

EXHIBIT A
OFFICE SUPPLIES
PRICING AND DISCOUNTS

All in-stock items shown in the Office Depot General Line Catalogs and United Business Products Catalogs shall be priced at the following Discounts from the Manufacturer's list price, Cost Plus Percentage or at the prices as referenced in the attached spreadsheets (Core Products). **Note:** LL stands for Mfg. List Price Less, GP stands for Gross Profit and GM stands for Gross Margin.

TONER ITEMS:

Discount allowed from Supplier Catalog:	LL 45% w/15% GP floor
Discount allowed from Wholesale Catalog:	LL 10%

FURNITURE:

Discount allowed from Supplier Catalog:	LL 45% w/15% GP floor
Discount allowed from Wholesale Catalog:	LL 10%

GENERAL OFFICE SUPPLIES:

Discount allowed from Supplier Catalog:	LL 45% w/15% GP floor
Discount allowed from Wholesale Catalog:	LL 10%

Discount allowed for General Office and Stationery Supplies-Most Frequently Ordered Items (MFOI)	LL 70% w/15% GP floor
--	-----------------------

TECHNOLOGY PRODUCTS:

Cost Plus Percentage allowed from Supplier Catalog:	Cost Plus 13 GM
Cost Plus Percentage allowed from Wholesale Catalog:	Cost Plus 22 GM

Cost Plus Percentage allowed for MFOI General Office and Stationery Supplies	Cost Plus 13 GM
--	-----------------

PAPER PRODUCTS:

Cost Plus Percentage allowed from Supplier Catalog:	Cost Plus 17 GM
Cost Plus Percentage allowed from Wholesale Catalog:	Cost Plus 25 GM

Cost Plus Percentage allowed for MFOI General Office and Stationery Supplies	Cost Plus 17 GM
--	-----------------

CATALOG PRODUCTS MARKED M AND S:

Discounts allowed for products in Catalogs marked M and S:	LL 10%
--	--------

CORE PRODUCTS:

Fixed Price

Note: Office Paper Products prices will float based upon market costs. All other Office Supply Products prices are firm for the first twelve (12) months of the Agreement.

EXHIBIT A – 1

**CLASSROOM SUPPLIES
PRICING AND DISCOUNTS**

All in-stock items shown in the Office Depot School Supply Book, S. P. Richards Business School Catalog, Office Depot General Line Catalog and United Business Products shall be priced at the following Discounts from the Manufacturer's list price, Cost Plus Percentage or at the prices as referenced in the attached spreadsheets (Core Products). **Note:** LL stands for Mfg. List Price Less, GP stands for Gross Profit and GM stands for Gross Margin.

CLASSROOM SUPPLIES:

Discount allowed from Supplier Catalog GP floor	LL 45% w/15%
Discount allowed from Wholesale Catalog:	LL 10%
Discount allowed for MFOI General Office and GP floor Stationery Supplies	LL 70% w/15%

ARTS AND CRAFTS:

Discount allowed from Supplier Catalog: floor	LL 45% w/15% GP
Discount allowed from Wholesale Catalog:	LL 10%
Discount allowed for MFOI General Office and floor Stationery Supplies	LL 70% w/15% GP

PAPER PRODUCTS:

Cost Plus Percentage allowed from Supplier Catalog:	Cost Plus 17 GM
Cost Plus Percentage allowed from Wholesale Catalog:	Cost Plus 25 GM

CATALOG PRODUCTS MARKED M AND S:

Discounts allowed for products in Catalogs marked M and S: LL 10%

CORE PRODUCTS :

Fixed Price

Note: Classroom Paper Products prices will float based upon market costs. All other Classroom Products prices are firm for the first twelve (12) months of the Agreement.

EXHIBIT A - 3

OFFICE SUPPLIES
PRICING AND DISCOUNTS ALTERNATE OPTION

Exhibit A-3 may be used as an alternate pricing option in place of Exhibit A. All items shown on the Office Depot Web site shall be priced at the following Discounts or at the prices as referenced in the attached spreadsheets (Core Products). **Note:** WL stands for Office Depot Web price Less, GP stands for Gross Profit and GM stands for Gross Margin.

TONER ITEMS:

Discount allowed from Web Site:	WL 10%
Discount allowed from Wholesale Catalog:	WL 10%

FURNITURE:

Discount allowed from Web Site:	WL 10%
Discount allowed from Wholesale Catalog:	WL 10%

GENERAL OFFICE SUPPLIES:

Discount allowed from Web Site:	WL 10%
Discount allowed from Wholesale Catalog:	WL 10%

TECHNOLOGY PRODUCTS:

Cost Plus Percentage allowed from Web Site:	WL 10%
Cost Plus Percentage allowed from Wholesale Catalog:	WL 10%

PAPER PRODUCTS:

Cost Plus Percentage allowed from Web Site:	WL 10%
Cost Plus Percentage allowed from Wholesale Catalog:	WL 10%

CORE PRODUCTS:

Fixed Price

Note: Office Paper Products prices will float based upon market costs. All other Office Supply Products prices are firm for the first twelve (12) months of the Agreement.

EXHIBIT A – 4

CLASSROOM SUPPLIES
PRICING AND DISCOUNTS ALTERNATE OPTION

Exhibit A-4 may be used as an alternate pricing option in place of Exhibit A-1. All items shown on the Office Depot Web site shall be priced at the following Discounts or at the prices as referenced in the attached spreadsheets (Core Products). **Note:** WL stands for Office Depot Web price Less, GP stands for Gross Profit and GM stands for Gross Margin.

CLASSROOM SUPPLIES:

Discount allowed from Web Site:	WL 10%
Discount allowed from Wholesale Catalog:	WL 10%

ARTS AND CRAFTS:

Discount allowed from Web Site:	WL 10%
Discount allowed from Wholesale Catalog:	WL 10%

PAPER PRODUCTS:

Cost Plus Percentage allowed from Web Site:	WL 10%
Cost Plus Percentage allowed from Wholesale Catalog:	WL 10%

CORE PRODUCTS :

Fixed Price

Note: Classroom Paper Products prices will float based upon market costs. All other Classroom Products prices are firm for the first twelve (12) months of the Agreement.

EXHIBIT A - 5

Additional Services

Copy and Print Services

Copy and Print Services

Retail – 15%

Promotional Products

Promotional Products

Promotional Catalog - 5% *

*Additional fees will apply for imprinting and shipping

EXHIBIT B

VENDOR'S PROPOSAL

(VENDOR's proposal is not attached hereto.)
(The Vendor's proposal is incorporated herein.)

EXHIBIT C

COUNTY'S REQUEST FOR PROPOSALS (RFP)

(County's Request for Proposal is not attached hereto.)
(The County's Request for Proposal is incorporated herein.)

EXHIBIT D

VENDOR'S EEO CERTIFICATION

Office Depot
Vendor's Name
2200 Old German town Rd, Delray Beach, FL
Address
59-266-3954
Internal Revenue Service Employer Identification Number

GENERAL CERTIFICATION

In accordance with Section 4.32.010 of the Code of the County of Los Angeles, the Contractor, supplier, or vendor certifies and agrees that all persons employed by such firm, its affiliates, subsidiaries, or holding companies are and will be treated equally by the firm without regard to or because of race, religion, Ancestry, national origin, or sex and in compliance with all anti-discrimination laws of the United States of America and the State of California.

VENDOR'S SPECIFIC CERTIFICATIONS

1. The Vendor has a written policy statement prohibiting discrimination in all phases of employment. Yes X No
2. The Vendor periodically conducts a self analysis or utilization analysis of its work force. Yes X No
3. The Vendor has a system for determining if its employment practices are discriminatory against protected groups. Yes X No
4. Where problem areas are identified in employment practices, the Vendor has a system for taking reasonable corrective action, to include establishment of goals or timetables. Yes X No

ROBERT CETINA U.P. BSG
Name and title of signer

[Signature]
Signature

11/29/2005
Date

Reviewed and approved as to form and legality
by: Office Depot Legal Department

Attorney / Paralegal: [Signature]
Date: 11/29/05