

REVENUE ESTIMATING CONFERENCE COMMITTEE (RECC) MEETING

City of Fort Lauderdale

101 NE 3rd Avenue Suite 1400, Fort Lauderdale, FL 33301

Wednesday, April 13, 2016 ~ 4PM
14TH Floor Budget Conference Room

Meeting Minutes (**APPROVED**)

- I. Call to Order at 4:03pm
- II. Roll Call – Bob Oelke, Tameka Otto Stewart, Jeffrey Lowe.
Absent – Keith Cobb
- III. Floor Open for Public Input - There were no comments from the public
- IV. Approval of Last Meeting Minutes – March 23, 2016
- V. New Business
 - Discussion of Revenues

The Committee made changes to the following revenue sources:

- Lien Research Fees FY 2017 Budget increased from \$550,000 to \$675,000. Finance will provide supporting documentation showing the change in rates. (*A note will be added to the Lien Research Fees chart showing a change in the rate.*)
- Program Fees-Day Camp FY 2017 Budget decreased from \$250,000 to \$238,000.
- Athletic Fees – Youth Programs FY 2017 Budget rounded up from \$199,500 to \$200,000.
- Misc. Expense Reimbursement-Auditorium FY 2017 Budget decreased from \$491,000 to \$375,000, Parking Fees-Auditorium FY 2017 Budget decreased from \$175,000 to \$150,000 and Rentals Auditorium FY 2017 Budget decreased from \$265,000 to \$200,000. Based on the information that the War Memorial Auditorium would be down for approximately 3 months in FY 2017, so a 25% reduction applied. (*A note will be added to the Parking Fees chart that the parking rate on tickets will increase from \$2 to \$3 effective 10/1/2016.*)

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New Business (Continued)

- Utility Fees – Docks FY 2017 Budget decreased from \$481,000 to \$300,000 and Yacht Fees – Docks FY 2017 Budget decreased from \$2,490,000 to \$1,600,000. Both revenues were reduced by 30% in FY 2017 due to a possibility that the Docks will be shut down during the year. The Budget division will update if necessary. *(These projections are conservative and are subject to change based on decisions to be made about Las Olas.)*
- Commercial Yacht Fees FY 2017 Budget decreased slightly from \$207,500 to \$206,000. These fees will not be affected to the Las Olas shut down.
- Tennis Lessons FY 2017 Budget increased due to rounding from \$279,000 to \$280,000.
- Softball Complex-Mills Pond FY 2017 Budget decreased from \$246,000 to \$240,000.
- Swim Club Contract – Swimming & Dive Team increased due to rounding from \$299,000 to \$300,000.
- Miscellaneous Recreation Revenues FY 2017 Budget increased from \$74,000 to \$125,000. Dog Permit Fees were not being enforced in FY 2016 and revenues have slowed down over previous years.
- Carriage Services – Cemetery decreased from \$902,500 to \$892,226. Based on the current Carriage Services contract. *(The City Auditor and Deputy Director of Finance will meet and get back to the Budget Division to verify if the budgeted revenue should be net of expenditures or not. If it is net of expenditures, per GAAP, this number should increase and an offsetting expenditure will be added in the General Fund)*
- Beach Cabana Rentals FY 2017 Budget decreased from \$535,000 to \$530,000.

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New Business (Continued)

- All Parks & Recreation Revenue Charts will be updated to state that the Parks Director sets the fees, instead of the Commission.

VI. Adjourn at 5:12pm

PLEASE NOTE THAT AS MEMBERS OF THE REVENUE ESTIMATING CONFERENCE COMMITTEE, TWO-WAY COMMUNICATION BETWEEN MEMBERS IS PROHIBITED BY SUNSHINE LAW. DO NOT REPLY TO ANY BOARD OR COMMITTEE MEMBER. DISCUSSION SHOULD TAKE PLACE AT THE SCHEDULED COMMITTEE MEETING.

PURPOSE: The purpose and duties are to serve as subject matter experts in reviewing revenue estimates for the City of Fort Lauderdale's budget process.

Note: Two or more City of Fort Lauderdale Commissioners or members of a Fort Lauderdale Advisory Board or Committee may be in attendance at this meeting. If a person decides to appeal any decision made with respect to any matter considered at this public meeting or hearing, he/she will need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based. If you desire auxiliary services to assist in viewing or hearing the meeting or reading agendas and minutes for the meetings, please contact the City Clerk's Office at 954-828-5002 and arrangements will be made to provide these services to you.

PLEASE NOTE: Florida has a very broad public records law. Most written communications to or from city officials regarding City business are public records available to the public and media upon request. Your e-mail communications may be subject to public disclosure.

General Fund Revenue Summary

FY 2016 Year-to-Date Actuals as of March 31, 2016

Revenue Source	FY 2014 Actual	FY 2015 Actual	FY 2016 Amended Budget	FY 2016 Year-To-Date	FY 2016 Estimate	FY 2017 Preliminary Department	FY 2017 Preliminary Budget*	FY 2017 Preliminary vs. FY 2016 Amended	FY 2017 Revenue Estimating Conference Committee (RECC)
A102 Ad Valorem	97,505,361	103,321,618	112,747,966	102,504,988	112,747,966	112,747,966	121,767,000	9,019,034	121,767,000
Property Taxes - Operating	97,505,361	103,321,618	112,747,966	102,504,988	112,747,966	112,747,966	121,767,000	9,019,034	121,767,000
A501 Firefighters Pension Insurance Prem Tax	3,182,042	4,104,583	4,000,000	-	-	4,000,000	-	(4,000,000)	
A502 Police Retirement Insurance Premium Tax	2,143,898	2,244,069	2,167,319	-	-	2,167,319	-	(2,167,319)	
Sales And Use Tax	5,325,940	6,348,652	6,167,319	-	-	6,167,319	-	(6,167,319)	-
A601 FPL Franchise Fees	16,345,514	16,502,787	16,900,000	5,415,105	16,500,000	17,100,000	17,100,000	200,000	16,500,000
A603 Peoples Gas Franchise	252,942	243,999	250,000	124,100	250,000	250,000	250,000	-	245,000
A610 Sanitation Franchise Fees Private Collector	5,423,678	6,162,019	5,950,000	2,735,902	6,100,000	5,950,000	6,100,000	150,000	6,100,000
Franchise Fees	22,022,134	22,908,805	23,100,000	8,275,107	22,850,000	23,300,000	23,450,000	350,000	22,845,000
A701 FPL Utility Tax	19,297,439	19,464,714	19,350,000	8,039,320	20,000,000	19,500,000	20,000,000	650,000	19,900,000
A703 City Water Utility Tax	4,919,444	5,544,371	5,250,000	2,702,749	5,400,000	5,400,000	5,400,000	150,000	5,400,000
A705 Gas Utility Tax	554,197	569,807	525,000	270,163	550,000	550,000	542,000	17,000	542,000
A715 Communications Services Tax	12,234,091	12,043,826	11,937,850	4,058,251	-	11,500,000	-	(11,937,850)	
Utility Taxes	37,005,171	37,622,718	37,062,850	15,070,483	25,950,000	36,950,000	25,942,000	(11,120,850)	25,842,000
B101 Business Tax	2,597,939	2,400,241	2,875,000	2,603,885	2,900,000	2,900,000	2,900,000	25,000	2,600,000
B102 Florida League Of Cities Collections	13,889	-	6,000	-	-	6,000	-	(6,000)	
B103 Water Taxi License	1,800	2,200	1,800	384	-	1,100	-	(1,800)	
B104 Application Fee - Vehicles For Hire	301	1,450	2,500	150	-	2,500	-	(2,500)	
B105 Vehicles For Hire-Vehicle Permit	1,584	345	3,000	-	-	3,000	-	(3,000)	
Local Business Taxes	2,615,513	2,404,236	2,888,300	2,604,419	2,900,000	2,912,600	2,900,000	11,700	2,600,000
B234 Tree Canopy	81,017	439,505	-	-	-	-	-	-	
B235 Landscaping Permits	218,938	193,377	190,000	103,097	190,000	180,000	200,000	10,000	190,000
B250 Expedited Permit Review Fees	17,400	450	-	-	-	-	-	-	
Building Permits	317,355	633,332	190,000	103,097	190,000	180,000	200,000	10,000	190,000
D401 Motor Fuel Tax-Revenue Sharing	1,226,096	1,252,812	1,230,342	597,429	-	1,240,000	-	(1,230,342)	
D403 State Gas Tax Refund	186,935	198,694	185,000	17,307	176,000	190,000	176,000	(9,000)	176,000
E101 Alcoholic Beverage License Fees	240,062	247,880	235,000	9,079	252,000	235,000	252,000	17,000	250,000
E112 Sales Tax-Revenue Sharing	3,575,281	3,858,699	3,960,974	1,922,305	-	4,000,000	-	(3,960,974)	
E113 Half Cent Sales Tax	10,367,671	10,921,228	11,469,508	4,725,951	-	11,600,000	-	(11,469,508)	
E114 E911 Fee - Revenue Sharing	727,385	(44,921)	-	-	-	-	-	-	
E117 Mobile Home Licenses	34,357	36,422	35,000	24,342	-	36,000	-	(35,000)	
E201 Firefighters Supplemental Compensation	168,648	172,550	173,000	85,514	-	173,000	-	(173,000)	
State-Shared Revenues	16,526,435	16,643,364	17,288,824	7,381,927	428,000	17,474,000	428,000	(16,860,824)	426,000
F101 County Shared Occupational Licenses	127,474	326,075	175,000	32,215	-	175,000	-	(175,000)	
F209 Broward County-Transportation Bus Svc	294,997	138,249	342,137	134,555	-	345,009	-	(342,137)	
F401 County Shared Gas Tax (Local Option)	1,991,768	2,089,825	2,111,108	863,734	-	2,111,108	-	(2,111,108)	
F402 Local Alternative Fuel Fees (Fuel Tax)	222,115	226,061	226,724	93,439	-	226,724	-	(226,724)	
Other Local Grants	2,636,354	2,780,210	2,854,969	1,123,943	-	2,857,841	-	(2,854,969)	-
J004 Board of Adjustment Fees	5,520	11,160	14,000	5,980	-	14,000	-	(14,000)	
J006 Permits/Misc Engineering Charges	209,261	321,507	275,000	174,769	290,000	299,467	270,000	(5,000)	270,000
J008 Candidate Filing Fees	-	1,000	-	-	-	-	-	-	
J010 City Clerk Fees	1,064	2,689	1,000	1,716	-	3,000	-	(1,000)	
J012 Development Review Fees	176,170	259,581	215,000	107,370	215,000	194,000	194,000	(21,000)	194,000
J019 Traffic Study Fees	39,411	116,000	100,000	60,000	-	140,000	-	(100,000)	
J020 Lien Research Fees	397,908	692,069	550,000	385,620	600,000	550,000	550,000	-	-
J022 Lot Clearing Admin Charges	79,451	129,601	100,000	5,349	-	240	-	(100,000)	
J024 Other Building Fees	24,583	40,902	25,000	14,872	-	30,000	-	(25,000)	
J026 Payroll Ded Processing Charges	890	960	900	640	-	1,160	-	(900)	
J028 Photos Copies & Print Sales	5,133	7,838	4,200	3,709	-	3,450	-	(4,200)	
J030 Planning & Zoning Board	65,810	54,450	70,000	27,915	52,000	52,300	52,300	(17,700)	52,300
J031 Historic Preservation Board	6,330	17,200	7,000	2,120	-	5,000	-	(7,000)	
J032 Dishonored Check Fees	4,072	4,293	4,000	5,140	-	4,000	-	(4,000)	
J033 City Commission Development Review	24,430	23,372	25,000	9,425	-	17,377	-	(25,000)	
J035 Final DRC	27,320	31,130	27,000	12,155	-	18,716	-	(27,000)	
J037 Engineering Inspection Fees	39,169	22,854	40,000	26,944	-	30,000	-	(40,000)	
J040 Zoning Review	214,495	254,649	230,000	117,841	242,000	215,533	215,000	(15,000)	215,000
J041 Zoning Inspection	172,206	168,138	165,000	81,932	170,000	148,142	168,000	3,000	158,000
J043 Administrative Review	56,040	52,450	52,000	33,920	62,000	62,186	62,000	10,000	62,000
J044 Long Range Planning	10,030	-	10,030	-	-	10,000	-	(10,030)	
J284 Write Off Recoveries	6,893	7,030	5,000	2,329	-	5,000	-	(5,000)	
General Government	1,566,186	2,218,873	1,920,130	1,079,746	1,631,000	1,803,571	1,511,300	(408,830)	951,300
J050 Alarm Monitor Reg Fees	6,400	6,300	6,500	6,400	-	6,400	-	(6,500)	
J051 Alarm Response Fees	1,208,063	1,569,492	1,275,000	602,496	1,630,000	1,459,857	1,459,857	184,857	-
J052 Alarm User Registration Fees	39,149	34,800	40,000	18,550	-	32,100	-	(40,000)	
J059 Miscellaneous Police Fees	72,869	75,654	75,000	45,781	-	90,300	-	(75,000)	
J060 Nuisance Abatement Fees	4,881	4,670	2,500	3,019	-	2,500	-	(2,500)	
J061 School Resource Officer Program	138,756	74,003	-	-	-	92,504	-	-	
J062 Pawn/2nd-Hand Inspection Fees	14,208	15,000	20,000	14,240	-	18,500	-	(20,000)	
J101 Fire Inspection Fees	475,585	745,745	620,000	358,109	700,000	700,000	700,000	80,000	-
J103 Fire Hi-Rise Test Fees	602,954	591,248	625,000	312,905	600,000	600,000	600,000	(25,000)	-
J107 Fire Plan Review Fees	664,242	719,767	665,000	314,940	665,000	665,000	665,000	-	-
J109 Fire Reinspection Fees	40,224	41,806	40,000	15,831	-	30,000	-	(40,000)	
J113 Special Fire Test Fees	105,084	109,416	110,000	41,184	-	100,000	-	(110,000)	
J115 Hazardous Materials Fees	-	-	10,000	-	-	10,000	-	(10,000)	
J116 Wilton Manors - Fire/Ems	1,938,647	2,131,604	2,307,714	1,153,857	-	2,361,869	-	(2,307,714)	
J118 Miscellaneous Fire Fees	7,072	2,798	1,300	755	-	1,250	-	(1,300)	

General Fund Revenue Summary

FY 2016 Year-to-Date Actuals as of March 31, 2016

Revenue Source		FY 2014 Actual	FY 2015 Actual	FY 2016 Amended Budget	FY 2016 Year-To-Date	FY 2016 Estimate	FY 2017 Preliminary Department	FY 2017 Preliminary Budget*	FY 2017 Preliminary vs. FY 2016 Amended	FY 2017 Revenue Estimating Conference Committee (RECC)
J121	EMS Service Fees	275,422	285,064	200,000	211,989	304,000	284,000	284,000	84,000	-
J124	Lazy Lakes - Fire/EMS	3,309	3,561	3,560	1,780	-	3,560	-	(3,560)	-
J130	Fire/Rescue Transport Fee	6,344,476	6,941,417	6,750,000	2,554,803	6,750,000	6,650,000	6,750,000	-	-
J131	Fire/Rescue Interfacility Transport Fees	174,636	186,264	125,000	17,288	50,000	50,000	50,000	(75,000)	-
	Public Safety	12,115,977	13,538,609	12,876,574	5,673,927	10,699,000	13,157,840	10,508,857	(2,367,717)	-
J180	Lot Cleaning Charges	(368)	334	400	88	-	-	-	(400)	-
	Physical Environment	(368)	334	400	88	-	-	-	(400)	-
J414	Mtr-T Lot-Shof Pool	6,296	-	-	-	-	-	-	-	-
	Transportation	6,296	-	-	-	-	-	-	-	-
J702	Program Fees-Day Camp	244,868	225,131	245,000	10,705	229,500	250,000	238,000	(7,000)	-
J726	Beach Misc Concession	77,750	78,000	93,600	38,250	-	95,000	-	(93,600)	-
J727	S Beach Boat Storage Fees	23,178	20,590	30,000	9,600	-	22,000	-	(30,000)	-
J751	Athletic Fees-Youth Programs	186,205	191,916	215,000	90,006	199,500	217,000	199,500	(15,500)	-
J956	Senior Programs-Sr/Adult	125,925	102,929	149,700	58,120	-	150,000	-	(149,700)	-
	Parks And Recreation	657,926	618,566	733,300	206,681	429,000	734,000	437,500	(295,800)	-
K029	Nonsponsor Charges-Spec Event Fees	30,858	39,452	50,000	29,693	-	50,000	-	(50,000)	-
	Special Events	30,858	39,452	50,000	29,693	-	50,000	-	(50,000)	-
K101	Aikido-Activity Center	19,502	13,359	20,000	6,718	-	20,000	-	(20,000)	-
K105	Gymnastics-Program Fees	170,588	115,018	170,000	65,882	-	140,000	-	(170,000)	-
K106	Outdoor Programs	9,300	16,550	24,000	6,400	-	24,000	-	(24,000)	-
K107	Yoga Aerobics	24,532	2,764	30,000	-	-	15,000	-	(30,000)	-
K110	Gym Rentals/Misc.	13,023	22,538	22,000	17,632	-	25,000	-	(22,000)	-
K126	Auditorium Concessions	44,508	41,367	60,000	21,558	-	60,000	-	(60,000)	-
K127	Misc Expense Reimb-Auditorium	502,330	516,396	500,000	249,321	491,000	525,000	491,000	(9,000)	-
K128	Parking Fees-Auditorium	169,589	172,495	175,000	88,624	175,000	177,000	175,000	-	-
K129	Rentals-Auditorium	262,005	243,824	260,000	131,319	265,000	265,000	265,000	5,000	-
K130	Ticket Svcchg/Comms-Auditorium	5,317	7,398	8,000	1,164	-	8,000	-	(8,000)	-
K153	Recreation Center Rentals	73,490	93,785	80,000	44,281	-	85,000	-	(80,000)	-
K179	Credit Card Dist Fees-Docks & Water	(40,721)	-	-	-	-	-	-	-	-
K180	Utility Fees-Docks	476,556	457,974	435,000	284,097	491,000	440,000	481,000	46,000	-
K182	Laundry/Vending/Tv Cable	6,211	7,050	6,800	3,304	-	6,800	-	(6,800)	-
K184	Commercial Yacht Fees	219,118	216,340	200,000	90,900	205,000	206,000	207,500	7,500	-
K185	Jungle Queen-Docks	178,833	155,000	155,000	77,500	-	155,000	-	(155,000)	-
K186	Yacht Fees-Docks	2,345,762	2,276,027	2,220,000	1,572,396	2,490,000	2,280,000	2,490,000	270,000	-
K187	General Anchorage Fees	44,678	40,273	52,000	27,757	-	50,000	-	(52,000)	-
K188	Late Dockage Fees	23,479	15,280	15,000	4,949	-	15,550	-	(15,000)	-
K189	Private Dock Fees	2,700	3,300	4,200	600	-	4,200	-	(4,200)	-
K190	Las Olas/Riverfront	-	-	8,500	-	-	-	-	(8,500)	-
K191	Submerged Land Lease Fees	158,254	152,613	160,000	101,640	-	163,000	-	(160,000)	-
K192	Gazebo Rental	-	-	122	-	-	122	-	(122)	-
K226	Adult Programs	25,440	25,915	30,000	13,322	-	25,000	-	(30,000)	-
K227	Memberships	120,331	131,290	128,000	75,346	-	130,000	-	(128,000)	-
K231	Youth Programs	29,171	38,319	32,000	21,347	-	35,000	-	(32,000)	-
K252	Tennis Court Rentals	87,676	102,097	90,000	49,481	-	92,000	-	(90,000)	-
K253	Tennis Lessons	271,273	268,157	275,000	151,828	279,000	280,000	279,000	4,000	-
K254	Tennis Tournaments	69,076	67,455	72,000	2,811	-	72,000	-	(72,000)	-
K255	Concession Revenue-Holiday Park	22,406	27,206	27,000	11,925	-	25,000	-	(27,000)	-
K275	Recreation Program Fees	138,949	119,476	175,000	30,798	-	130,000	-	(175,000)	-
K302	Concessions-Mills Pond	60,063	59,001	72,000	29,770	-	65,000	-	(72,000)	-
K303	Contracted Events-Mills Pond	15,093	12,986	15,000	5,499	-	16,000	-	(15,000)	-
K305	Softball Complex-Mills Pond	263,349	245,927	270,000	124,392	236,000	260,000	246,000	(24,000)	-
K306	Softball Tournament-Mills Pond	400	800	10,000	-	-	7,000	-	(10,000)	-
K307	Special Event	-	150	-	-	-	-	-	-	-
K310	Facility Rentals-Mills Pond	34,108	53,174	36,000	18,898	-	40,000	-	(36,000)	-
K329	Event Revenue-Riverwalk	24,048	49,836	35,000	31,138	-	50,000	-	(35,000)	-
K334	Licenses-Riverwalk-One River Plaza	2,277	2,294	2,300	2,308	-	2,400	-	(2,300)	-
K358	Entrance Fees-Snyder Park	43,474	47,291	46,000	22,119	-	50,000	-	(46,000)	-
K360	Other-Snyder Park	117	264	900	-	-	500	-	(900)	-
K362	Pavilion Rentals-Snyder Park	26,024	27,656	32,000	10,446	-	30,000	-	(32,000)	-
K363	Special Events-Snyder Park	-	-	5,000	-	-	-	-	(5,000)	-
K384	Other Events	69,939	64,971	70,000	10,395	-	70,000	-	(70,000)	-
	Special Facilities	6,012,268	5,913,616	6,028,822	3,407,865	4,632,000	6,044,572	4,634,500	(1,394,322)	-
K505	Pool Program Fees	106,491	170,727	129,000	24,034	-	132,000	-	(129,000)	-
K506	Pool Admission Fees	11,591	2,687	10,000	1,165	-	8,000	-	(10,000)	-
K526	Admissions-Hall Of Fame	71,455	74,942	-	31,459	-	50,000	-	-	-
K527	Facility Rentals-Hall Of Fame	44,225	29,866	-	35,085	-	30,000	-	-	-
K528	Program Fees-Hall Of Fame	100,087	38,673	-	22,731	-	30,000	-	-	-
K529	Special Event Fees-Hall Of Fame	58,885	14,906	-	-	-	4,000	-	-	-
K530	Swim Club Contract-Swimming & Dive Team	325,324	315,261	300,000	144,173	299,000	300,000	299,000	(1,000)	-
	Pools	718,058	647,062	439,000	258,647	299,000	554,000	299,000	(140,000)	-
K901	Library Maint-Holiday Park	14,228	19,336	21,000	9,783	-	21,000	-	(21,000)	-
K902	Miscellaneous Recreation Revenues	167,248	115,828	161,000	8,483	74,000	165,000	74,000	(87,000)	-
	Miscellaneous	181,476	135,164	182,000	18,266	74,000	186,000	74,000	(108,000)	-
M002	Fines & Forfeitures	1,279,488	1,230,068	1,250,000	485,667	1,250,000	977,100	977,100	(272,900)	-
M003	Court County Return - Dollar Provision	46,023	44,560	55,000	54,963	-	142,500	-	(55,000)	-
M010	Nuisance Abatement Fines	-	(6,249)	-	-	-	-	-	-	-

General Fund Revenue Summary

FY 2016 Year-to-Date Actuals as of March 31, 2016

Revenue Source	FY 2014 Actual	FY 2015 Actual	FY 2016 Amended Budget	FY 2016 Year-To-Date	FY 2016 Estimate	FY 2017 Preliminary Department	FY 2017 Preliminary Budget*	FY 2017 Preliminary vs. FY 2016 Amended	FY 2017 Revenue Estimating Conference Committee (RECC)
M014 Red Light Fines	1,260,166	567,952	-	1,350	-	-	-	-	-
M017 Court Cash Award -Confiscation	-	163,450	-	-	-	-	-	-	-
M018 Settlement Agmt Cash Award -Confiscation	-	87,770	-	-	-	-	-	-	-
M020 Red Light Fines-Courts	195,434	144,574	-	9,520	-	-	-	-	-
M021 Red Light Fines - Special Magistrate	11,542	8,137	-	958	-	-	-	-	-
M023 Misdemeanor - County Clerk F&F	-	20,260	10,000	13,044	-	15,000	-	(10,000)	-
M024 Municipal Ordinance Fm Cnty Clerk - F&F	-	130,867	50,000	39,923	-	50,000	-	(50,000)	-
M025 Diversion Program Fee - Lieu Of Court	-	297,513	176,113	96,733	-	125,000	-	(176,113)	-
Judgments & Fines	2,792,653	2,688,902	1,541,113	702,158	1,250,000	1,309,600	977,100	(564,013)	-
M103 Code Enforcement Board Fines	713,186	1,234,796	950,000	461,808	1,023,000	1,071,650	1,072,000	122,000	950,000
M111 Citation Fines	12,275	5,150	3,600	2,800	-	-	-	(3,600)	-
Violations Of Local Ordinances	725,461	1,239,946	953,600	464,608	1,023,000	1,071,650	1,072,000	118,400	950,000
N103 Earn-Pooled Investments	687,055	965,316	810,269	152,808	965,000	810,269	963,000	152,731	810,000
N117 Interest	338,477	375,601	250,000	403	376,000	250,000	376,000	126,000	250,000
N118 Interest Offset for Master Acc Fees	-	257,952	125,000	56,300	-	125,000	-	(125,000)	-
N119 Ad Valorem Interest Earnings	20,904	13,464	20,000	10,322	-	20,000	-	(20,000)	-
N127 Interest On Late A/R Payments	853	-	-	-	-	-	-	-	-
N129 Other Income (Penalty Charges)	8,516	-	-	2,711	-	-	-	-	-
Interest Earnings	1,055,805	1,612,333	1,205,269	222,544	1,341,000	1,205,269	1,339,000	133,731	1,060,000
N140 Film Permits	19,500	1,700	20,000	-	-	-	-	(20,000)	-
N141 Shopping Center Air Space Lease	31,571	31,571	31,571	31,571	-	33,464	-	(31,571)	-
N142 DBSI Air Space Lease (Formerly Barnett)	179,317	182,302	181,953	182,613	-	233,517	-	(181,953)	-
N143 Auramar Air Space Lease	854	854	854	854	-	854	-	(854)	-
N146 New River Trading Post	59,126	67,819	67,542	34,268	-	76,347	-	(67,542)	-
N147 Ft Lauderdale Archers Inc	1	2	1	-	-	-	1	-	(1)
N149 Lakeview Plaza Inc.	3,759	3,759	3,447	-	-	3,984	-	(3,447)	-
N150 Late/Interest Payments	15,673	854	50,000	56	-	1,000	-	(50,000)	-
N151 Shop 104-Nadja Horst, Dmd, Pa	23,541	27,719	25,899	11,550	-	34,527	-	(25,899)	-
N152 Shops 108/112-Stephanick G., Inc.	21,978	25,610	24,189	8,627	-	33,452	-	(24,189)	-
N155 Shop 132 Paul James Salon Inc	5,423	-	-	-	-	-	-	-	-
N156 Shop 136-Sushi-Ko Express Corp.	9,645	8,242	11,670	-	-	-	-	(11,670)	-
N159 Lease Property Tax Payments	55,887	100,335	50,000	-	-	50,000	-	(50,000)	-
N164 Sunrise Key Entryway	180	180	180	180	-	180	-	(180)	-
N168 St Regis-Misc Easement Leases	1,339	1,349	1,359	1,359	-	1,440	-	(1,359)	-
N170 Cheesecake Factory License Fee	881	882	876	-	-	988	-	(876)	-
N174 1540 Seventeenth, Llc (Mega Partners)	2,071	2,062	2,047	-	-	2,186	-	(2,047)	-
N178 Fort Lauderdale Historical Society	5	5	5	5	-	5	-	(5)	-
N179 Caproc Oakland Park Llc	557	565	-	-	-	-	-	-	-
N180 Shop 140- City Park Mall- Amarco Treats	13,096	17,365	15,936	6,679	-	21,751	-	(15,936)	-
N181 Penalties From Other Municipalities	251	-	-	-	-	-	-	-	-
N182 Shop 140 City Park Mall - Dubose	-	2,221	9,015	3,258	-	9,109	-	(9,015)	-
N183 Shop 136-Corporate Chef LLC	-	5,203	-	6,337	-	19,289	-	-	-
N184 2601 M L Fund LLC	-	-	565	566	-	598	-	(565)	-
N185 Sixt Rent A Car LLC	-	-	-	6,006	-	-	-	-	-
N251 Carriage Services - Cemetery	770,778	804,183	851,772	828,633	864,500	892,226	902,500	50,728	-
N341 Beach Cabana Rentals	501,349	521,164	525,000	207,179	535,000	530,000	535,000	10,000	-
N342 Bench Advertising Contract	159,134	199,367	172,550	48,730	-	121,288	-	(172,550)	-
N343 Misc Property Rentals	217,373	710,260	709,705	353,748	-	705,940	-	(709,705)	-
N348 Oasis Cafe Lease	43,434	35,822	112,500	-	-	238,500	-	(112,500)	-
N350 Bahia Mar Lease	1,371,018	1,464,507	1,370,000	1,368,946	1,519,000	1,370,000	1,519,000	149,000	1,519,000
N351 Bryan Homes Lease	-	-	-	-	-	50,000	-	-	-
N363 Brickell Station	7,976	8,576	8,300	-	-	8,400	-	(8,300)	-
Rents & Royalties	3,515,717	4,224,478	4,246,936	3,101,165	2,918,500	4,439,046	2,956,500	(1,290,436)	1,519,000
B236 Fire Training Surcharge	546	753	500	-	-	750	-	(500)	-
N375 Fire/Rescue Assessment Fee	32,861,602	32,816,354	33,173,382	29,525,998	33,087,713	33,361,315	33,361,315	187,933	-
N388 Fire/Rescue City Assessment Fee	346,829	374,249	420,000	182,243	350,000	350,000	350,000	(70,000)	-
Special Assessments	33,208,977	33,191,356	33,593,882	29,708,241	33,437,713	33,712,065	33,711,315	117,433	-
N404 Vehicle Sale Proceeds	268,427	35,482	23,000	-	-	-	-	(23,000)	-
N412 Sale Of Surplus Land	-	1,175,150	30,000	150,000	-	-	-	(30,000)	-
N413 Sale Of Surplus Property	2,031	-	3,000	-	-	1,500	-	(3,000)	-
Disposal Of Fixed Assets	270,458	1,210,632	56,000	150,000	-	1,500	-	(56,000)	-
N455 Mounted Patrol Donations	5,900	-	-	-	-	-	-	-	-
N457 Outsider Donations	57,500	2,515	2,500	-	-	2,500	-	(2,500)	-
N460 Haz Mat Donations	454,221	454,211	454,211	227,105	454,211	454,211	454,211	-	-
Contributions/Donations	517,621	456,726	456,711	227,105	454,211	456,711	454,211	(2,500)	-
A108 Delinquent Tax-Operating	(153,651)	(292,211)	16,500	15,186	-	16,500	-	(16,500)	-
A110 Penalty & Int-Operating	268,857	264,747	60,096	55,246	-	60,096	-	(60,096)	-
N499 Air Show Revenues	-	-	-	-	-	-	-	-	-
N527 Airport Pilot-Interfund Svc Chg	592,367	1,286,323	1,323,046	661,523	-	1,323,046	-	(1,323,046)	-
N534 Finance Admin/Ins - Interfund Svc Chg	-	228,457	278,457	139,229	-	278,457	-	(278,457)	-
N540 Parks & Recreation-Interfund Svc Chg	90,651	-	92,900	5,083	-	30,000	-	(92,900)	-
N550 B&Z/Utilities-Interfund Svc Chg	1,045	-	16,267	-	-	-	-	(16,267)	-
N552 Engineering-Interfund Svc Chg	1,979,061	1,672,709	1,000,000	333,027	-	1,000,000	-	(1,000,000)	-
N553 Treasury/Utilities-Interfund Svc Chg	2,539,277	-	-	-	-	-	-	-	-
N554 Fire/Airport-Interfund Svc Chg	1,036,439	1,084,542	1,110,700	555,350	-	1,110,700	-	(1,110,700)	-
N556 P/W Airport-Interfund Svc Chg	118,886	122,453	-	-	-	-	-	-	-

General Fund Revenue Summary

FY 2016 Year-to-Date Actuals as of March 31, 2016

Revenue Source	FY 2014 Actual	FY 2015 Actual	FY 2016 Amended Budget	FY 2016 Year-To-Date	FY 2016 Estimate	FY 2017 Preliminary Department	FY 2017 Preliminary Budget*	FY 2017 Preliminary vs. FY 2016 Amended	FY 2017 Revenue Estimating Conference Committee (RECC)
N560 Indirect Service Fee-Interfund Svc Chg	10,201,797	11,654,890	12,655,954	6,322,562	-	12,655,954	-	(12,655,954)	
N571 Misc Charges To Other Funds	125,124	133,775	134,124	67,062	-	134,256	-	(134,124)	
N572 P/W/Other-Interfund Svc Chg	350,100	496,315	646,972	323,486	-	648,972	-	(646,972)	
N585 ROI-Parking	3,079,136	1,916,177	2,008,569	1,004,285	-	2,008,569	-	(2,008,569)	
N586 ROI-Stormwater	977,929	996,702	304,074	152,037	-	304,074	-	(304,074)	
N591 Interfund Overtime Reimbursements	55,822	124,263	120,000	27,524	-	120,000	-	(120,000)	
N594 Charges To Other Funds	4,380	(204)	2,500	526	-	2,000	-	(2,500)	
N597 Chgs To Other Fds	85,823	1,570,941	1,364,216	701,188	-	1,266,000	-	(1,364,216)	
N602 ROI-Water & Sewer	14,806,042	15,947,908	16,286,202	8,143,101	-	16,286,202	-	(16,286,202)	
N603 ROI-Central Regional	3,128,931	3,160,118	3,789,415	1,894,707	-	3,789,415	-	(3,789,415)	
N604 Building/Economic Dev- Interfd Svc Chg	-	403,439	942,823	471,411	-	942,823	-	(942,823)	
N652 Pilot Cemetery Perpetual Care Fd	19,448	-	-	-	-	-	-	-	
N653 Pilot Arts & Science District Garage Fd	37,632	37,632	-	-	-	-	-	-	
N654 Pilot Housing Authority	-	-	80,000	80,000	-	80,000	-	(80,000)	
N900 Miscellaneous Income	728,353	829,507	280,000	91,604	-	167,651	-	(280,000)	-
N902 Abandoned Property	6,778	425	5,000	-	-	-	-	(5,000)	
N904 Florida Sales Tax Commissions	360	360	360	180	-	360	-	(360)	
N907 Towing Fees	229,950	230,000	230,000	115,000	-	230,000	-	(230,000)	
N910 Fare Box Revenue Community Bus	-	-	60,000	-	-	60,000	-	(60,000)	
N913 Court Costs & Fees-Reimbursements	-	-	1,000	-	-	1,000	-	(1,000)	
N938 Insurance Carrier Reimb	29,011	24,312	5,000	10,695	-	5,000	-	(5,000)	
N945 Repairs-Outside Contractors	410,672	422,976	422,976	-	-	435,655	-	(422,976)	
N965 Reimbursement Projects	2,863	-	2,500	-	-	-	-	(2,500)	
N967 Other Ins Recoveries	-	-	-	72,300	-	-	-	-	
N968 Misc Grant Reimbursements	95,188	8,936,657	50,000	2,385	-	25,000	-	(50,000)	
N969 Demolition Reimb - Building Dept	7,959	81,399	30,000	-	-	-	-	(30,000)	
N970 Board Up Reimb - Building Dept	38,697	5,275	50,000	7,651	-	-	-	(50,000)	
N976 Overtime Reimbursement	413,768	431,775	375,000	136,581	-	453,500	-	(375,000)	
N977 Misc Grant Overtime Reimbursements	179,037	174,354	150,000	68,785	-	142,800	-	(150,000)	
N978 Tri-County Pav Reimbursements	251,284	311,886	310,000	162,799	-	319,540	-	(310,000)	
N979 Lobbyist Registration Fees	37,650	41,400	35,000	23,402	-	37,500	-	(35,000)	
N980 Grant Payroll Reimbursements	20,882	38,301	4,500	-	-	-	-	(4,500)	
N983 Comm. Appearance Board	9,978	6,821	4,000	-	-	4,000	-	(4,000)	
N984 Found/Abandoned Property	2,529	1,919	4,000	2,269	-	2,500	-	(4,000)	
N985 Unclaimed Evidence	137,034	22,387	50,000	20,725	-	25,000	-	(50,000)	
N987 PCard Rebates Procurement	364,674	818,164	450,000	61,730	550,000	530,000	550,000	100,000	550,000
N989 Foreclosure Registration Fee	121,400	196,200	120,000	75,400	-	120,000	-	(120,000)	
N990 Utility Royalty-Sewer	30,495	21,431	4,500	12,613	-	4,500	-	(4,500)	
N994 Affordable Housing	-	365,750	-	-	-	-	-	-	
Other Miscellaneous	42,463,658	53,770,275	44,876,651	21,816,652	550,000	44,621,070	550,000	(44,326,651)	550,000
Q140 Building Permit Fund	982,884	-	-	-	-	-	-	-	
Q331 General Capital Projects	1,038,238	67,085	-	-	-	-	-	-	
Q347 NW Progresso Fund	579,600	-	-	-	-	-	-	-	
Other Sources - Transfers In	2,600,722	67,085	-	-	-	-	-	-	-
TOTAL	292,394,012	314,236,344	311,460,616	204,131,350	223,804,390	311,936,620	233,212,283	(78,248,333)	178,700,300

Revenues selected to be reviewed by the Revenue Estimating Conference Committee highlighted in **Green**

Revenues already reviewed by the Revenue Estimating Conference Committee are highlighted in **Light Blue**

Revenues to be reviewed by the Revenue Estimating Conference Committee are highlighted in **Light Orange**

Revenue Estimating Conference Committee (Finance)

	Year	October	November	December	January	February	March	April	May	June	July	August	September	Total		March Ytd	% of March Ytd
J020 Lien Research Fees	2012	20,425	18,400	21,375	17,475	24,000	31,750	25,525	27,450	25,177	23,725	28,191	23,500	286,993		101,675	35.4%
	2013	27,075	31,200	30,625	25,352	28,075	37,150	30,351	38,800	30,725	28,977	36,650	27,450	372,430	29.8%	142,327	38.2%
	2014	32,050	29,150	28,000	31,075	28,550	33,625	40,933	39,850	32,425	28,675	35,875	37,700	397,908	6.8%	148,825	37.4%
	2015	31,125	17,205	44,420	32,525	58,975	83,925	66,725	78,700	78,075	73,969	68,575	57,850	692,069	73.9%	184,250	26.6%
	2016 Estimate - YTD Actual Department Estimate	62,925	37,750	93,445	51,375	64,075	76,050	35,730	35,730	35,730	35,730	35,730	35,730	600,000	-13.3%	385,620	64.3%
	2017 - 3 Year Average	42,033	28,035	55,288	38,325	50,533	64,533	46,003	52,450	47,075	43,874	47,033	41,000	556,184	-19.6%	214,215	38.5%
	2017 - 2 Year Average	47,025	27,478	68,933	41,950	61,525	79,988	53,829	59,275	55,250	51,322	52,225	47,775	646,574	-6.6%	246,910	38.2%

Revenue Estimating Conference Committee (Parks & Recreation)

	Year	October	November	December	January	February	March	April	May	June	July	August	September	Total	March Ytd	% of March Ytd	
J702 Program Fees- Day Camp	2012	1,070	2,575	11,772	898	1,238	8,051	80,067	67,010	37,951	26,527	8,744	1,123	247,026		25,604	10.4%
	2013	-	988	1,903	1,040	865	5,765	89,668	57,769	53,228	32,843	433	-	244,501	-1.0%	10,561	4.3%
	2014	-	908	4,577	1,566	830	4,522	105,816	58,333	47,908	23,579	(2,147)	(1,023)	244,868	0.2%	12,401	5.1%
	2015	-	468	4,833	711	303	4,405	85,441	53,388	44,671	29,263	1,915	(265)	225,131	-8.1%	10,719	4.8%
	2016 Estimate - Year to Date April FY 2015 Actual plus 3 Year Average	-	763	1,643	4,614	495	3,190	85,441	56,497	48,602	28,562	67	(429)	229,444	1.9%	10,705	4.7%
	2017 - 3 Year Average	-	713	3,684	2,297	542	4,039	93,641	56,497	48,602	28,562	67	(429)	238,215	5.8%	11,275	4.7%
	2017 - 2 Year Average	-	615	3,238	2,663	399	3,798	95,628	55,860	46,289	26,421	(116)	(644)	234,151	4.0%	10,712	4.6%
J751 Athletic Fees- Youth Programs	2012	33,815	11,198	3,866	1,646	8,323	8,394	3,014	25,018	8,774	15,906	43,400	87,588	250,940		67,241	26.8%
	2013	31,248	9,497	5,401	709	4,630	5,331	7,086	20,931	8,831	28,331	18,072	35,652	175,717	-30.0%	56,815	32.3%
	2014	51,537	7,977	1,298	2,081	5,637	2,065	10,443	27,295	10,980	7,322	31,194	28,376	186,205	6.0%	70,595	37.9%
	2015	35,698	52,314	3,290	(283)	2,569	4,223	9,404	16,507	11,972	9,269	30,161	16,792	191,916	3.1%	97,811	51.0%
	2016 Estimate - Year to Date plus 3 Year Average	15,914	66,573	5,570	2,080	(1,008)	877	8,978	21,578	10,595	14,974	26,476	26,940	199,545	4.0%	90,006	45.1%
	2017 - FY 2016 Estimate	15,914	66,573	5,570	2,080	(1,008)	877	8,978	21,578	10,595	14,974	26,476	26,940	199,545	4.0%	90,006	45.1%
	2017 - 3 Year Average	34,383	42,288	3,386	1,293	2,399	2,389	8,978	21,578	10,595	14,974	26,476	26,940	195,676	2.0%	86,137	44.0%
	2017 - 2 Year Average	25,806	59,443	4,430	899	780	2,550	9,923	21,901	11,476	8,295	30,678	22,584	198,766	3.6%	93,908	47.2%
	2017 - Plus 4%	16,550	69,236	5,793	2,163	(1,049)	913	9,337	22,441	11,018	15,573	27,535	28,018	207,527	8.1%	93,606	45.1%
K127 Misc Expense Reimbursement- Auditorium	2012	8,491	98,188	40,233	51,304	44,412	160,175	63,931	58,660	39,652	75,859	59,924	67,854	768,683		402,803	52.4%
	2013	6,205	48,597	3,200	78,451	23,430	149,702	10,902	61,265	41,455	83,898	43,070	36,837	587,012	-23.6%	309,585	52.7%
	2014	29,131	9,147	32,568	84,924	42,865	87,528	21,235	28,767	33,452	43,305	28,947	60,461	502,330	-14.4%	286,163	57.0%
	2015	33,690	4,387	42,602	46,231	17,117	139,463	59,449	62,437	5,962	74,698	3,283	27,078	516,396	2.8%	283,489	54.9%
	2016 Estimate - Year to Date plus 3 Year Average	43,051	5,518	48,520	18,149	100,249	33,834	30,529	50,823	26,957	67,301	25,100	41,459	491,488	-4.8%	249,321	50.7%
	2017 - 2 Year Average	38,370	4,952	45,561	32,190	58,683	86,648	40,342	45,602	19,707	59,002	16,115	43,769	490,941	-4.9%	266,405	54.3%
	2017 - 3 Year Average	35,290	6,351	41,230	49,768	53,410	86,942	30,529	50,823	26,957	67,301	25,100	41,459	515,158	-0.2%	272,991	53.0%
	2017 - Trend 2015 vs 2014	34,633	4,509	43,794	47,525	17,597	143,368	61,114	64,185	6,129	76,790	3,375	27,836	530,855	2.8%	291,426	54.9%
K128 Parking Fees- Auditorium	2012	2,212	18,581	18,418	34,065	14,947	54,555	7,516	20,891	41,495	11,202	16,088	14,005	253,975		142,777	56.2%
	2013	4,927	19,703	493	46,040	3,295	50,100	6,820	23,240	34,544	9,767	20,028	10,070	229,027	-9.8%	124,558	54.4%
	2014	6,915	11,971	11,320	24,759	18,811	19,808	9,763	14,182	25,694	7,769	12,614	5,984	169,589	-26.0%	93,583	55.2%
	2015	3,871	10,575	10,294	33,413	8,546	28,502	20,345	13,586	18,534	11,464	2,697	10,668	172,495	1.7%	95,200	55.2%
	2016 Estimate - Year to Date plus 3 Year Average	9,944	3,181	21,406	5,520	37,805	10,767	12,310	17,003	26,258	9,667	11,780	8,907	174,547	1.2%	88,624	50.8%
	2017 - FY 2016 Estimate	9,944	3,181	21,406	5,520	37,805	10,767	12,310	17,003	26,258	9,667	11,780	8,907	174,547	101.2%	88,624	50.8%
	2017 - 3 Year Average	6,910	8,576	14,340	21,231	21,721	19,692	12,310	17,003	26,258	9,667	11,780	8,907	178,392	3.4%	92,469	51.8%
	2017 - 2 Year Average	6,908	6,878	15,850	19,467	23,176	19,634	15,054	13,884	22,114	9,616	7,656	8,326	168,563	-2.3%	91,912	54.5%
	2017 - Trend 2015 vs 2014	3,937	10,757	10,471	33,985	8,692	28,990	20,694	13,819	18,852	11,661	2,744	10,851	175,451	1.7%	96,832	55.2%

Revenue Estimating Conference Committee (Parks & Recreation)

	Year	October	November	December	January	February	March	April	May	June	July	August	September	Total	March Ytd	% of March Ytd	
K129 Rentals- Auditorium	2012	10,905	15,885	13,508	20,754	40,324	29,457	300	23,461	24,768	22,855	21,873	23,632	247,721	130,832	52.8%	
	2013	125	17,639	3,450	28,977	19,775	46,328	16,387	18,964	15,266	32,779	25,169	16,052	240,910	-2.7%	116,293	48.3%
	2014	11,547	7,079	23,831	33,281	12,055	20,950	24,928	14,402	57,157	24,438	11,748	20,589	262,005	8.8%	108,743	41.5%
	2015	6,315	19,474	15,067	43,065	4,067	32,299	31,866	21,094	8,923	29,338	14,770	17,549	243,824	-6.9%	120,286	49.3%
	2016 Estimate - Year to Date plus 3 Year Average	21,969	3,914	21,967	29,644	39,311	14,515	24,394	18,153	27,115	28,852	17,229	18,063	265,125	8.7%	131,319	49.5%
	2017 - FY 2016 Estimate	21,969	3,914	21,967	29,644	39,311	14,515	24,394	18,153	27,115	28,852	17,229	18,063	265,125	8.7%	131,319	49.5%
	2017 - 3 Year Average	13,277	10,156	20,288	35,330	18,478	22,588	24,394	18,153	27,115	28,852	17,229	18,063	253,922	4.1%	120,116	47.3%
	2017 - 2 Year Average	14,142	11,694	18,517	36,354	21,689	23,407	28,397	17,748	33,040	26,888	13,259	19,069	264,203	8.4%	125,803	47.6%
K180 Utility Fees - Docks	2012	17,390	22,582	27,256	18,393	24,394	23,269	17,622	17,981	20,540	18,691	12,917	12,837	233,871	133,283		
	2013	21,477	20,772	23,652	25,365	34,255	16,395	51,551	45,471	39,067	26,721	28,679	33,478	366,884	56.9%	141,916	
	2014	56,221	44,377	41,020	45,443	45,407	43,157	37,902	38,753	42,980	25,460	20,855	34,982	476,556	29.9%	275,625	57.8%
	2015	40,141	39,595	33,152	50,882	36,415	44,987	35,852	49,655	38,960	32,267	21,849	34,220	457,974	-3.9%	245,172	53.5%
	2016 Estimate - Year to Date plus 2 Year Average	49,372	33,229	30,391	71,968	30,615	68,522	36,877	44,204	40,970	28,863	21,352	34,601	490,964	7.2%	284,097	57.9%
	2017 - 3 Year Average	48,578	39,067	34,854	56,097	37,479	52,222	41,768	44,626	40,336	28,149	23,794	34,227	481,199	5.1%	268,298	55.8%
	2017 - 2 Year Average	44,757	36,412	31,772	61,425	33,515	56,754	36,877	44,204	40,970	28,863	21,352	34,601	471,501	3.0%	264,635	56.1%
	2017 - Trend 2015 vs 2014	38,576	38,051	31,859	48,898	34,995	43,233	34,454	47,719	37,440	31,009	20,997	32,886	440,116	-3.9%	235,612	53.5%
K184 Commercial Yacht Fees	2012	18,571	12,852	13,286	15,859	13,828	18,992	17,721	23,815	15,045	17,659	6,912	12,102	186,642	93,387	50.0%	
	2013	9,341	7,787	33,923	37,386	17,274	17,432	19,636	26,914	15,354	20,378	15,582	18,257	239,265	123,143	51.5%	
	2014	21,819	12,083	21,819	12,083	19,392	24,260	24,260	21,741	34,805	10,548	14,136	2,174	219,118	-8.4%	111,454	50.9%
	2015	21,434	17,974	14,436	23,581	8,432	12,175	16,338	41,596	19,352	15,238	15,547	10,236	216,340	-1.3%	98,033	45.3%
	2016 Estimate - Year to Date plus 3 Year Average	5,338	10,262	15,909	32,046	3,448	23,898	20,078	30,084	23,171	15,388	15,088	10,222	204,931	-5.3%	90,900	44.4%
	2017 - 2 Year Average	13,386	14,118	15,172	27,814	5,940	18,036	20,299	31,669	27,079	12,893	14,841	6,205	207,452	-4.1%	94,467	45.5%
	2017 - 3 Year Average	16,197	13,439	17,388	22,570	10,424	20,111	20,078	30,084	23,171	15,388	15,088	10,222	214,160	-1.0%	100,129	46.8%
	2017 - Trend 2015 vs 2014	21,163	17,746	14,253	23,282	8,325	12,021	16,130	41,069	19,107	15,045	15,350	10,106	213,597	-1.3%	96,790	45.3%
K186 Yacht Fees- Docks	2012	171,933	298,653	204,676	192,176	239,741	190,792	128,480	229,957	89,432	70,636	78,674	71,768	1,966,917	1,297,971	66.0%	
	2013	163,817	228,237	223,250	213,549	311,901	187,367	219,187	172,792	115,358	99,834	95,431	91,505	2,122,228	7.9%	1,328,121	62.6%
	2014	231,226	215,566	217,217	248,357	234,871	222,200	218,637	186,242	213,103	132,379	79,761	146,203	2,345,762	10.5%	1,369,437	58.4%
	2015	167,514	228,392	187,751	276,295	193,684	240,012	187,639	279,967	155,985	112,887	97,726	148,173	2,276,027	-3.0%	1,293,649	56.8%
	2016 Estimate - Year to Date plus 3 Year Average	236,305	169,813	155,456	365,446	186,550	458,826	208,488	213,000	161,482	115,033	90,973	128,627	2,490,000	9.4%	1,572,396	63.1%
	2017 - FY 2016 Estimate	236,305	169,813	155,456	365,446	186,550	458,826	208,488	213,000	161,482	115,033	90,973	128,627	2,490,000	9.4%	1,572,396	63.1%
	2017 - 3 Year Average	211,682	204,590	186,808	296,699	205,035	307,013	208,488	213,000	161,482	115,033	90,973	128,627	2,329,431	2.3%	1,411,827	60.6%
	2017 - 2 Year Average	201,910	199,103	171,604	320,871	190,117	349,419	203,138	233,105	184,544	122,633	88,743	147,188	2,412,374	6.0%	1,433,023	59.4%
	2017 - 2 Year Trend	173,846	237,026	194,849	286,740	201,006	249,085	194,732	290,551	161,882	117,154	101,420	153,775	2,362,063	3.8%	1,342,550	56.8%

Revenue Estimating Conference Committee (Parks & Recreation)

	Year	October	November	December	January	February	March	April	May	June	July	August	September	Total		March Ytd	% of March Ytd
K253 Tennis Lessons	2012	17,629	17,220	32,147	38,783	23,471	48,934	34,212	25,509	13,463	12,368	26,901	20,916	311,551		178,183	57.2%
	2013	19,333	25,032	32,809	30,279	21,255	41,627	15,754	17,190	12,230	12,221	15,024	20,869	263,621	-15.4%	170,334	64.6%
	2014	11,943	18,834	25,814	30,572	28,596	25,123	27,677	22,591	19,102	16,056	19,591	25,376	271,273	2.9%	140,881	51.9%
	2015	16,028	18,307	21,318	29,862	26,333	31,772	31,906	20,874	18,229	14,454	15,306	23,769	268,157	-1.1%	143,619	53.6%
	2016 Estimate - Year to Date plus 2 Year Average	14,811	28,875	13,228	40,547	26,020	28,349	29,792	21,733	18,666	15,255	17,449	24,573	279,293	4.2%	151,828	54.4%
	2017 - FY 2016 Estimate	14,811	28,875	13,228	40,547	26,020	28,349	29,792	21,733	18,666	15,255	17,449	24,573	279,293	4.2%	151,828	54.4%
	2017 - 3 Year Average	14,261	22,005	20,120	33,660	26,983	28,414	25,112	20,218	16,520	14,244	16,640	23,338	261,515	-2.5%	145,442	55.6%
	2017 - 2 Year Average	15,419	23,591	17,273	35,205	26,176	30,060	29,792	21,733	18,666	15,255	17,449	24,573	275,189	2.6%	147,723	53.7%
K305 Softball Complex- Mills Pond	2012	7,650	8,382	180	9,882	62,580	21,580	632	69,100	10,632	4,564	3,185	80,552	278,919		110,254	39.5%
	2013	10,007	7,632	132	12,632	54,710	27,950	16,014	19,132	50,032	882	(368)	18,057	216,812	-22.3%	113,063	52.1%
	2014	58,532	16,232	522	4,132	34,332	32,832	16,232	1,632	63,432	27,407	2,032	6,032	263,349	21.5%	146,582	55.7%
	2015	71,032	5,832	(768)	132	8,732	54,882	32,307	132	8,882	60,132	4,500	132	245,927	-6.6%	139,842	56.9%
	2016 Estimate - Year to Date plus 2 Year Average	7,532	37,364	37,250	5,382	632	36,232	24,270	882	36,157	43,770	3,266	3,082	235,818	-4.1%	124,392	52.7%
	2017 - 3 Year Average	45,699	19,809	12,335	3,215	14,565	41,315	21,518	6,965	40,782	29,474	2,055	8,074	245,806	0.0%	136,939	55.7%
	2017 - 2 Year Average	39,282	21,598	18,241	2,757	4,682	45,557	24,270	882	36,157	43,770	3,266	3,082	243,543	-1.0%	132,117	54.2%
	2017 - 2 Year Trend	76,306	6,265	(825)	142	9,380	58,957	34,706	142	9,541	64,596	4,834	142	264,185	7.4%	150,224	56.9%
K530 Swim Club Contract-Swimming & Dive Team	2012	(6,379)	6,379	-	-	13,169	25,847	40,741	23,830	19,909	16,814	23,795	31,749	195,853		39,016	
	2013	34,245	25,527	34,693	33,524	15,019	49,365	20,244	38,693	38,835	30,514	24,939	(8,028)	337,570	72.4%	192,372	
	2014	24,033	25,971	25,330	30,725	31,102	22,925	25,041	25,535	26,222	24,423	17,738	46,280	325,324	-3.6%	160,085	49.2%
	2015	28,952	15,480	21,985	43,099	25,285	41,660	26,571	23,525	17,348	23,969	25,719	21,668	315,261	-3.1%	176,461	56.0%
	2016 Estimate - Year to Date plus 3 Year Average	17,004	18,229	14,305	33,538	25,659	35,439	22,643	32,114	32,529	27,468	21,338	19,126	299,392	-5.0%	144,173	48.2%
	2017 - FY 2016 Estimate	17,004	18,229	14,305	33,538	25,659	35,439	22,643	32,114	32,529	27,468	21,338	19,126	299,392	-5.0%	144,173	48.2%
	2017 - 3 Year Average	23,330	19,894	20,540	35,787	27,348	33,341	23,952	29,251	27,468	26,302	22,799	19,973	309,985	-1.7%	160,240	51.7%
	2017 - 2 Year Average	22,978	16,855	18,145	38,318	25,472	38,549	25,806	24,530	21,785	24,196	21,729	33,974	312,337	-0.9%	160,317	51.3%
	2017 - Trend 2015 vs 2014	28,057	15,001	21,305	41,766	24,503	40,371	25,749	22,798	16,811	23,228	24,924	20,997	305,509	-3.1%	171,003	56.0%
K902 Miscellaneous Recreation Revenues	2012	2,690	5,754	9,082	7,047	16,368	6,808	9,455	12,701	6,829	6,039	14,567	9,806	107,145		47,748	44.6%
	2013	5,491	5,948	5,585	10,909	10,759	19,699	12,315	15,179	6,913	13,636	9,139	24,157	139,731	30.4%	58,391	41.8%
	2014	6,614	8,502	11,521	12,013	24,666	15,682	27,766	8,161	10,194	(3,008)	12,281	32,858	167,248	19.7%	78,997	47.2%
	2015	(15,362)	4,303	4,850	33,658	15,702	30,115	(2,174)	9,369	675	1,356	1,775	31,561	115,828	-30.7%	73,267	63.3%
	2016 Estimate - Year to Date plus 2 Year Average	1,278	(12,500)	(3,521)	7,705	2,000	13,520	12,796	8,765	5,434	(826)	7,028	32,209	73,889	-36.2%	8,483	11.5%
	2017 - FY 2016 Estimate	1,278	(12,500)	(3,521)	7,705	2,000	13,520	12,796	8,765	5,434	(826)	7,028	32,209	73,889	-36.2%	8,483	11.5%
	2017 - 3 Year Average	(2,490)	102	4,283	17,792	14,123	19,772	12,636	10,903	5,927	3,995	7,731	29,525	124,300	7.3%	53,582	43.1%
	2017 - 2 Year Average	(7,042)	(4,098)	665	20,682	8,851	21,817	12,796	8,765	5,434	(826)	7,028	32,209	106,281	-8.2%	40,875	38.5%

Revenue Estimating Conference Committee (Parks & Recreation)

	Year	October	November	December	January	February	March	April	May	June	July	August	September	Total	March Ytd	% of March Ytd	
N251 Carriage Services - Cemetery	2012	13,781	-	37,837	622,223	-	-	14,470	-	-	14,470	-	-	702,782		673,842	95.9%
	2013	652,611	-	54,800	15,194	-	-	15,194	-	-	15,194	-	-	752,992	7.1%	722,605	96.0%
	2014	685,242	-	-	15,954	-	-	-	15,954	37,676	15,954	-	-	770,778	2.4%	701,195	91.0%
	2015	719,504	-	-	16,751	34,426	-	16,751	-	-	16,751	-	-	804,183	4.3%	770,681	95.8%
	2016 Estimate - Year to Date plus 2015 Trend	755,479	-	55,565	17,589	-	-	18,011	-	-	18,011	-	-	864,655	7.5%	828,633	95.8%
	2017 - 5% October plus FY 2016	793,253	-	55,565	17,589	-	-	18,011	-	-	18,011	-	-	902,429	12.2%	866,407	96.0%
N341 Beach Cabana Rentals	2012	-	-	41,096	27,917	-	68,800	35,355	83,151	-	37,925	76,727	37,284	408,253		137,812	33.8%
	2013	33,898	-	31,585	31,886	34,740	74,349	-	41,608	42,317	41,901	39,930	80,595	452,808	10.9%	206,458	45.6%
	2014	35,958	-	36,028	33,033	36,907	37,243	44,550	98,137	-	45,352	88,160	45,981	501,349	10.7%	179,169	35.7%
	2015	-	36,592	38,929	36,790	41,905	33,542	52,329	87,576	48,710	50,583	-	94,209	521,164	4.0%	187,758	36.0%
	2016 Estimate - Year to Date plus 2 Year Average	-	85,865	39,582	-	39,475	42,258	48,440	92,856	24,355	47,968	44,080	70,095	534,972	2.6%	207,179	38.7%
	2017 - FY 2016 Estimate	-	85,865	39,582	-	39,475	42,258	48,440	92,856	24,355	47,968	44,080	70,095	534,972	0.0%	207,179	38.7%
	2017 - 3 Year Average	11,986	40,819	38,179	23,274	39,429	37,681	32,293	75,773	30,342	45,946	42,696	73,595	492,014	-5.6%	191,369	38.9%
	2017 - 2 Year Average	17,979	18,296	37,478	34,911	39,406	35,393	48,440	92,856	24,355	47,968	44,080	70,095	511,256	-1.9%	183,463	35.9%
	2017 - 2 Year Trend	-	39,277	41,785	39,489	44,979	36,002	56,168	94,001	52,283	54,294	-	101,120	559,398	7.3%	201,532	36.0%
2017 - Trend 2015 vs 2014	-	38,038	40,468	38,244	43,561	34,867	54,397	91,037	50,635	52,582	-	97,932	541,763		195,179	36.0%	