

REVENUE ESTIMATING CONFERENCE COMMITTEE (RECC)

City of Fort Lauderdale
101 NE 3rd Avenue Suite 1400, Fort Lauderdale, FL 33301

Wednesday, April 15, 2015 ~ 4PM
14TH Floor Budget Conference Room

APPROVED Meeting Minutes

- I. Call to Order at 4:10 PM
- II. Roll Call – Chairman Bob Oelke – present
Vice Chairman Marty Kurtz – present
Secretary Janette Smith – present
Member Laura Reece - present
- III. Approval of Meeting Minutes
April 8, 2015 – passed unanimously
- IV. Floor Open for Public Input – There were no comments from the public
- V. New Business
 - Discussion of Revenues
The Parks and Recreation Department was represented by Department Director Phil Thornburg, Deputy Director Enrique Sanchez, Deputy Director Carl Williams and Carrie Keohane, Budget Coordinator.

The Committee achieved consensus on the following revenue budgets as estimated by the City:

Program Fees – Day Camp	Athletic Fees – Youth Programs
Parking Fees – Auditorium	Rentals - Auditorium
Yacht Fees –Docks	Tennis Lessons
Softball Complex – Mills Pond	Beach Cabana Rentals
Miscellaneous Recreation Revenues	

The Committee made changes to the following budget estimates:

Miscellaneous Expense Reimbursement – Auditorium from \$530,000 to \$500,000

Based on FY 2014 actual and current year trend

Utility Fees – Docks from \$425,000 to \$435,000

Based on FY 2014 actual and expected stronger economy

REVENUE ESTIMATING CONFERENCE COMMITTEE (RECC)

APPROVED Meeting Minutes (continued)

Commercial Yacht Fees from \$215,000 to \$200,000

Based on the current year trend

Swim Club Contract – Swimming & Dive Team from \$330,000 to \$300,000

Based on uncertainty of the timing of planned demolition and construction of the new Aquatic Center

Carriage Services - Cemetery from \$804,000 to \$851,772

Based on the contract amount

Miscellaneous Income from \$400,000 to \$280,000

Based on current year trend less non-recurring WAVE payment

The Committee revisited Earnings on Pooled Investments with Secretary Smith providing an overview of the methodology of the estimate. The Committee reached consensus on the amount provided by the City.

The Committee discussed the estimate for the Local Option Gas Tax as the FY 2016 amendments provides the City a lower share than the current fiscal year. It was re-affirmed that the City will be using the estimates provided by the Florida Legislature's Office of Economic and Demographic Research for all sources of State Shared Revenues.

The Committee determined that this would serve as the final meeting for fiscal year 2016 budget season and that these minutes would be approved electronically.

VI. Adjourn – at approximately 5:30 PM

PLEASE NOTE THAT AS MEMBERS OF THE REVENUE ESTIMATING CONFERENCE COMMITTEE, TWO-WAY COMMUNICATION BETWEEN MEMBERS IS PROHIBITED BY SUNSHINE LAW. DO NOT REPLY TO ANY BOARD OR COMMITTEE MEMBER. DISCUSSION SHOULD TAKE PLACE AT THE SCHEDULED COMMITTEE MEETING.

PURPOSE: The purpose and duties are to serve as subject matter experts in reviewing revenue estimates for the City of Fort Lauderdale's budget process.

Note: Two or more City of Fort Lauderdale Commissioners or members of a Fort Lauderdale Advisory Board or Committee may be in attendance at this meeting. If a person decides to appeal any decision made with respect to any matter considered at this public meeting or hearing, he/she will need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based. If you desire auxiliary services to assist in viewing or hearing the meeting or reading agendas and minutes for the meetings, please contact the City Clerk's Office at 954-828-5002 and arrangements will be made to provide these services to you.

PLEASE NOTE: Florida has a very broad public records law. Most written communications to or from city officials regarding City business are public records available to the public and media upon request. Your e-mail communications may be subject to public disclosure.

General Fund Revenue Summary

As of March 31, 2015

Revenue Source		FY 2013 Actual	FY 2014 Actual	FY 2015 Amended Budget	FY 2015 Year-To-Date	FY 2015 Estimate	FY 2016 Preliminary*	FY 2016 Revenue Estimating Conference Committee (RECC)
A102	Ad Valorem	93,756,361	97,505,361	103,740,894	94,344,157	103,740,894	107,890,529	107,890,529
	Property Taxes - Operating	93,756,361	97,505,361	103,740,894	94,344,157	103,740,894	107,890,529	
A501	Firefighters Pension Insurance Prem Tax	4,185,499	3,182,042	4,111,596	549,423	4,000,000	4,000,000	
A502	Police Retirement Insurance Premium Tax	2,167,319	2,143,898	2,167,319	-	2,167,319	2,167,319	
	Sales And Use Tax	6,352,818	5,325,940	6,278,915	549,423	6,167,319	6,167,319	
A601	FPL Franchise Fees	15,140,240	16,345,514	16,000,000	5,185,100	16,900,000	16,900,000	16,900,000
A603	Peoples Gas Franchise	239,886	252,942	275,000	128,090	240,000	250,000	250,000
A610	Sanitation Franchise Fees Private Collector	3,442,317	5,423,678	5,915,000	2,947,572	5,950,000	5,950,000	5,950,000
	Franchise Fees	18,822,443	22,022,134	22,190,000	8,260,762	23,090,000	23,100,000	
A701	FPL Utility Tax	17,705,388	19,297,439	18,885,000	7,690,961	19,350,000	19,350,000	19,350,000
A703	City Water Utility Tax	4,694,296	4,919,444	5,000,000	2,519,461	5,100,000	5,350,000	5,250,000
A705	Gas Utility Tax	448,260	554,197	505,101	299,868	510,000	525,000	525,000
A715	Communications Services Tax	13,033,664	12,234,091	12,366,122	4,010,321	12,366,122	12,366,122	
	Utility Taxes	35,881,608	37,005,171	36,756,223	14,520,611	37,326,122	37,591,122	
B101	Business Tax	2,949,431	2,597,939	2,454,714	2,281,389	2,750,000	2,600,000	2,750,000
B102	Florida League Of Cities Collections	15,814	13,889	6,000	-	6,000	6,000	
B103	Water Taxi License	200	1,800	200	-	200	1,800	
B104	Application Fee - Vehicles For Hire	-	301	2,500	100	4,500	2,500	
B105	Vehicles For Hire-Vehicle Permit	-	1,584	25,000	-	3,000	3,000	
	Local Business Taxes	2,965,445	2,615,513	2,488,414	2,281,489	2,763,700	2,613,300	
B233	Riverwalk Tree Fees	-	-	-	28,684	28,684	-	
B234	Tree Canopy	54,951	81,017	-	-	-	-	
B235	Landscaping Permits	180,720	218,938	194,131	82,149	180,000	190,000	190,000
B250	Expedited Permit Review Fees	42,600	17,400	23,175	450	500	-	
	Building Permits	278,271	317,355	217,306	111,283	209,184	190,000	
D401	Motor Fuel Tax-Revenue Sharing	1,211,411	1,226,096	1,322,604	585,088	1,322,604	1,365,100	
D403	State Gas Tax Refund	184,801	186,935	185,000	68,437	185,000	175,000	185,000
E101	Alcoholic Beverage License Fees	246,019	240,062	251,019	4,635	235,000	230,000	235,000
E112	Sales Tax-Revenue Sharing	3,365,381	3,575,281	3,590,322	1,767,497	3,590,322	3,705,500	
E113	Half Cent Sales Tax	9,711,686	10,367,671	10,904,090	4,530,842	10,904,090	11,254,000	
E114	E911 Fee - Revenue Sharing	841,112	727,385	-	5,047	5,047	-	
E117	Mobile Home Licenses	35,905	34,357	32,000	26,478	35,000	35,000	
E201	Firefighters Supplemental Compensation	163,200	168,648	160,900	86,763	173,000	173,000	
	State-Shared Revenues	15,759,515	16,526,435	16,445,935	7,074,787	16,450,063	16,937,600	
F101	County Shared Occupational Licenses	165,794	127,474	127,927	178,478	180,000	175,000	
F209	Broward County-Transportation Bus Svc	-	294,997	303,805	71,449	303,805	303,805	
F401	County Shared Gas Tax (Local Option)	1,892,288	1,991,768	2,037,488	857,468	2,037,488	2,102,900	
F402	Local Alternative Fuel Fees (Fuel Tax)	-	222,115	222,113	93,395	222,113	225,200	
	Other Local Grants	2,058,082	2,636,354	2,691,333	1,200,790	2,743,406	2,806,905	
J004	Board of Adjustment Fees	13,700	5,520	15,925	5,640	14,000	14,000	
J006	Permits/Misc Engineering Charges	214,920	209,261	200,278	175,186	315,000	250,000	275,000
J008	Candidate Filing Fees	400	-	1,800	1,000	1,000	-	
J010	City Clerk Fees	165	1,064	1,000	916	1,000	1,000	
J012	Development Review Fees	168,950	176,170	149,381	126,181	225,000	200,000	215,000
J014	Encroachment/License Application Fees	600	-	2,503	-	-	-	
J019	Traffic Study Fees	47,535	39,411	100,000	52,000	100,000	100,000	
J020	Lien Research Fees	372,430	397,908	285,000	268,175	550,000	425,000	550,000
J022	Lot Clearing Admin Charges	101,382	79,451	72,785	48,712	100,000	100,000	100,000
J024	Other Building Fees	25,644	24,583	16,072	10,597	25,000	25,000	
J026	Payroll Ded Processing Charges	880	890	900	510	900	900	
J028	Photos Copies & Print Sales	10,424	5,133	13,521	2,773	4,200	4,200	
J030	Planning & Zoning Board	72,756	65,810	75,000	31,530	70,000	70,000	70,000
J031	Historic Preservation Board	7,690	6,330	5,372	9,500	9,500	7,000	
J032	Dishonored Check Fees	3,769	4,072	5,018	2,482	3,203	4,000	
J033	City Commission Development Review	21,614	24,430	35,718	11,838	25,000	25,000	
J035	Final DRC	27,210	27,320	35,955	15,970	27,000	27,000	
J037	Engineering Inspection Fees	29,253	39,169	40,000	17,797	40,000	40,000	
J040	Zoning Review	241,875	214,495	247,288	109,425	220,000	230,000	230,000
J041	Zoning Inspection	165,384	172,206	202,250	78,937	160,000	165,000	165,000
J043	Administrative Review	60,679	56,040	55,142	18,570	42,000	52,000	52,000
J044	Long Range Planning	20,060	10,030	15,119	-	10,030	10,030	

General Fund Revenue Summary

As of March 31, 2015

Revenue Source		FY 2013 Actual	FY 2014 Actual	FY 2015 Amended Budget	FY 2015 Year-To-Date	FY 2015 Estimate	FY 2016 Preliminary*	FY 2016 Revenue Estimating Conference Committee (RECC)
J284	Write Off Recoveries	6,395	6,893	3,013	3,824	5,000	5,000	
	General Government	1,613,715	1,566,186	1,579,040	991,563	1,947,833	1,755,130	
J050	Alarm Monitor Reg Fees	6,249	6,400	6,200	4,800	6,400	6,500	
J051	Alarm Response Fees	961,516	1,208,063	1,100,000	716,109	1,505,000	1,275,000	1,275,000
J052	Alarm User Registration Fees	35,525	39,149	40,000	14,250	40,000	40,000	
J059	Miscellaneous Police Fees	83,831	72,869	81,257	33,834	75,000	75,000	
J060	Nuisance Abatement Fees	4,822	4,881	8,434	2,874	3,000	2,500	
J061	School Resource Officer Program	138,756	138,756	138,949	(46,252)	-	-	
J062	Pawn/2nd-Hand Inspection Fees	4,458	14,208	17,775	21,750	25,000	20,000	
J101	Fire Inspection Fees	509,974	475,585	425,000	338,200	620,000	620,000	620,000
J103	Fire Hi-Rise Test Fees	661,605	602,954	625,000	290,593	625,000	625,000	625,000
J107	Fire Plan Review Fees	675,391	664,242	650,000	365,692	750,000	665,000	665,000
J109	Fire Reinspection Fees	44,532	40,224	40,000	20,400	38,208	40,000	
J113	Special Fire Test Fees	84,268	105,084	85,000	108,769	110,000	110,000	
J115	Hazardous Materials Fees	-	-	10,014	-	10,000	10,000	
J116	Wilton Manors - Fire/Ems	1,690,922	1,938,647	2,115,594	1,057,797	2,115,594	2,200,000	
J118	Miscellaneous Fire Fees	1,845	7,072	7,650	960	1,300	1,300	
J121	EMS Service Fees	234,125	275,422	250,000	47,793	200,000	200,000	200,000
J124	Lazy Lakes - Fire/EMS	3,269	3,309	3,269	1,780	3,560	3,560	
J130	Fire/Rescue Transport Fee	6,166,130	6,344,476	6,100,000	2,730,924	6,750,000	6,750,000	6,750,000
J131	Fire/Rescue Interfacility Transport Fees	83,952	174,636	150,000	64,119	115,000	115,000	125,000
	Public Safety	11,391,170	12,115,977	11,854,142	5,774,392	12,993,062	12,758,860	
J180	Lot Cleaning Charges	767	(368)	1,148	200	400	400	
	Physical Environment	767	(368)	1,148	200	400	400	
J414	Mtr-T Lot-Shof Pool	-	6,296	8,000	-	-	-	
	Transportation	-	6,296	8,000	-	-	-	
J702	Program Fees-Day Camp	244,501	244,868	272,042	10,719	245,000	245,000	
J726	Beach Misc Concession	84,000	77,750	93,600	39,000	93,600	93,600	
J727	S Beach Boat Storage Fees	21,713	23,178	24,000	20,248	30,000	30,000	
J751	Athletic Fees-Youth Programs	175,717	186,205	225,000	97,811	215,000	215,000	
J956	Senior Programs-Sr/Adult	120,319	125,925	144,200	57,973	144,200	144,200	
	Parks And Recreation	646,250	657,926	758,842	225,751	727,800	727,800	
K029	Nonsponsor Charges-Spec Event Fees	42,468	30,858	42,709	16,423	42,709	50,000	
	Special Events	42,468	30,858	42,709	16,423	42,709	50,000	
K101	Aikido-Activity Center	18,960	19,502	20,468	6,652	20,000	20,000	
K105	Gymnastics-Program Fees	162,173	170,588	163,226	48,996	170,000	170,000	
K106	Outdoor Programs	23,500	9,300	24,000	5,600	24,000	24,000	
K107	Yoga Aerobics	24,993	24,532	26,992	(311)	30,000	30,000	
K110	Gym Rentals/Misc.	24,614	13,023	36,050	12,699	20,000	22,000	
K126	Auditorium Concessions	56,823	44,508	87,271	17,927	50,000	60,000	
K127	Misc Expense Reimb-Auditorium	587,012	502,330	660,000	283,489	500,000	530,000	
K128	Parking Fees-Auditorium	229,027	169,589	225,000	95,200	175,000	175,000	
K129	Rentals-Auditorium	240,910	262,005	250,000	120,286	260,000	260,000	
K130	Ticket Svcchg/Comms-Auditorium	63	5,317	10,014	7,398	8,000	8,000	
K153	Recreation Center Rentals	77,156	73,490	80,000	50,082	80,000	80,000	
K179	Credit Card Discst Fees-Docks & Water	(57,313)	(40,721)	-	-	-	-	
K180	Utility Fees-Docks	366,884	476,556	420,000	245,172	425,000	425,000	
K182	Laundry/Vending/Tv Cable	6,527	6,211	8,205	2,348	6,300	6,800	
K184	Commercial Yacht Fees	239,265	219,118	236,000	98,033	195,000	215,000	
K185	Jungle Queen-Docks	126,667	178,833	155,600	77,500	155,600	155,000	
K186	Yacht Fees-Docks	2,122,228	2,345,762	2,150,000	1,293,649	2,215,000	2,220,000	
K187	General Anchorage Fees	49,082	44,678	50,000	27,685	50,000	52,000	
K188	Late Dockage Fees	8,111	23,479	15,000	3,034	15,000	15,000	
K189	Private Dock Fees	4,200	2,700	4,200	1,500	4,200	4,200	
K190	Las Olas/Riverfront	12,664	-	-	-	8,400	8,500	
K191	Submerged Land Lease Fees	146,232	158,254	157,289	85,588	159,000	160,000	
K192	Gazebo Rental	-	-	122	-	122	122	
K226	Adult Programs	23,354	25,440	30,042	14,554	30,000	30,000	
K227	Memberships	128,080	120,331	128,000	82,562	128,000	128,000	
K231	Youth Programs	26,163	29,171	26,000	21,779	30,000	32,000	
K252	Tennis Court Rentals	80,738	87,676	110,153	57,828	88,000	90,000	

General Fund Revenue Summary

As of March 31, 2015

Revenue Source		FY 2013 Actual	FY 2014 Actual	FY 2015 Amended Budget	FY 2015 Year-To-Date	FY 2015 Estimate	FY 2016 Preliminary*	FY 2016 Revenue Estimating Conference Committee (RECC)
K253	Tennis Lessons	263,621	271,273	280,000	143,619	275,000	275,000	
K254	Tennis Tournaments	65,173	69,076	70,097	8,087	70,097	72,000	
K255	Concession Revenue-Holiday Park	20,849	22,406	25,035	12,245	25,000	27,000	
K275	Recreation Program Fees	173,594	138,949	173,000	50,893	173,000	175,000	
K302	Concessions-Mills Pond	69,372	60,063	85,118	26,052	70,000	72,000	
K303	Contracted Events-Mills Pond	15,756	15,093	14,120	6,318	15,000	15,000	
K305	Softball Complex-Mills Pond	216,812	263,349	285,000	139,842	260,000	270,000	
K306	Softball Tournament-Mills Pond	8,798	400	30,042	800	10,000	10,000	
K307	Special Event	-	-	-	150	150	-	
K310	Facility Rentals-Mills Pond	34,292	34,108	25,507	25,031	35,000	36,000	
K329	Event Revenue-Riverwalk	24,874	24,048	65,000	15,429	30,000	35,000	
K334	Licenses-Riverwalk-One River Plaza	2,243	2,277	2,277	2,294	2,300	2,300	
K358	Entrance Fees-Snyder Park	41,086	43,474	45,062	20,591	45,000	46,000	
K360	Other-Snyder Park	619	117	900	189	900	900	
K362	Pavilion Rentals-Snyder Park	25,377	26,024	30,042	14,099	30,042	32,000	
K363	Special Events-Snyder Park	-	-	5,007	-	5,000	5,000	
K384	Other Events	82,372	69,939	80,000	29,989	70,000	70,000	
	Special Facilities	5,772,951	6,012,268	6,289,839	3,154,878	5,963,111	6,063,822	
K505	Pool Program Fees	128,320	106,491	129,000	54,261	129,000	129,000	
K506	Pool Admission Fees	5,370	11,591	5,300	367	10,000	10,000	
K526	Admissions-Hall Of Fame	73,142	71,455	90,125	33,155	90,125	-	
K527	Facility Rentals-Hall Of Fame	80,937	44,225	70,097	16,723	70,097	-	
K528	Program Fees-Hall Of Fame	103,510	100,087	117,162	16,218	117,162	-	
K529	Special Event Fees-Hall Of Fame	62,073	58,885	69,298	12,153	69,298	-	
K530	Swim Club Contract-Swimming & Dive Team	337,570	325,324	212,634	176,461	360,000	330,000	
	Pools	790,922	718,058	693,616	309,338	845,682	469,000	
K901	Library Maint-Holiday Park	18,840	14,228	18,972	9,554	20,000	21,000	
K902	Miscellaneous Recreation Revenues	139,731	167,248	281,317	73,267	158,000	161,000	
	Miscellaneous	158,571	181,476	300,289	82,821	178,000	182,000	
M002	Fines & Forfeitures	1,050,960	1,279,488	1,000,000	630,249	1,350,000	1,350,000	1,250,000
M003	County Court Return - Dollar Provision	63,845	46,023	75,000	53,314	55,000	55,000	
M010	Nuisance Abatement Fines	28,500	-	14,015	-	-	-	
M014	Red Light Fines	1,357,890	1,260,166	1,400,000	520,054	525,000	-	
M020	Red Light Fines-Courts	196,082	195,434	200,000	108,548	110,000	-	
M021	Red Light Fines - Special Magistrate	35	11,542	25,000	5,544	10,000	-	
M023	Misdemeanor - County Clerk F&F	-	-	5,100	12,225	12,225	10,000	
M024	Municipal Ordinance Fm Cnty Clerk - F&F	-	-	38,400	69,710	70,000	50,000	
M025	Diversion Program Fee - Lieu Of Court	-	-	176,113	181,313	185,000	176,113	
	Judgments & Fines	2,697,312	2,792,653	2,933,628	1,580,957	2,317,225	1,641,113	
M103	Code Enforcement Board Fines	1,081,919	713,186	725,000	541,482	1,125,000	1,025,000	925,000
M111	Citation Fines	16,375	12,275	15,201	1,850	3,600	3,600	
	Violations Of Local Ordinances	1,098,294	725,461	740,201	543,332	1,128,600	1,028,600	
N103	Earn-Pooled Investments	140,533	687,055	200,000	139,143	557,060	810,269	
N117	Interest	254,864	338,477	225,000	67,406	250,000	250,000	250,000
N118	Interest Offset for Master Acc Fees	-	-	231,300	-	231,300	231,300	
N119	Ad Valorem Interest Earnings	15,988	20,904	20,000	9,050	20,000	20,000	
N127	Interest On Late A/R Payments	218	853	-	-	-	-	
N129	Other Income (Penalty Charges)	9,420	8,516	-	-	-	-	
	Interest Earnings	421,023	1,055,805	676,300	215,599	1,058,360	1,311,569	
N140	Film Permits	15,600	19,500	-	1,700	20,000	20,000	
N141	Shopping Center Air Space Lease	29,605	31,571	32,045	31,571	31,571	31,571	
N142	DBSI Air Space Lease (Formerly Barnett)	177,606	179,317	179,317	182,302	182,302	181,953	
N143	Auramar Air Space Lease	771	854	854	854	854	854	
N146	New River Trading Post	54,966	59,126	54,652	39,526	54,652	67,542	
N147	Ft Lauderdale Archers Inc	(3,399)	1	-	1	1	1	
N149	Lakeview Plaza Inc.	3,398	3,759	3,501	-	3,501	3,447	
N150	Late/Interest Payments	125,475	15,673	50,000	797	50,000	50,000	
N151	Shop 104-Nadja Horst, Dmd, Pa	23,988	23,541	23,576	16,170	23,576	25,899	
N152	Shops 108/112-Stephanick G., Inc.	22,396	21,978	22,011	15,096	22,703	24,189	
N155	Shop 132 Paul James Salon Inc	16,397	5,423	-	-	-	-	
N156	Shop 136-Sushi-Ko Express Corp.	10,805	9,645	10,619	8,242	10,619	11,670	

General Fund Revenue Summary

As of March 31, 2015

Revenue Source		FY 2013 Actual	FY 2014 Actual	FY 2015 Amended Budget	FY 2015 Year-To-Date	FY 2015 Estimate	FY 2016 Preliminary*	FY 2016 Revenue Estimating Conference Committee (RECC)
N159	Lease Property Tax Payments	47,138	55,887	50,000	-	50,000	50,000	
N164	Sunrise Key Entryway	180	180	180	180	180	180	
N168	St Regis-Misc Easement Leases	1,320	1,339	1,359	1,349	1,359	1,359	
N169	Pd Cafeteria - Spectacular Affairs	-	-	4,200	-	-	-	
N170	Cheesecake Factory License Fee	863	881	929	-	929	876	
N174	1540 Seventeenth, Llc (Mega Partners)	2,007	2,071	1,954	-	1,954	2,047	
N178	Fort Lauderdale Historical Society	5	5	5	5	5	5	
N179	Caproc Oakland Park Llc	550	557	565	565	565	565	
N180	Shop 140- City Park Mall- Amarco Treats	15,452	13,096	15,408	10,686	15,408	15,936	
N181	Penalties From Other Municipalities	114	251	-	-	-	-	
N182	Shop 140 City Park Mall - Dubose	-	-	-	2,221	6,759	9,015	
N251	Carriage Services - Cemetery	752,992	770,778	813,244	770,681	804,000	804,000	
N341	Beach Cabana Rentals	452,808	501,349	460,000	187,758	525,000	525,000	
N342	Bench Advertising Contract	176,615	159,134	172,550	76,708	172,550	172,550	
N343	Misc Property Rentals	205,672	217,373	709,705	354,941	709,705	709,705	
N348	Oasis Cafe Lease	46,033	43,434	-	23,881	50,000	125,000	
N350	Bahia Mar Lease	906,388	1,371,018	925,000	1,314,507	1,370,000	1,370,000	1,370,000
N363	Brickell Station	(25,515)	7,976	8,300	600	8,300	8,300	
	Rents & Royalties	3,060,230	3,515,717	3,539,974	3,040,341	4,116,493	4,211,664	
B236	Fire Training Surcharge	912	546	1,000	-	546	500	
N375	Fire/Rescue Assessment Fee	20,263,680	32,861,602	32,958,191	29,412,406	32,889,745	32,895,808	
N388	Fire/Rescue City Assessment Fee	286,250	346,829	225,000	143,719	460,000	420,000	
	Special Assessments	20,550,842	33,208,977	33,184,191	29,556,125	33,350,291	33,316,308	
N404	Vehicle Sale Proceeds	380,547	268,427	400,000	35,482	-	-	
N412	Sale Of Surplus Land	44,028	-	30,028	-	30,028	30,000	
N413	Sale Of Surplus Property	5,068	2,031	10,000	-	2,030	3,000	
	Disposal Of Fixed Assets	429,643	270,458	440,028	35,482	32,058	33,000	
N455	Mounted Patrol Donations	-	5,900	-	-	-	-	
N457	Outsider Donations	24,450	57,500	2,000	365	2,000	2,500	
N460	Haz Mat Donations	454,211	454,221	454,211	227,105	454,211	454,211	
	Contributions/Donations	478,661	517,621	456,211	227,470	456,211	456,711	
A108	Delinquent Tax-Operating	362,491	(153,651)	16,546	(349,461)	16,546	16,500	
A110	Penalty & Int-Operating	484,218	268,857	116,841	55,997	116,841	116,800	
N499	Air Show Revenues	102,221	-	30,000	-	-	-	
N527	Airport Pilot-Interfund Svc Chg	599,993	592,367	593,382	296,691	593,382	605,250	
N534	Finance Admin/Ins - Interfund Svc Chg	-	-	228,457	114,228	228,457	228,457	
N540	Parks & Recreation-Interfund Svc Chg	86,868	90,651	90,194	-	90,194	92,900	
N550	B&Z/Utilities-Interfund Svc Chg	6,252	1,045	16,267	-	16,267	16,267	
N552	Engineering-Interfund Svc Chg	1,975,740	1,979,061	2,000,000	520,294	1,000,000	1,000,000	
N553	Treasury/Utilities-Interfund Svc Chg	2,426,651	2,539,277	-	-	-	-	
N554	Fire/Airport-Interfund Svc Chg	1,036,439	1,036,439	1,084,542	542,271	1,084,542	1,110,700	
N556	P/W Airport-Interfund Svc Chg	113,613	118,886	122,453	61,227	122,243	-	
N560	Indirect Service Fee-Interfund Svc Chg	11,202,074	10,201,797	11,664,175	5,827,445	11,664,175	11,664,175	
N571	Misc Charges To Other Funds	125,124	125,124	133,775	66,888	133,775	134,124	
N572	P/W/Other-Interfund Svc Chg	384,288	350,100	494,275	247,137	494,275	494,275	
N585	ROI-Parking	2,172,119	3,079,136	1,916,177	958,089	1,916,177	1,916,177	
N586	ROI-Stormwater	958,573	977,929	996,702	498,351	996,702	996,702	
N591	Interfund Overtime Reimbursements	180,607	55,822	80,000	31,569	126,276	120,000	
N594	Charges To Other Funds	-	4,380	2,500	(204)	2,500	2,500	
N597	Chgs To Other Fds	868,234	85,823	1,570,941	785,471	1,570,941	1,570,941	
N602	ROI-Water & Sewer	14,806,042	14,806,042	15,947,908	7,973,954	15,947,908	15,947,908	
N603	ROI-Central Regional	3,058,317	3,128,931	3,160,118	1,580,059	3,160,118	3,160,118	
N604	Building/Economic Dev- Interfd Svc Chg	75,397	-	403,439	201,720	403,439	403,439	
N652	Pilot Cemetery Perpetual Care Fd	19,492	19,448	-	-	-	-	
N653	Pilot Arts & Science District Garage Fd	34,211	37,632	37,632	18,816	-	-	
N682	Misc Expense Reimbursements	-	-	-	-	119,736	-	
N900	Miscellaneous Income	584,077	728,353	400,000	177,628	400,000	400,000	
N902	Abandoned Property	5,032	6,778	-	425	5,000	5,000	
N904	Florida Sales Tax Commissions	360	360	360	180	360	360	
N907	Towing Fees	224,000	229,950	222,655	115,000	230,000	230,000	
N910	Fare Box Revenue Community Bus	-	-	60,000	-	60,000	60,000	

General Fund Revenue Summary

As of March 31, 2015

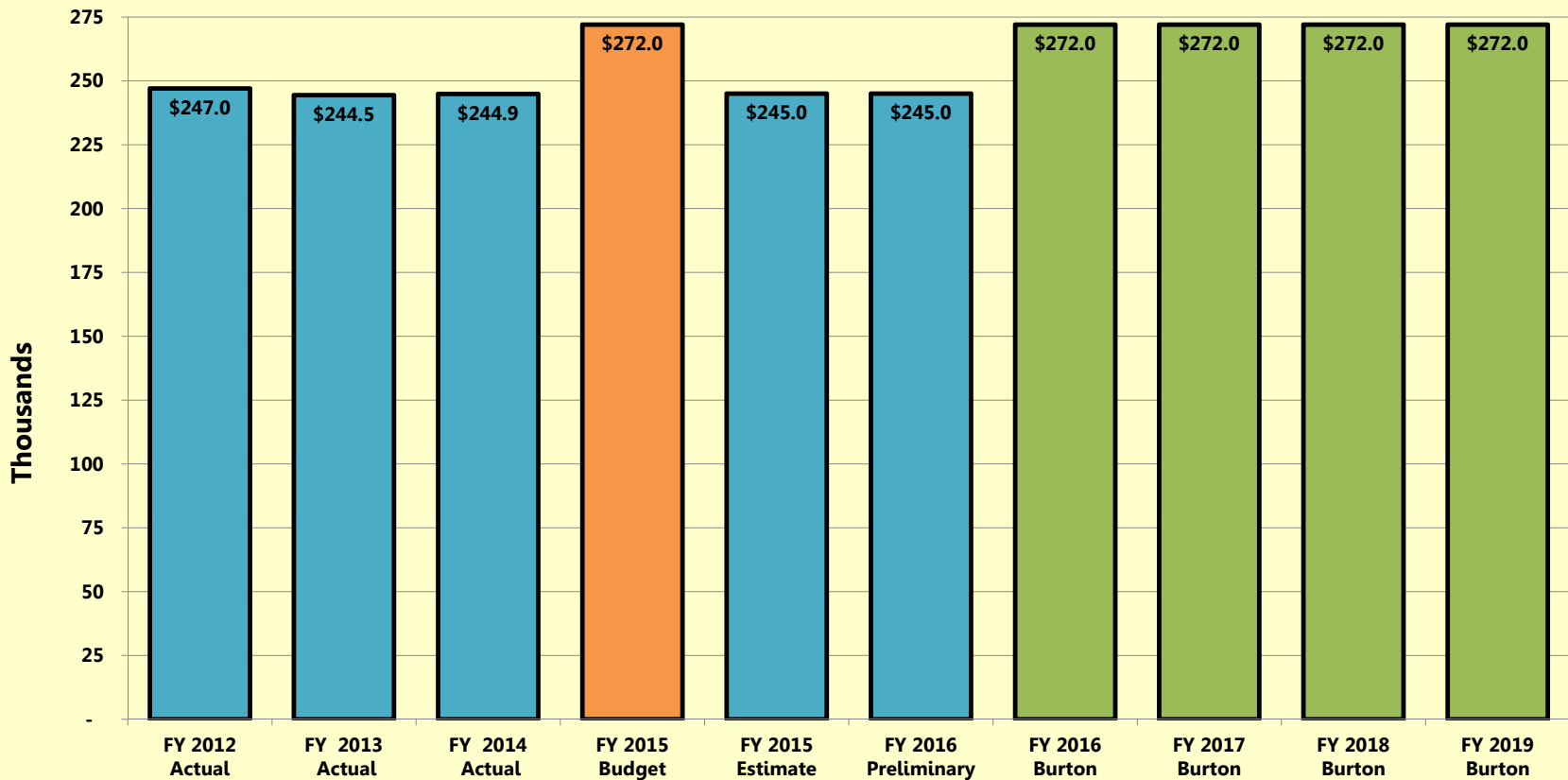
Revenue Source		FY 2013 Actual	FY 2014 Actual	FY 2015 Amended Budget	FY 2015 Year-To-Date	FY 2015 Estimate	FY 2016 Preliminary*	FY 2016 Revenue Estimating Conference Committee (RECC)
N913	Court Costs & Fees-Reimbursements	-	-	1,000	-	1,000	<i>1,000</i>	
N938	Insurance Carrier Reimb	3,412	29,011	-	3,256	5,000	5,000	
N945	Repairs-Outside Contractors	405,101	410,672	-	-	422,976	422,976	
N965	Reimbursement Projects	1,000	2,863	2,500	-	2,500	2,500	
N968	Misc Grant Reimbursements	84,051	95,188	45,113	4,649	30,192	30,000	
N969	Demolition Reimb - Building Dept	44,930	7,959	18,135	23,493	30,000	30,000	
N970	Board Up Reimb - Building Dept	55,862	38,697	46,031	49,588	50,000	50,000	
N976	Overtime Reimbursement	366,028	413,768	375,000	201,936	375,000	375,000	
N977	Misc Grant Overtime Reimbursements	183,947	179,037	145,000	52,668	125,000	150,000	
N978	Tri-County Pav Reimbursements	46,929	251,284	72,627	153,596	310,000	310,000	
N979	Lobbyist Registration Fees	32,940	37,650	33,000	22,650	33,000	35,000	
N980	Grant Payroll Reimbursements	-	20,882	-	17,015	20,000	4,500	
N983	Comm. Appearance Board	3,600	9,978	4,000	-	4,000	4,000	
N984	Found/Abandoned Property	6,564	2,529	4,000	1,919	4,000	4,000	
N985	Unclaimed Evidence	48,370	137,034	50,000	19,738	50,000	50,000	
N987	PCard Rebates Procurement	367,440	364,674	519,000	289,416	425,000	388,000	450,000
N989	Foreclosure Registration Fee	81,900	121,400	120,000	41,500	60,000	60,000	
N990	Utility Royalty-Sewer	4,437	30,495	4,500	12,056	15,000	4,500	
	Other Miscellaneous	43,628,944	42,463,658	42,829,245	20,617,255	42,462,522	42,219,069	
	TOTAL	268,656,306	289,793,290	297,136,423	194,715,229	300,111,045	303,521,821	

Revenues selected to be reviewed by the Revenue Estimating Conference Committee highlighted in Green

Revenues reviewed by the Revenue Estimating Conference Committee are highlighted in Light Orange

**Italicized amounts in the FY 2016 Department Request are the same as the FY 2016 Burton Model*

Program Fees-Day Camp



Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Program Fees-Day Camp	247,026	244,501	244,868	272,042	245,000	245,000	272,000	272,000	272,000	272,000	Parks & Recreation
% of Program Fees-Day Camp Change	15.52%	-1.02%	0.15%	11.10%	0.05%	-9.94%	-0.02%	0.00%	0.00%	0.00%	

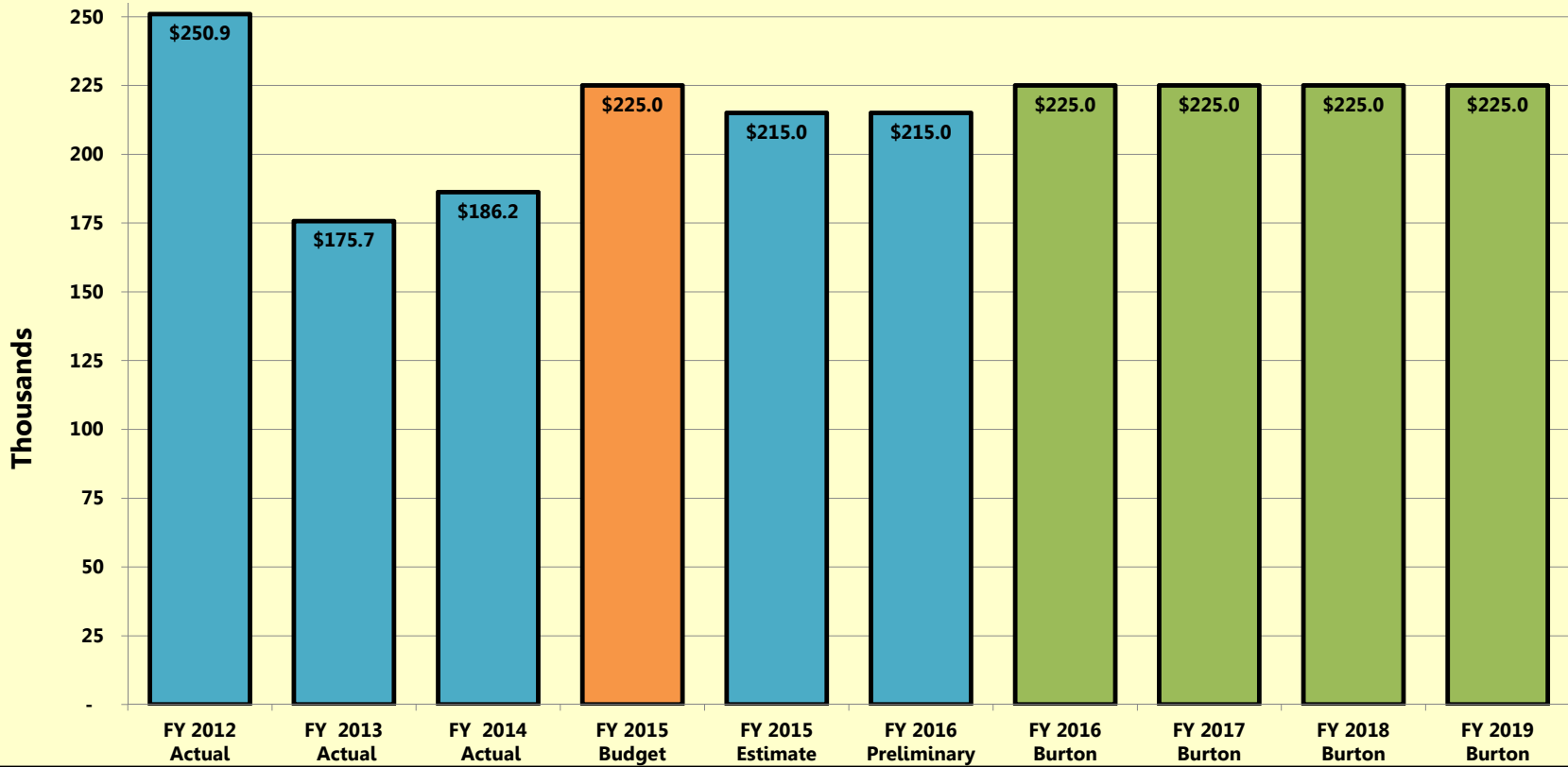
Description

This source of revenue consists of fees received from users of specific services such as day camp. The department fees are established using a pricing and cost recovery pyramid model, which assists in classifying the various facility programs and services offered to neighbors into an approved philosophy for subsidies and cost recovery.

Fiscal Capacity

The City Manager or his designee is empowered to establish all fees for the use of city parks, public beaches, and recreation facilities.

Athletic Fees-Youth Programs



Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Athletic Fees-Youth Programs	250,940	175,717	186,205	225,000	215,000	215,000	225,000	225,000	225,000	225,000	Parks & Recreation
% of Athletic Fees-Youth Programs Change	3.95%	-29.98%	5.97%	20.83%	15.46%	-4.44%	0.00%	0.00%	0.00%	0.00%	

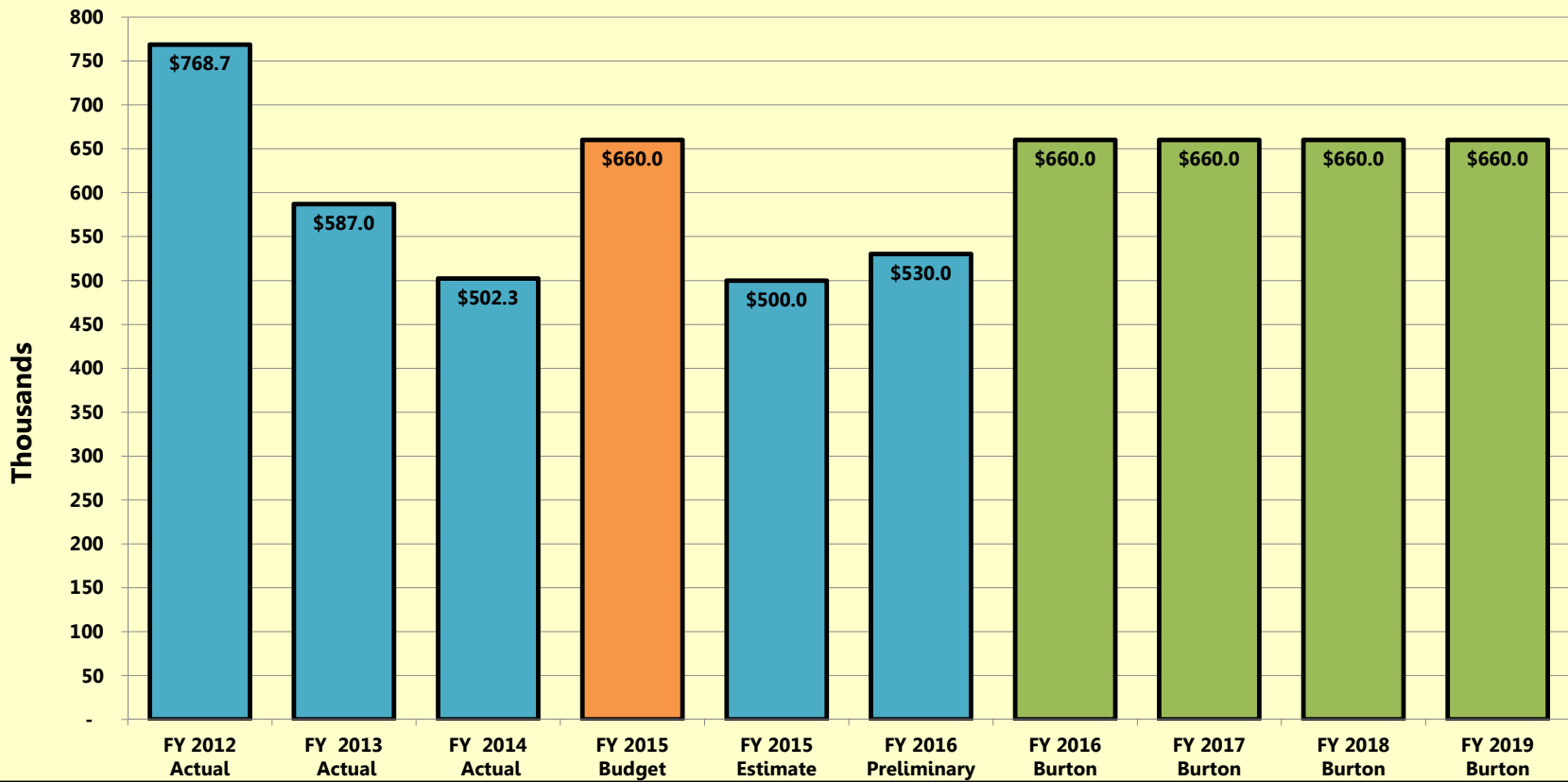
Description

This source of revenue consists of fees received from users of specific services such as youth programs. The department fees are established using a pricing and cost recovery pyramid model, which assists in classifying the various facility programs and services offered to neighbors into an approved philosophy for subsidies and cost recovery.

Fiscal Capacity

The City Manager or his designee is empowered to establish all fees for the use of city parks, public beaches, and recreation facilities.

Miscellaneous Expense Reimbursement - Auditorium

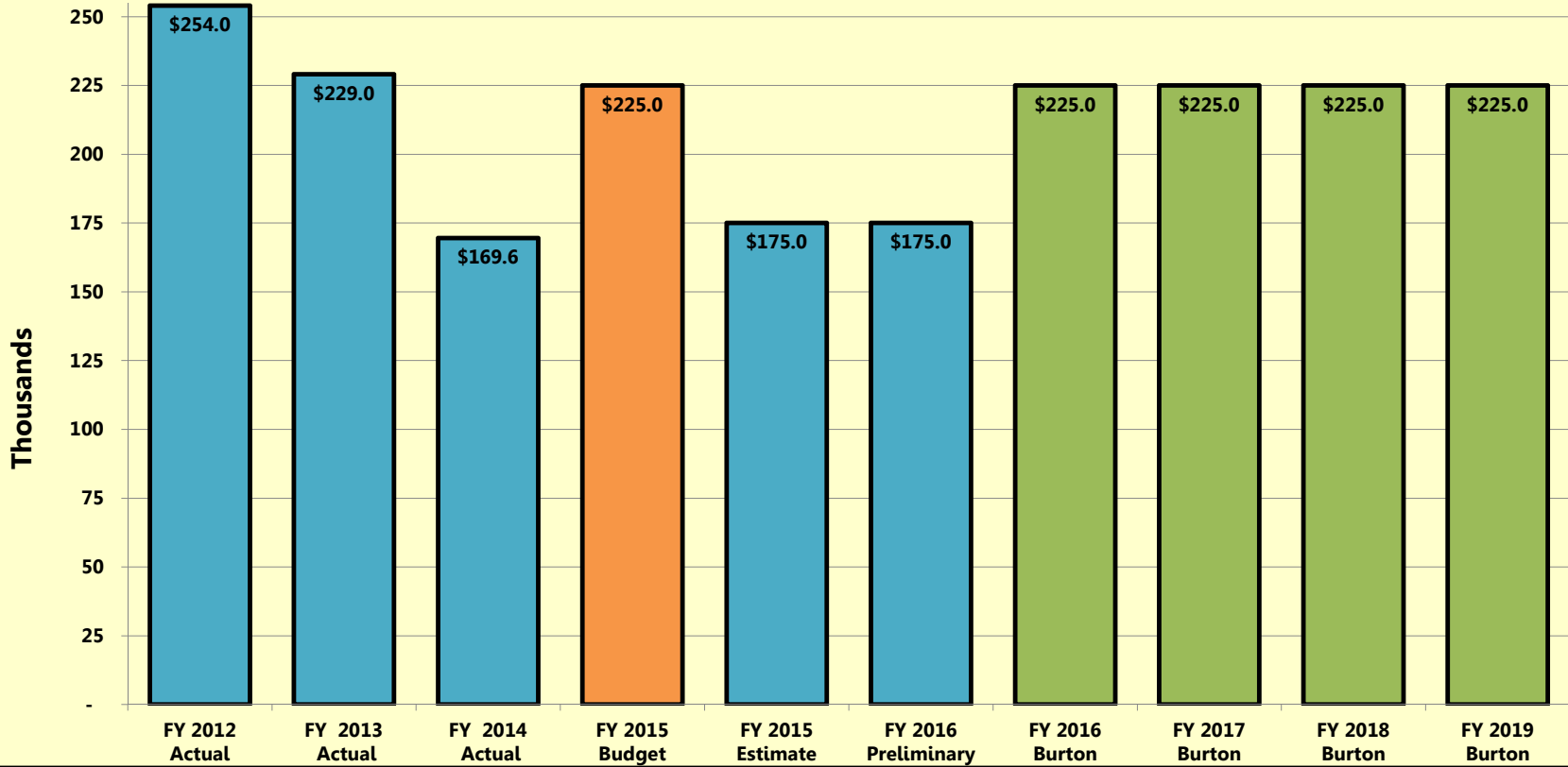


Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Miscellaneous Expense Reimbursement - Auditorium	768,683	587,012	502,330	660,000	500,000	530,000	660,000	660,000	660,000	660,000	Parks & Recreation
% of Misc Expense Reimb-Auditorium Change	23.93%	-23.63%	-14.43%	31.39%	-0.46%	-19.70%	0.00%	0.00%	0.00%	0.00%	

Description

Fees that client pays for reimbursement of labor, equipment (i.e. dumpsters, forklift, port a johns), and the 18% payroll administrative fee on labor related charges.

Parking Fees-Auditorium



Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Parking Fees-Auditorium	253,975	229,027	169,589	225,000	175,000	175,000	225,000	225,000	225,000	225,000	Parks & Recreation
% of Parking Fees-Auditorium Change	7.29%	-9.82%	-25.95%	32.67%	3.19%	-22.22%	0.00%	0.00%	0.00%	0.00%	

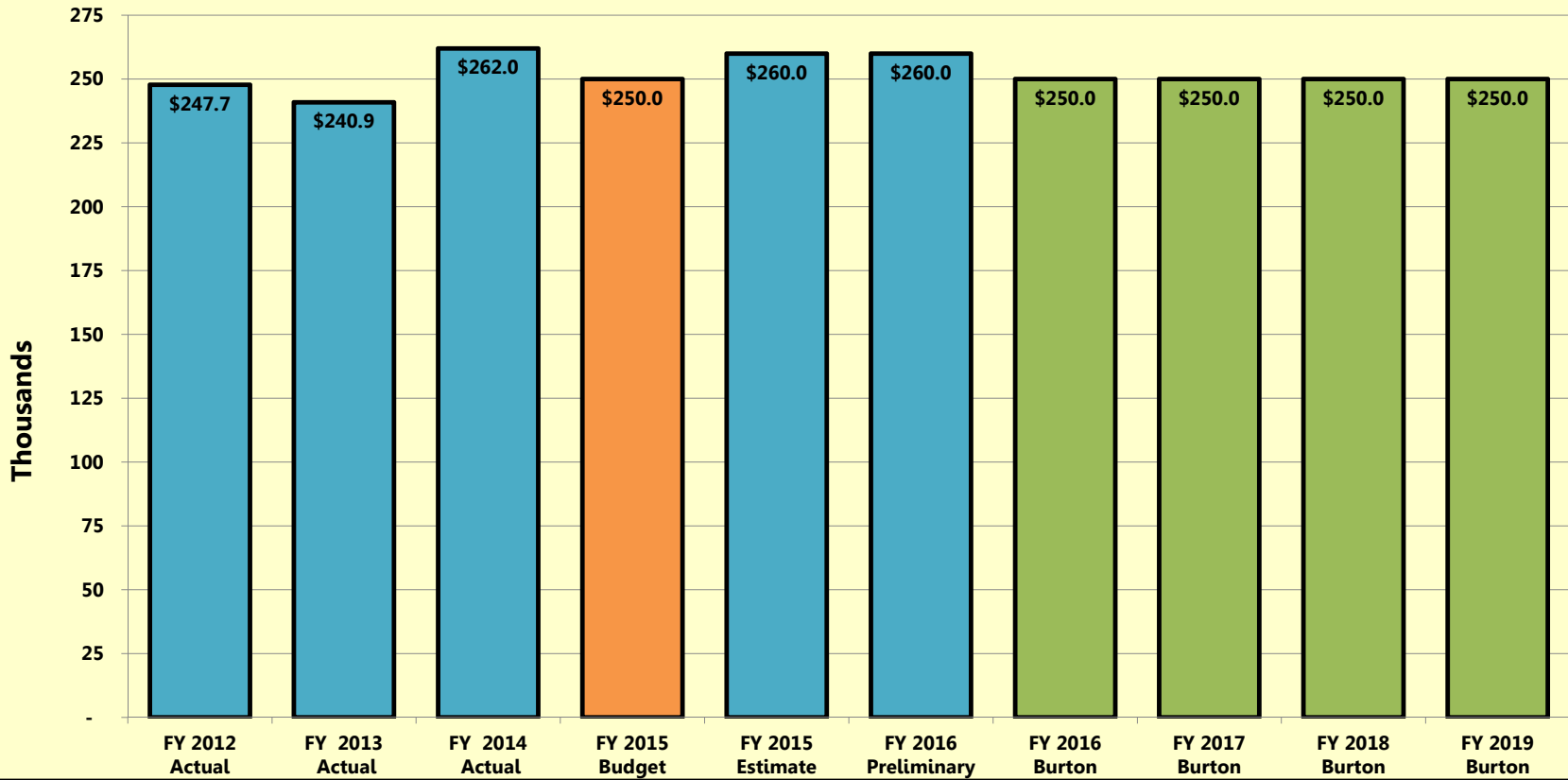
Description

This source of revenue consists of parking fees for events at the War Memorial Auditorium. Ticketed programs have parking fees included with the purchase of the sale of the ticket or collection of admission fees. Non-ticketed events are charged for parking on a per vehicle basis and such fees are collected at the entrance to the auditorium parking areas. All parking fees associated with the use of War Memorial Auditorium are set by the Parks and Recreation Director or his/her designee.

Fiscal Capacity

The City Manager or his designee is empowered to establish all fees for the use of city parks, public beaches, and recreation facilities.

Rentals-Auditorium



Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Rentals-Auditorium	247,721	240,910	262,005	250,000	260,000	260,000	250,000	250,000	250,000	250,000	Parks & Recreation
% of Rentals - Auditorium Change	-1.10%	-2.75%	8.76%	-4.58%	-0.77%	4.00%	0.00%	0.00%	0.00%	0.00%	

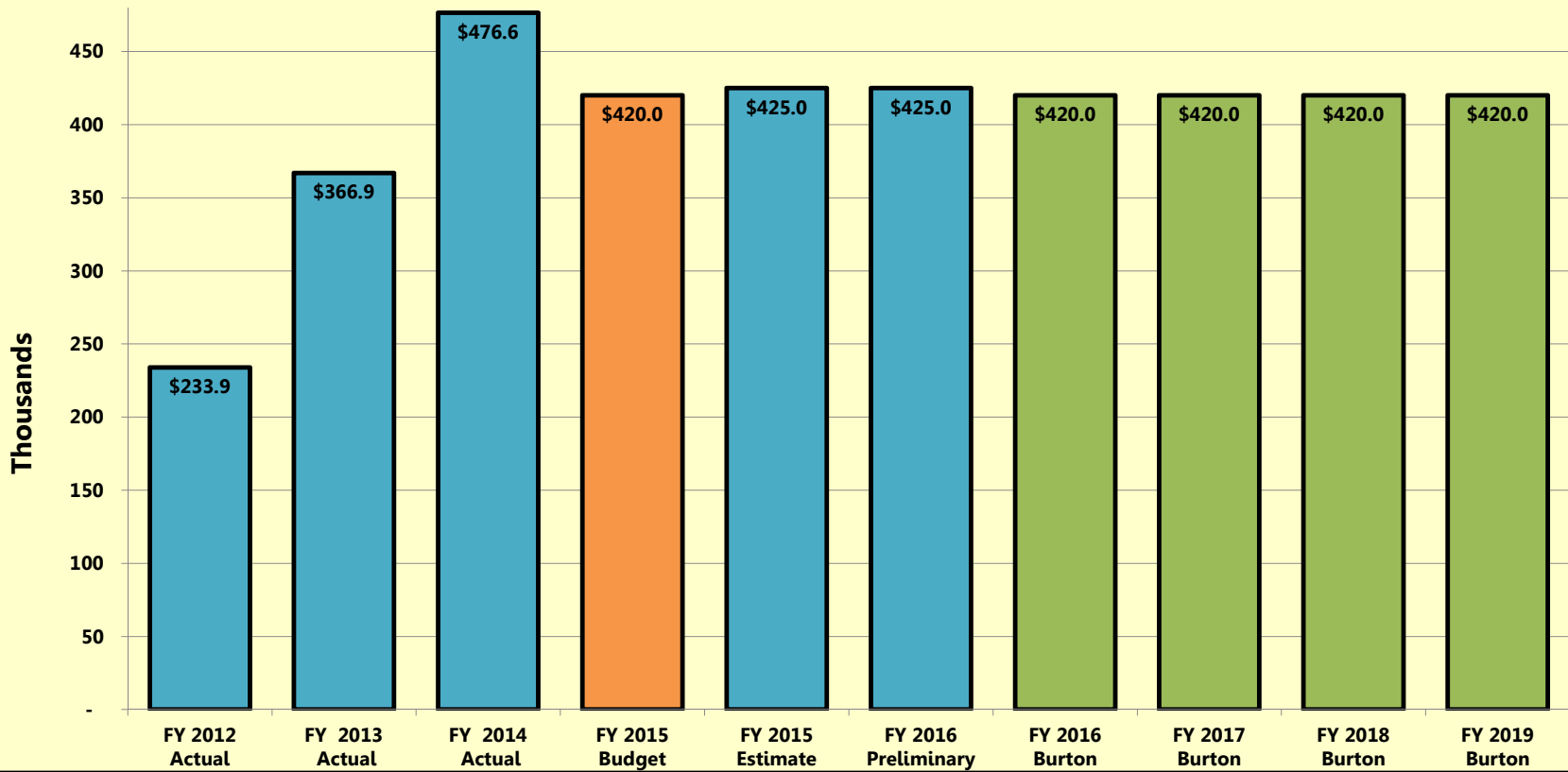
Description

This source of revenue consists of rental charges assessed to promoters/producers/lessees for usage of the War Memorial Auditorium, equipment available for usage at the auditorium, and for events/programs/festivals. Each lessee has specific fees assessed depending on the specific type of event and/or number of usage days. All fees associated with the use of War Memorial Auditorium are set by the Parks and Recreation Director or his/her designee.

Fiscal Capacity

The City Manager or his designee is empowered to establish all fees for the use of city parks, public beaches, and recreation facilities.

Utility Fees-Docks



Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Utility Fees-Docks	233,871	366,884	476,556	420,000	425,000	425,000	420,000	420,000	420,000	420,000	Parks & Recreation
% of Utility Fees- Docks Change	-10.40%	56.87%	29.89%	-11.87%	-10.82%	1.19%	0.00%	0.00%	0.00%	0.00%	

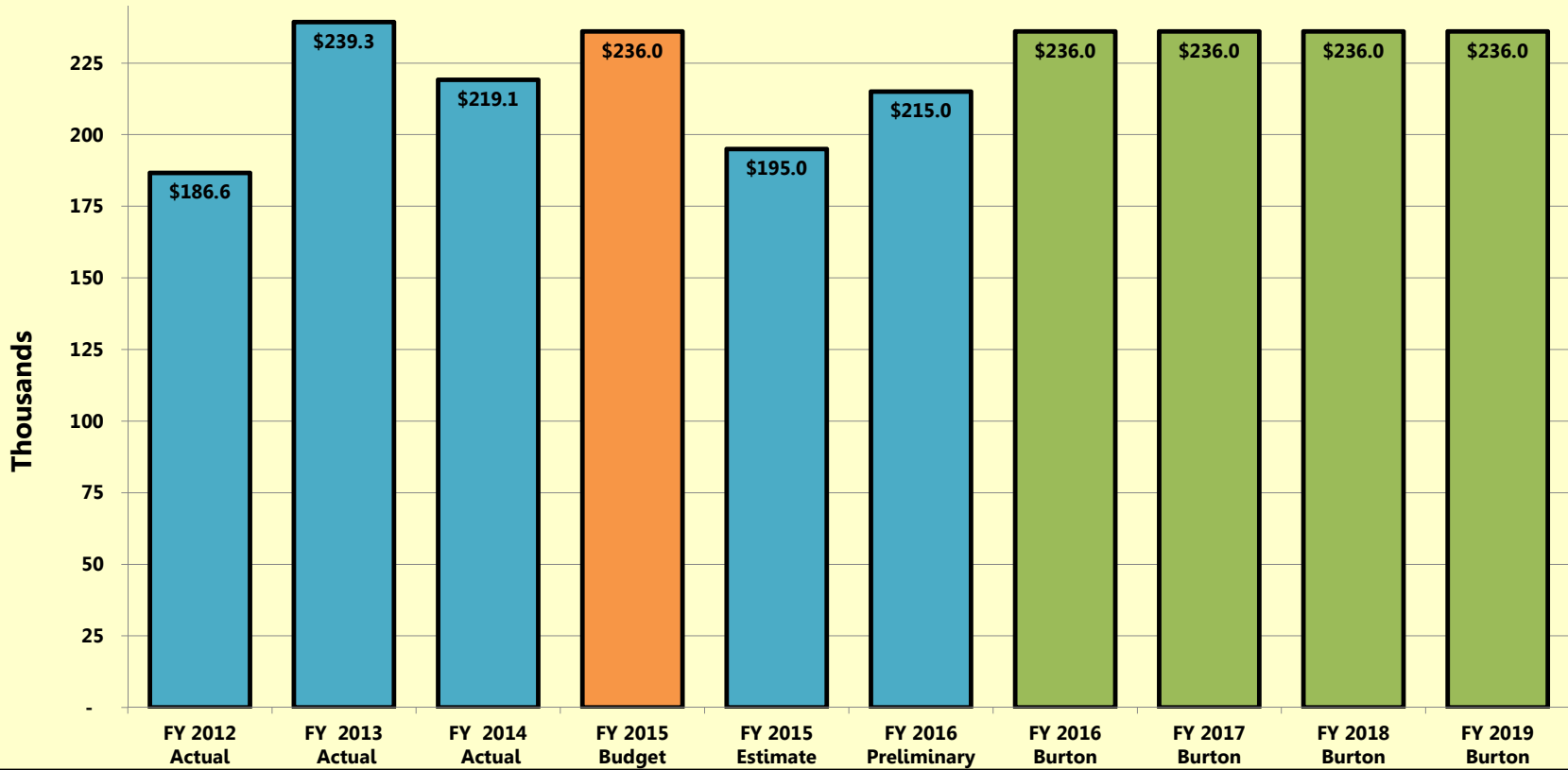
Description

New River Docks, Cooley's Landing, and Las Olas Docks utility related fees. The fees range from \$.05 to \$.65 ft/day.

Fiscal Capacity

Cost recovery for electric, water, cable television and trash is based upon the length of the vessel.

Commercial Yacht Fees



Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Commercial Yacht Fees	186,642	239,265	219,118	236,000	195,000	215,000	236,000	236,000	236,000	236,000	Parks & Recreation
% of Commercial Yacht Fees Change	5.09%	28.19%	-8.42%	7.70%	-11.01%	-8.90%	0.00%	0.00%	0.00%	0.00%	

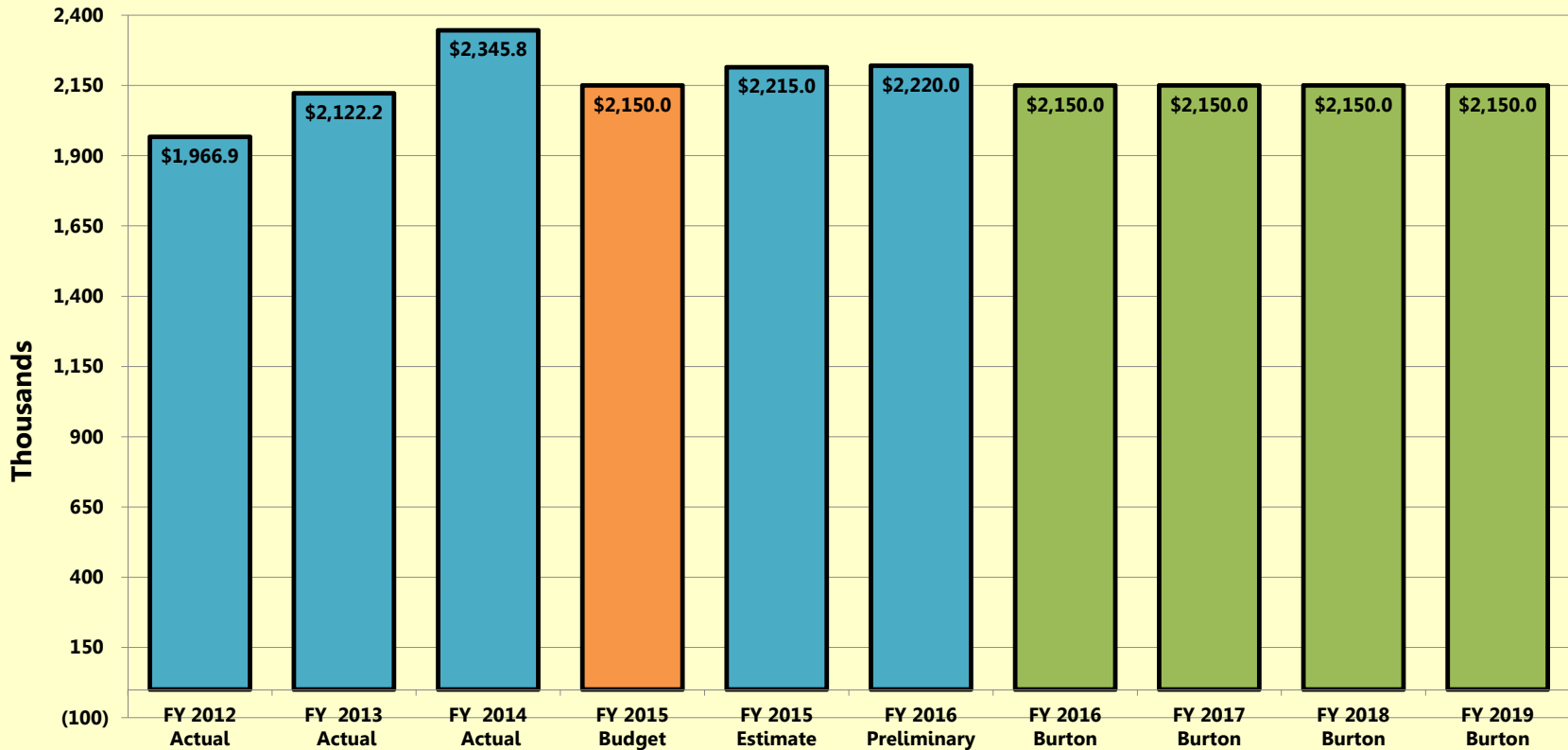
Description

This revenue is generated from the rates assessed to transient vessels for docking at all municipal docks controlled by the City of Fort Lauderdale. Twice per year, staff surveys area marina rates. One survey is for winter rates (October 1 - May 31) and the other is for summer rates (June 1 - September 30). Each survey allows Fort Lauderdale to price each facility properly in the market. Convenience, site amenities, and price are all reviewed to make an informed decision. Historically, Fort Lauderdale has priced its fees below the market rate. Fort Lauderdale has a total of 211 dock slips and 10 moorings.

Fiscal Capacity

Approval from the City Manager is required to modify the rate assessed to transient vessels for docking at Fort Lauderdale municipal docks.

Yacht Fees-Docks



Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Yacht Fees-Docks	1,966,917	2,122,228	2,345,762	2,150,000	2,215,000	2,220,000	2,150,000	2,150,000	2,150,000	2,150,000	Parks & Recreation
% of Yacht Fees-Docks Change	-5.11%	7.90%	10.53%	-8.35%	-5.57%	3.26%	0.00%	0.00%	0.00%	0.00%	

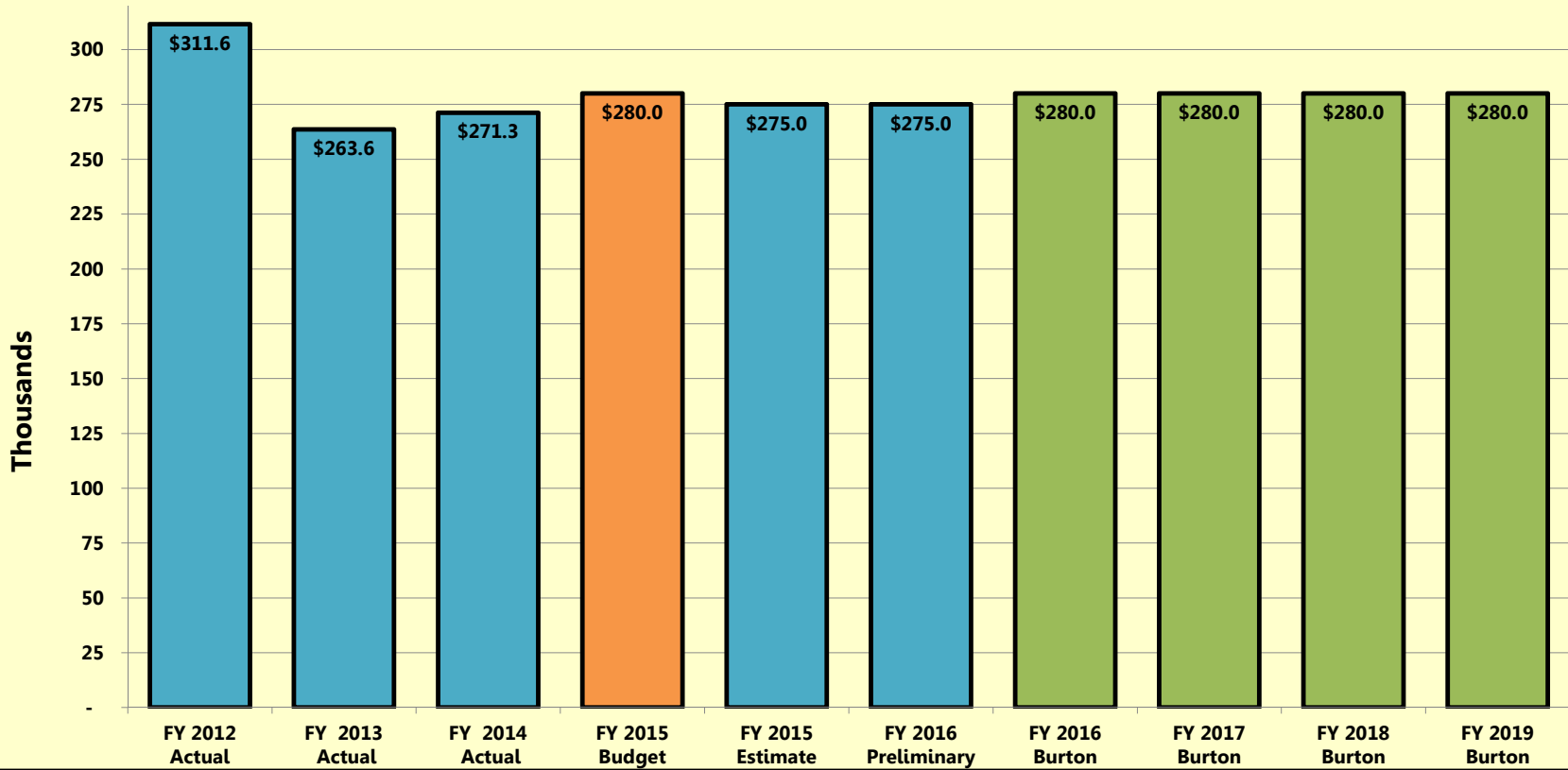
Description

This revenue is generated from the rates assessed to transient vessels for docking at all municipal docks controlled by the City of Fort Lauderdale. Twice per year, staff surveys area marina rates. One survey is for winter rates (October 1 - May 31) and the other is for summer rates (June 1 - September 30). Each survey allows Fort Lauderdale to price each facility properly in the market. Convenience, site amenities, and price are all reviewed to make an informed decision. Historically, Fort Lauderdale has priced its fees below the market rate. Fort Lauderdale has a total of 211 dock slips and 10 moorings.

Fiscal Capacity

Approval from the City Manager is required to modify the rate assessed to transient vessels for docking at Fort Lauderdale municipal docks.

Tennis Lessons



Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Tennis Lessons	311,551	263,621	271,273	280,000	275,000	275,000	280,000	280,000	280,000	280,000	Parks & Recreation
% of Tennis Lessons Change	8.61%	-15.38%	2.90%	3.22%	1.37%	-1.79%	0.00%	0.00%	0.00%	0.00%	

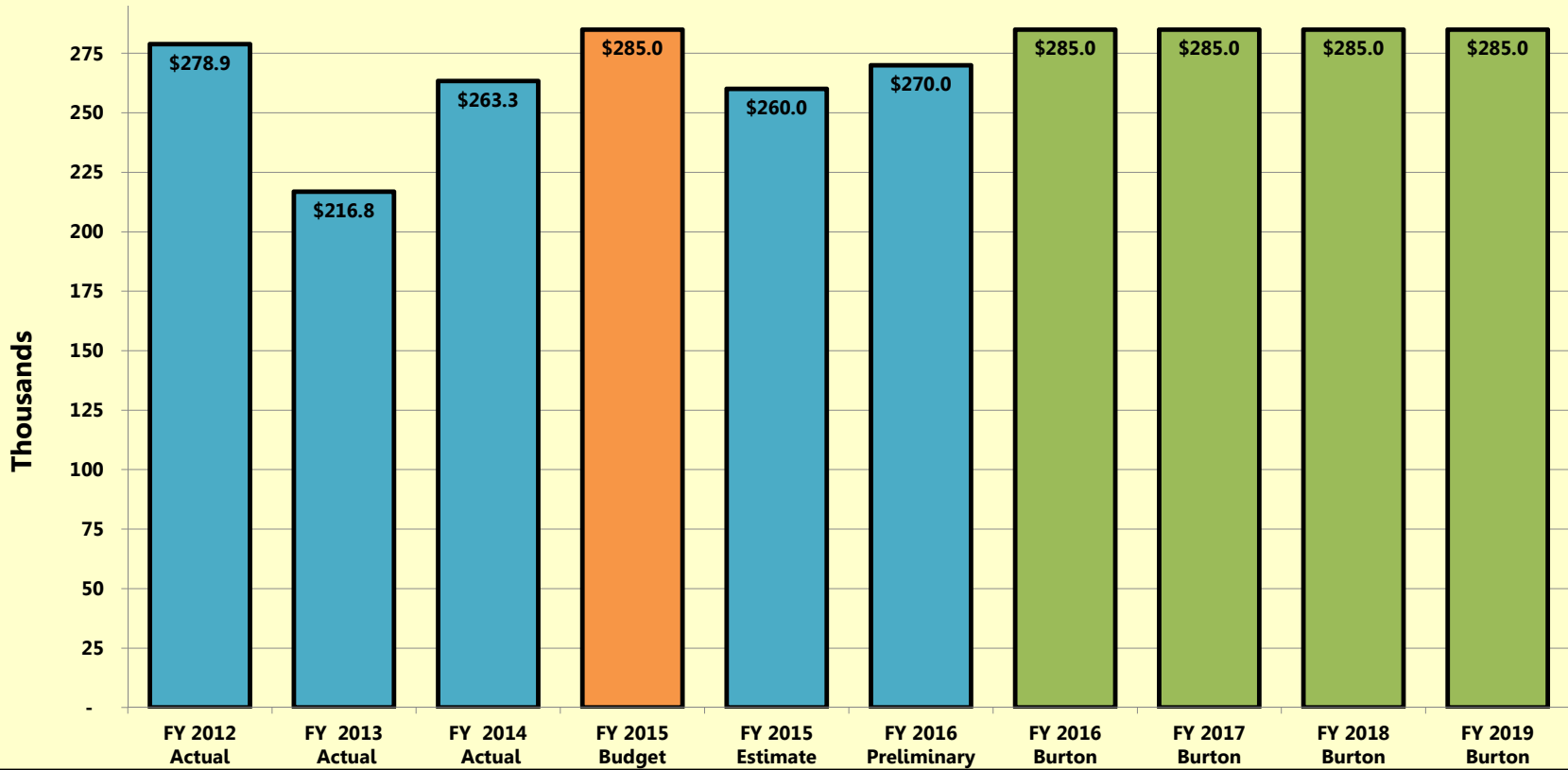
Description

This source of revenue consists of fees assessed to neighbors who participate in specific programs and services associated with Fort Lauderdale facilities. Each program has its own fees, which are set by the Parks & Recreation director. Department fees are established using a pricing and cost recovery pyramid model, which assists in classifying the various facility programs and services offered to neighbors into an approved philosophy for subsidy or cost recovery.

Fiscal Capacity

The City Manager or his designee is empowered to establish all fees for the use of city parks, public beaches, and recreation facilities.

Softball Complex-Mills Pond



Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Softball Complex-Mills Pond	278,919	216,812	263,349	285,000	260,000	270,000	285,000	285,000	285,000	285,000	Parks & Recreation
% of Softball Complex-Mills Pond Change	-13.06%	-22.27%	21.46%	8.22%	-1.27%	-5.26%	0.00%	0.00%	0.00%	0.00%	

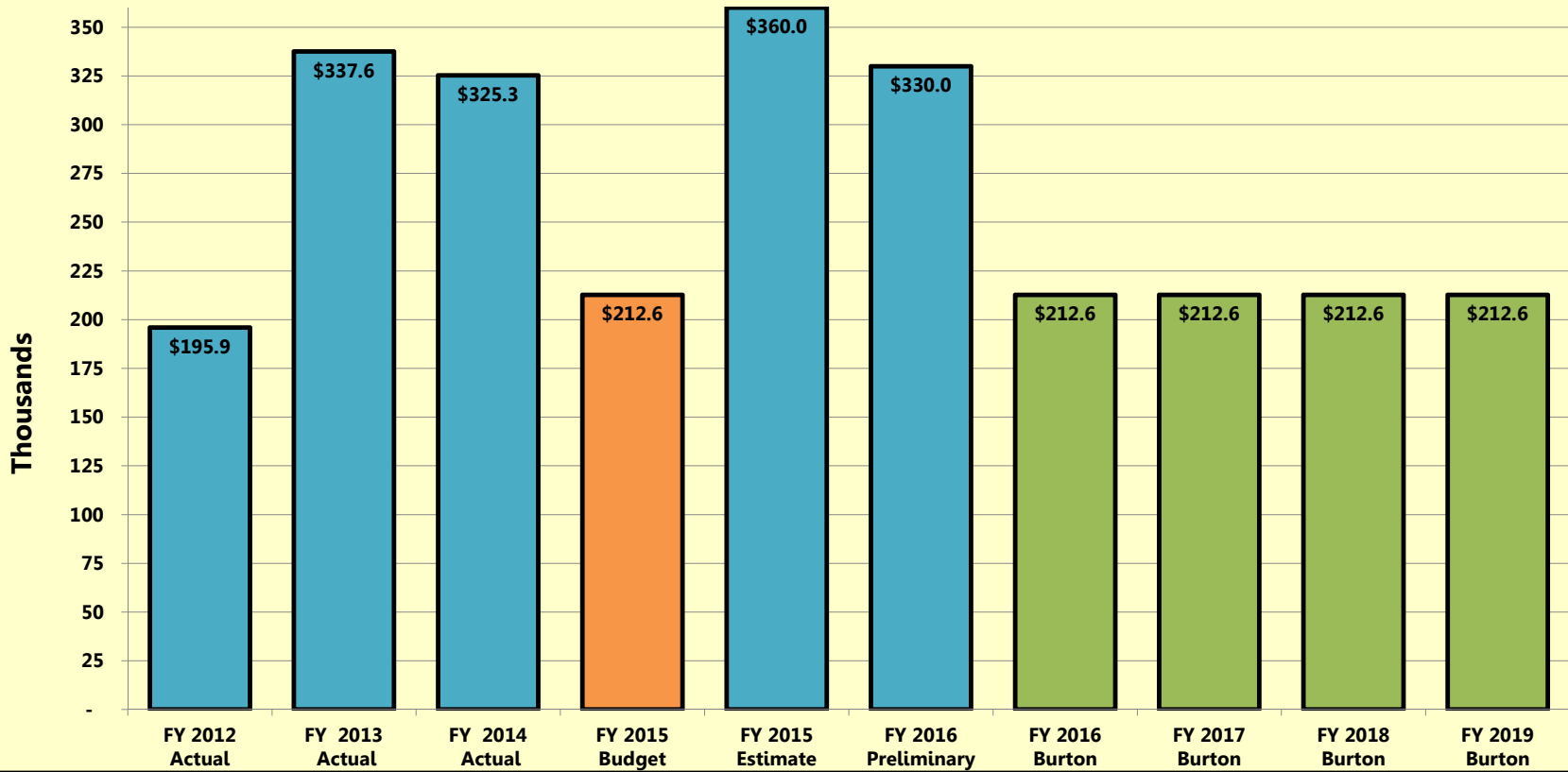
Description

This source of revenue consists of fees assessed to neighbors who participate in specific programs and services associated with Fort Lauderdale facilities. Each program has its own fees, which are set by the Parks & Recreation director. Department fees are established using a pricing and cost recovery pyramid model, which assists in classifying the various facility programs and services offered to neighbors into an approved philosophy for subsidy or cost recovery.

Fiscal Capacity

The City Manager or his designee is empowered to establish all fees for the use of city parks, public beaches, and recreation facilities.

Swim Club Contract-Swimming & Dive Team



Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Swim Club Contract-Swimming & Dive Team	195,853	337,570	325,324	212,634	360,000	330,000	212,600	212,600	212,600	212,600	Parks & Recreation
% of Swim Club Contract-Swimming & Dive Team Change	184.34%	72.36%	-3.63%	-34.64%	10.66%	55.20%	-0.02%	0.00%	0.00%	0.00%	

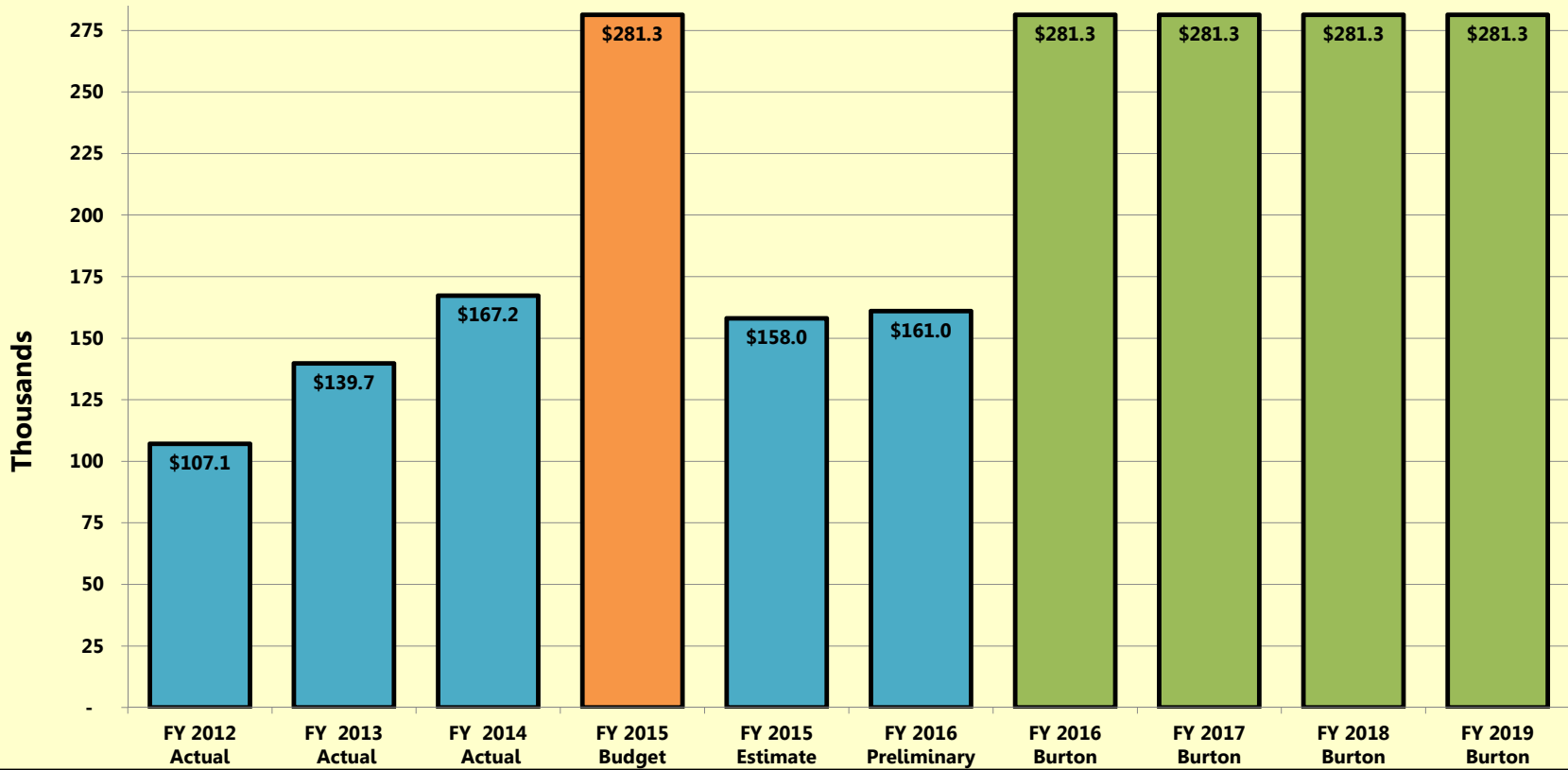
Description

This source of revenue consists of fees assessed to neighbors who participate in specific athletic team programs and services. Each program has its own fee schedule, which is comparable to other national level competitive programs as designated by USA Swimming, U.S. Masters Swimming and USA Diving.

Fiscal Capacity

The city manager or his designee is hereby empowered to establish all fees to be charged for the use of city parks, public beaches and recreational facilities or portions thereof.

Miscellaneous Recreation Revenues

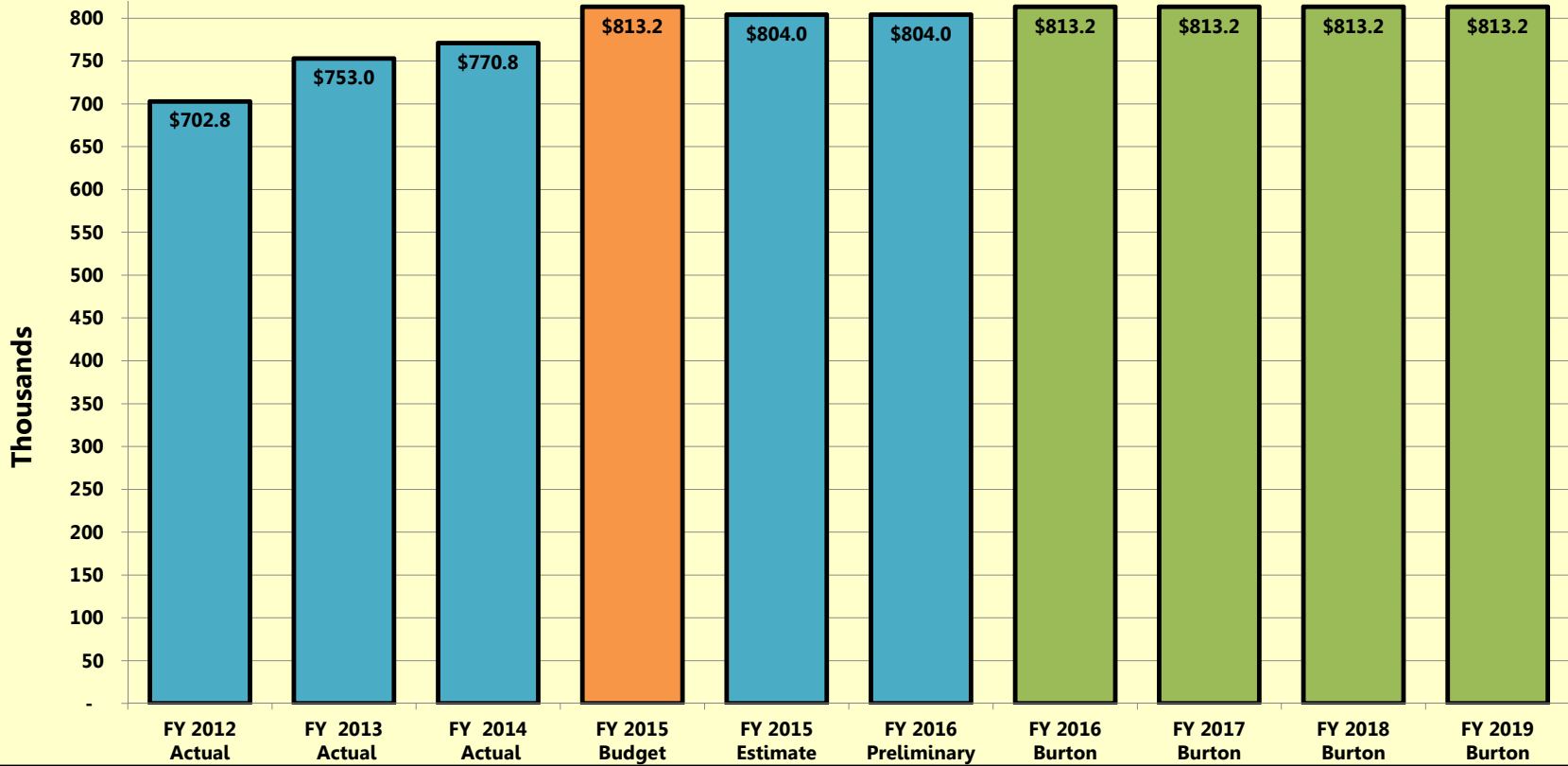


Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Miscellaneous Recreation Revenues	107,145	139,731	167,248	281,317	158,000	161,000	281,300	281,300	281,300	281,300	Parks & Recreation
% of Miscellaneous Recreation Revenue Change	7.15%	30.41%	19.69%	68.20%	-5.53%	-42.77%	-0.01%	0.00%	0.00%	0.00%	

Description

This source of revenue is generated from dog permit fees, scrap metal from Sun Recycling, ball field permits, pavilion rentals, and Tropical Slings (smoothie cart on the Riverwalk).

Carriage Services - Cemetery



Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Carriage Services - Cemetery	702,782	752,992	770,778	813,244	804,000	804,000	813,200	813,200	813,200	813,200	Parks & Recreation
% of Carriage Services - Cemetery Change	2.09%	7.14%	2.36%	5.51%	4.31%	-1.14%	-0.01%	0.00%	0.00%	0.00%	

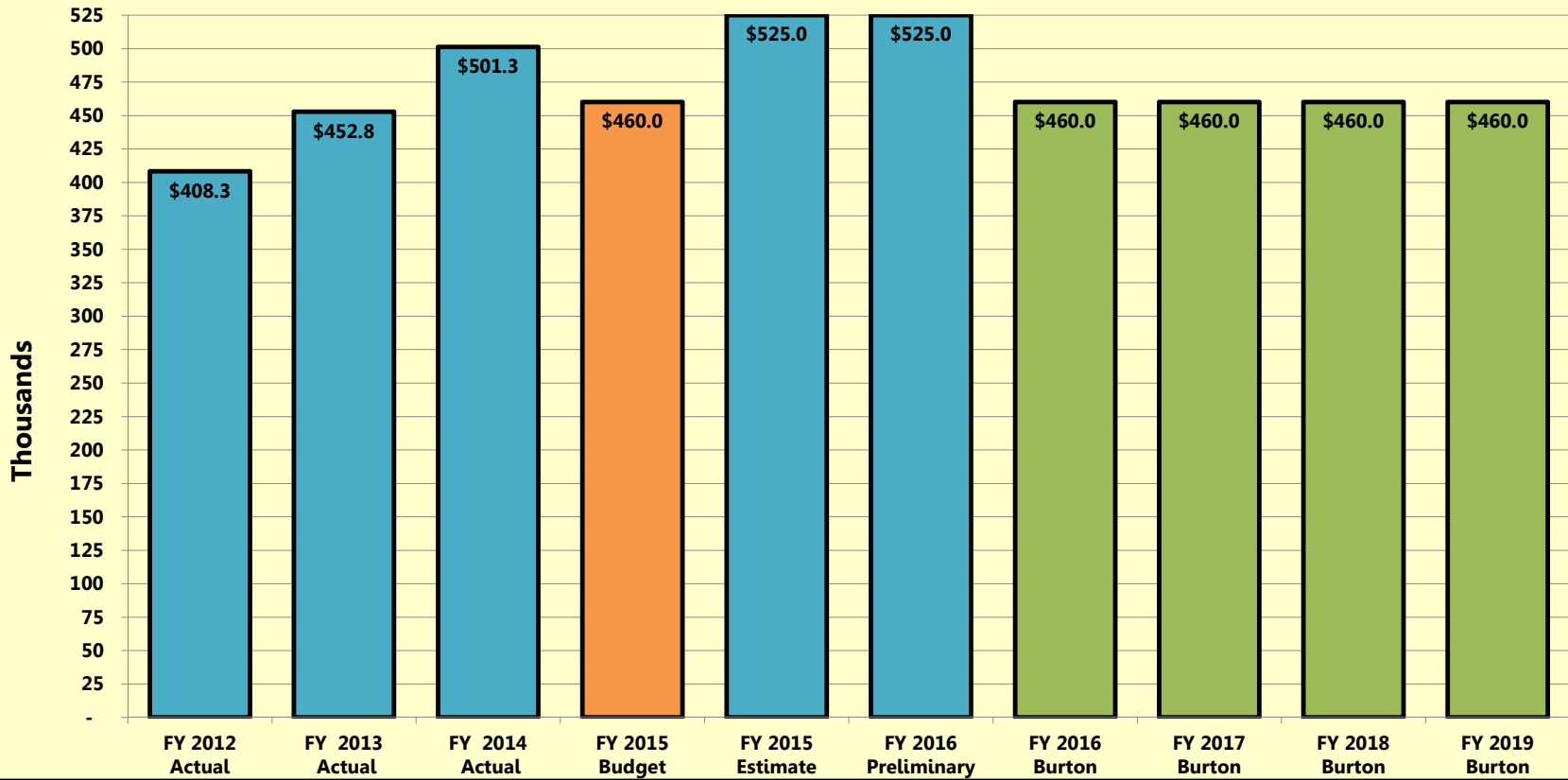
Description

This source of revenue is for fees that a client pays to the City, which is a contractually fixed management and administrative fee with an annual increase of 5%. In addition a 5% fee is paid for cash receipts in excess of \$3.5M on an annual basis.

Fiscal Capacity

Management Fee is paid as lump sum in October, Admin Fee is paid quarterly (Oct, Jan, April, July), 5% > \$3.5M fee paid in November for prior Fiscal Year.

Beach Cabana Rentals



Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Beach Cabana Rentals	408,253	452,808	501,349	460,000	525,000	525,000	460,000	460,000	460,000	460,000	Parks & Recreation
% of Beach Cabana Rentals Change	-23.15%	10.91%	10.72%	-8.25%	4.72%	14.13%	0.00%	0.00%	0.00%	0.00%	

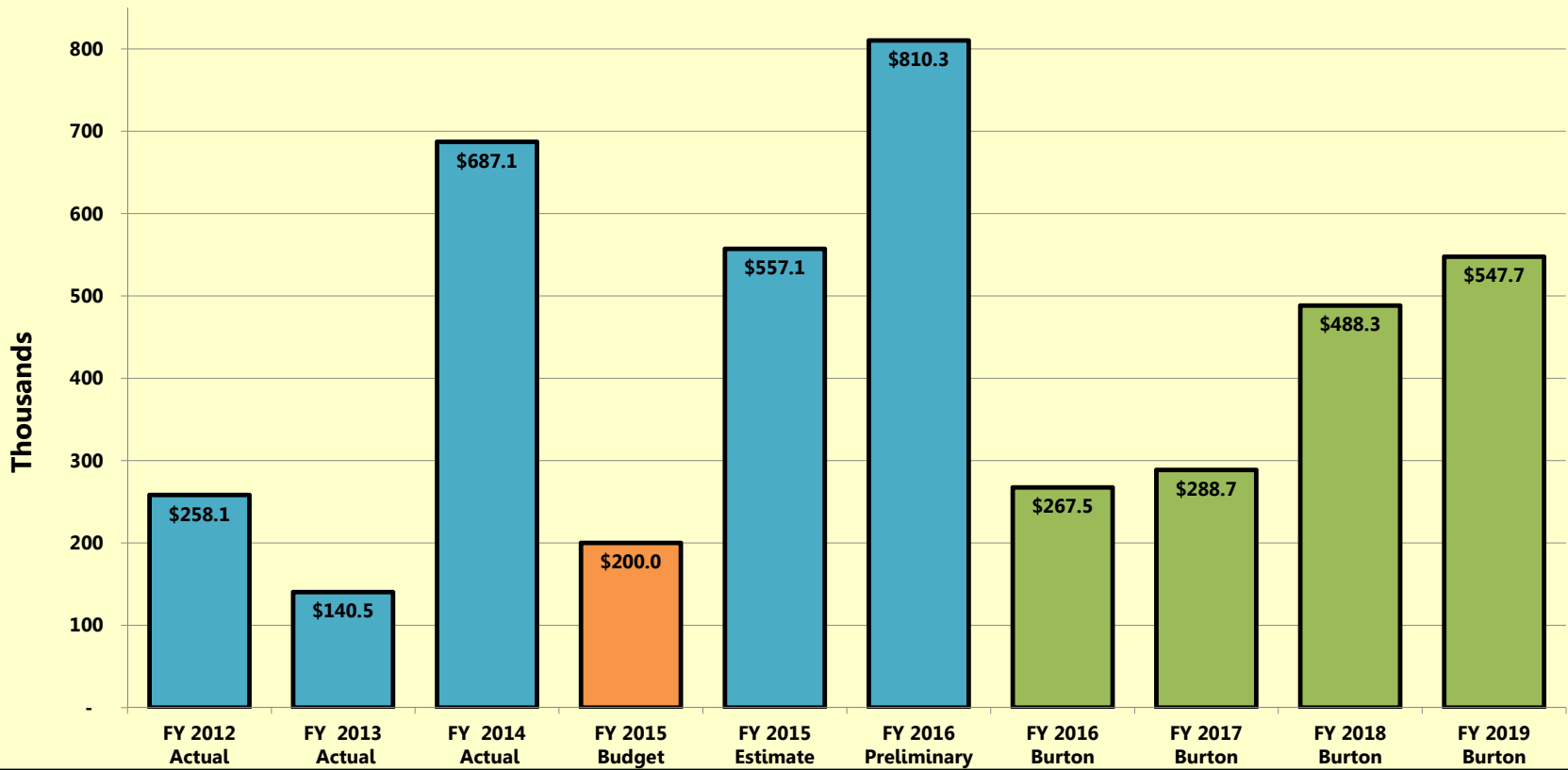
Description

This source of revenue consists of fees received from users of beach concessions that include motorized watercraft, non-motorized watercraft, beach chair/umbrella and boat storage fees for catamarans and outrigger canoes. Concession items are permitted or subject to an award of an appropriate contract. Boat storage fees are reflective of similar charges assessed by other cities/governmental entities.

Fiscal Capacity

The city manager or his designee is hereby empowered to establish all fees to be charged for the use of city parks, public beach and recreational facilities or portions thereof.

Earn-Pooled Investments



Revenue Source	FY 2012 Actual	FY 2013 Actual	FY 2014 Actual	FY 2015 Budget	FY 2015 Estimate	FY 2016 Preliminary	FY 2016 Burton	FY 2017 Burton	FY 2018 Burton	FY 2019 Burton	Department
Earn-Pooled Investments	258,102	140,533	687,055	200,000	557,060	810,269	267,499	288,659	488,325	547,693	Finance
% of Earn-Pooled Investments Change	-26.23%	-45.55%	388.89%	-70.89%	-18.92%	305.13%	33.75%	7.91%	69.17%	12.16%	

*Calculated based upon forecast average year fund balance and assumed interest rate.

Description

This revenue is derived from the active investment and management of the City's pooled idle cash. The City currently has 3 investment managers that are actively managing the portfolio. This revenue does not include any interest earned from banking institutions.

Revenue Estimating Conference Committee (Parks & Recreation)

	Year	October	November	December	January	February	March	April	May	June	July	August	September	Total	March Ytd	% of March Ytd
J702 Program Fees- Day Camp	2012	1,070	2,575	11,772	898	1,238	8,051	80,067	67,010	37,951	26,527	8,744	1,123	247,026	25,604	10.4%
	2013	-	988	1,903	1,040	865	5,765	89,668	57,769	53,228	32,843	433	-	244,501	10,561	4.3%
	2014	-	908	4,577	1,566	830	4,522	105,816	58,333	47,908	23,579	(2,147)	(1,023)	244,868	12,401	5.1%
	2015 Estimate - 2 Year Average	-	468	4,833	711	303	4,405	97,742	58,051	50,568	28,211	(857)	(511)	243,922	10,719	4.4%
	2016 - 3 Year Average	-	788	3,771	1,106	666	4,897	91,850	61,037	46,362	27,650	2,343	33	240,503	11,227	4.7%
	2016 - 2 Year Average	-	688	4,705	1,139	566	4,463	97,742	58,051	50,568	28,211	(857)	(511)	244,764	11,560	4.7%
J751 Athletic Fees- Youth Programs	2012	33,815	11,198	3,866	1,646	8,323	8,394	3,014	25,018	8,774	15,906	43,400	87,588	250,940	67,241	26.8%
	2013	31,248	9,497	5,401	709	4,630	5,331	7,086	20,931	8,831	28,331	18,072	35,652	175,717	56,815	32.3%
	2014	51,537	7,977	1,298	2,081	5,637	2,065	10,443	27,295	10,980	7,322	31,194	28,376	186,205	70,595	37.9%
	2015 Estimate - 2 Year Average	35,698	52,314	3,290	(283)	2,569	4,223	8,764	24,113	9,906	17,826	24,633	32,014	215,067	97,811	45.5%
	2016 - 3 Year Average	39,494	23,263	3,330	836	4,278	3,873	6,847	24,414	9,529	17,186	30,889	50,539	214,477	75,073	35.0%
	2016 - Trend 2014 vs 2013	41,802	193,504	4,564	(396)	2,149	1,056	19,973	29,215	12,352	1,892	53,846	22,585	382,543	242,679	63.4%
K127 Misc Expense Reimbursement- Auditorium	2012	8,491	98,188	40,233	51,304	44,412	160,175	63,931	58,660	39,652	75,859	59,924	67,854	768,683	402,803	52.4%
	2013	6,205	48,597	3,200	78,451	23,430	149,702	10,902	61,265	41,455	83,898	43,070	36,837	587,012	309,585	52.7%
	2014	29,131	9,147	32,568	84,924	42,865	87,528	21,235	28,767	33,452	43,305	28,947	60,461	502,330	286,163	57.0%
	2015 Estimate	33,690	4,387	42,602	46,231	17,117	139,463	21,036	28,498	33,139	42,901	28,676	59,896	497,635	283,489	57.0%
	2016 - 3 Year Average	23,009	20,710	26,123	69,869	27,804	125,564	32,022	49,564	38,187	67,688	43,980	55,051	579,570	293,079	50.6%
	2016 - 2 Year Average	31,410	6,767	37,585	65,577	29,991	113,496	16,068	45,016	37,454	63,602	36,008	48,649	531,623	284,826	53.6%
2016 - Trend 2014 vs 2013	24,928	7,828	27,870	72,673	36,681	74,901	18,171	24,617	28,626	37,058	24,771	51,739	429,865	244,882	57.0%	
K128 Parking Fees- Auditorium	2012	2,212	18,581	18,418	34,065	14,947	54,555	7,516	20,891	41,495	11,202	16,088	14,005	253,975	142,777	56.2%
	2013	4,927	19,703	493	46,040	3,295	50,100	6,820	23,240	34,544	9,767	20,028	10,070	229,027	124,558	54.4%
	2014	6,915	11,971	11,320	24,759	18,811	19,808	9,763	14,182	25,694	7,769	12,614	5,984	169,589	93,583	55.2%
	2015 Estimate	3,871	10,575	10,294	33,413	8,546	28,502	9,932	14,427	26,138	7,903	12,832	6,087	172,520	95,200	55.2%
	2016 - 2 Year Average	5,393	11,273	10,807	29,086	13,678	24,155	8,292	18,711	30,119	8,768	16,321	8,027	184,629	94,392	51.1%
	2016 - Trend 2014 vs 2013	5,120	8,864	8,382	18,333	13,929	14,667	7,229	10,501	19,026	5,753	9,340	4,431	125,577	69,296	55.2%
K129 Rentals- Auditorium	2012	10,905	15,885	13,508	20,754	40,324	29,457	300	23,461	24,768	22,855	21,873	23,632	247,721	130,832	52.8%
	2013	125	17,639	3,450	28,977	19,775	46,328	16,387	18,964	15,266	32,779	25,169	16,052	240,910	116,293	48.3%
	2014	11,547	7,079	23,831	33,281	12,055	20,950	24,928	14,402	57,157	24,438	11,748	20,589	262,005	108,743	41.5%
	2015 Estimate - 2 Year Average	6,315	19,474	15,067	43,065	4,067	32,299	20,658	16,683	36,212	28,609	18,458	18,320	259,226	120,286	46.4%
	2016 - 3 Year Average	5,996	14,731	14,116	35,108	11,966	33,192	13,872	18,942	32,397	26,691	19,597	20,091	246,697	115,108	46.7%
	2016 - 2 Year Average	8,931	13,277	19,449	38,173	8,061	26,625	20,658	16,683	36,212	28,609	18,458	18,320	253,454	114,515	45.2%
2016 - Trend 2014 vs 2013	12,558	7,699	25,918	36,195	13,111	22,784	27,111	15,663	62,162	26,578	12,776	22,391	284,947	118,265	41.5%	

Revenue Estimating Conference Committee (Parks & Recreation)

	Year	October	November	December	January	February	March	April	May	June	July	August	September	Total	March Ytd	% of March Ytd
K180 Utility Fees - Docks	2012	17,390	22,582	27,256	18,393	24,394	23,269	17,622	17,981	20,540	18,691	12,917	12,837	233,871	133,283	
	2013	21,477	20,772	23,652	25,365	34,255	16,395	51,551	45,471	39,067	26,721	28,679	33,478	366,884	141,916	38.7%
	2014	56,221	44,377	41,020	45,443	45,407	43,157	37,902	38,753	42,980	25,460	20,855	34,982	476,556	275,625	57.8%
	2015 Estimate	40,141	39,595	33,152	50,882	36,415	44,987	33,715	34,471	38,231	22,647	18,551	31,117	423,904	245,172	57.8%
	2016 - 3 Year Average	39,280	34,915	32,608	40,563	38,692	34,847	35,692	34,069	34,196	23,624	20,817	27,099	396,400	220,904	55.7%
	2016 - 2 Year Average	48,181	41,986	37,086	48,162	40,911	44,072	44,727	42,112	41,024	26,091	24,767	34,230	473,348	260,398	55.0%
K184 Commercial Yacht Fees	2012	18,571	12,852	13,286	15,859	13,828	18,992	17,721	23,815	15,045	17,659	6,912	12,102	186,642	93,387	50.0%
	2013	9,341	7,787	33,923	37,386	17,274	17,432	19,636	26,914	15,354	20,378	15,582	18,257	239,265	123,143	51.5%
	2014	21,819	12,083	21,819	12,083	19,392	24,260	24,260	21,741	34,805	10,548	14,136	2,174	219,118	111,454	50.9%
	2015 Estimate	21,434	17,974	14,436	23,581	8,432	12,175	21,338	19,123	30,614	9,277	12,433	1,912	192,731	98,033	50.9%
	2016 - 3 Year Average	17,531	12,614	23,393	24,350	15,033	17,956	20,539	24,157	21,735	16,195	12,210	10,845	216,556	110,877	51.2%
	2016 - 2 Year Average	21,626	15,028	18,127	17,832	13,912	18,217	21,948	24,328	25,080	15,463	14,859	10,216	216,636	104,743	48.3%
	2016 - Trend 2014 vs 2013	19,981	11,065	19,981	11,065	17,759	22,217	22,217	19,911	31,874	9,659	12,945	1,991	200,667	102,069	50.9%
K186 Yacht Fees- Docks	2012	171,933	298,653	204,676	192,176	239,741	190,792	128,480	229,957	89,432	70,636	78,674	71,768	1,966,917	1,297,971	66.0%
	2013	163,817	228,237	223,250	213,549	311,901	187,367	219,187	172,792	115,358	99,834	95,431	91,505	2,122,228	1,328,121	62.6%
	2014	231,226	215,566	217,217	248,357	234,871	222,200	218,637	186,242	213,103	132,379	79,761	146,203	2,345,762	1,369,437	58.4%
	2015 Estimate	167,514	228,392	187,751	276,295	193,684	240,012	206,538	175,935	201,310	125,052	75,347	138,112	2,215,942	1,293,649	58.4%
	2016 - 3 Year Average	187,519	224,065	209,406	246,067	246,819	216,526	188,768	196,330	139,298	100,950	84,622	103,159	2,143,528	1,330,402	62.1%
	2016 - 2 Year Average	199,370	221,979	202,484	262,326	214,277	231,106	218,912	179,517	164,231	116,106	87,596	118,854	2,216,759	1,331,543	60.1%
	2016 - 2 Year Trend	252,533	235,429	237,233	271,242	256,513	242,674	238,784	203,403	232,740	144,577	87,111	159,675	2,561,914	1,495,625	58.4%
K253 Tennis Lessons	2012	17,629	17,220	32,147	38,783	23,471	48,934	34,212	25,509	13,463	12,368	26,901	20,916	311,551	178,183	57.2%
	2013	19,333	25,032	32,809	30,279	21,255	41,627	15,754	17,190	12,230	12,221	15,024	20,869	263,621	170,334	64.6%
	2014	11,943	18,834	25,814	30,572	28,596	25,123	27,677	22,591	19,102	16,056	19,591	25,376	271,273	140,881	51.9%
	2015 Estimate	16,028	18,307	21,318	29,862	26,333	31,772	28,215	23,030	19,473	16,368	19,972	25,869	276,546	143,619	51.9%
	2016 - 3 Year Average	15,768	20,724	26,647	30,237	25,394	32,840	25,881	21,763	14,932	13,548	20,505	22,387	270,627	151,611	56.0%
	2016 - 2 Year Average	13,986	18,571	23,566	30,217	27,464	28,447	21,716	19,891	15,666	14,138	17,308	23,122	254,090	142,250	56.0%
K305 Softball Complex- Mills Pond	2012	7,650	8,382	180	9,882	62,580	21,580	632	69,100	10,632	4,564	3,185	80,552	278,919	110,254	39.5%
	2013	10,007	7,632	132	12,632	54,710	27,950	16,014	19,132	50,032	882	(368)	18,057	216,812	113,063	52.1%
	2014	58,532	16,232	522	4,132	34,332	32,832	16,232	1,632	63,432	27,407	2,032	6,032	263,349	146,582	55.7%
	2015 Estimate	71,032	5,832	(768)	132	8,732	54,882	22,957	1,557	60,515	26,147	1,939	5,755	258,711	139,842	54.1%
	2016 - 3 Year Average	46,524	9,899	(38)	5,632	32,591	38,555	18,401	29,955	41,365	10,951	1,616	34,880	270,331	133,162	49.3%
	2016 - 2 Year Average	64,782	11,032	(123)	2,132	21,532	43,857	19,595	10,382	56,732	14,145	832	12,045	256,942	143,212	55.7%

Revenue Estimating Conference Committee (Parks & Recreation)

	Year	October	November	December	January	February	March	April	May	June	July	August	September	Total	March Ytd	% of March Ytd
K530 Swim Club Contract- Swimming & Dive Team	2012	(6,379)	6,379	-	-	13,169	25,847	40,741	23,830	19,909	16,814	23,795	31,749	195,853	39,016	
	2013	34,245	25,527	34,693	33,524	15,019	49,365	20,244	38,693	38,835	30,514	24,939	(8,028)	337,570	192,372	57.0%
	2014	24,033	25,971	25,330	30,725	31,102	22,925	25,041	25,535	26,222	24,423	17,738	46,280	325,324	160,085	49.2%
	2015 Estimate	28,952	15,480	21,985	43,099	25,285	41,660	27,603	28,147	28,905	26,921	19,552	51,014	358,603	176,461	49.2%
	2016 - 3 Year Average	29,077	22,326	27,336	35,783	23,802	37,983	28,676	29,353	28,322	23,917	22,157	23,334	332,064	176,306	53.1%
	2016 - 2 Year Average	26,492	20,726	23,657	36,912	28,193	32,292	22,643	32,114	32,529	27,468	21,338	19,126	323,491	168,273	52.0%
K902 Miscellaneous Recreation Revenues	2012	2,690	5,754	9,082	7,047	16,368	6,808	9,455	12,701	6,829	6,039	14,567	9,806	107,145	47,748	44.6%
	2013	5,491	5,948	5,585	10,909	10,759	19,699	12,315	15,179	6,913	13,636	9,139	24,157	139,731	58,391	41.8%
	2014	6,614	8,502	11,521	12,013	24,666	15,682	27,766	8,161	10,194	10,194	(3,008)	12,281	167,248	78,997	47.2%
	2015 Estimate - 2 Year Average	(15,362)	4,303	4,850	33,658	15,702	30,115	20,041	11,670	8,553	5,314	10,710	28,507	158,062	73,267	46.4%
	2016 - 3 Year Average	(1,085)	6,251	7,319	18,860	17,042	21,832	16,512	12,014	7,979	5,556	11,996	22,274	146,548	70,218	47.9%
	2016 - 2 Year Average	(4,374)	6,403	8,185	22,835	20,184	22,899	20,041	11,670	8,553	5,314	10,710	28,507	160,928	76,132	47.3%
2016 - Trend 2014 vs 2013	7,917	10,176	13,789	14,378	29,523	18,770	33,235	9,769	12,201	(3,601)	14,699	39,328	200,186	94,554	47.2%	
N251 Carriage Services - Cemetery	2012	13,781	-	37,837	622,223	-	-	14,470	-	-	14,470	-	-	702,782	673,842	95.9%
	2013	652,611	-	54,800	15,194	-	-	15,194	-	-	15,194	-	-	752,992	722,605	96.0%
	2014	685,242	-	-	15,954	-	-	-	15,954	37,676	15,954	-	-	770,778	701,195	91.0%
	2015 Estimate	719,504	-	-	16,751	34,426	-	-	16,751	-	16,751	-	-	804,183	770,681	95.8%
	2016 - 2 Year Trend	753,703	-	-	17,547	36,062	-	-	17,547	-	17,547	-	-	842,408	807,313	95.8%
N341 Beach Cabana Rentals	2012	-	-	41,096	27,917	-	68,800	35,355	83,151	-	37,925	76,727	37,284	408,253	137,812	33.8%
	2013	33,898	-	31,585	31,886	34,740	74,349	-	41,608	42,317	41,901	39,930	80,595	452,808	206,458	45.6%
	2014	35,958	-	36,028	33,033	36,907	37,243	44,550	98,137	-	45,352	88,160	45,981	501,349	179,169	35.7%
	2015 Estimate	-	36,592	38,929	36,790	41,905	33,542	46,686	102,841	-	47,526	92,386	48,185	525,381	187,758	35.7%
	2016 - 3 Year Average	23,285	12,197	35,514	33,903	37,851	48,378	26,635	74,298	14,106	41,726	68,272	54,620	470,785	191,128	40.6%
	2016 - 2 Year Trend	39,847	-	39,925	36,606	40,899	41,272	49,369	108,752	-	50,258	97,696	50,954	555,578	198,549	35.7%

Revenue Estimating Conference Committee (Finance)

	Year	October	November	December	January	February	March	April	May	June	July	August	September	Total	March Ytd	% of Feb Ytd	
N103 Earn-Pooled Investments	2012	-	-	-	-	-	-	145,953	-	-	-	-	112,150	258,102	-	0.0%	
	2013	-	-	-	-	-	31,578	-	-	-	107,880	-	1,075	140,533	31,578	22.5%	
	2014	-	-	-	-	-	130,148	-	-	231,777	-	316,470	8,660	687,055	130,148	18.9%	
	2015 Estimate	-	-	-	-	-	139,143	-	-	185,847	-	253,757	6,944	585,690	139,143	23.8%	
	2016 - 3 Year Average	-	-	-	-	-	100,290	48,651	-	-	77,259	35,960	105,490	40,628	408,278	100,290	24.6%
	2016 - 2 Year Average	-	-	-	-	-	134,645	-	-	-	115,888	53,940	158,235	4,867	467,576	134,645	28.8%