

Bid #562-9363 - Satellite Phone System

Creation Date Dec 19, 2005

End Date Jan 12, 2006 2:00:00 PM EST

Start Date Dec 21, 2005 3:16:01 PM EST

Awarded Date Not Yet Awarded

562-9363-1-01 Fixed Satellite Phone					
Vendor	Unit Price	Qty/Unit	Total Price	Attch.	Docs
SkyBase Communications, LLC	First Offer - \$520.00	4 / each	\$2,080.00	Y	Y
Agency Notes:		Supplier Product Code: FAU-200 Fixed Sat Phone Vendor Notes: \$500 unit price + \$20 delivery = \$520			
Satellite Phone Source	First Offer - \$595.00	4 / each	\$2,380.00		Y
Agency Notes:		Supplier Product Code: Globalstar FAU-200 Vendor Notes:			
THE THEATER STORE, INC.	First Offer - \$625.00	4 / each	\$2,500.00		Y
Agency Notes:		Supplier Product Code: FAU 200 - Fixed Phone Vendor Notes: The Globalstar FAU-200 Fixed Phone is the ideal cost-effective solution to access the coverage and reliability of satellite telephone service. High quality voice transmissions provide businesses, remote communities and dwellings with the necessary link to maintain connectivity to the existing telephone system. The FAU-200 supports up to three phone jacks on a single phone line and installation of the FAU-200 is quick and simple. The weatherproof unit can be mounted at any convenient outdoor location with a clear view of the sky delivering quality voice service inside buildings.			
BIKO, Inc.	First Offer - \$679.99	4 / each	\$2,719.96		Y
Agency Notes:		Supplier Product Code: Vendor Notes:			

562-9363-1-02 Fixed Satellite Phone					
Vendor	Unit Price	Qty/Unit	Total Price	Attch.	Docs
SkyBase Communications, LLC	First Offer - \$2,100.00	1 / each	\$2,100.00		Y
Agency Notes:		Supplier Product Code: GSP-2900 Fixed Sat Phone Vendor Notes: \$2080 unit price + \$20 delivery = \$2100			
Rapid Wireless of Florida, Inc.	First Offer - \$2,365.00	1 / each	\$2,365.00		Y
Agency Notes:		Supplier Product Code: Vendor Notes:			
Satellite Phone Source	First Offer - \$2,395.00	1 / each	\$2,395.00		Y
Agency Notes:		Supplier Product Code: Gloabalstar GSP-2900 Vendor Notes: Includes 30 Ft of cord			
THE THEATER STORE, INC.	First Offer - \$2,495.00	1 / each	\$2,495.00		Y
Agency Notes:		Supplier Product Code: GSP 2900 Fixed Phones Vendor Notes: The versatile GSP-2900 offers superior quality voice and data capabilities. Personnel can keep in contact with co-workers, manage projects and maintain efficiency from their remote site by using the GSP-2900's voice components. With the GSP-2900 Fixed Phone you can also communicate with monitoring devices to track equipment in remote			

		locations. Remote Terminated Data gives customers an easy and convenient way to dial up to a remote site and monitor or reset equipment without deploying field service staff. It's like being onsite without leaving the office. A wireless solution for providing the "last mile" of connectivity with the telephone network, Globalstar allows you to get more done in remote areas. Installation required. Service Agreement required for activation.
BIKO, Inc.	First Offer - \$2,499.99	1 / each \$2,499.99 Y
Agency Notes:		Supplier Product Code: Vendor Notes:

562-9363-1-03 Hand-held Tri-Mode Phone					
Vendor	Unit Price	Qty/Unit	Total Price	Attch.	Docs
SkyBase Communications, LLC	First Offer - \$545.00	30 / each	\$16,350.00		Y
Agency Notes:		Supplier Product Code: GSP-1600 Hand Held Sat Phone Vendor Notes: \$537.50 unit price + \$7.50 delivery = \$545.00			
Satellite Phone Source	First Offer - \$595.00	30 / each	\$17,850.00		Y
Agency Notes:		Supplier Product Code: Globalstar GSP-1600 Vendor Notes: Includes wall charger and Lithium Battery			
Rapid Wireless of Florida, Inc.	First Offer - \$629.00	30 / each	\$18,870.00		Y
Agency Notes:		Supplier Product Code: Vendor Notes:			
BIKO, Inc.	First Offer - \$649.00	30 / each	\$19,470.00		Y
Agency Notes:		Supplier Product Code: Vendor Notes:			
THE THEATER STORE, INC.	First Offer - \$749.00	30 / each	\$22,470.00		Y
Agency Notes:		Supplier Product Code: GSP-1600 Tri-mode Phone Vendor Notes: GSP-1600 Tri-mode PhoneThe Globalstar Handheld Phone is designed with the flexibility to meet the needs of customers who already depend on wireless communications, but find themselves in areas where cellular or radio coverage is either unavailable or inaccessible. The Globalstar Handheld phone is designed to complement existing fixed and cellular telephone networks by switching from terrestrial cellular telephony to satellite telephony as required. These features provide the Globalstar user the highest level of service and convenience.			

562-9363-1-04 Battery Pack					
Vendor	Unit Price	Qty/Unit	Total Price	Attch.	Docs
SkyBase Communications, LLC	First Offer - \$99.00	30 / each	\$2,970.00		Y
Agency Notes:		Supplier Product Code: GPB-1650 Vendor Notes: \$97.00 Unit Price + \$2.00 delivery = \$99			
Satellite Phone Source	First Offer - \$102.50	30 / each	\$3,075.00		Y
Agency Notes:		Supplier Product Code: Lithium Battery Pack Vendor Notes:			
BIKO, Inc.	First Offer - \$114.99	30 / each	\$3,449.70		Y

Agency Notes:		Supplier Product Code: Vendor Notes:			
THE THEATER STORE, INC.	First Offer - \$119.99	30 / each	\$3,599.70		Y
Agency Notes:		Supplier Product Code: Lithium Ion Battery Vendor Notes: The Lithium Ion Battery, while in satellite mode, provides up to 3.75 hours of talk time and 19.2 hours of standby time.			

562-9363-1-05 Wall Charger					
Vendor	Unit Price	Qty/Unit	Total Price	Attch.	Docs
SkyBase Communications, LLC	First Offer - \$39.00	30 / each	\$1,170.00		Y
Agency Notes:		Supplier Product Code: GSP1220 Vendor Notes: \$37 Unit Price + \$2.00 delivery = \$39			
Satellite Phone Source	First Offer - \$42.00	30 / each	\$1,260.00		Y
Agency Notes:		Supplier Product Code: Wall Charger Vendor Notes:			
THE THEATER STORE, INC.	First Offer - \$49.99	30 / each	\$1,499.70		Y
Agency Notes:		Supplier Product Code: Universal Travel Charger Vendor Notes: The North American Wall Charger supplies power to the Globalstar Tri-Mode portable phone and fast charges the battery while it is attached to the phone. The typical charge time to 90% charge level is 2.5 hours.			
BIKO, Inc.	First Offer - \$59.00	30 / each	\$1,770.00		Y
Agency Notes:		Supplier Product Code: Vendor Notes:			

562-9363-1-06 Airtime Minute Plan					
Vendor	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Satellite Phone Source	First Offer - \$763.00	10 / each	\$7,630.00		Y
Agency Notes:		Supplier Product Code: Globalstar Liberty 1800 Vendor Notes:			
THE THEATER STORE, INC.	First Offer - \$780.00	10 / each	\$7,800.00		Y
Agency Notes:		Supplier Product Code: LIBERTY 1800 Vendor Notes: The new Liberty annual rate plans allow customers to pay an up-front fee that covers the monthly service charges, licensing fees, and annual bundled minutes. Now you can use the minutes ANYTIME during a 12-month period from virtually anywhere with the affordability and reliability of Globalstar satellite service! These new rate plans are ideal for customers who demand flexibility in the way they use their minutes throughout the year. They are also suitable for seasonal users who do not want to pay a monthly access fee.			
SkyBase Communications, LLC	First Offer - \$780.00	10 / each	\$7,800.00		Y
Agency Notes:		Supplier Product Code: Liberty 1800 Vendor Notes: \$780 per line annual charge for 1800 annualized minutes per unit. Contract for airtime must be			

		entered into with service provider, Globalstar USA. Globalstar USA is the sole service provider for airtime for the equipment requested. Information provided per Globlastar USA Rate Information.			
BIKO, Inc.	First Offer - \$8,800.00	10 / each	\$88,000.00		Y
Agency Notes:		Supplier Product Code: Vendor Notes:			

562-9363-1-07 Activation Fee					
Vendor	Unit Price	Qty/Unit	Total Price	Attch.	Docs
SkyBase Communications, LLC	First Offer - \$25.00	10 / each	\$250.00		Y
Agency Notes:		Supplier Product Code: GlobalstarUSA Service Vendor Notes: 50% reduction from GlobalstarUSA published activation fee.			
Satellite Phone Source	First Offer - \$49.50	10 / each	\$495.00		Y
Agency Notes:		Supplier Product Code: Vendor Notes:			
THE THEATER STORE, INC.	First Offer - \$50.00	10 / each	\$500.00		Y
Agency Notes:		Supplier Product Code: Activation Fee Vendor Notes:			
BIKO, Inc.	First Offer - \$1,900.00	10 / each	\$19,000.00		Y
Agency Notes:		Supplier Product Code: Vendor Notes:			

562-9363-1-08 Installation					
Vendor	Unit Price	Qty/Unit	Total Price	Attch.	Docs
SkyBase Communications, LLC	First Offer - \$984.00	1 / each	\$984.00		Y
Agency Notes:		Supplier Product Code: INST-4 Vendor Notes: Outside Mounting, attachment to existing building roof grounding system, cable entry through an existing pass through.			
THE THEATER STORE, INC.	First Offer - \$1,800.00	1 / each	\$1,800.00		Y
Agency Notes:		Supplier Product Code: Installation Vendor Notes: INSTALLATION OF FIXED PHONES			

Vendor Totals

SkyBase Communications, LLC		\$33,704.00
Bid Contact	Jon Hill jon@skybasecommunications.com Ph 850-383-8050	Address 2419 Fleischmann Road, Suite 4 Tallahassee, FL 32308
Agency Notes:	Vendor Notes:	
THE THEATER STORE, INC.		\$42,664.40
Bid Contact	VINCENT TRINH THEATERSTORE@HOTMAIL.COM Ph 702-368-1010 Fax 702-451-1888	Address 4725 SPRING MTN. RD. SUITE J LAS VEGAS, NV 89102
Qualifications	MBE	
Agency Notes:	Vendor Notes:	
BIKO, Inc.		\$136,909.65
Bid Contact	Ruben Myers	Address P.O. Box 522

biko@xtalwind.net Ph 352-527-8482		Hernando, FL 34442	
Vendor Code 00013507 Agency Notes:		Vendor Notes:	
Satellite Phone Source		\$35,085.00	
Bid Contact Stan Wilson stan@satellitephonesource.com Ph 800-676-0299		Address 428 Lewisburg Pike Franklin, TN 37064	
Agency Notes:		Vendor Notes:	
Rapid Wireless of Florida, Inc.		\$21,235.00	
Bid Contact Lou Blum lblum@rw2way.com Ph 954-979-1600		Address 1461 Banks Rd Margate, FL 33063	
Agency Notes:		Vendor Notes:	

* * All bids/proposals submitted for the designated project are reflected on this tabulation sheet. However, the listing of the bid/proposal on this tabulation sheet shall not be construed as a comment on the responsiveness of such bid/proposal or as any indication that the agency accepts such bid/proposal as being responsive. The agency will make a determination as to the responsiveness of the vendor responses submitted based upon compliance with all applicable laws, purchasing guidelines and project documents, including but not limited to the project specifications and contract documents. The agency will notify the successful vendor upon award of the contract and, as according to the law, all bid/proposal responses received will be available for inspection at that time.