiling mounted. (Amber and Red LED's with clear lenses).
- Whelen TIR 3 Dominator 2 lamp warning light installed in drivers side cargo area, ceiling mounted. (Amber and Red LED's with clear lenses).
- Whelen 90-watt, 6-output strobe kit – includes extended cables and four (4) strobe tubes mounted in front and rear corner lights.
- Installation of above listed equipment in accordance to specified installation procedures and specifications.

**PROPOSAL RESPONSE PAGES – PART I
COST INFORMATION, CONTINUED
PACKAGE 4**

PACKAGE 4 – FORD ESCAPE – PARKING ENFORCEMENT UNIT

ESTIMATED
ANNUAL
QUANTITY

5

DESCRIPTION

UNIT
PRICE
2399

TOTAL
PRICE
11995

Complete Installation

INSTALLATION COMPONENTS (PARTS AND LABOR)

- Rain shields for all doors.
- 5" round dome lamp between sunvisors.
- Premium LED Whelen lightbar with takedowns and ally lights. Lightbar (Lightbar is to be built to Fort Lauderdale specifications as detailed in the Lightbar Order Form/Worksheet with Red/Amber LED modules and lenses).
- Whelen TIR 3 Dominator 6 lamp warning light installed in cargo area at rear window, ceiling mounted so that lights are visible from rear when rear cargo door is open. (Amber LED's with clear lenses).
- Whelen 90-watt, 6-output strobe kit – includes extended cables and four (4) strobe tubes mounted in front and rear corner lights.
- Amber LED mounted in lower outside area of drivers door.
- Whelen 90-watt, 6-output strobe kit – includes extended cables and four (4) strobe tubes.
- Stinger rechargeable Flashlight. Mounting in cab to be determined at time of installation.
- Installation of above listed equipment in accordance to specified installation procedures and specifications.

**PROPOSAL RESPONSE PAGES – PART I
COST INFORMATION, CONTINUED
PACKAGE 5**

PACKAGE 5 – CHEVROLET TAHOE PATROL UNIT

ESTIMATED
ANNUAL
QUANTITY

5

DESCRIPTION

UNIT
PRICE
2959

TOTAL
PRICE
14795

Complete Installation

INSTALLATION COMPONENTS (PARTS AND LABOR)

- Rain shields for all doors.
- Whelen Inner-Edge Super LED 10 lamp TIR3 forward facing interior lightbar (Driver side Red LED with clear lenses and passenger side Blue LED's with clear lenses and takedown lights).
- Whelen TAD8 pod TIR 3 Traffic Advisor (Red and Blue LED's with clear lenses).
- ABS siren speaker – 100-watt Whelen Slimline with custom Tahoe bracket.
- Whelen 90-watt, 6-output strobe kit – includes extended cables and four (4) strobe tubes mounted in front and rear corner lights.
- Two (2) Starr Hide-A-Way push-in clear strobe tubes – includes extended cables mounted in reverse lights.
- Whelen TIR 3 LED Red exterior grill light - includes bracket (mount - passenger side).
- Whelen TIR 3 LED Blue exterior grill light - includes bracket (mount - driver side).
- Whelen Slimlighter TIR 3 Super LED installed in drivers side cargo area, ceiling mounted. (Red and Blue LED's with clear lenses).
- Whelen Slimlighter TIR 3 Super LED installed in passenger side cargo area, ceiling mounted. (Red and Blue LED's with clear lenses).
- Whelen solid state headlight flashers.
- Whelen HHS Series hand held siren/light controller.
- Installation of above listed equipment in accordance to specified installation procedures and specifications.

**PROPOSAL RESPONSE PAGES – PART I
COST INFORMATION, CONTINUED
PACKAGE 6**

PACKAGE 6 – MARKED PICKUP TRUCKS

ESTIMATED
ANNUAL
QUANTITY

5

Complete Installation

DESCRIPTION

UNIT
PRICE
2999

TOTAL
PRICE
14995

INSTALLATION COMPONENTS (PARTS AND LABOR)

- Rain shields for all doors.
- Tremco integrated anti theft w/ floor bubble.
- Premium LED Whelen lightbar with takedowns and ally lights. Lightbar (Lightbar is to be built to Fort Lauderdale specifications as detailed in the Lightbar Order Form/Worksheet with Red/Blue LED modules and lenses).
- ABS siren speaker – 100-watt Whelen Slimline with custom make and model specific bracket.
- Whelen Cencom siren controller with extent microphone, extension cables, and all accessories.
- Whelen TIR 3 LED Red exterior grill light - includes bracket (mount - passenger side).
- Whelen TIR 3 LED Blue exterior grill light - includes bracket (mount - driver side).
- Two (2) Whelen Avenger Linear Super-LED lights mounted in rear window (Red – mount passenger side, Blue – mount driver side).
- Whelen 90-watt, 6-output strobe kit – includes extended cables and four (4) strobe tubes mounted in front and rear corner lights.
- Two (2) Starr Hide-A-Way push-in clear strobe tubes – includes extended cables mounted in reverse lights.
- Whelen solid state headlight flashers.
- Installation of above listed equipment in accordance to specified installation procedures and specifications.

**PROPOSAL RESPONSE PAGES – PART I
COST INFORMATION, CONTINUED
PACKAGE 7**

PACKAGE 7 – MARKED DODGE CHARGER

<u>ESTIMATED ANNUAL QUANTITY</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>TOTAL PRICE</u>
5	Complete Installation	<u>3225</u>	<u>16125</u>

INSTALLATION COMPONENTS (PARTS AND LABOR)

- Rain shields for all doors.
- Rear door locks and handles inoperative.
- Rear windows inoperative – operated by driver only.
- Tremco integrated anti theft w/ floor bubble.
- Premium LED Whelen lightbar with takedowns and ally lights. Lightbar (Lightbar is to be built to Fort Lauderdale specifications as detailed in the Lightbar Order Form/Worksheet with Red/Blue LED modules and lenses).
- ABS siren speaker – 100-watt Whelen Slimline with custom Charger bracket.
- Whelen Cencom siren controller with extent microphone, extension cables, and all accessories.
- Whelen TIR 3 LED Red exterior grill light - includes bracket (mount - passenger side).
- Whelen TIR 3 LED Blue exterior grill light - includes bracket (mount - driver side).
- Two (2) Whelen Avenger Linear Super-LED lights mounted in rear deck on either side of CHIMSEL (Red – mount passenger side, Blue – mount driver side).
- Whelen FEDC06*RR Heavy-duty 4" round PAR32 surface mount, wide angle LED – Red LED's mounted driver side.
- Whelen FEDC06*BB Heavy-duty 4" round PAR32 surface mount, wide angle LED – Blue LED's mounted passenger side.
- Whelen 40-watt, 2-output strobe kit – includes extended cables and four (2) strobe tubes installed in rear brake lights.
- Whelen solid state headlight flashers.
- Installation of above listed equipment in accordance to specified installation procedures and specifications.

**PROPOSAL RESPONSE PAGES – PART I
COST INFORMATION CONTINUED
PACKAGE 8**

PACKAGE 8 – MARKED CHEVROLET IMPALA

ESTIMATED
ANNUAL
QUANTITY

5

Complete Installation

DESCRIPTION

UNIT
PRICE
3375

TOTAL
PRICE
16875

INSTALLATION COMPONENTS (PARTS AND LABOR)

- Rain shields for all doors.
- Rear door locks and handles inoperative.
- Rear windows inoperative – operated by driver only.
- Tremco integrated anti theft w/ floor bubble.
- Premium LED Whelen lightbar with takedowns and ally lights. Lightbar (Lightbar is to be built to Fort Lauderdale specifications as detailed in the Lightbar Order Form/Worksheet with Red/Blue LED modules and lenses).
- ABS siren speaker – 100-watt Whelen Slimline with custom Impala bracket.
- Whelen Cencom siren controller with extent microphone, extension cables, and all accessories.
- Whelen TIR 3 LED Red exterior grill light - includes bracket (mount - passenger side).
- Whelen TIR 3 LED Blue exterior grill light - includes bracket (mount - driver side).
- Two (2) Whelen Avenger Linear Super-LED lights mounted in rear deck on either side of CHIMSEL (Red – mount passenger side, Blue – mount driver side).
- Whelen 90-watt, 6-output strobe kit – includes extended cables and four (4) strobe tubes mounted in front and rear corner lights.
- Two (2) Starr Hide-A-Way push-in clear strobe tubes – includes extended cables mounted in reverse lights.
- Whelen solid state headlight flashers.
- Power fan with black grill mounted to rear deck.
- Havis Shield slide out tray mounted on left side of spare tire.
- Installation of above listed equipment in accordance to specified installation procedures and specifications.

**PROPOSAL RESPONSE PAGES – PART I
COST INFORMATION, CONTINUED
PACKAGE 9**

<u>ESTIMATED ANNUAL QUANTITY</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>TOTAL PRICE</u>
5	9.16: K-9 Unit side lighting package: includes following components Two (2) WhelenTIR 3 LED Red exterior lights. Two (2) Whelen TIR 3 LED Blue exterior lights. Four (4) "L" bracket for TIR 3 lights. Pair – Whelen Mirror Mounted Linear Super-LED Series Light heads for side view mirrors	<u>339</u>	<u>1695</u>
5	9.17: Whelen TIR 3 Dominator 6 lamp warning light installed in cargo area at rear window, ceiling mounted so that lights are visible from rear when rear cargo door is open. (Amber LED's with clear lenses). For full-sized SUV.	<u>349</u>	<u>1745</u>
5	9.18: Whelen TIR 3 Dominator 2 lamp warning light installed in drivers side cargo area, ceiling mounted. (Amber and Red LED's with clear lenses). For full-sized SUV.	<u>165</u>	<u>825</u>
5	9.19: Whelen TIR 3 Dominator 2 lamp warning light installed in drivers side cargo area, ceiling mounted. (Amber and Red LED's with clear lenses). For full-sized SUV.	<u>165</u>	<u>825</u>
5	9.20: Whelen TIR 3 Dominator 6 lamp warning light installed in cargo area at rear window, ceiling mounted so that lights are visible from rear when rear cargo door is open. (Amber LED's with clear lenses). For small SUV.	<u>349</u>	<u>1745</u>
5	9.21: Whelen TIR 3 Dominator 2 lamp warning light installed in drivers side cargo area, ceiling mounted. (Amber and Red LED's with clear lenses). For small SUV.	<u>165</u>	<u>825</u>
5	9.22: Whelen TIR 3 Dominator 2 lamp warning light installed in drivers side cargo area, ceiling mounted. (Amber and Red LED's with clear lenses). For small SUV.	<u>165</u>	<u>825</u>
5	9.23: Two (2) Whelen Avenger Linear Super-LED lights mounted in rear window (Red – mount passenger side, Blue – mount driver side). For pickup truck.	<u>249</u>	<u>1245</u>
5	9.24: Two (2) Whelen Avenger Linear Super-LED lights mounted in rear deck on either side of CHIMSEL (Red – mount passenger side, Blue – mount driver side).	<u>249</u>	<u>1245</u>
5	9.25: Whelen FEDC06*RR Heavy-duty 4" round PAR32 surface mount, wide angle LED – Red LED's mounted driver side. For Dodge Charger.	<u>124</u>	<u>620</u>
5	9.26: Whelen FEDC06*BB Heavy-duty 4" round PAR32 surface mount, wide angle LED – Blue LED's mounted passenger side. For Dodge Charger.	<u>124</u>	<u>620</u>
5	9.27: Whelen 40-watt, 2-output strobe kit – includes extended cables and four (2) strobe tubes installed in rear brake lights. . For Dodge Charger.	<u>210</u>	<u>1050</u>
10	9.28: ProGuard P1500 Pro-Cell ½ cage prisoner transport system for Ford Crown Vic Police Interceptor - installed.	<u>1645</u>	<u>16450</u>
10	9.29: ProGuard P1500 Pro-Cell ½ cage prisoner transport system for Ford Crown Vic Police Interceptor – part only.	<u>1499</u>	<u>14990</u>
2	9.30: Whelen Inner-Edge Super LED 10 lamp TIR3 forward facing interior lightbar (Driver side Red LED with clear lenses and passenger side Blue LED's with clear lenses and takedown lights). For Chevrolet Tahoe.	<u>785</u>	<u>1570</u>
2	9.31: Whelen TAD8 pod TIR 3 Traffic Advisor (Red and Blue LED's with clear lenses). For Chevrolet Tahoe.	<u>445</u>	<u>890</u>

**PROPOSAL RESPONSE PAGES – PART I
COST INFORMATION, CONTINUED
PACKAGE 9**

PACKAGE 9 – PARTIAL INSTALLS – PARTS AND LABOR

<u>ESTIMATED ANNUAL QUANTITY</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>TOTAL PRICE</u>
5	9.01: Rain shields for all doors.	<u>95</u>	<u>475</u>
5	9.02: Rear door locks and handles inoperative.	<u>30</u>	<u>150</u>
5	9.03: Rear windows inoperative – operated by driver only.	<u>30</u>	<u>150</u>
5	9.04: Tremco integrated anti theft w/ floor bubble.	<u>125</u>	<u>625</u>
5	9.05: Premium LED Whelen lightbar with takedowns and ally lights. Lightbar (Lightbar is to be built to Fort Lauderdale specifications as detailed in the Lightbar Order Form/Worksheet with Red/Blue LED modules and lenses).	<u>1199</u>	<u>5995</u>
5	9.06: ABS siren speaker – 100-watt Whelen Slimline with custom Crown Vic bracket.	<u>139</u>	<u>695</u>
5	9.07: Whelen Cencom siren controller with extent microphone, extension cables, and all accessories.	<u>675</u>	<u>3375</u>
5	9.08: Whelen TIR 3 LED Red exterior grill light - includes bracket (mount - passenger side).	<u>85</u>	<u>425</u>
5	9.09: Whelen TIR 3 LED Blue exterior grill light - includes bracket (mount - driver side).	<u>85</u>	<u>425</u>
5	9.10: Whelen Talon LED Third Brake Light – includes one (1) Red and one (1) blue LED (Red – mount passenger side, Blue – mount driver side).	<u>289</u>	<u>1445</u>
5	9.11: Whelen 90-watt, 6-output strobe kit – includes extended cables and four (4) strobe tubes.	<u>340</u>	<u>1700</u>
5	9.12: Two (2) Starr Hide-A-Way push-in clear strobe tubes – includes extended cables.	<u>89</u>	<u>445</u>
	9.13: Whelen solid state direct plug in headlight flasher for the following vehicles:		
5	Nissan Altima	<u>99</u>	<u>495</u>
5	Toyota Camry	<u>95</u>	<u>475</u>
5	Dodge Charger	<u>99</u>	<u>495</u>
5	Honda Civic	<u>85</u>	<u>425</u>
5	Crown Vic	<u>69</u>	<u>345</u>
5	Ford Escape	<u>85</u>	<u>425</u>
5	Ford Explorer	<u>79</u>	<u>395</u>
5	Pontiac G6	<u>79</u>	<u>395</u>
5	Dodge Grand Caravan	<u>89</u>	<u>445</u>
5	Chevrolet Impala	<u>79</u>	<u>395</u>
5	Chevrolet Malibu	<u>85</u>	<u>425</u>
5	Toyota Prius	<u>NONE</u>	<u>NONE</u>
5	Mercury Sable	<u>85</u>	<u>425</u>
5	Toyota Siena	<u>NONE</u>	<u>NONE</u>
5	Ford Taurus	<u>85</u>	<u>425</u>
5	Chevrolet Tahoe	<u>79</u>	<u>395</u>
5	9.14: Power fan with black grill mounted to rear deck.	<u>125</u>	<u>625</u>
5	9.15: Havis Shield slide out tray mounted on left side of spare tire.	<u>170</u>	<u>850</u>

**PROPOSAL RESPONSE PAGES – PART I
COST INFORMATION, CONTINUED
PACKAGE 10**

PACKAGE 10 – LABOR ONLY

The City may require from time to time the removal of emergency lighting equipment from Police vehicles, or to install existing equipment provided from the City as specified in Packages 1, thru 8 as listed above. The City is asking the vendor to provide a FLAT RATE – labor only, to install equipment in new incoming vehicles or remove equipment in older vehicles. The labor costs for items below should not reflect requirements needed in year one of this RFP; however should be required in years 2-5.

<u>ESTIMATED ANNUAL QUANTITY</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>TOTAL PRICE</u>
70	10.01: Labor cost only for removal of emergency equipment as stated in Package 1 above.	<u>125</u>	<u>8750</u>
5	10.02: Labor cost only for removal of emergency equipment as stated in Package 2 above.	<u>125</u>	<u>625</u>
10	10.03: Labor cost only for removal of emergency equipment as stated in Package 3 above.	<u>100</u>	<u>1000</u>
5	10.04: Labor cost only for removal of emergency equipment as stated in Package 4 above.	<u>75</u>	<u>375</u>
5	10.05: Labor cost only for removal of emergency equipment as stated in Package 5 above.	<u>100</u>	<u>500</u>
5	10.06: Labor cost only for removal of emergency equipment as stated in Package 6 above.	<u>75</u>	<u>375</u>
5	10.07: Labor cost only for removal of emergency equipment as stated in Package 7 above.	<u>100</u>	<u>500</u>
5	10.08: Labor cost only for removal of emergency equipment as stated in Package 8 above.	<u>125</u>	<u>625</u>
70	10.09: Labor cost only for installation of emergency equipment as stated in Package 1 above.	<u>599</u>	<u>41930</u>
5	10.10: Labor cost only for installation of emergency equipment as stated in Package 2 above.	<u>725</u>	<u>3625</u>
10	10.11: Labor cost only for installation of emergency equipment as stated in Package 3 above.	<u>549</u>	<u>5490</u>
5	10.12: Labor cost only for installation of emergency equipment as stated in Package 4 above.	<u>499</u>	<u>2495</u>
5	10.13: Labor cost only for installation of emergency equipment as stated in Package 5 above.	<u>599</u>	<u>2995</u>
5	10.14: Labor cost only for installation of emergency equipment as stated in Package 6 above.	<u>549</u>	<u>2745</u>
5	10.15: Labor cost only for installation of emergency equipment as stated in Package 7 above.	<u>599</u>	<u>2995</u>
5	10.16: Labor cost only for installation of emergency equipment as stated in Package 8 above.	<u>599</u>	<u>2995</u>

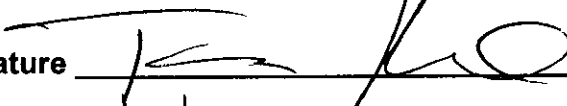
Proposers should indicate below, the number of calendar days required to furnish and/or install the equipment after delivery of vehicle to complete a minimum of 17 and a maximum of 25 vehicles per week, Monday thru Friday.

Calendar days required: 30 WORK DAYS

Proposers should indicate below, that the proposer warrants the materials and equipment supplied and the work performed under this contract conform to warranty materials and equipment provided and work performed for a preferred period of five years from date of completion.

Warranty for Parts & Labor: 5 years

Company Name Strobes-R-U's

Authorized Signature 

PRINT NAME Tom Hanina

PROPOSAL RESPONSE PAGES - PART II TECHNICAL PROPOSAL

The following issues should be fully responded to in your proposal in concise narrative form. Each issue should be referenced and be presented in the following order:

Tab 1: Statement of Qualifications

This section should contain a statement of understanding of the critical issues and opportunities associated with the project and how the vendors uniquely qualified to assist the City in this effort.

Tab 2: Preliminary Scope of Services

Provide an outline detailing your approach and concept to the project, and provide a proposed Scope of Services to demonstrate an understanding of the project.

Tab 3: Ability to Meet the Project Schedule

Proposers should indicate in their response, the number of calendar days required to furnish and/or install the equipment after delivery of vehicle to complete a minimum of 17 and a maximum of 25 vehicles per week, Monday thru Friday.

Tab 4: State number of years experience the vendor has had in providing similar services. If services provided differs from the one presented in your proposal, please delineate such differences.

Tab 5: List those persons who will have a management position working with the City, if you are awarded the contract. List name, title or position, and project duties. A resume or summary of experience and qualifications should accompany your proposal.

Tab 6: List five clients for whom you have provided similar services in the last three years. Provide agency name, address, telephone number, contact person, email address and date service was provided. If services provided differs from the one presented in your proposal, please delineate such differences.

Tab 7: List those City of Fort Lauderdale agencies with which the vendor has had contracts or agreements during the past three (3) years.

Tab 8: Provide location(s) of all your facilities located within Broward County. The vendor understands that the information contained in these Proposal Pages is to be relied upon by the City in awarding the proposed Agreement, and such information is warranted by the vendor to be true. The vendor agrees to furnish such additional information, prior to acceptance of any proposal, relating to the qualifications of the vendor, as may be required by the City.

Tab 9: Cost of Services

Complete and return all of the Proposal Response Pages – Part I, Cost Information, Packages 1 - 10.

The proposer understands that the information contained in these Proposal Pages is to be relied upon by the City in awarding the proposed Agreement, and such information is warranted by the proposer to be true. The proposer agrees to furnish such additional information, prior to acceptance of any proposal, relating to the qualifications of the proposer, as may be required by the City.

COMPLETE AND RETURN THE REQUIRED NUMBER OF **PROPOSAL PAGES AND ATTACHMENTS**.

PROPOSAL IDENTIFICATION: If mailed, please indicate on the face of your sealed proposal package the following:

RFP NO. 595-10226

OPENS 02/16/09

PROPOSAL RESPONSE PAGES - PART III
NON-COLLUSION STATEMENT

By signing this offer, the vendor/contractor certifies that this offer is made independently and free from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

<u>NAME</u>	<u>RELATIONSHIPS</u>
<u>NA</u>	<u>NA</u>
_____	_____
_____	_____
_____	_____
_____	_____

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

PROPOSAL RESPONSE PAGES - PART IV - BID/PROPOSAL SIGNATURE PAGE

How to submit bids/proposals: It is preferred that bids/proposals be submitted electronically at www.bidsync.com, unless otherwise stated in the bid packet. If mailing a hard copy, it will be the sole responsibility of the Bidder to ensure that the bid reaches the City of Fort Lauderdale, City Hall, Procurement Department, Suite 619, 100 N. Andrews Avenue, Fort Lauderdale, FL 33301, prior to the bid opening date and time listed. Bids/proposals submitted by fax or email will NOT be accepted. Please refer to Part VII for specific instructions for this RFP.

The below signed hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the CITY and such acceptance covers all terms, conditions, and specifications of this bid/proposal.

Please Note: If responding to this solicitation through BidSync, the electronic version of the bid response will prevail, unless a paper version is clearly marked **by the bidder** in some manner to indicate that it will supplant the electronic version.

Submitted by: [Signature] (signature) 2/17/09 (date)

Name (printed) Tom Hanina Title: President

Company: (Legal Registration) STROBES-R-US INC

CONTRACTOR, IF FOREIGN CORPORATION, MAY BE REQUIRED TO OBTAIN A CERTIFICATE OF AUTHORITY FROM THE DEPARTMENT OF STATE, IN ACCORDANCE WITH FLORIDA STATUTE §607.1501 (visit <http://www.dos.state.fl.us/doc/>).

Address: 812 S Dixie Hwy W

City: Pompano Beach State: FL Zip: 33060

Telephone No. 954-946-9955 FAX No. 954-946-9677

E-MAIL: Tom @ STROBES-R-US.NET

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): 14

Payment Terms (section 1.03): Net 30 Total Bid Discount (section 1.04): 1%

Does your firm qualify for MBE or WBE status (section 1.08): MBE: NA WBE: NA

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

<u>Addendum No.</u>	<u>Date Issued</u>
---------------------	--------------------

VARIANCES: State any variations to specifications, terms and conditions in the space provided below or reference in the space provided below all variances contained on other pages of bid, attachments or bid pages. No variations or exceptions by the Proposer will be deemed to be part of the bid submitted unless such variation or exception is listed and contained within the bid documents and referenced in the space provided below. If no statement is contained in the below space, it is hereby implied that your bid/proposal complies with the full scope of this solicitation. **HAVE YOU STATED ANY VARIANCES OR EXCEPTIONS BELOW? BIDDER MUST CLICK THE EXCEPTION LINK IF ANY VARIATION OR EXCEPTION IS TAKEN TO THE SPECIFICATIONS, TERMS AND CONDITIONS.**

Variations: None: All equipment is to EXACT City Specifications

Statement Of Qualifications

Tab: Tab 1

From: Tom Hanina 954-946-9955

Date: February 18, 2009

In today's society, officer and general public safety work hand in hand. As a company owned by two Law Enforcement officers, Strobes-r-us understands the need for reliable and effective warning systems on emergency vehicles. Systems that work each and every time that they are activated save both officer and civilian lives alike.

Strobes-r-us also understands the importance of maintaining a strict delivery schedule and fast turnaround for your fleet. We will do whatever is necessary to ensure a smooth installation process so that your vehicles may be placed in service quickly.

Strobes-r-us has demonstrated our installation proficiency to the City of Fort Lauderdale. Recently, we have completed over one hundred twenty five undercover vehicle installations for the Fort Lauderdale Police Department. These vehicles were completed in a timely manner while maintaining fleet consistency and quality workmanship. Each officer was satisfied with his/her installation and there have been no major technical issues reported to date.

We realize that you have a choice and we appreciate you considering us in this project.

Tom Hanina
954-946-9955 Office
954-946-9677 Fax

Preliminary Scope Of Services

Tab: Tab 2

From: Tom Hanina 954-946-9955

Date: February 18, 2009

Strobes-r-us understands the importance of this project to the City of Fort Lauderdale. Over the course of nine years, we have developed the following steps in order to reduce the risk of errors and provide accountability.

- A - Customer reviews RFP and potentially awards Strobes-r-us
- B- Strobes-r-us maintains appropriate inventory levels to assure that there are no delays associated with incorrect or insufficient equipment levels
- C- Strobes-r-us will dispatch a four vehicle car carrier to the City of Fort Lauderdale to transport vehicles safely to our installation facility.
- D- Upon arrival to our facility, the vehicle is "checked in" The check in sheet includes information ranging from existing vehicle damage, unit number, mileage, vin and equipment package to be installed
- E- Strobes-R-U's completes a quality, on time installation
- F- A bay manager, reviews the completed vehicle and "signs off" on the quality of the vehicle installation. This step allows Strobes-r-us the opportunity to address any minor issues such as making sure each light is mounted level.
- G- The vehicle is placed in our secured yard to "burn in" for a period of 30 minutes with all equipment running. This allows for any immediate issues such as a defective strobe tube, or bad fuse holder to be discovered.
- H- Vehicle is re-inspected after burn in time
- I- Vehicle is returned to the city of Fort Lauderdale via a car carrier and the worksheet is filed. This worksheet provides positive proof of warranty, installation dates, and the names of the technicians involved in the installation of each particular vehicle.

Ability To Meet Project Schedule

Tab: Tab 3

From: Tom Hanina 954-946-9955

Date: February 18, 2009

Strobes-r-us currently employs six installers who are qualified to complete quality installations for the City Of Fort Lauderdale.

Strobes-r-us will complete at least seventeen vehicle installations per work week. A work week is defined as Monday thru Friday from 9am To 5pm Eastern time excluding holidays. When possible, Strobes-r-us will strive to be ahead of schedule by completing additional vehicles per week.

Strobes-r-us is currently contracted with a high quality car carrier company. This company has proven to have a good "on time" record for pickup and delivery of customer vehicles. The drivers are professional and have not caused any reported damage to any of our customer vehicles to date.

Our facility features a fenced and walled storage yard as well as eighteen high quality color surveillance cameras that record all areas of our property 24 hours per day.

Tom Hanina
954-946-9955 Office
954-946-9677 Fax

Years Of Experience

Tab: Tab 4

From: Tom Hanina 954-946-9955

Date: February 18, 2009

Strobes-R-Us has nine years of experience in the sales and installations of emergency vehicle products. We carry a full line of warning products as well as prisoner transport, computer mounts, consoles, K-9 Transport, and DOT style arrow boards.

Both the President and Vice President of our company are Law Enforcement officers on Reserve Status in the State of Florida. This provides added benefit to the City of Fort Lauderdale Police because we have "real life" experience in the operation of emergency equipment. This allows strobes-r-us to work with your department and make suggestions as to use and placement of equipment.

Our slogan is "*Strobes-r-us : Protecting The Professionals Who Protect Us*"

We would sincerely appreciate to work with your city.

Tom Hanina
954-946-9955 Office
954-946-9677 Fax

Management Positions

Tab: Tab 5

Date: February 18, 2009

The following persons will have a management position working with the City of Fort Lauderdale to complete this project.

President

Tom Hanina has nine years of experience in working with customers ranging from Law Enforcement, to Fire Rescue, to Towing and DOT. Tom Hanina spent three years as a Firefighter and is currently certified as a Law Enforcement Officer in the State of Florida. Tom holds a Bachelor of Science degree from Nova Southeastern University with an emphasis on Business Management. Tom started his career as an emergency vehicle installer and has a unique technical understanding of our full range of products.

Vice President

Jeff Hanina has eight years of experience in the emergency vehicle market. He is currently responsible for or "law enforcement" sales division. Jeff Hanina holds an Associate Degree from BCC and is also a Law Enforcement officer on Reserve Status. Jeff began his career as an emergency vehicle installer and can assist with installation as well as technical issues.

Accounts Receivable/ Payable

Mimi Azoulay has six years of experience. Mimi began with Strobes-r-us as an inventory clerk and now assists customers with accounts receivable and payable concerns. All billing and purchase order issues will be directed to Mimi.

Inventory Control

Jessica Turnquest has three years of experience as our inventory manager. Any questions regarding the in-stock status of an item will be directed to Jessica.

Fort Lauderdale Contracts

Tab: Tab 7

Date: February 18, 2009

Strobes-r-us currently has a contract with the City of Fort Lauderdale Police department for the sale and installation of emergency vehicle equipment in unmarked vehicles and the addition of equipment into some marked units.

Recently, Strobes-r-us has completed installation on over one hundred twenty five vehicles for the Police department. These installations match almost exactly the type of work being requested in this RFP.

Strobes-r-us has sold replacement lighting and siren equipment to the Marine Division of the City of Fort Lauderdale Police as well as warning lights to the City of Fort Lauderdale Building department.

In all cases, the City of Fort Lauderdale has received excellent service, fair pricing, and no complaints of any kind have been generated from these transactions.

Strobes-r-us Locations

Tab: Tab 8

Date: February 18, 2009

Strobes-r-us operates an installation facility in Pompano Beach at 812 South Dixie Hwy West. This location is less than two miles from I95 and four miles from the Florida Turnpike.

Our property features include an eight foot tall fence with barbed wire on two sides enclosing an 11,000 square foot secured storage yard. The other two sides are enclosed by twenty foot tall concrete walls comprising the two adjoining buildings. In addition, we operate sixteen full color security cameras with night vision mode. These cameras record the front of the store, showroom, inventory areas, installation bays, and storage yard on a 24 hour basis. All video is in high quality digital format and is stored for fourteen days before being overwritten. In the event of an incident, video clips will be made available to the City of Fort Lauderdale Police upon request.

During these trying economic times, it is reassuring to know that Strobes-r-us Inc. owns our building and property. We do not rent and do not have a mortgage. The lack of a mortgage expense will ensure that Strobes-r-us will be here to serve your department for years to come.

Strobes-r-us is safe. In the nine years that we have been in business, there has never been a case of vandalism, theft, or damage to a customer's vehicle. We have never had the security of our storage yard or building compromised, and customer vehicles have never left our property without the express consent of the vehicle owner.

We have worked hard over the past nine years to ensure that our facility is safe. Customer vehicles are never left in an unsecured parking area and are never out of sight of our surveillance cameras. The city of Fort Lauderdale can feel confident that our easy to find, highly secure installation facility can handle the demands of this RFP.