

PRICING PROPOSAL
SUMMARY

NM,./			BIS, INC				ELEC		IMAGE MED SYST	
Item No.	Estimated Annual Quantity	Description Manufacturer and Model	Unit Material Cost	Unit Labor Cost	EA.TOTAL Cost	TOTAL	Unit Material Cost	Unit Labor Cost	EA.TOTAL Cost	TOTAL
1	500	Plastic Jacket 18 ga. twisted pair cable, Installed - 50 foot estimated run length. (Unit cost per foot)	\$55.00	\$60.00	\$115.00	\$1,150.00	\$25.00	Diana McDc	\$145.00	1450
2	200	Plastic Jacket 18 ga. twisted pair Shielded cable, Installed - 50 foot estimated run length. (Unit cost per foot)	\$32.00	\$60.00	\$92.00	\$368.00	\$25.00	\$120.00	\$145.00	1450
3	5	ValCom Integrated speaker/amplifier	\$39.98	\$30.00	\$69.98	\$349.90	\$57.00	\$120.00	\$177.00	885
4	2	ValCom Power Supply for above unit	\$24.00	\$30.00	\$54.00	\$108.00	\$20.00	\$60.00	\$80.00	160
5	10	Horn type PA speaker, 70-volt operation, 6" diameter, and 10-watt minimum. Installed.	\$46.98	\$30.00	\$76.98	\$769.80	\$87.00	\$120.00	\$207.00	2070
6	10	Horn type PA speaker, 70-volt operation, 12" diameter, and 30-watt minimum. Installed.	\$98.98	\$30.00	\$128.98	\$1,289.80	\$97.00	\$180.00	\$277.00	2770
7	10	Cone type PA speaker, 70-volt operation, 6" diameter, in wall mount housing. 10 watt minimum. Installed.	\$219.00	\$30.00	\$249.00	\$2,490.00	\$41.00	\$120.00	\$161.00	1610
8	10	Cone type PA speaker, 70-volt operation, 6" diameter, in ceiling mount housing. 10 watt minimum. Installed.	\$53.00	\$30.00	\$83.00	\$830.00	\$41.00	\$120.00	\$161.00	1610
9	5	Cone type PA speaker, 70-volt operation, 8" diameter, in wall mount housing. 10 watt minimum. Installed.	\$75.00	\$30.00	\$105.00	\$525.00	\$38.00	\$180.00	\$218.00	1090
10	5	Cone type PA speaker, 70-volt operation, 8" diameter, in ceiling mount housing. 10 watt minimum. Installed.	\$65.00	\$30.00	\$95.00	\$475.00	\$38.00	\$180.00	\$218.00	1090
11	5	Cone type PA speaker, 70-volt operation, 10" diameter, in wall mount housing. 10 watt minimum. Installed.	\$219.00	\$30.00	\$249.00	\$1,245.00	\$58.00	\$180.00	\$238.00	1190
12	5	Cone type PA speaker, 70-volt operation, 10" diameter, in ceiling mount housing. 10 watt minimum. Installed.	\$39.00	\$30.00	\$69.00	\$345.00	\$52.00	\$180.00	\$232.00	1160
13	2	Desk Microphone - for Fire Stations. See specifications in Section 5.3.4. Installed.	\$101.60	\$15.00	\$116.60	\$233.20	\$161.00	\$60.00	\$221.00	442
14	1	Shure SM-57 Microphone. See specifications in Section 5.3.4	\$149.00		\$149.00	\$149.00	\$130.00		\$130.00	130
15	1	Shure SM-81 Microphone. See specifications in Section 5.3.4	\$529.00		\$529.00	\$529.00	\$441.00		\$441.00	441
16	1	ElectroVoice ND267A Microphone. See specifications in Section 5.3.4	\$119.00		\$119.00	\$119.00	\$141.00		\$141.00	141
17	1	ElectroVoice RE-20 Microphone. See specifications in Section 5.3.4	\$449.00		\$449.00	\$449.00	\$741.00		\$741.00	741
18	6	70-volt transformer with multiple power taps. Installed.	\$8.25	\$15.00	\$23.25	\$139.50	\$41.00	\$60.00	\$101.00	606
19	1	Public Address Amplifier, 100 watt. See detailed specifications in section 5.3.1. Installed.	\$650.00	\$30.00	\$680.00	\$680.00	\$510.00	\$180.00	\$690.00	690
S-TOTAL						12244.2				19609
20	33	Labor, Regular hours - 8:00AM to 5:00PM Monday through Friday. For repair service of equipment.	60	1980	1980	1980		60	1980	1980
21	1	Labor, Regular hours - 8:00AM to 5:00PM Monday through Friday. For installation of cables and accessories not included above.	60	60				60		
22	25	Labor, Overtime. For repair service of equipment. Other than standard hours.	75	1875	1875	1875		90	2250	2250
23	1	Labor, Overtime. For installation of cables and accessories not included above. Other than standard hours, above items.	75	75				90		
24	1	Material purchase discount level %	10%				15-20			
							17-25 AVG			
TOTAL	ALL ITEM					16099.2				23839
Lowest \$						(*)				