

ITB AWARD RECOMMENDATION / INTENT TO AWARD

To: Josh Nicholas
From: Procurement Specialist: Rick Andrews
Date: 04/02/13
ITB #: 632-11197 Item/Service: City Hall LED Light Fixture Replacement

Attached are apparent low bid(s) and a tabulation for subject items/services requisitioned by your department. Please complete the applicable portions of this form in order that proper presentation and recommendations may be made. Please return this form to the Procurement Specialist as soon as possible.

1. PROCUREMENT COMMENTS:

Apparent low bidder is Interline Brands, Inc. d/b/a/ Sexauer.

2. RECOMMENDATION:

A. Which bids do you recommend? LED Are Us LLC

B. Does this meet specifications as per your request and as advertised? YES NO

If No, is the variance considered: MINOR or MAJOR

Explain:

C. Is the recommendation the lowest bid received? YES NO

D. List the bids that are low but which you believe DO NOT meet specifications and list reasons why each does not meet specifications; please attach a memorandum of explanation to this form if necessary.

See page 2 detail

(attach an additional sheet if further comment or explanation is required)

PRINT NAME Josh Nicholas
Department Director or designee

SIGNATURE [Signature]
Deputy Director of Finance

SIGNATURE [Signature]

DATE 4/2/13

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3. PROCUREMENT ACTION/RECOMMENDATION(S):

THIS FORM MUST BE COMPLETED AND RETURNED TO THE PROCUREMENT SERVICES DIVISION FOR ALL AWARD RECOMMENDATIONS OF \$25,000 AND ABOVE. FOR AWARD RECOMMENDATIONS REQUIRING COMMISSION AWARD APPROVAL, SUBMIT THIS FORM NO LATER THAN THREE (3) WEEKS PRIOR TO THE PUBLISHED COMMISSION AGENDA ITEM DEADLINES FOR PURCHASING ITEMS.

Posted 4/2/13

Over \$25,000 YES NO

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City Hall LED Light Fixture Replacement
Invitation to Bid (ITB) 632-11197
4/2/13

Staff evaluated bids submitted on March 21, 2013 in response to ITB 632-11197 and recommends the fourth lowest bidder, LED Are Us LLC for the following reasons:

- 1) Interline Brands, Inc. d/b/a Sexauer, the apparent overall low bidder in the amount of \$45,111.34 was determined to be non-responsive and non-compliant to the ITB specifications by proposing retrofit kits instead of the ITB specified replacement fixtures. Their bid did not include a 10 year warranty on selected fixtures as specified in the ITB and included only 6 out of the 8 items requested in the ITB.
- 2) Green Edge Lighting, LLC, the apparent overall second lowest bidder in the amount of \$76,868 was determined to be non-responsive and non-compliant to the ITB specifications by proposing retrofit light tubes instead of the ITB specified replacement fixtures and did not include the ITB specified 10-year warranty on selected fixtures.
- 3) World Electric Supply, the apparent overall third lowest bidder in the amount of \$174,342 was determined to be non-responsive and non-compliant to the specifications by proposing substitute light fixtures with a 5-year warranty instead of the ITB specified 10 year warranty. World Electric Supply also submitted an alternate bid compliant with ITB specifications at a total price of \$202,910.
- 4) LED Are US LLC, the overall fourth lowest bidder in the amount of \$195,457.88 was determined to be responsive and compliant to the specifications. Their bid includes fixtures with a 10-year warranty and an overall light fixture package that conforms to the specifications as specified in the ITB.

In an effort to extend the benefits of this technology to other City facilities staff recommends the addition of 190 Type B fixtures (bid item 2) to the original ITB quantity of 858 at an additional cost of \$35,889.10 for a total purchase price of \$231,346.98.