



**CITY OF FORT LAUDERDALE BID TABULATION**

**ITB #** 542-8976  
**Description** 2-Yr Contract - Custom Imprinted Business Cards  
**Open Date** December 30, 2003

VENDOR		Acclaim ID Products	BCT	Normandy Printing	PRIDE Enterprises	Print Dynamics	V.I.P., Inc.	
City/State		Omaha, NE	Pompano Beach, FL	Normandy, TN	St. Petersburg, FL	Ft. Lauderdale, FL	Indianapolis, IN	
MBE/WBE			WBE/SBE	SBE				
1	Anything in ITB not included in bid?	No	No	Yes	Yes	No	No	
	If yes, please explain			samples attached, see #5 below	Orders \$50+ shipping to one location included, otherwise a \$4 charge is included			
2	Online Microsoft Word Template OK?	Yes	Yes	Yes	Yes	Yes	Yes	
3 a	Max standard delivery (days/ARO)	7	4	10	10 workdays	7	7-10	
b	Rush max delivery time (days/ARO)	N/A	2	5	4 workdays	2	4	
	Additional Rush Delivery Charges?	N/A	Yes	Yes	Yes	No	Yes	
	All charges, if any	N/A	UPS overnight	\$7/rush	Overnight delivery rate		\$4/order (2nd day air shipment)	
c	Pickup & delivery available?	No	Yes	No	Yes	Yes	Yes	
	Details & Charges if any	N/A	\$5/delivery		\$15/pickup	Staff includes drivers	Prefer e-mail or fax @ \$0 charge	
	Item Description	Qty.	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	
4- 1a	<b>BLUE/RED LOGO, Black Ink Bus. Card</b>							
	Virgin Stock Thermography	per 500	\$ 33.17	\$ 29.50	\$ 25.00	\$ 22.95	\$ 21.95	\$ 21.00
	Virgin Flat Printing	per 500	\$ 33.25	\$ 29.50	\$ 39.00	\$ 19.70	\$ 21.95	\$ 21.00
	Virgin Stock Thermography	per 1000	\$ 37.50	\$ 33.50	\$ 27.00	\$ 28.25	\$ 24.95	\$ 39.00
	Virgin Flat Printing	per 1000	\$ 37.58	\$ 33.50	\$ 49.00	\$ 25.20	\$ 24.95	\$ 39.00
b	Recycled Stock Thermography	per 500	\$ 32.81	\$ 27.00	\$ 39.00	\$ 22.95	\$ 21.95	\$ 20.00
	Recycled Flat Printing	per 500	\$ 32.87	\$ 27.00	\$ 39.00	\$ 19.70	\$ 21.95	\$ 20.00
	Virgin Stock Thermography	per 1000	\$ 37.14	\$ 30.75	\$ 49.00	\$ 28.25	\$ 24.95	\$ 36.00
	Virgin Flat Printing	per 1000	\$ 37.20	\$ 30.75	\$ 49.00	\$ 25.20	\$ 24.95	\$ 36.00
	Recycled content - Virgin Stock (%)	??		0%	0%	n/a	10% post consumer waste	50%
	Recycled content - Recycled Stock (%)	??		30%/10% post consumer	30%	30%	50% recycled fiber content, 10% post cons. recovered fiber	60%
4- 2a	<b>GOLD SEAL, Black Ink Business Card</b>							
	Virgin Stock Thermography	per 500	\$ 32.81	\$ 29.50	\$ 25.00	\$ 22.95	\$ 21.95	\$ 22.00
	Virgin Flat Printing	per 500	\$ 32.99	\$ 29.50	\$ 39.00	\$ 19.70	\$ 21.95	\$ 22.00
	Virgin Stock Thermography	per 1000	\$ 37.14	\$ 33.50	\$ 27.00	\$ 28.25	\$ 24.95	\$ 41.00
	Virgin Flat Printing	per 1000	\$ 37.32	\$ 33.50	\$ 49.00	\$ 25.20	\$ 24.95	\$ 41.00
b	Recycled Stock Thermography	per 500	\$ 38.79	\$ 27.00	\$ 39.00	\$ 22.95	\$ 21.95	\$ 21.00
	Recycled Flat Printing	per 500	\$ 39.96	\$ 27.00	\$ 39.00	\$ 19.70	\$ 21.95	\$ 21.00
	Recycled Stock Thermography	per 1000	\$ 43.25	\$ 30.75	\$ 49.00	\$ 28.25	\$ 24.95	\$ 40.00
	Recycled Flat Printing	per 1000	\$ 44.42	\$ 30.75	\$ 49.00	\$ 25.20	\$ 24.95	\$ 40.00
	Recycled content - Virgin Stock (%)	??		0%	0%	n/a	10% post cons. waste	50%
	Recycled content - Recycled Stock (%)	??		30%/10% post cons.	30%	30%	30% post cons. waste	60%
4- 3	<b>Black Logo, Black Ink Astrolight card, Flat Printing</b>	per 500	no bid	\$ 20.75	\$ 38.00	\$ 17.85	\$ 9.49	\$ 18.50
		per 1000	no bid	\$ 24.75	\$ 48.00	\$ 23.10	\$ 9.99	\$ 24.00
4- 4	<b>Black Logo, Blue Ink Astrolight card</b>	per 500	no bid	\$ 27.00	\$ 38.00	\$ 19.70	\$ 21.95	\$ 20.00
		per 1000	no bid	\$ 30.75	\$ 48.00	\$ 25.20	\$ 24.95	\$ 31.00
	<b>SUBTOTAL 4-1 to 4-4 (Virgin Stock)</b>	<b>PER 500</b>	<b>-----</b>	<b>\$ 136.25</b>	<b>\$ 165.00</b>	<b>\$ 103.15</b>	<b>\$ 97.29</b>	<b>\$ 102.50</b>
4- 5	<b>Parchment/Gold Seal Ft Laud card</b>	per 500	no bid	\$ 43.00	\$ 53.00	\$ 32.24	\$ 69.00	\$ 38.00
		per 1000	no bid	\$ 49.75	\$ 55.50	\$ 37.40	\$ 74.00	\$ 54.00
4- 6	<b>Classic Laid cover #65 - Various Colors</b>	per 500	no bid	\$ 22.75	\$ 38.00	\$ 32.24	\$ 23.99	\$ 22.00
		per 1000	no bid	\$ 26.75	\$ 48.00	\$ 37.40	\$ 26.99	\$ 41.00
4- 7	<b>Additional Pricing attached as appendix?</b>	Yes	Yes	Yes	No	No	Yes	
4- 8	<b>THREE REFERENCES</b>	N/A	Mac Papers XPEDIX Image Depot	State of Tennessee US Gov't Printing Office Jewish Federation of Chicago	FL Atlantic Univ Town of Palm Beach Palm Beach Co Health Care Dist.	Bank Atlantic Southeast Color Sports Authority	State of Montana City of Plano TX US Marines	
5	<b>Bidder Comments/Suggestions</b>	Parent company is Mail-Well, Inc.	Online ordering system avail. Demo @ www. orderprinting. com Acct# 99993334444 Pswd: demo	If use white or gray Royal Fiber for recycled stock thermography, \$25/500 & \$27/1000.	Recently established Broward County Housing Authority contract	Held this City's contract since 1996	GPO printer 25+ yrs; just won City of Tallahassee business card bid	
<b>Payment Terms</b>		Net 30	100%, Net 30	Net 30	0%, Net 30	Net 30	2%, Net 20	
<b>Less discount for total items bid</b>							2%	
<b>SPECIAL ITEMS TO NOTE:</b>		See proposal for material & shipping info, add'l charges and alt. proposals.						Recycled stock is 80 lb Bristol cover uncoated.

Number of bids solicited/received: 58/6  
 MBE (Solicited/Received): 9/0  
 WBE (Solicited/Received): 13/1  
 No Bids: 3  
 Late Bids: 1