

Procurement Director's Message
City of Fort Lauderdale Procurement Services Department
2026 e-Annual Summary Procurement Report

I want to begin by recognizing the Procurement Services Department team for an outstanding Fiscal Year 2026.

This report reflects much more than purchase orders, contracts, and dollar amounts. It reflects professionalism, integrity, customer service, accountability, and a commitment to ensuring that every procurement action supports the City Commission's priorities and the needs of our residents.

I am extremely proud of what my Procurement team has accomplished over the past year. Let's review the highlights.

FY2026 By the Numbers

During Fiscal Year 2026, our team issued:

- 5,177 purchase orders totaling more than \$362.9 million in spent across the organization.

What makes these results especially impressive is that they were achieved by a team of only 14 procurement professionals.

On average, each buyer processed approximately 370 purchase orders during the year, while simultaneously managing solicitations, contracts, customer service requests, vendor/supplier engagement, and compliance requirements. These numbers demonstrate not only productivity, but also dedication and commitment to public service.

Supporting the City's Largest Operations

The Procurement Services Department continued to support every department throughout the organization.

Public Works, Parks and Recreation, Information Technology, Police, Transportation and Mobility, Fire Rescue, and many other departments relied on our team to help deliver essential services to the community.

Notably:

- Public Works accounted for nearly 1,919 purchase orders and over \$191 million in procurement activity.
- The top departments represented approximately 87% of all purchase orders issued and 88% of the City's total purchase order spend.

These figures highlight the critical role Procurement plays as a strategic partner to every department across the City.

Stewardship of Public Funds

Our responsibility extends beyond issuing purchase orders.

Every procurement action represents taxpayer dollars entrusted to us by our residents.

This year, Procurement Services helped facilitate more than **\$362 million** in expenditure while maintaining our commitment to:

- Open and fair competition
- Transparency
- Accountability
- Ethical procurement practices
- Compliance with City ordinances and policies

These principles remain at the core of everything we do.

Managing Complex Procurement Portfolios

The City's procurement needs continue to grow in complexity.

The top 20 vendors awarded dollars for FY26 represented approximately **50% of the City's total spend**, supporting major capital projects, infrastructure improvements, waste management services, fleet operations, construction services, and other critical initiatives.

Likewise, our major spending categories included:

- Construction services
- Vehicles and fleet operations
- Fuel
- Information technology software
- Waste and recycling services
- Employee benefits
- Professional architectural and engineering services
- Water treatment plant maintenance and repair services

These procurements directly support the quality of life and infrastructure our residents depend upon every single day.

Contract Administration Excellence

Another important accomplishment often overlooked is contract administration.

Our team actively manages approximately 400 to 450 contracts, with each buyer administering an average of 30 to 40 contracts simultaneously.

Managing these agreements requires continuous monitoring of performance, renewals, pricing, insurance, compliance requirements, and vendor/supplier management and relationships.

This work is essential to protecting the City's interests and ensuring we receive maximum value from every contract.

Recognition of the Team

The accomplishments reflected in this report did not happen by accident.

They are the result of a dedicated team of procurement professionals who consistently rise to the challenge.

Throughout FY2026, the team managed:

- Thousands of purchase orders
- Hundreds of contracts
- Competitive solicitations
- Commission agenda items
- Emergency procurements
- Customer service requests
- Regulatory and audit requirements

All while maintaining high standards of professionalism and integrity.

I want every member of the Procurement Services Department to know that your hard work is recognized and appreciated.

Award Winning Procurement Department

Not only do I recognize it, so did our professional associations and institutions dedicated to advancing public procurement excellence, professional standards, best practices, and continuous improvement in government purchasing.

We are especially proud to have received the **2026 FAPPO Award of Excellence in Public Procurement**, recognizing our department's commitment to professional excellence. We also received the **FAPPO Best Practice Award for Cost Savings** for our initiative to strengthen the informal quote process citywide, demonstrating our focus on improving processes and identifying opportunities for savings.

In addition, our department received the **2026 NPI Achievement of Excellence in Procurement Award** and achieved the **National Institute of Governmental Purchasing's Quality Public Procurement Department accreditation**, placing us among a select group of public procurement agencies recognized for their commitment to quality and professional standards.

These accomplishments are not simply awards. They represent the dedication, expertise, collaboration, and professionalism of our entire team. I want to recognize every member of the Procurement Service Department for the important role you play in these achievements. Your work strengthens our processes, supports our City departments, and helps ensure that we continue to serve our community with integrity and excellence.

Congratulations to the entire Procurement team!

These recognitions reflect the high standards we have established and our continued commitment to making the City of Fort Lauderdale a model of excellence in public procurement.

Looking Ahead

As we enter Fiscal Year 2027, our focus remains clear:

- Continue strengthening competition and transparency.
- Enhance procurement technology and process efficiencies.
- Expand training and professional development.
- Increase performance metrics and data-driven decision making.
- Continue serving as a strategic partner to all City departments.

We have built a strong foundation, and I am confident that this team will continue to raise the bar.

Closing

In closing, thank you to every member of the Procurement Services Department.

Your dedication, professionalism, and commitment to excellence have helped make FY2026 a successful year.

The numbers tell an impressive story, but the true success behind those numbers is the people who made them possible.

You should all be proud of what you accomplished in FY2026!

Respectfully,

Glenn Marcos

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