

EXCLUSIVE PRICING FOR WIRELESS MESSAGING SERVICES PRESENTED
TO:

Broward County Co-Operative

July 1st 2005

USAMobility Formerly **ARCH** Wireless

South Florida District

Nation's Largest Wireless Messaging Company

July 1st, 2005

**City of Fort Lauderdale
100 N. Andrews avenue
Fort Lauderdale Fl, 33301
Purchasing Division**

Attn: Linda R. Wilson

Thank you for the opportunity to offer this proposal for your review. We are confident that our solution will meet your requirements.

Sincerely,

Kiara Marini
Priority Account Manager
(866) 277-8189
E-mail address: 8662778189@archwireless.net

KM/wr

II. Pricing

<u>Pricing Proposal</u>		
<u>Broward County Co-Operative</u>		
<u>Product</u>	<u>Pricing per unit</u>	<u>Deductibles</u>
Local Digital Coverage (Unlimited Calls)	\$1.90 per month	\$10.00
Local Alpha Coverage (200 calls/ \$.25 overcall)	\$5.45 per month	\$25.00
Nationwide Digital Coverage (200 calls/\$.25 overcall)	\$13.95 per month (*)	\$10.00
Nationwide Alpha Coverage (200 calls/\$.25 overcall)	\$26.95 per month (*)	\$25.00
<u>Additional Items</u>		
Pager Protection	Included	
Statewide Coverage	No Charge	
Mini Mail	\$1.00 per month for existing units only, Arch does not offer Mini Mail	
Voicemail	\$2.00 per month (*)	
Voicemail Nationwide	\$4.00 per month (*)	
Toll Free Number	\$5.00 per month	
Additional Line	\$1.00 per month	
Group Calls	No Charge (*)	
Existing AlphaMates 2250	No Charge	
Existing Windows Based Software	No Charge	

July 1, 2005

Advanced Wireless Messaging Addendum**Pricing Proposal****Broward County Co-Operative**

Product	Pricing per Unit	Overall Charge /Character
<u>T900 Unit</u>		
25K package	\$18.45	\$ 0.0007
75K package	\$27.45	\$ 0.0006
UNLIMITED	\$33.45 (*)	\$ 0.0005 (*)
<u>Timeport Unit</u>		
25K package	\$21.95	\$ 0.0007
75K package	\$30.95	\$ 0.0006
UNLIMITED	\$35.95 (*)	\$ 0.0005 (*)
<u>Optional Services</u>		
Paging W/ 800 Number	\$4.00	
Voicemail	\$3.00	
Operator Dispatch	\$7.50	
Loss/Damage Protection (T900)	\$2.95	\$45.00 deductible
Loss/Damage Protection (P935)	\$4.95	\$99.00 deductible

July 1,2005

AWARD CITY OF FORT LAUDERDALE

PURCHASING DIVISION
100 N. ANDREWS AVENUE, 6TH FLOOR
FORT LAUDERDALE, FL 33301
(954) 761-5140

City Commission Approval:	Period Covered:	Contract No.: (Co-Op
5/19/98 Pur-1	7/1/98 - 6/30/2001	582-7936 City)
Vendor:	MBE <input type="checkbox"/> WBE <input type="checkbox"/>	Invoice To:
Paging Network of Tennessee, Inc. (PAGENET)		City of Fort Lauderdale
5900 N. Andrews Avenue		Accounts Payable
Suite 300		100 North Andrews Avenue
Ft. Lauderdale, FL 33309-2300		Ft. Lauderdale, FL 33301
Attn: William Rice		Payment Terms: Net 30
771-5004		Delivery: Per ITB
Fax # 430-6052		

RENTAL OF PAGER EQUIPMENT/SOFTWARE AND SERVICES

	PER UNIT
Basic unit, Bravo Flex	\$ 2.95
Alpha-numeric, Advisor Gold	8.95
Alpha-numeric, Advisor ELite	8.95
Optional Features: (additional charge per number)	
Group Call	\$ 1.00
Mini-Mail	1.00
Additional line display	1.00
Additional number display	1.00
Page mail	2.00
Statewide coverage (Florida)	4.00
Nationwide Service (Bravo FLX Digital, includes pager)	
1 Region	17.95
2 Regions	22.95
Full Nationwide	29.95

Insurance Coverage Required: Yes No Received: Yes No
 Authorized for Purchases: Under \$10,000 Over \$10,000
 Extension Options: Yes No

We hereby accept this award and all terms, conditions, and specifications of the bid referenced, Bid No. 582-7936.

Thomas J. [Signature] VICE PRESIDENT/G.M. 6/22/98
 Authorized Signature and Title Date

Mark Pallans, Radio Shop, 761-5790
 Department Contract Co-Ordinator
Linda R. Wilson, CPPB, C.P.M.
 Procurement Specialist

ORIGINAL
DO NOT REMOVE
FROM FILE
K. [Signature]
 Purchasing Manager

PAGENET

Στοιχεία Εταιρείας: ΠΙΣΑΠΡΕΣ



Βασιλίσσας 67, Σοφιάδων Πλατεία, Αθήνα 11527, Ελλάδα

Τηλ: +30 210 772 7913

Φαξ: +30 210 772 7913

ΑΥΓΟΥΣΤΟΣ 2008

April 28, 1998

City of Ft. Lauderdale
Administrative Service Department
Purchasing Division
100 N. Andrews Avenue
Ft. Lauderdale, FL 33301

Members of the Review Committee:

PageNet is pleased to be submitting for your approval our "Best and Final Offer". Enclosed is PageNet's pricing structure as well as all modifications to the RFP documentation.

In reference to the Evaluation Committee's inquiry as to self-management, PageNet of South Florida does not have a system in place for direct customers to access our system for their service. The self-management system inquired about is strictly in the preliminary stage and is not ready for consumer usage. Therefore we cannot give any specifics on the system or any form of pricing.

PageNet's leadership as the world's largest paging company, combined with our financial strength, and specific experience with the Broward County Co-Op sets us apart. We look forward to a continued, mutually beneficial relationship long into the future. The needs and capabilities you describe in your original document, are well suited to our services. Please visit our web site for additional information on our Company at www.pagenet.com. PageNet is a publicly traded, NASDAQ company, and can be found under the symbol PAGE.

Sincerely,



William Rice
Account Representative Manager
Broward County
1-800-945-6330

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PAGER EQUIPMENT/SOFTWARE AND PAGING SERVICES - 3
YEAR CONTRACT**

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1. RFP Variances to Specifications

Under Part 6 Section II, Standard Features of Contract Services, PageNet of South Florida's proposal includes variances to the following points in its offering:

Point 3: Batteries:

PageNet of South Florida incurs costs for batteries and cannot provide batteries *free of charge*. We are however, offering two different pricing structures – one including batteries and one without, for your review. Additionally, PageNet will also offer the Broward Co-Op alkaline batteries at the discounted rate of \$2.25 per 4 pack of AA or AAA, as well as bulk battery pricing upon request.

Point 5: Insurance Deductibles:

PageNet of South Florida has included insurance in the unit pricing in this bid. However, the pricing *will* include deductibles for pagers lost or destroyed by the Customer. Broward County Co-Op deductibles will be: Digital Pagers \$38.00 + tax, Alpha Pagers \$78.00 + tax. PageNet will absorb the capital cost of the **FIRST 10** units reported lost or permanently damaged for each city, municipality, or entity eligible to use the contract. Revised deductible rates apply from this point on. This can be accomplished only under the provision that each city or municipality will have no more than 10 accounts. We will consolidate existing accounts into an acceptable and manageable level for both the Co-Op and for PageNet. Be advised this is a considerable concession on behalf of PageNet. This concession increases the manpower needed to efficiently manage the Co-Operative, as well as potentially increase our capital expenditure by approximately 250 pager units.

Point 8: Loaner Program:

PageNet of South Florida will offer free loaner pagers to the Broward Co-Op. The amount of loaner pagers will not exceed 5% of the total Broward Co-Op units in service: e.g. approximately 375 units if there are 7,500 units in service.

Point 11: Service Hours:

PageNet of South Florida offers 24 hour, 7 day technical support to ensure our paging system is running at its optimum efficiency. Service for repairs, lost pager replacement, and additional units are available during regular business hours, and on Saturday at our four convenient Customer Centers. We also provide an On-Call Account Representative for weekend emergencies.

2. Description of PageNet Service Procedures

As are the current procedures for the Broward County Co-Op, all service requests can be handled in one of three ways: 1. In person by one of our field service personnel, 2. At one of our convenient Customer Centers, or 3. Via loaner pager program.

Account Representative Service

The Broward Co-Op is encouraged to use PageNet's experienced, professional Account Representative Team for its in-field transactions. PageNet's unique advantage in South Florida is our ability to provide our Customers with 36 Field Service Personnel. Each Account Rep is assigned a geographical territory based on zip code and account population. All Co-Op accounts fall under the watchful eyes of our Account Rep team! Customers place service calls by either calling our Customer Service Department, or by contacting their dedicated Account Rep directly. Each Broward Co-Op account will be provided a listing of Account Reps servicing their area and individual contact numbers. Upon receipt of a service call, the Account Representative will be dispatched to the Customer's location as early as possible. Calls received before 12:00PM are completed in the same day. For service calls received after 12:00PM, the Account Rep will attempt to complete them prior to 5:00PM. If the call cannot be completed by 5:00PM, the Account Rep will complete it by 12:00PM the following morning. Once at the Customer's location, the Account Representative is authorized to complete any and all business transactions to the Customer's satisfaction. These services include but are not limited to:

- 1) **Replacement of broken units**
- 2) **Replacement of lost or stolen units**
- 3) **Delivery of additional equipment**
- 4) **Delivery of batteries (if contractually accepted)**
- 5) **Discussion of billing concerns**
- 6) **End user training**
- 7) **Delivery of loaner equipment**

Account Representative service is available at the Customer's request during regular business hours.

PageNet Customer Service Centers

PageNet of South Florida offers our customers the convenience of **Four** Customer Service Centers located throughout South Florida. These locations offer our Customers the added convenience of after-hours service. Our centers are open until 6:00PM or 6:30 PM depending on the location. There are also Saturday hours for your convenience. All service transactions can be completed at the Customer Service Centers. The 4 centers are conveniently located at:

Boca Raton Customer Center

1305 Palmetto Park Rd
(Palmetto Park Road at I-95 in the Kmart/Publix Shopping Center)

Hollywood Customer Center

4009 Oakwood Blvd., Suite 300
(Oakwood Plaza Shopping Center. I-95 at Stirling Road across from Builder's Square)

West Palm Beach Office

1700 Palm Beach Lakes Blvd., Suite 130
(One mile east of I-95 across from the West Palm Beach Auditorium)

Dadeland/Kendall Customer Center

8297 South Dixie Highway
(Dixie Point Shopping Center, s. Dixie Hwy at 67th [Ludlum] Ave)

Loaner Program

To address emergency situations when an Account Representative cannot be there fast enough, PageNet provides Co-Op accounts with loaner pagers at no charge. These units are held by the Customer solely for emergency activation situations. These units are the responsibility of the Customer and are used for exchanges and replacing lost units. The contact at each account will be given the number in our Customer Service department to call to activate the loaner unit. Our Customer Service department will handle these transactions quickly and easily via telephone.

3. PageNet Billing Correction Procedures

- I. Customers with questions or concerns regarding their invoice contact either our Customer Service department or their dedicated Account Representative.
- II. The PageNet representative gathers all relevant information from the Customer about the question/concern.
- III. The PageNet representative researches the issue to validate the dispute and resolve the matter. Typically the process should take no longer than one (1) full business day.
- IV. The Customer is contacted with the resolution of the dispute personally.
- V. In cases where a credit is due, the PageNet representative forwards a Billing Resolution Form to our Billing department for credit processing.
- VI. Credits processed by the 15th of the month appear on the Customer's next invoice. Claims processed after the 15th of the month appear on the second month's invoice. Example: Customer A is issued a credit on April 10th. The credit appears on the May 1 invoice. Customer B issues a claim on April 16th. The credit appears on the June 1 invoice.

4. Security Procedures for Paging Accounts

- I. When an account is established, the Customer will provide PageNet with a listing of all authorized signers on the account. This list will include:

- A. Contact Name**
- B. Contact's Position in the account**
- C. Contact's Telephone Number**

This list can be updated at any time by the Customer. The list is placed into the Customer's file, scanned into our imaging system, and updated in our computer system. When a call is placed into PageNet, the Representative on the telephone accesses the contact list in the computer. Upon verifying the name of the caller, the Representative will answer any questions. If the name provided is not on the contact list, no information will be given, and no service will be performed.

As an additional precaution, PageNet also allows the customer to issue a password to any contact who may be calling into our offices. This password is also included in the computer system and must be given by the Customer before any information is given or service done.

As with any Security Procedure, PageNet works in partnership with the Customer to ensure the proper steps are taken. The Customer must inform PageNet of all contact changes. This notification should be in writing and submitted to our Customer Service Manager.

CITY OF FORT LAUDERDALE, FL - RFP NO. 582-7936, RENTAL OF PAGER
EQUIPMENT/SOFTWARE AND PAGING SERVICES-3 YEAR CONTRACT

RFP SIGNATURE PAGE

TO: The City of Fort Lauderdale

The below signed hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the RFP. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this proposal. I certify that I have not divulged to, discussed with, or compared this proposal with other proposer(s) and have not colluded with any other proposer(s) or parties to this RFP. I certify I am authorized to contractually bind the proposing firm.

PROPOSERS ARE REQUESTED TO SUBMIT ONE (1) ORIGINAL AND NINE (9) COPIES OF YOUR RFP RESPONSE.

Proposal submitted by:



PROPOSER PLEASE COMPLETE THE FOLLOWING:

1. Company Name: Paging Network of Tennessee, Inc.

Principal Contact: William Rice

Telephone No.: 954-771-5004 Fax No. 954-430-6052

2. ADDENDUM ACKNOWLEDGEMENT: Bidder acknowledges that the following addenda have been received and are included in his/her bid response:
Addendum No. NA Date Issued

3. VARIANCES: Is there anything contained in the RFP specifications which IS NOT included in your proposal? YES: X NO: _____

IF YES, please explain: Please see attached document

If additional space is needed, include as an appendix to your bid.

4. Are you able to begin Contract services in accordance with the City's desired schedule? YES: X NO: _____

IF NO, Please indicate your firm start date/ARO: _____ days

**CITY OF FORT LAUDERDALE, FL - RFP NO. 582-7936, RENTAL OF PAGER
EQUIPMENT/SOFTWARE AND PAGING SERVICES-3 YEAR CONTRACT**

2. Priority Group Call (PGC) \$ N/A
 (standard on Motorola "Bravo" units)

Bidder, please indicate if a limit on the quantity of PGC numbers for Master addressing, if applicable: _____

If there is an additional charge for "group call" over the above limit, please provide applicable information and pricing, as an appendix to your bid.

Is this applicable? YES _____ NO _____

3. Rechargeable battery/battery charger \$ N/A
 4. Mini-mail: (describe) Holds 10 messages for up to 24 hours

5. Page-mail: (describe) with a 15 second greeting \$ 1.00

6. Additional line display: \$ 2.00
 7. Additional number display: \$ 1.00

8. Regional coverage: SE Central, NE/SE Regional, etc. \$ 1.00
 (Describe: Statewide coverage, coverage for the state of Florida) \$ 4.00

II. Alpha-numeric, with transmission equipment/software, per RFP specifications:

For the purposes of tabulation, the Estimated total annual quantity is 1,500 units:

<u>TOTAL UNIT COST/PER MO</u>	<u>12 MOS.</u>	<u>EST.TOTAL UNITS</u>	<u>EST. TOTAL ANNUAL COST</u>
\$ <u>8.95 /per unit</u>	X 12	X <u>1,500 EA.</u>	= \$ <u>161,100</u>

Manufacturer: Motorola Model(s): Advisor

Specifications enclosed? YES X NO: _____

Indicate maximum number of characters/per message: _____

OPTIONAL FEATURES: Additional Costs, if applicable:

1. Group Call (standard numeric, tone-pulse pager units: \$ 1.00 per line)

Bidder, please indicate if a limit on the quantity of group call numbers for Master addressing, if applicable: 16

If there is an additional charge for "group call" over the above limit, please provide applicable information and pricing, as an appendix to your bid.

Is this applicable? YES _____ NO X

**CITY OF FORT LAUDERDALE, FL - RFP NO. 582-7936, RENTAL OF PAGER
EQUIPMENT/SOFTWARE AND PAGING SERVICES-3 YEAR CONTRACT**

If there is an additional charge for "group call" over the above limit, please provide applicable information and pricing, as an appendix to your bid.

Is this applicable? YES _____ NO _____

- 3. Rechargeable battery/battery charger \$ N/A
 - 4. Mini-mail: (describe) Holds 5 messages up to 12 hours
 - 5. Page-mail: (describe) with 15 second greeting Holds 10 messages up to 24 hours \$ 1.00
 - 6. Additional line display: with 20 second greeting \$ 2.00
 - 7. Additional number display: \$ 1.00
 - 8. Regional coverage: SE Central, NE/SE Regional, etc. \$ 1.00
- (Describe: State of Florida coverage) \$ 4.00

ALTERNATE B. alpha-numeric pager, OR current pager equivalent unit: Synthesized pager, flex protocol; 4 to 2 line text with larger printout; resends message until receipt confirmed

\$ 8.95 /per unit

Manufacturer: Motorola Model(s): Advisor Elite

Indicate maximum number of characters/per message: _____
Specifications included? YES: X

OPTIONAL FEATURES: Additional Costs, if applicable:

- 1. Group Call (standard digital, tone-pulse pager units: \$1.00 per line)

Bidder, please indicate if a limit on the quantity of group call numbers for Master addressing, if applicable: 16

If there is an additional charge for "group call" over the above limit, please provide applicable information and pricing, as an appendix to your bid.

Is this applicable? YES _____ NO X

- 2. Priority Group Call (PGC) \$ N/A

Bidder, please indicate if a limit on the quantity of PGC numbers for Master addressing, if applicable: _____

If there is an additional charge for "group call" over the above limit, please provide applicable information and pricing, as an appendix to your bid.

Is this applicable? YES _____ NO _____

- 3. Rechargeable battery/battery charger \$ N/A

7. Pricing Addendum

- I. Digital Pager Unit As an alternative to the **\$2.95** per digital unit pricing we have quoted, PageNet also offers a price of **\$3.25** per month. This price will include 1 free battery per unit, per account, per month. This option is offered not by account, but rather must be accepted for the entire contract.
- II. Alphanumeric Pricing As an alternative to the **\$8.95** per alphanumeric unit pricing we have quoted, PageNet also offers a price of **\$9.25** per month. This price includes 1 free battery per unit, per account, per month. This option is offered not by account, but rather must be accepted for the entire contract.
- IV. Voice Paging PageNet's VoiceNow digital voice pager is currently in beta test. Commercial launch date has not yet been determined, and pricing is not available at this time. We will make pricing available to the Broward County Co-Operative as soon as it is available.
- V. Other Available Equipment and Services

A) Motorola Bravo FLX Digital Nationwide Service

1 Region	\$17.95
2 Regions	\$22.95
Full Nationwide	\$29.95

Nationwide digital pricing includes 200 free calls, and additional calls at \$.25. Toll free 800 & 888 numbers available for \$5.00 per month. Nationwide voicemail is available for \$6.00 per month & \$.25 a minute

0 Motorola PageFinder 1.5 way Nationwide Alpha Service

7,500 Character Plan	\$34.95
10,000 Character Plan	\$39.95
15,000 Character Plan	\$49.95

7,500 plan - includes 150, 50 character messages and \$.50 for each additional 50 character message

10,000 plan - includes 200, 50 character messages and \$.50 for each additional 50 character message

15,000 plan - includes 300, 50 character messages and \$.50 for each additional 50 character message

Toll free 800 & 888 numbers available for \$5.00 per month.

Nationwide Voicemail is available at \$6.00 per month & \$.25 a minute

PAGENET®

SOUTH FLORIDA DISTRICT

March 31, 1998

City of Ft. Lauderdale
Attn: Linda Wilson
100 N. Andrews Ave.
Ft. Lauderdale, FL 33301

SUBJECT: RFP #582-7936, 3 YR. CONTRACT FOR PAGER RENTAL

Dear Linda:

Thank you for the opportunity to respond to the questions posed by the Broward County Co-Operative. I will attempt to address each of the following points.

1. **Software/Alpha-mate Charges** - PageNet of South Florida will offer single user software and alpha-mate keyboards at no charge. Network software packages are available, the price is determined by the number of users on the network.
2. **Lost units and deductible charges**- In assessing a deductible charge, PageNet was forced to look at the cost associated with each lost or permanently damaged unit. We can no longer afford to absorb the capital losses for our customers. For 1997, Co-Op customers lost 461 pager units. In 1996 Co-Op customers lost 341 pager units. In 1995 Co-Op customers lost 442 pager units. Though pager pricing from the manufacturer has decreased over the years, in 1998 dollars the average replacement cost of a pager unit is approximately \$140 for an alpha unit and \$60 for a digital unit. Please note the deductible amounts quoted are significantly below PageNet's cost and represent a loss on each unit.
3. **Group Call clarification**- The terms used in the proposal "per line" and "per number" are synonymous. The charge associated is the quoted price per number on the group call. Regarding "Priority Group Call", PageNet operates on a state of the art satellite data system which is the fastest possible in the industry. Our system works on a first in/first out priority. The speed with which our system operates does not allow for messages to be inserted into the queues. Messages should be received by the targeted unit within 30 seconds. Times of course may vary depending upon conditions and traffic. Therefore, "Priority Group Call" is no longer offered by PageNet. Our system makes all calls "priority".

Dadeland-Dade
Dixie Pointe Shopping Center
Dixie Hwy at Ludlam Ave. (87th)
(305) 287-4800

Hollywood - Broward
Oakwood Shopping Plaza
I-95 at Stirling Road
(954) 771-8004

West Palm Beach
1700 Palm Beach Lakes Blvd. # 130
(same convenient location)
(561) 478-0025

Boca Raton - Palm Beach
1305 W. Palmetto Park Road
Palmetto Park Road and I-95
(561) 417-4490

PAGENET®

SOUTH FLORIDA DISTRICT

4. **Statewide/Nationwide charges-** Paging, like any other service has costs associated with it. In past years, all paging carriers, including PageNet, attempted to gain market share quickly through pricing services below its costs. Today PageNet is the largest paging carrier with more customers, coverage (towers and frequency), and support personnel than any other company in the industry. Beginning in 1997, PageNet began assessing minor rate increases to contracts that were at a heavy loss. These increases are small to our Customers, but ensure that we will continue to deliver superior coverage and service to our clients. It also means that we will be here for you tomorrow, long after other companies have moved on. To provide some perspective, PageNet's costs are the lowest in the industry. The delivery of a single, digital pager costs approximately \$8.00 - \$10.00 per month, not including pager losses or batteries. Our modest increases help us to recover some of our controllable losses, while continuing to provide the Co-Op with superior coverage at a price far below what it costs.

Statewide Coverage- Many paging carriers have installed a handful of transmitters across the state of Florida (as few as 50) and represent the coverage as statewide. If you're near a transmitter, you get the page. If you're not, you don't. PageNet's statewide coverage is THE best and includes 140 transmitters. Each transmitter costs approximately \$30,000 to purchase and install, and the average monthly site rent is \$489.00 per month. This doesn't include 24 hour maintenance personnel, telephone, or overhead expenses. Our standard price for all customers to add statewide coverage is \$6.00 per month in addition to their local rate. Our increase to the Co-Op customers of \$4.00 per month still reflects a 33% discount from public rates.

Nationwide- Like statewide coverage, several of the few paging carriers that have nationwide paging have installed transmitters in most major cities and name it nationwide, though the Customer has far lower odds of actually getting a page than those on PageNet's system. PageNet's nationwide system coverage includes approximately 2,961 transmitters- more than any other carrier. Each transmitter costs approximately \$30,000 to purchase and install, and the average monthly site rent is \$500 per month. This again doesn't include 24 hour maintenance personnel, telephone, or overhead expenses. At these costs, our increase to the Co-Op customer to \$29.95 per month still reflects a rate below our competitors', for the most superior nationwide system in the country.

5. **Alpha increase-** In the six years since the Co-Op agreement was originally signed, PageNet has doubled the amount of field personnel from 6 Account Representatives to the current group of 11. Along with this growth in personnel has come an increase in support and technical personnel. Our system has grown as far as towers and sites in the South Florida area. With this growth comes the added cost of maintaining a system to the standards which are expected by our customers. The modest increase in our alpha rates reflect the added costs associated with being the best paging company in the world.
6. **Extension of existing agreement -** I want to take the opportunity to reiterate PageNet's willingness to offer the Broward Co-Op a month-to-month extension of our existing agreement for a period of up to 60 days. We hope this available extension will help in your evaluation efforts. Please submit a written request to this office to exercise this option.

Dadeland-Dade
Dixie Pointe Shopping Center
Dixie Hwy at Ludlam Ave. (67th)
(305) 267-4600

Hollywood - Broward
Oakwood Shopping Plaza
I-95 at Stirling Road
(954) 771-5004

West Palm Beach
1700 Palm Beach Lakes Blvd. # 130
(same convenient location)
(561) 478-0025

Boca Raton - Palm Beach
1305 W. Palmetto Park Road
Palmetto Park Road and I-95
(561) 417-4490

PAGENET®

SOUTH FLORIDA DISTRICT

Please contact me if you have any further questions. PageNet looks forward to our continued relationship with the Broward Co-Op.

Yours truly,



William H. Rice
Account Representative Manager
Ft. Lauderdale
800-945-6330

Dadeland-Dade
Dixie Pointe Shopping Center
Dixie Hwy at Ludlam Ave. (67th)
(305) 267-4600

Hollywood - Broward
Oakwood Shopping Plaza
I-95 at Stirling Road
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1700 Palm Beach Lakes Blvd. # 130
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Palmetto Park Road and I-95
(561) 417-4490